

## FINANCIAL SUMMARY for FY2009 Third Quarter (April 1, 2008 - December 31, 2008)

### 1. Consolidated financial results

(Billion yen)

	FY2008 3rd Quarter April 07 - December 07		FY2009 3rd Quarter April 08 - December 08		Change		FY2009 Forecast April 08 - March 09		Change	
					Amount	%				%
Net sales	100.0%	1,477.3	100.0%	1,307.1	(170.2)	(11.5)	100.0%	1,640.0	(18.0)	
Operating income	5.0%	73.3	1.4%	18.8	(54.5)	(74.3)	-0.6%	(100.0)	-	
Ordinary income	7.3%	107.3	3.7%	48.4	(58.9)	(54.8)	1.2%	190.0	(85.0)	
Net income	4.7%	69.0	2.1%	27.4	(41.6)	(60.2)	0.6%	100.0	(87.6)	
Net income per share		¥220.98		¥88.17	(¥132.81)			¥32.09		
Exchange rate	¥/US\$	117		103	(14)			100		
	¥/Euro	163		151	(12)			143		
Investments in tangible assets		74.9		79.4	4.5	6.0		95.0	(8.8)	
Investments in overseas		18.1		15.2	(2.9)	(16.1)		18.0	(25.9)	
Depreciation		60.7		65.8	5.1	8.4		90.0	7.5	
Total assets	(As of Mar.31,2008)	2,965.5		2,249.0	(716.5)	(24.2)		-		
Total net assets		1,453.9		988.1	(465.8)	(32.0)		-		
Equity per share		¥4,483.32		¥2,993.20	(¥1,490.12)			-		
Equity ratio		47.1%		41.5%				-		
Consolidated subsidiaries		163 Companies		160 Companies	(3) companies			-		

### 2. Business segment information

Net sales / [Operating income]

(Billion yen)

	FY2008 3rd Quarter		FY2009 3rd Quarter		Change		FY2009 Forecast		%	
Vehicle	24.8%	365.6	24.4%	318.7	(46.9)	(12.8)	24.2%	397.0	(20.6)	
Engine	8.9%	131.3	9.7%	127.1	(4.2)	(3.2)	9.7%	158.0	(11.6)	
Car air-conditioning compressor	12.9%	191.3	12.0%	156.7	(34.6)	(18.1)	12.3%	202.0	(20.3)	
Foundry, electronics and other	1.8%	26.5	2.2%	28.0	1.5	5.7	2.0%	33.0	(10.5)	
Automobile total	48.4%	715.0	48.3%	630.6	(84.4)	(11.8)	48.2%	790.0	(18.5)	
		[ 30.3]		[ 2.0]	[ (28.3)]					
Materials handling equipment	39.1%	577.3	39.9%	522.1	(55.2)	(9.6)	40.0%	655.0	(16.4)	
		[ 31.5]		[ 13.0]	[ (18.5)]					
Logistics	5.9%	87.8	6.8%	88.7	0.9	1.0	7.0%	115.0	(2.2)	
		[ 2.7]		[ 2.3]	[ (0.4)]					
Textile machinery	3.3%	48.7	2.1%	27.8	(20.9)	(42.9)	1.8%	30.0	(54.7)	
		[ 3.1]		[ (0.0)]	[ (3.1)]					
Others	3.3%	48.3	2.9%	37.6	(10.7)	(22.1)	3.0%	50.0	(22.2)	
		[ 5.2]		[ 1.0]	[ (4.2)]					
Total	100.0%	1,477.3	100.0%	1,307.1	(170.2)	(11.5)	100.0%	1,640.0	(18.0)	
		[ 73.3]		[ 18.8]	[ (54.5)]					

### 3. Unit sales

(Thousand Units)

	FY2008 3rd Quarter	FY2009 3rd Quarter	Change	FY2009	Change
Vitz (Yaris)	134	131	(3)	165	(21)
RAV4	115	100	(15)	122	(36)
Mark X Zio	19	7	(12)	10	(14)
Vehicle	268	238	(30)	297	(71)
Engine	379	352	(27)	453	(58)
Car air-conditioning compressor	16,450	13,940	(2,510)	17,800	(4,060)
Materials handling equipment	150	139	(11)	173	(30)
Air-jet looms	7.5	3.8	(3.7)	4.0	(6.1)

### 4. Changes in ordinary income

(Billion yen)

Cost reduction	17.0
Increase total	17.0
Decrease in sales volume	(40.1)
Increase in raw materials and parts cost	(13.5)
negative impact of exchange rate fluctuations	(7.2)
Increase in depreciation	(5.1)
Increase in labor cost	(2.8)
Increase in expenses	(2.8)
Decrease in the net amount of non-operating income and non-operating expenses	(4.4)
Decrease total	(75.9)
Total decrease in ordinary income	(58.9)