

FINANCIAL SUMMARY for FY2016 Second Quarter (April 1, 2015 - September 30, 2015)

1. Consolidated financial results

(Billion yen)

	FY2015 2nd Quarter		FY2016 2nd Quarter		Change		FY2016 Forecast (April 2015-March 2016)			
	April 2014 - September 2014		April 2015 - September 2015		Amount	%	Current plan	Changes from previous year %	Previous plan (July 31, 2015)	
Net sales	Profit ratio	1,046.0	Profit ratio	1,100.2	54.2	5.2	Profit ratio	2,230.0	2.9	2,200.0
Operating profit	5.4%	56.7	6.1%	66.9	10.2	17.9	5.8%	130.0	10.6	125.0
Ordinary profit	8.3%	87.0	9.1%	99.6	12.6	14.4	8.4%	187.0	9.5	184.0
Profit attributable to owners of the parent	5.8%	60.9	6.2%	67.9	7.0	11.5	8.4%	187.0	62.2	126.0
Earnings per share		¥194.18		¥216.38	¥22.20			¥595.22		¥401.06
Dividends per share		¥50		¥60	¥10			¥120		¥110
Investments in tangible assets		55.5		38.6	(16.9)	(30.4)		100.0	(20.9)	100.0
Depreciation		32.3		37.8	5.5	17.1		79.0	11.6	79.0
	(As of March 31, 2015)		(As of September 30, 2015)							
Total assets		4,650.8		4,479.3	(171.5)	(3.7)				
Total net assets		2,425.9		2,212.8	(213.1)	(8.8)				
Equity ratio		50.7%		47.8%						
Consolidated subsidiaries		214 companies		217 companies	3 companies					
Exchange rate	¥/US\$	103		122	19			118		117
	¥/Euro	139		135	(4)			133		127

2. Segment information

Net sales / [Operating profit]

(Billion yen)

	FY2015 2nd Quarter		FY2016 2nd Quarter		Change		FY2016 Forecast (April 2015-March 2016)			
	April 2014 - September 2014		April 2015 - September 2015		Amount	%	Current plan	Changes from previous year %	Previous plan (July 31, 2015)	
	Sales distribution ratio		Sales distribution ratio				Sales distribution ratio			
Vehicle	22.8%	238.7	20.0%	219.7	(19.0)	(8.0)	21.3%	475.0	3.5	455.0
Engine	9.0%	93.8	7.6%	83.6	(10.2)	(10.9)	7.2%	160.0	(16.7)	178.0
Car air-conditioning compressor	14.6%	152.6	15.6%	172.0	19.4	12.7	15.4%	343.0	5.7	348.0
Electronics parts, foundry and others	3.2%	33.9	2.7%	29.8	(4.1)	(12.1)	2.9%	65.0	(13.3)	70.0
Automobile total	49.6%	519.2	45.9%	505.2	(14.0)	(2.7)	46.8%	1,043.0	(0.7)	1,051.0
		[18.9]		[15.3]	[(3.6)]					
Materials handling equipment	41.5%	433.7	45.5%	500.4	66.7	15.4	45.2%	1,008.0	9.0	955.0
		[31.8]		[44.5]	[12.7]					
Logistics	4.6%	48.0	4.6%	50.0	2.0	4.1	4.0%	89.0	(9.2)	104.0
		[2.7]		[2.9]	[0.2]					
Textile machinery	3.1%	32.6	2.8%	31.1	(1.5)	(4.7)	3.0%	66.0	(3.2)	66.0
		[1.8]		[1.7]	[(0.1)]					
Others	1.2%	12.3	1.2%	13.1	0.8	7.1	1.0%	24.0	(3.1)	24.0
		[1.4]		[2.2]	[0.8]					
Total	100.0%	1,046.0	100.0%	1,100.2	54.2	5.2	100.0%	2,230.0	2.9	2,200.0
		[56.7]		[66.9]	[10.2]					

3. Unit sales

(Thousand units)

	FY2015 2nd Quarter	FY2016 2nd Quarter	Change	FY2016 Forecast (April 2015-March 2016)		
				Current plan	Changes from previous year	Previous plan (July 31, 2015)
RAV4	102	100	(2)	207	2	211
Vitz (Yaris)	63	47	(16)	93	(10)	84
Vehicle total	165	147	(18)	300	(8)	295
Diesel	170	137	(33)	255	(100)	285
Gasoline	105	98	(7)	195	(18)	215
Engine total	275	235	(40)	450	(118)	500
Car air-conditioning compressor	14,220	14,880	660	30,500	1,180	31,000
Materials handling equipment	105	118	13	240	18	231
Air-jet loom	3.1	2.4	(0.7)	5.7	(0.1)	5.7

4. Changes in ordinary profit

(Billion yen)

Increase in sales	11.3
Positive impact of exchange rate fluctuations	7.2
Cost reduction	4.8
Non-operating profit and non-operating expenses	2.4
Increases total	25.7
Increase in depreciation	(5.5)
Increase in labor costs	(5.4)
Increase in raw material costs	(0.8)
Increase in expenses	(1.4)
Decreases total	(13.1)
Total changes in ordinary profit	12.6