

FINANCIAL SUMMARY for FY2011 Third Quarter (April 1, 2010 - December 31, 2010)

1. Consolidated financial results

(Billion yen)

	FY2010 3rd Quarter		FY2011 3rd Quarter		Change		Current plan		Changes from previous year %
	April 2009 - December 2009		April 2010 - December 2010		Amount	%			
Net sales	100.0%	997.8	100.0%	1,106.8	109.0	10.9	100.0%	1,480.0	7.4
Operating income	1.1%	10.8	4.9%	54.7	43.9	404.8	4.4%	65.0	195.4
Ordinary income	2.3%	22.5	5.7%	62.6	40.1	177.3	4.7%	70.0	120.4
Net income	1.2%	11.6	3.5%	39.1	27.5	236.3	2.8%	41.0	-
Net income per share		¥37.40		¥125.78	¥88.38			¥131.59	
Exchange rate	¥/US\$	94		87	(7)		(4th quarter)	85	(80)
	¥/Euro	133		113	(20)		112	(110)	
Investments in tangible assets		19.1		25.2	6.1	31.9		40.0	48.3
Investments in overseas		4.8		5.4	0.6	12.5		10.0	46.5
Depreciation		54.7		45.5	(9.2)	(16.9)		64.0	(12.6)
Total assets	(As of March.31,2010)	2,589.2		2,424.6	(164.6)	(6.4)			
Total net assets		1,104.9		1,046.1	(58.8)	(5.3)		-	-
Total net assets per share		¥3,390.02		¥3,208.97	(¥181.05)				
Equity ratio		40.8%		41.2%					
Consolidated subsidiaries		159		159	-				

2. Segment information

Net sales / [Operating income]

	FY2010 3rd Quarter		FY2011 3rd Quarter		Change		Current plan		Changes from previous year %
	April 2009 - December 2009		April 2010 - December 2010		Amount	%			
Vehicle	28.9%	288.3	25.9%	286.4	(1.9)	(0.7)	25.7%	380.0	(4.7)
Engine	11.6%	115.2	13.7%	151.3	36.1	31.3	13.0%	192.0	16.3
Car air-conditioning compressor	12.7%	126.9	12.9%	143.1	16.2	12.8	13.0%	193.0	9.0
Foundry, electronics parts and others	2.6%	25.9	2.7%	30.0	4.1	15.7	2.7%	40.0	6.8
Automobile total	55.8%	556.5	55.2%	611.0	54.5	9.8	54.4%	805.0	3.4
		[12.0]		[25.9]	[13.9]				
Materials handling equipment	32.0%	318.8	32.4%	358.2	39.4	12.3	33.1%	490.0	13.5
		[(5.8)]		[19.8]	[25.6]				
Logistics	8.2%	81.3	7.3%	81.1	(0.2)	(0.3)	7.4%	110.0	1.3
		[3.3]		[4.1]	[0.8]				
Textile machinery	1.2%	12.5	2.7%	29.9	17.4	137.7	2.7%	40.0	91.6
		[(1.9)]		[1.9]	[3.8]				
Others	2.8%	28.5	2.4%	26.4	(2.1)	(7.2)	2.4%	35.0	(8.7)
		[2.9]		[2.5]	[(0.4)]				
Total	100.0%	997.8	100.0%	1,106.8	109.0	10.9	100.0%	1,480.0	7.4
		[10.8]		[54.7]	[43.9]				

3. Unit sales

(Thousand Units)

	FY2010 3rd Quarter	FY2011 3rd Quarter	Change	Current plan	Changes from previous year
Vitz (Yaris)	107	133	26	206	57
RAV4	97	88	(9)	103	(31)
Mark X Zio	5	3	(2)	6	(2)
Vehicle	209	224	15	315	24
Diesel	198	289	91	371	85
Gasoline	158	187	29	254	38
Engine	356	476	120	625	123
Car air-conditioning compressor *	1,190	1,397	207	1,880	209
Materials handling equipment	79	111	32	150	39
Air-jet loom	2.0	5.0	3.0	7.0	3.7

4. Changes in ordinary income

(Billion yen)

Increase in sales volume	34.0
Cost reduction	15.3
Decrease in depreciation	9.2
Increases total	58.5
Increase in raw material cost	(4.8)
Negative impact of exchange rate fluctuations	(4.1)
Increase in labor cost	(4.0)
Increase in expenses and others	(1.7)
Decreases total	(14.6)
Decrease in the net amount of non-operating income and non-operating expenses	(3.8)
Total Changes in Ordinary income	40.1

*(Note) The unit for unit sales of car air-conditioning compressor is ten thousand.

English translation from the original Japanese-language document