# TOYODA AUTOMATIC LOOM WORKS, LTD.

# Consolidated Interim Financial Review for FY1999 ("Chuukan Renketsu Kessan Tanshin")

### 1. **FINANCIAL SUMMARY** (Apr/1/1998 - Sep/30/1998)

	Millions of yen			
	FY1999 (1half) (4/98 - 9/98)	FY1998 (4/97 - 3/98)		
Net sales	291,924	572,698		
Operating income	15,732	35,922		
Income before income taxes	16,470	36,661		
Net income	8,831	20,491		
Total assets	629,724	593,003		
Shareholders' equity	310,425	304,097		
Per common share (in yen)				
Net income	30.69	72.33		
Shareholders' equity	1,078.63	1,056.81		

#### Notes:

- 1. Interim consolidation is commenced from this period, therefore, no comparison with same period of last year.
- 2. From this year, new consolidation rule (adopted Feb/20/98) is applied.
  For your convenience, the financial data of FY1998 is recalculated in accordance with this new rule.
- 3. We have 12 consolidated subsidiaries, 17 unconsolidated subsidiaries, and 11 affiliates. The equity method is applied to 2 companies out of 11 affiliates.
- 4. Disclosure item and account classification are based on the disclosure rule in Japan.

## 2. FORECAST FOR FY1999 (Apr/1/1998 - Mar/31/1999)

	Millions of yen
	FY1999 (4/98 - 3/99)
Net sales	570,000
Operating income	29,000
Income before income taxes	26,000
Net income	13,000
Net income per share (in yen)	45.17

# 3. CONSOLIDATED BALANCE SHEETS

		Millions of yen	
	FY1999 (1half) (as of 9/30/98)		Variance
ASSETS			
Current Assets	181,447	178,524	2,923
Cash and deposits	55,918	57,181	(1,263)
Receivables trade	67,589	61,190	6,399
Marketable securities	21,569	29,071	(7,502)
Inventories	26,862	21,909	4,953
Other current assets	10,053	9,861	192
Less allowance for doubtful receivables	(546)	(691)	145
Fixed Assets	448,276	414,479	33,797
Property, Plant and Equipment	252,878	220,047	32,831
Buildings and structures	79,930	70,528	9,402
Machinery, equipment and vehicles	110,300	86,485	23,815
Tools, furniture and fixture	12,857	11,602	1,255
Land	30,232	26,789	3,443
Construction in progress	19,558	24,641	(5,083)
Intangible Assets	34	-	34
Consolidation difference	34	-	34
Investments and Other Assets	195,363	194,432	931
Investments in securities	174,065	174,599	(534)
Long-term loans	7,386	7,376	10
Long-term prepaid expenses	2,296	1,674	622
Other investments and other assets	11,649	10,824	825
Less allowance for doubtful investments	(35)	(43)	8
Total Assets	629,724	593,003	36,721

		Millions of yen	
	FY1999 (1half)	FY1998	Variance
	(as of 9/30/98)	(as of 3/31/98)	variance
LIABILITIES			
Current Liabilities	131,597	152,615	(21,018)
Payables trade	63,334	70,302	(6,968)
Short-term bank loans	7,375	4,396	2,979
Current portion of straight bonds	-	300	(300)
Other payables	17,318	34,425	(17,107)
Accrued income taxes	4,968	7,786	(2,818)
Accrued expenses	19,204	16,907	2,297
Employees' saving deposits	17,634	17,074	560
Other current liabilities	1,760	1,424	336
Long-term Liabilities	170,032	130,113	39,919
Straight bonds	70,300	30,000	40,300
Convertible bonds	75,748	75,838	(90)
Long-term bank loans	3,058	3,464	(406)
Retirement and severance benefits	19,848	19,929	(81)
Other long-term liabilities	1,077	881	196
Consolidation Difference	2,326	195	2,131
Total Liabilities	303,956	282,924	21,032
Minority Interests in Consolidated Subsidiaries	15,342	5,981	9,361
SHAREHOLDERS' EQUITY			
Common Stock	40,178	40,133	45
Capital Surplus	60,672	60,627	45
Retained Earnings	209,575	203,337	6,238
Treasury Stock at Cost	(1)	(1)	0
Total Shareholders' Equity	310,425	304,097	6,328
Total Liabilities and Shareholders' Equity	629,724	593,003	36,721

# 4. CONSOLIDATED STATEMENTS OF INCOME

	Millions of yen		
	FY1999 (1half)	FY1998	
	(4/98 - 9/98)	(4/97 - 3/98)	
Net Sales	291,924	572,698	
Cost of sales	256,193	498,319	
Gross Profit	35,730	74,378	
Selling, general and administrative expenses	19,997	38,456	
Operating Income	15,732	35,922	
Other Income	6,687	10,514	
Interest income	492	1,378	
Dividend income	3,893	6,898	
Other	2,301	2,237	
Other Expenses	5,949	9,775	
Interest expenses	964	2,329	
Other	4,985	7,445	
Income before Income Taxes	16,470	36,661	
Income taxes	6,940	15,880	
Minority interests in consolidated subsidiaries	(698)	(289)	
Net Income	8,831	20,491	

Note: Amortization of consolidation difference is included in selling, general and administrative expenses.

Equity in earnings of affiliates (net loss of 189 million yen for FY1999 1st half) is included in other expenses.

## 5. CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

	Millions of yen
	FY1999 (1half)
	(4/98 - 9/98)
Balance of Retained Earnings at Beginning of Period	203,337
Retained earnings at beginning of period	195,245
Reclassification of legal reserve to retained earnings	8,091
Decrease in Retained Earnings	2,593
Cash dividends paid	2,302
Bonuses to directors and statutory auditors	207
Decrease due to newly consolidated affiliates under the equity method	83
Net Income	8,831
Balance of Retained Earnings at End of Period	209,575

# 6. SEGMENT INFORMATION

# (1) Business Segments

FY1999 1st Half (4/98 - 9/98)

1 1 1000 13t Hall (4/70 - 7/	70)		Millions	of yen		
	Automobiles	Industrial equipment	Other	Subtotal	Elimination of inter-segment transactions or Corporate	Total
Net sales						
1. Outside customer sales	186,427	86,230	19,265	291,924	-	291,924
2. Inter-segment transactions	1,224	-	542	1,766	(1,766)	-
Total	187,652	86,230	19,807	293,690	(1,766)	291,924
Operating costs and expenses	178,310	79,388	20,358	278,057	(1,866)	276,191
Operating income	9,341	6,842	(550)	15,632	99	15,732
Assets	244,537	77,845	53,849	376,232	253,491	629,724
Depreciation	12,465	2,429	1,195	16,090	(97)	15,992
Capital investment	22,971	6,857	765	30,594	(77)	30,517
FY1998 (4/97 - 3/98)			Millions	of von		
	Automobiles	Industrial equipment	Other	Subtotal	Elimination of inter-segment transactions or Corporate	Total
Net sales						
1. Outside customer sales	366,386	160,117	46,193	572,698	-	572,698
2. Inter-segment transactions	4,020	-	1,060	5,081	(5,081)	-
Total	370,407	160,117	47,253	577,779	(5,081)	572,698
						F0/ 77F
Operating costs and expenses	349,683	146,258	45,630	541,572	(4,796)	536,775
Operating costs and expenses  Operating income	349,683 20,724	146,258 13,858	45,630 1,623	541,572 36,206	(4,796) (284)	35,922
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Operating income	20,724	13,858	1,623	36,206	(284)	35,922

Note: Main products of each segment

Automobiles ... Automobiles, Engines, Car air-conditioning compressors Industrial equipment ... Forklifts, Shovel loaders, Automatic guided vehicles Other ... Looms, Spinning machines, Casting machines

# (2) Geographical Segments

#### FY1999 1st Half (4/98 - 9/98)

	Millions of yen					
	Japan	North America	Other	Subtotal	Elimination of inter-segment transactions or Corporate	Total
Net sales						
1. Outside customer sales	233,916	49,155	8,852	291,924	-	291,924
2. Inter-segment transactions	8,278	-	238	8,517	(8,517)	-
Total	242,194	49,155	9,091	300,441	(8,517)	291,924
Operating costs and expenses	230,353	45,681	8,661	284,696	(8,505)	276,191
Operating income	11,841	3,474	429	15,744	(11)	15,732
Assets	350,992	37,386	9,193	397,573	232,150	639,724

#### FY1998 (4/97 - 3/98)

In FY1998, both the amounts of the transactions within Japan and the assets belong to Japan were greater than 90% of the total amounts of all segments. Therefore, geographical segment information was omitted.

# (3) Overseas Sales

#### FY1999 1st Half (4/98 - 9/98)

	M	Millions of yen			
	North America	Other	Total		
Overseas sales	59,791	43,591	103,382		
Total sales			291,924		
Percentage of overseas sales out of total sales	20.5%	14.9%	35.4%		
FY1998 (4/97 - 3/98)					
	M	illions of yen			
	North America	Other	Total		
Overseas sales	61,675	88,741	150,417		
Total sales			572,698		
Percentage of overseas sales out of total sales	10.8%	15.5%	26.3%		

# TOYODA AUTOMATIC LOOM WORKS, LTD.

# Non-Consolidated Semiannual Financial Results for FY1999 ("Chuukan Kessan Tanshin")

## 1. FINANCIAL SUMMARY (Apr/1/1998 - Sep/30/1998)

	Millions of yen				
	FY1999 (1half) (4/98 - 9/98)	FY1998 (1half) (4/97 - 9/97)	Variance	FY1998 (4/97 - 3/98)	
Net Sales	230,875	248,954	(18,079)	506,018	
Operating Income	10,624	15,754	(5,130)	30,602	
Income before Income Taxes	11,825	17,064	(5,239)	31,583	
Net Income	7,755	10,504	(2,749)	19,783	
Total Assets	579,226	533,078	46,148	558,456	
Shareholders' Equity	305,445	289,934	15,511	300,086	
Per Common Share (in yen)					
Net Income	26.95	37.03	(10.08)	69.84	
Shareholders' Equity	1,061.33	1,019.74	41.59	1,042.87	
Cash Dividends	8.00	8.00	-	16.00	
Number of Shares Outstanding at End of Period	287,796,225	284,320,756	3,475,469	287,751,674	

Note: Disclosure item and account classification are based on the disclosure rule in Japan.

# 2. FORECASTS FOR FY1999 (Apr/1/1998 - Mar/31/1999)

	Millions of yen				
	FY1999 (4/98 - 3/99)	FY1998 (4/97 - 3/98)	Variance		
Net Sales	470,000	506,018	(36,018)		
Operating Income	22,000	30,602	(8,602)		
Income before Income Taxes	24,000	31,583	(7,583)		
Net Income	15,800	19,783	(3,983)		
Net Income per Share (in yen)	54.90	69.84	(14.94)		
Cash Dividends per Share (in yen)	16.00	16.00	-		

# 3. NON-CONSOLIDATED BALANCE SHEETS

	Millions of yen				
	FY1999 (1half) (as of 9/30/98)	FY1998 (as of 3/31/98)	Variance	FY1998 (1half) (as of 9/30/97)	
ASSETS					
Current Assets	153,321	159,984	(6,663)	172,902	
Cash and deposits	50,921	54,150	(3,229)	72,715	
Receivables notes	4,105	1,472	2,633	1,037	
Receivables accounts	53,084	53,851	(767)	53,640	
Marketable securities	19,667	26,972	(7,305)	22,810	
Finished goods	1,431	1,431	0	1,807	
Raw materials	95	78	17	68	
Work in process	12,334	11,008	1,326	10,581	
Supplies	1,880	1,833	47	1,765	
Prepaid expenses	289	276	13	284	
Other receivables	7,145	7,728	(583)	6,968	
Other current assets	2,922	1,862	1,060	1,949	
Less allowance for doubtful receivables	(557)	(681)	124	(725)	
Fixed Assets	425,904	398,472	27,432	360,176	
Property, Plant and Equipment	207,156	193,698	13,458	165,904	
Buildings	59,587	55,842	3,745	55,734	
Structures	6,055	4,698	1,357	4,721	
Machinery and equipment	87,351	76,222	11,129	64,903	
Vehicles and delivery equipment	703	795	(92)	737	
Tools, furniture and fixture	9,121	8,765	356	8,942	
Land	26,582	24,101	2,481	23,895	
Construction in progress	17,755	23,270	(5,515)	6,968	
<b>Investments and Other Assets</b>	218,748	204,774	13,974	194,271	
Investments in securities	170,674	170,054	620	165,796	
Investments in subsidiaries	29,001	16,000	13,001	14,925	
Long-term loans	7,258	7,361	(103)	7,739	
Long-term prepaid expenses	2,008	1,498	510	1,550	
Other investments and other assets	9,839	9,901	(62)	4,304	
Less allowance for doubtful investments	(34)	(43)	9	(45)	
Total Assets	579,226	558,456	20,770	533,078	

	Millions of yen						
	FY1999 (1half) (as of 9/30/98)	FY1998 (as of 3/31/98)	Variance	FY1998 (1half) (as of 9/30/97)			
LIABILITIES							
Current Liabilities	109,605	133,657	(24,052)	148,905			
Payables notes	4,838	5,748	(910)	3,544			
Payables accounts	49,807	54,563	(4,756)	51,672			
Current portion of long-term bank loans	-	-	-	4,000			
Current portion of straight bonds	-	-	-	24,000			
Current portion of convertible bonds	-	-	-	13,151			
Other payables	16,851	33,657	(16,806)	12,006			
Accrued enterprise tax	1,224	1,707	(483)	1,942			
Accrued income taxes	3,426	5,175	(1,749)	5,934			
Accrued expenses	14,687	14,565	122	14,905			
Advanced received	571	285	286	8			
Deposits received	932	898	34	751			
Employees' saving deposits	17,265	17,056	209	16,988			
Long-term Liabilities	164,174	124,712	39,462	94,239			
Straight bonds	70,000	30,000	40,000	-			
Convertible bonds	75,748	75,838	(90)	75,845			
Retirement and severance benefits	18,426	18,874	(448)	18,394			
Total Liabilities	273,780	258,369	15,411	243,144			
SHAREHOLDERS' EQUITY							
Common Stock	40,178	40,133	45	33,553			
Statutory Reserves	70,706	68,719	1,987	61,923			
Capital surplus	60,672	60,627	45	54,059			
Legal reserve	10,033	8,091	1,942	7,864			
Retained Earnings	194,561	191,233	3,328	194,456			
Reserve for special depreciation	53	70	(17)	70			
Reserve for reduction of acquisition cost							
of fixed assets	320	337	(17)	337			
Reserve for retirement of shares	10,000	0	10,000	10,000			
Other reserves	170,000	168,500	1,500	168,500			
Unappropriated retained earnings							
at end of period	14,187	22,324	(8,137)	15,548			
<including for="" income="" net="" period=""></including>	< 7,755 >	< 19,783 >	< (12,028) >	< 10,504 >			
Total Shareholders' Equity	305,445	300,086	5,359	289,934			
Total Liabilities and Shareholders' Equity	579,226	558,456	20,770	533,078			

# (NOTES TO NON-CONSOLIDATED BALANCE SHEETS)

	Millions of yen							
	FY1999 (1half) (as of 9/30/98)	FY1998 (as of 3/31/98)	Variance	FY1998 (1half) (as of 9/30/97)				
1. Accumulated depreciation of								
property, plant and equipment	276,399	269,283	7,116	262,029				
2. Finance lease which do not transfer								
ownership of leased assets to less	sees							
(1) Acquisition cost	5,136	5,281	(145)	5,197				
(2) Accumulated depreciation	2,528	2,626	(98)	2,340				
(3) Obligations under finance leas	2,608	2,655	(47)	2,857				
<due one="" within="" year=""></due>	< 1,138 >	< 1,152 >	< (14) >	< 1,169 >				
(4) Lease payments for period	718	1,365	-	632				
3. Operating lease								
Obligations under operating lease	233	330	(97)	322				
<due one="" within="" year=""></due>	< 122 >	< 177 >	< (55) >	< 142 >				
4. Contingent liabilities	2,470	2,536	(66)	2,142				
5. Treasury stock at cost								
Number of shares	892 shares	786 shares	106 shares	727 shares				
Amount	1	1	0	1				
6. Number of shares outstanding	shares	shares	shares	shares				
at end of period	287,796,225	287,751,674	44,551	284,320,756				

# 4. NON-CONSOLIDATED STATEMENTS OF INCOME

	Millions of yen					
	FY1999 (1half) (4/98 - 9/98)	FY1998 (1half) (4/97 - 9/97)	Variance	FY1998 (4/97 - 3/98)		
Operating Revenue	230,875	248,954	(18,079)	506,018		
Net sales	230,875	248,954	(18,079)	506,018		
Operating Expenses	220,250	233,200	(12,950)	475,415		
Cost of sales	203,690	215,095	(11,405)	439,714		
Selling, general and administrative expenses	16,560	18,104	(1,544)	35,701		
Operating Income	10,624	15,754	(5,130)	30,602		
Other Income	6,564	5,019	1,545	9,798		
Interest income	370	393	(23)	1,275		
Dividend income	4,137	3,966	171	7,012		
Other	2,056	659	1,397	1,510		
Other Expenses	5,362	3,709	1,653	8,816		
Interest expenses	763	1,183	(420)	2,089		
Other	4,599	2,525	2,074	6,727		
Income before Income Taxes	11,825	17,064	(5,239)	31,583		
Income taxes	4,070	6,560	(2,490)	11,800		
Net Income	7,755	10,504	(2,749)	19,783		
Unappropriated retained earnings						
brought forward	6,431	5,043	1,388	5,043		
Reversal of the accrual for retirement of shares $% \left( x\right) =\left( x\right) +\left( x\right) +\left$	-	-	-	9,999		
Retirement of shares	-	-	-	9,999		
Interim cash dividend	-	-	-	2,274		
Additions to legal reserve	-	-	-	227		
Unappropriated Retained Earnings at End of Period	14,187	15,548	(1,361)	22,324		
Depreciation for period	12,337	11,880	457	24,482		

# 5. BREAKDOWN OF NON-CONSOLIDATED NET SALES

# (1) Net Sales by Business

	Millions of yen							
	FY1999 (1half) (4/98 - 9/98)		FY1998 (1half) (4/97 - 9/97)		Variance		FY1998 (4/97 - 3/98)	
	Amount	%	Amount	%	Amount	%	Amount	%
Automobiles								
Automobiles	69,895	30.3	85,031	34.2	(15,136)	(17.8)	176,553	34.9
Engines	46,443	20.1	45,075	18.1	1,368	3.0	87,575	17.3
Car air-conditioning compressors	42,267	18.3	40,951	16.4	1,316	3.2	83,070	16.4
Castings, etc.	3,921	1.7	3,883	1.6	38	1.0	7,360	1.5
Subtotal	162,527	70.4	174,942	70.3	(12,415)	(7.1)	354,558	70.1
Industrial equipment	53,331	23.1	60,488	24.3	(7,157)	(11.8)	117,311	23.2
Textile machinery	10,260	4.4	9,250	3.7	1,010	10.9	24,797	4.9
Other	4,756	2.1	4,272	1.7	484	11.3	9,349	1.8
Total	230,875	100.0	248,954	100.0	(18,079)	(7.3)	506,018	100.0

## (2) Overseas Sales by Business

				Millions	of yen			
	FY1999 (1half) (4/98 - 9/98)		FY1998 (1half) (4/97 - 9/97)		Variance		FY1998 (4/97 - 3/98)	
	Amount	%	Amount	%	Amount	%	Amount	%
Car air-conditioning compressors	22,305	52.8	19,598	47.9	2,707	13.8	39,825	47.9
Industrial equipment	22,123	41.5	21,495	35.5	628	2.9	42,605	36.3
Textile machinery	7,971	77.7	8,009	86.6	(38)	(0.5)	22,237	89.7
Other	62	1.3	122	2.9	(60)	(49.2)	199	2.1
Total	52,463	22.7	49,225	19.8	3,238	6.6	104,867	20.7

## 6. APPRECIATION OF SECURITIES

Millions of yen FY1999 (1half) FY1998 FY1998 (1half) (as of 9/30/98) (as of 9/30/97) (as of 3/31/98) Book Market Valuation Book Market Valuation Book Valuation Market Value Value **Profit** Value Value Profit Value Value Profit (1) Current Stocks 489 1,081 173 957 784 3,744 3,255 324 1,405 <including treasury stock at cost> < (0) > < (0) > **Bonds** Other 173 957 784 Subtotal 489 3,744 3,255 324 1,405 1,081 (2) Non-current **Stocks** 145,964 802,804 656,839 951,420 808,950 142,259 1,029,963 142,470 887,704 **Bonds** Other \_ Subtotal 145,964 802,804 656,839 142,470 951,420 808,950 142,259 1,029,963 887,704 888,785 Total 146,138 803,762 657,624 142,960 955,165 812,205 142,583 1,031,369

Notes: 1. Market value is calculated mainly based on the closing price of Tokyo Stock Exchange.

<sup>2.</sup> Book value of the securities which were excluded from disclosure above is as follows:

Millions of yen			
FY1999 (1half)	FY1998	FY1998 (1half)	
4,000	-	18,990	
7,996	12,988	-	
-	3,495	3,495	
2,497	4,998	-	
4,999	4,999	-	
51,058	41,459	36,337	
1,000	1,000	1,000	
	FY1999 (1half) 4,000 7,996 - 2,497 4,999 51,058	FY1999 (1half) FY1998 4,000 - 7,996 12,988 - 3,495 2,497 4,998 4,999 4,999 51,058 41,459	

## 7. DERIVATIVES

No derivative transactions.