

FINANCIAL SUMMARY for FY2007 First Quarter (April 1, 2006 - June 30, 2006)

1. Consolidated financial results

(Billion yen,%)

	FY2007 1st Quarter		FY2006 1st Quarter		Change		FY2007 Forecast	
	April 06 - June 06		April 05 - June 05		Amount	%	April 06 - March 07	
Net sales	100.0%	471.6	100.0%	340.2	131.4	38.6	100.0%	1,670.0
Operating income	4.8%	22.6	4.9%	16.5	6.1	36.9	4.1%	68.0
Ordinary income	7.9%	37.1	7.7%	26.3	10.8	41.2	5.1%	85.0
Net income	4.7%	22.2	4.9%	16.5	5.7	34.5	2.9%	49.0
Exchange rate	¥/US\$	115		108	7			115
	¥/Euro	144		136	8			140
Total assets		3,089.5		2,322.0	767.5	33.1		-
Total net assets		1,523.5		1,116.6	406.9	36.4		-
Equity ratio		47.6%		48.1%				-
Investments in tangible assets		32.2		29.4	2.8	9.4		120.0
Investments in overseas		7.2		2.7	4.5	162.8		26.0
Depreciation		17.5		13.1	4.4	33.3		74.0
Consolidated subsidiaries		156 Companies		148 Companies	8 Companies			-
Affiliates applied the equity method		23 Companies		21 Companies	2 Companies			-

Note: Starting from FY2006, the BT Industries Group, which constitutes our network of subsidiaries, changed its fiscal year-end from December (Jan. - Dec.) to March (Jan. - next Mar.). As a result, the table above includes the BT Industries Group's results from January to June 2006. Excluding the effects of changes in fiscal year (Jan. - Mar.), net sales amounted to 410.1 billion yen (up 69.9 billion yen, or 20.5%), operating income totaled 20.8 billion yen (up 4.3 billion yen, or 25.6%), ordinary income was 34.5 billion yen (up 8.2 billion yen, or 31.1%) and net income totaled 21.0 billion yen (up 4.5 billion yen, or 27.3%).

2. Breakdown of consolidated net sales

	FY2007 1st Quarter		FY2006 1st Quarter		Change	%	FY2007 Forecast	
Vehicle	23.2%	109.5	22.6%	77.1	32.4	42.1	23.9%	400.0
Engine	7.8%	36.8	9.0%	30.5	6.3	20.8	8.8%	147.0
Car air-conditioning compressor	11.2%	52.6	15.4%	52.2	0.4	0.6	13.5%	225.0
Foundry, electronics and other	1.6%	7.3	2.1%	7.1	0.2	4.0	2.0%	33.0
Automobile total	43.8%	206.4	49.1%	167.0	39.4	23.6	48.2%	805.0
Materials handling equipment	47.0%	221.5	39.8%	135.3	86.2	63.7	41.0%	685.0
Logistics	3.8%	18.0	4.3%	14.7	3.3	21.8	4.8%	80.0
Textile machinery	2.8%	13.2	3.4%	11.5	1.7	14.0	3.0%	50.0
Others	2.6%	12.4	3.4%	11.5	0.9	8.0	3.0%	50.0
Total	100.0%	471.6	100.0%	340.2	131.4	38.6	100.0%	1,670.0

Excluding the effects of changes in subsidiaries' fiscal year, net sales of the Materials Handling Equipment Segment was 160 billion yen (up 24.7 billion yen, or 18.2%)

3. Unit sales

(Thousand Units)

	FY2007 1st Quarter	FY2006 1st Quarter	Change	FY2007
Vitz (Yaris)	46	45	1	171
RAV4	37	19	18	139
Vehicle	83	64	19	310
Engine	106	82	24	473
CKD	28	36	(8)	101
Car air-conditioning compressor	5,060	4,730	330	20,000
Materials handling equipment	70	46	24	215

Excluding the effects of changes in subsidiaries' fiscal year, units sales amounted to 48 thousand units. (up 2 thousand units)

4. Changes in ordinary income

(Billion yen)

Sales volume increase	7.5
Cost reduction	5.2
Impact of change in subsidiaries' fiscal year	1.8
Exchange gain	1.4
Non-operating income increase	4.7
Increase total	20.6
Depreciation	4.4
Raw material cost	2.7
Labor cost	1.5
Expenses and others	1.2
Decrease total	9.8
Total increase in ordinary income	10.8