

## FINANCIAL SUMMARY for FY2010 (April 1, 2009 - March 31, 2010)

### 1. Consolidated financial results

(Billion yen)

	FY2009		FY2010		Change		FY2011 Forecast		Change
	April 08 - March 09		April 09 - March 10		Amount	%	April 10 - March 11		%
Net sales	100.0%	1,584.2	100.0%	1,377.7	(206.5)	(13.0)	100.0%	1,400.0	1.6
Operating income	(0.4%)	(6.6)	1.6%	22.0	28.6	-	3.2%	45.0	104.5
Ordinary income	0.9%	14.3	2.3%	31.7	17.4	121.4	3.6%	50.0	57.4
Net income	(2.1%)	(32.7)	(1.9%)	(26.2)	6.5	-	1.9%	27.0	-
Net income per share		(¥105.16)		(¥84.33)	¥20.83			¥86.66	
Cash dividends per share [Year-end]		¥40 [¥10]		¥30 [¥20]	(¥10)[¥10]			¥30 [¥15]	
Exchange rate ¥/US\$		101		93	(8)			90	
Exchange rate ¥/EUR		143		131	(12)			125	
Investments in tangible assets		104.4		26.9	(77.5)	(74.2)		40.0	48.3
Investments in overseas		21.8		6.8	(15.0)	(68.7)		10.0	46.5
Depreciation		87.2		73.2	(14.0)	(16.0)		65.0	(11.2)
Total assets		2,327.4		2,589.2	261.8	11.2		-	
Total net assets		977.6		1,104.9	127.3	13.0		-	
Total net assets per share		¥2,987.16		¥3,390.02	¥402.86			-	
Equity ratio		40.0%		40.8%				-	
Consolidated subsidiaries(No. of companies)		160		159	(1)			-	

(Note) Toyota Industries posted a loss with 43.0 billion yen arising from business restructuring of the Materials Handling Equipment as an extraordinary loss during fiscal 2010.

(Toyota Industries recorded extraordinary losses of 37.5 billion yen, including losses on impairment of property, plant and equipment due to a decrease in production volume during fiscal 2009.)

### 2. Business segment information

Net sales / [Operating income]

(Billion yen)

	FY2009		FY2010		Change		%	FY2011 Forecast		Change %
Vehicle	23.9%	378.1	28.9%	398.7	20.6	5.5	23.9%	335.0	(16.0)	
Engine	9.9%	156.6	12.0%	165.0	8.4	5.3	12.1%	170.0	3.0	
Car air-conditioning compressor	11.7%	186.3	12.9%	177.0	(9.3)	(5.0)	13.4%	187.0	5.6	
Foundry, electronics parts and others	2.2%	34.7	2.7%	37.4	2.7	7.9	3.8%	53.0	41.6	
Automobile total	47.7%	755.9	56.5%	778.3	22.4	3.0	53.2%	745.0	(4.3)	
		[ (11.5)]		[ 23.6]	[ 35.1]					
Materials handling equipment	40.4%	639.6	31.3%	431.6	(208.0)	(32.5)	33.6%	470.0	8.9	
		[ 3.7]		[ (9.5)]	[(13.2)]					
Logistics	7.2%	114.8	7.9%	108.5	(6.3)	(5.4)	8.2%	115.0	5.9	
		[ 2.9]		[ 5.2]	[ 2.3]					
Textile machinery	1.9%	29.5	1.5%	20.8	(8.7)	(29.4)	2.1%	30.0	43.7	
		[ (2.0)]		[ (1.8)]	[ 0.2]					
Others	2.8%	44.2	2.8%	38.3	(5.9)	(13.5)	2.9%	40.0	4.4	
		[ (0.0)]		[ 3.9]	[ 3.9]					
Total	100.0%	1,584.2	100.0%	1,377.7	(206.5)	(13.0)	100.0%	1,400.0	1.6	
		[ (6.6)]		[ 22.0]	[ 28.6]					

### 3. Unit sales

(Thousand units)

	FY2009	FY2010	Change	FY2011	Change
	Vitz (Yaris)	159	149	(10)	190
RAV4	115	134	19	85	(49)
Mark X Zio	8	8	(0)	5	(3)
Vehicle	282	291	9	280	(11)
Engine	439	502	63	550	48
Car air-conditioning compressor *	1,671	1,671	(0)	1,800	129
Materials handling equipment	169	111	(58)	130	19
Air-jet loom	4.0	3.3	(0.7)	5.0	1.7

\* (Note) The unit for unit sales of car air-conditioning compressor is ten thousand.

English translation from the original Japanese-language document

### 4. Changes in ordinary income

(Billion yen)

Cost reduction	23.0
Decrease in labor cost	14.5
Decrease in depreciation	14.0
Decrease in prices of raw material and parts cost	10.5
Decrease in expenses and others	29.4
Positive impact total	91.4
Decrease in sales volume	(59.0)
Negative impact of exchange rate fluctuations	(3.8)
Decrease in the net amount of non-operating income and non-operating expenses	(11.2)
Negative impact total	(74.0)
Total impact in ordinary income	17.4