

FINANCIAL SUMMARY for FY2010 Third Quarter (April 1, 2009 - December 31, 2009)

1. Consolidated financial results

(Billion yen)

	FY2009 3rd Quarter		FY2010 3rd Quarter		Change		FY2010 Forecast		Change
	April 08 - December 08		April 09 - December 09		Amount	%	April 09 - March 10		%
Net sales	100.0%	1,307.1	100.0%	997.8	(309.3)	(23.7)	100.0%	1,390.0	(12.3)
Operating income	1.4%	18.8	1.1%	10.8	(8.0)	(42.5)	1.3%	18.0	-
Ordinary income	3.7%	48.4	2.3%	22.5	(25.9)	(53.4)	1.9%	26.0	81.3
Net income	2.1%	27.4	1.2%	11.6	(15.8)	(57.6)	0.9%	12.0	-
Net income per share		¥88.17		¥37.40	(¥50.77)			¥38.51	
Exchange rate	¥/US\$	103		94	(9)		[4th quarter]		
	¥/EUR	151		133	(18)		93	(90)	
Investments in tangible assets		79.4		19.1	(60.3)	(75.9)	132	(130)	
Investments in overseas		15.2		4.8	(10.4)	(68.1)		7.0	(65.5)
Depreciation		65.8		54.7	(11.1)	(16.9)		73.0	(68.0)
Total assets	(As of Mar.31,2009)			2,635.5	308.1	13.2		-	
Total net assets		2,327.4		1,158.2	180.6	18.5		-	
Total net assets per share		¥2,987.16		¥3,562.52	¥575.36			-	
Equity ratio		40.0%		42.1%				-	
Consolidated subsidiaries(No. of companies)		160		157	(3)			-	

(Note) Toyota Industries posted a loss with 3.7 billion yen arising from business restructuring of the Materials Handling Equipment as an extraordinary loss during the third quarter of FY2010.

2. Business segment information

Net sales / [Operating income]

(Billion yen)

	FY2009 3rd Quarter		FY2010 3rd Quarter		Change		FY2010 Forecast		Change %
						%			
Vehicle	24.4%	318.7	28.9%	288.3	(30.4)	(9.5)	29.0%	403.0	6.6
Engine	9.7%	127.1	11.6%	115.2	(11.9)	(9.4)	11.8%	164.0	4.7
Car air-conditioning compressor	12.0%	156.7	12.7%	126.9	(29.8)	(19.0)	12.7%	177.0	(5.0)
Foundry, electronics parts and others	2.2%	28.0	2.6%	25.9	(2.1)	(7.6)	3.0%	41.0	18.1
Automobile total	48.3%	630.6	55.8%	556.5	(74.1)	(11.8)	56.5%	785.0	3.8
		[2.0]		[12.0]	[10.0]				
Materials handling equipment	39.9%	522.1	32.0%	318.8	(203.3)	(38.9)	30.9%	430.0	(32.8)
		[13.0]		[(5.8)]	[(18.8)]				
Logistics	6.8%	88.7	8.2%	81.3	(7.4)	(8.4)	8.3%	115.0	0.2
		[2.3]		[3.3]	[1.0]				
Textile machinery	2.1%	27.8	1.2%	12.5	(15.3)	(54.8)	1.4%	20.0	(32.3)
		[(0.0)]		[(1.9)]	[(1.9)]				
Others	2.9%	37.6	2.8%	28.5	(9.1)	(24.3)	2.9%	40.0	(9.7)
		[1.0]		[2.9]	[1.9]				
Total	100.0%	1,307.1	100.0%	997.8	(309.3)	(23.7)	100.0%	1,390.0	(12.3)
		[18.8]		[10.8]	[(8.0)]				

3. Unit sales

(Thousand units)

	FY2009	FY2010	Change	FY2010	Change
	3rd Quarter	3rd Quarter			
Vitz (Yaris)	131	107	(24)	151	(8)
RAV4	100	97	(3)	136	21
Mark X Zio	7	5	(2)	8	(0)
Vehicle	238	209	(29)	295	13
Engine	352	356	4	508	69
Car air-conditioning compressor *	1,394	1,190	(204)	1,670	(1)
Materials handling equipment	139	79	(60)	109	(60)
Air-jet loom	3.8	2.0	(1.8)	3.2	(0.8)

* (Note) The unit for unit sales of car air-conditioning compressor is ten thousand.

4. Changes in ordinary income

(Billion yen)

Cost reduction	16.0
Decrease in depreciation	11.1
Decrease in labor cost	10.0
Decrease in prices of raw material and parts cost	9.6
Decrease in expenses and others	20.0
Positive impact total	66.7
Decrease in sales volume	(71.0)
Negative impact of exchange rate fluctuations	(3.7)
Decrease in the net amount of non-operating income and non-operating expenses	(17.9)
Negative impact total	(92.6)
Total impact in ordinary income	(25.9)