

FINANCIAL SUMMARY for FY2016 Third Quarter (April 1, 2015 - December 31, 2015)

1. Consolidated financial results

(Billion yen)

	FY2015 3rd Quarter		FY2016 3rd Quarter		Change		Current forecast		Changes from the previous fiscal year %
	April 2014 - December 2014		April 2015 - December 2015		Amount	%	FY2016 (April 2015 - March 2016)		
Net sales	Profit ratio	1,583.2	Profit ratio	1,694.5	111.3	7.0	Profit ratio	2,230.0	2.9
Operating profit	5.7%	89.6	5.9%	99.5	9.9	11.1	5.8%	130.0	10.6
Ordinary profit	9.1%	144.1	9.6%	162.2	18.1	12.6	8.7%	193.0	13.0
Profit attributable to owners of the parent	6.4%	101.6	10.2%	172.8	71.2	70.1	8.6%	192.0	66.6
Earnings per share		¥323.65		¥550.16	¥226.51			¥611.13	
Investments in tangible assets		87.1		55.5	(31.6)	(36.3)		100.0	(20.9)
Depreciation		50.2		57.7	7.5	14.9		79.0	11.6
	(As of March 31, 2015)		(As of December 31, 2015)						
Total assets		4,650.8		4,738.0	87.2	1.9			
Total net assets		2,425.9		2,450.1	24.2	1.0			
Equity ratio		50.7%		50.1%					
Consolidated subsidiaries		214 companies		214 companies	-				
Exchange rate	¥/US\$	107		122	15		(4th quarter)	120	(115)
	¥/Euro	140		134	(6)			133	(130)

(Note) 1. Toyota Industries posted an extraordinary profit of 89.8 billion yen arising from gain on sales of shares of subsidiaries during FY 2016 Third Quarter.

2. Due to an increase in dividends income, Toyota Industries has revised up its forecasts of consolidated financial results for FY 2016, an increase in ordinary profit of 6.0 billion yen and an increase in profit attributable to owners of the parent of 5.0 billion yen.

2. Segment information

Net sales / [Operating profit]

(Billion yen)

	FY2015 3rd Quarter		FY2016 3rd Quarter		Change		Current forecast		Changes from the previous fiscal year %
	April 2014 - December 2014		April 2015 - December 2015		Amount	%	FY2016 (April 2015 - March 2016)		
	Sales distribution ratio		Sales distribution ratio				Sales distribution ratio		
Vehicle	21.6%	342.4	20.8%	352.5	10.1	2.9	21.3%	475.0	3.5
Engine	9.0%	142.6	7.1%	120.7	(21.9)	(15.4)	7.2%	160.0	(16.7)
Car air-conditioning compressor	14.5%	229.5	15.2%	257.2	27.7	12.1	15.4%	343.0	5.7
Electronics parts, foundry and others	3.3%	52.0	2.8%	47.2	(4.8)	(9.2)	2.9%	65.0	(13.3)
Automobile total	48.4%	766.7	45.9%	777.7	11.0	1.4	46.8%	1,043.0	(0.7)
		[27.5]		[22.8]	[(4.7)]				
Materials handling equipment	42.9%	678.4	45.5%	771.2	92.8	13.7	45.2%	1,008.0	9.0
		[52.7]		[64.5]	[11.8]				
Logistics	4.6%	72.3	4.5%	76.1	3.8	5.2	4.0%	89.0	(9.2)
		[4.3]		[4.7]	[0.4]				
Textile machinery	3.0%	47.3	2.9%	49.7	2.4	5.2	3.0%	66.0	(3.2)
		[2.3]		[3.5]	[1.2]				
Others	1.1%	18.3	1.2%	19.5	1.2	6.6	1.1%	24.0	(3.1)
		[2.5]		[3.3]	[0.8]				
Total	100.0%	1,583.2	100.0%	1,694.5	111.3	7.0	100.0%	2,230.0	2.9
		[89.6]		[99.5]	[9.9]				

3. Unit sales

(Thousand units)

	FY2015 3rd Quarter	FY2016 3rd Quarter	Change	Current plan	Changes from the previous
	(April 2014 - December 2014)	(April 2015 - December 2015)		FY2016 (April 2015 - March 2016)	fiscal year
RAV4	152	152	0	207	2
Vitz (Yaris)	80	70	(10)	93	(10)
Vehicle total	232	222	(10)	300	(8)
Diesel	263	192	(71)	255	(100)
Gasoline	159	142	(17)	195	(18)
Engine total	422	334	(88)	450	(118)
Car air-conditioning compressor*	2,121	2,246	125	3,050	118
Materials handling equipment	164	177	13	240	18
Air-jet loom	4.3	4.4	0.1	5.7	(0.1)

4. Changes in ordinary profit

(Billion yen)

Increase in sales	18.8
Cost reduction	9.5
Positive impact of exchange rate fluctuations	7.9
Non-operating profit and non-operating expenses	8.2
Increases total	44.4
Increase in labor costs	(11.8)
Increase in depreciation	(7.5)
Increase in raw material costs	(1.2)
Increase in expenses	(5.8)
Decreases total	(26.3)
Total changes in ordinary profit	18.1

*(Note) The unit for unit sales of car air-conditioning compressor is ten thousand.

English translation from the original Japanese-language document