

FINANCIAL SUMMARY for FY2007 Third Quarter (April 1, 2006 - Dec. 31, 2006)

1. Consolidated financial results

(Billion yen, %)

	FY2007 3rd Quarter April 06 - December 06		FY2006 3rd Quarter April 05 - December 05		Change		FY2007 Forecast April 06 - March 07		Change
					Amount	%			%
Net sales	100.0%	1,392.0	100.0%	1,071.8	320.2	29.9	100.0%	1,800.0	19.5
Operating income	4.7%	65.9	4.4%	46.8	19.1	40.9	4.2%	76.0	18.7
Ordinary income	6.4%	89.7	6.1%	65.1	24.6	37.8	5.3%	95.0	17.8
Net income	3.7%	51.5	3.8%	40.2	11.3	28.1	2.9%	53.0	12.6
Exchange rate	¥/US\$	116		112	4			115	
	¥/Euro	148		137	11			145	
Total assets		3,666.7		3,063.8	602.9	19.7	-	-	-
Total net assets		1,872.2		1,524.1	348.1	22.8	-	-	-
Equity ratio		49.5%		49.7%			-	-	-
Investments in tangible assets		89.5		95.5	(6.0)	(6.3)	130.0	(0.1)	
Investments in overseas		21.3		17.5	3.8	21.2	26.0	0.6	
Depreciation		54.4		45.6	8.8	19.2	75.0	16.4	
Consolidated subsidiaries		161 Companies		151 Companies	10 Companies		-	-	
Affiliates applied the equity method		21 Companies		21 Companies	-		-	-	

Note: Starting from FY2006, the BT Industries Group, which constitutes our network of subsidiaries, changed its fiscal year-end from December (Jan. - Dec.) to March (Jan. - next Mar.). As a result, the table above includes the BT Industries Group's results from January to December 2006. Excluding the effects of changes in fiscal year (Jan. - Mar.), net sales amounted to 1,328.3 billion yen (up 256.5 billion yen, or 23.9%), operating income totaled 64.0 billion yen (up 17.2 billion yen, or 36.7%), ordinary income was 87.0 billion yen (up 21.9 billion yen, or 33.6%) and net income totaled 50.3 billion yen (up 10.1 billion yen, or 25.0%).

2. Breakdown of consolidated net sales

(Billion yen, %)

	FY2007 3rd Quarter		FY2006 3rd Quarter		Change		FY2007 Forecast		%
									%
Vehicle	24.9%	346.6	23.2%	248.7	97.9	39.3	25.6%	460.0	23.6
Engine	8.8%	122.9	9.1%	98.0	24.9	25.4	8.9%	160.0	20.9
Car air-conditioning compressor	12.2%	170.0	14.7%	157.6	12.4	7.8	12.8%	230.0	6.5
Foundry, electronics and other	1.7%	23.4	1.9%	19.9	3.5	17.3	1.9%	35.0	32.9
Automobile total	47.6%	663.0	48.9%	524.4	138.6	26.4	49.2%	885.0	18.5
Materials handling equipment	41.7%	580.7	39.9%	427.4	153.3	35.9	40.0%	720.0	21.0
Logistics	4.6%	63.8	4.4%	47.6	16.2	34.0	5.0%	90.0	38.2
Textile machinery	3.1%	42.5	3.4%	35.9	6.6	18.3	3.0%	55.0	10.5
Others	3.0%	41.8	3.4%	36.4	5.4	15.0	2.8%	50.0	2.1
Total	100.0%	1,392.0	100.0%	1,071.8	320.2	29.9	100.0%	1,800.0	19.5

Excluding the effects of changes in subsidiaries' fiscal year, net sales of the Materials Handling Equipment Segment was 517.0 billion yen (up 89.6 billion yen, or 21.0%)

3. Unit sales

(Thousand Units)

	FY2007 3rd Quarter	FY2006 3rd Quarter	Change	FY2007	Change
Vitz (Yaris)	138	137	1	182	(7)
RAV4	122	65	57	168	60
Vehicle	260	202	58	350	53
Engine	359	263	96	494	132
CKD	72	133	(61)	88	(78)
Car air-conditioning compressor	14,870	14,000	870	20,300	1,190
Materials handling equipment	164	137	27	216	32

Excluding the effects of changes in subsidiaries' fiscal year, units sales amounted to 142 thousand units. (up 5 thousand units)

4. Changes in ordinary income

(Billion yen)

Sales volume increase	22.0
Cost reduction	16.0
Exchange gain	3.7
Impact of change in subsidiaries' fiscal year	1.9
Non-operating income increase	5.5
Increase total	49.1
Depreciation	8.8
Raw material cost	8.0
Labor cost	5.0
Expenses and others	2.7
Decrease total	24.5
Total increase in ordinary income	24.6