

FINANCIAL SUMMARY for FY2012 First Quarter (April 1, 2011 - June 30, 2011)

1. Consolidated financial results

(Billion yen)

	FY2011 1st Quarter		FY2012 1st Quarter		Change		Current plan		Changes from previous year %
	April 2010 - June 2010		April 2011 - June 2011		Amount	%	FY2012 (April 2011-March 2012)		
Net sales	100.0%	359.1	100.0%	322.2	(36.9)	(10.3)	100.0%	1,570.0	6.1
Operating income	4.5%	16.0	2.0%	6.5	(9.5)	(59.1)	4.5%	70.0	1.7
Ordinary income	5.4%	19.2	5.3%	16.9	(2.3)	(12.0)	5.1%	80.0	8.2
Net income	3.6%	12.9	4.3%	13.8	0.9	7.0	2.9%	46.0	(2.6)
Net income per share		¥41.61		¥44.53	¥2.92			¥147.64	
Investments in tangible assets		7.2		9.1	1.9	25.4		60.0	56.8
Depreciation		14.6		13.9	(0.7)	(5.2)		62.0	(0.6)
	(As of March 31, 2011)								
Total assets		2,481.4		2,521.7	40.3	1.6			
Total net assets		1,075.9		1,083.9	8.0	0.7		-	-
Equity ratio		41.4%		41.2%					
Consolidated subsidiaries (No. of companies)		162		163	1				
Exchange rate	¥/US\$	92		82	(10)			80	
	¥/Euro	117		117	0			112	

2. Segment information

Net sales / [Operating income]

(Billion yen)

	FY2011 1st Quarter		FY2012 1st Quarter		Change		Current plan		Changes from previous year %
	April 2010 - June 2010		April 2011 - June 2011		Amount	%	FY2012 (April 2011-March 2012)		
Vehicle	26.4%	94.6	17.3%	55.6	(39.0)	(41.2)	21.8%	343.0	(8.7)
Engine	13.3%	47.8	11.0%	35.5	(12.3)	(25.8)	12.0%	188.0	(4.8)
Car air-conditioning compressor	13.7%	49.0	13.8%	44.3	(4.7)	(9.5)	13.5%	213.0	11.0
Foundry, electronics parts and others	2.8%	10.1	2.4%	7.8	(2.3)	(22.5)	2.9%	46.0	16.9
Automobile total	56.2%	201.7	44.5%	143.3	(58.4)	(28.9)	50.2%	790.0	(1.8)
		[9.2]		[(2.4)]	[(11.6)]				
Materials handling equipment	31.7%	113.7	42.2%	136.1	22.4	19.6	37.6%	590.0	20.2
		[4.3]		[7.5]	[3.2]				
Logistics	7.6%	27.2	7.4%	23.8	(3.4)	(12.4)	6.4%	100.0	(7.2)
		[1.2]		[0.4]	[(0.8)]				
Textile machinery	2.1%	7.5	3.0%	9.4	1.9	25.6	2.9%	45.0	5.2
		[0.2]		[0.3]	[0.1]				
Others	2.4%	8.9	2.9%	9.4	0.5	5.9	2.9%	45.0	30.7
		[0.8]		[0.5]	[(0.3)]				
Total	100.0%	359.1	100.0%	322.2	(36.9)	(10.3)	100.0%	1,570.0	6.1
		[16.0]		[6.5]	[(9.5)]				

3. Unit sales

(Thousand Units)

	FY2011 1st Quarter	FY2012 1st Quarter	Change	Current plan FY2012	Changes from previous year
	Vitz (Yaris)	46	31	(15)	181
RAV4	27	11	(16)	90	(19)
Mark X Zio	1	2	1	4	(1)
Vehicle	74	44	(30)	275	(20)
Diesel	92	76	(16)	395	13
Gasoline	56	28	(28)	185	(47)
Engine	148	104	(44)	580	(34)
Car air-conditioning compressor *	471	446	(25)	2,180	297
Materials handling equipment	34	43	9	183	30
Air-jet loom	1.1	1.1	0.0	6.0	(1.2)

4. Changes in ordinary income

(Billion yen)

Cost reduction	3.5
Increase in the net amount of non-operating income and non-operating expenses	7.2
Increases total	10.7
Decrease in sales volume	(6.5)
Increase in labor costs	(2.3)
Increase in raw material costs	(1.5)
Negative impact of exchange rate fluctuations	(1.5)
Increase in expenses and others	(1.2)
Decreases total	(13.0)
Total Changes in Ordinary income	(2.3)

*(Note) The unit for unit sales of car air-conditioning compressor is ten thousand.

English translation from the original Japanese-language document