

FINANCIAL SUMMARY

FY2007 Third Quarter

(April 1, 2006 through December 31, 2006)

TOYOTA INDUSTRIES CORPORATION

English translation from the original Japanese-language document

Cautionary Statement with Respect to Forward-Looking Statements

This report contains projections and other forward-looking statements that involve risks and uncertainties. The use of the words "expect," "anticipate," "estimate," "forecast," "plan" and similar expressions is intended to identify such forward-looking statements. Projections and forward-looking statements are based on the current expectations and estimates of Toyota Industries Corporation and its Group companies regarding their plans, outlook, strategies and results for the future. All such projections and forward-looking statements are based on management's assumptions and beliefs derived from the information available to it at the time of producing this report and are not guarantees of future performance. Toyota Industries and its Group companies undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Therefore, it is advised that you should not rely solely upon these projections and forward-looking statements in making your investment decisions. You should also be aware that certain risks and uncertainties could cause the actual results of Toyota Industries Corporation and its Group companies to differ materially from any projections or forward-looking statements discussed in this report. These risks and uncertainties include, but are not limited to, the following : 1) reliance on a small number of customers, 2) product development capabilities, 3) intellectual property rights, 4) product defects, 5) price competition, 6) reliance on suppliers of raw materials and components, 7) environmental regulations, 8) success or failure of strategic alliances with other companies, 9) exchange rate fluctuations, 10) share price fluctuations, 11) effects of disasters, power blackouts and other incidents, 12) latent risks associated with international activities and 13) retirement benefit liabilities.

FY2007 Third Quarter Consolidated Financial Results (April 1, 2006 - December 31, 2006)

TOYOTA INDUSTRIES CORPORATION

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1. Financial Highlights for FY2007 Third Quarter (April 1, 2006 - December 31, 2006)

(1) Consolidated financial results

(Amounts less than one million yen are omitted.)

	Net sales	(% change from previous year)	Operating income	(% change from previous year)	Ordinary income	(% change from previous year)
	Million yen	%	Million yen	%	Million yen	%
FY2007 Third Quarter	1,392,035	(29.9)	65,965	(40.9)	89,721	(37.8)
FY2006 Third Quarter	1,071,837	(18.8)	46,832	(11.0)	65,100	(9.2)
FY2006	1,505,955		64,040		80,635	

	Net income	(% change from previous year)	Net income per share — basic	Net income per share — diluted
	Million yen	%	Yen	Yen
FY2007 Third Quarter	51,549	(28.1)	164.40	164.23
FY2006 Third Quarter	40,228	(9.2)	126.08	125.99
FY2006	47,077		146.16	146.02

(2) Consolidated financial position

	Total assets	Total net assets	Equity ratio	Equity per share
	Million yen	Million yen	%	Yen
FY2007 Third Quarter	3,666,724	1,872,270	49.5	5,816.81
FY2006 Third Quarter	3,063,815	1,524,174	49.7	4,773.40
FY2006	3,245,341	1,611,227	49.6	5,044.45

(3) Scope of consolidation and equity method

Consolidated subsidiaries: 161 companies

Unconsolidated subsidiaries accounted for under the equity method: 0 company

Affiliates accounted for under the equity method: 21 companies

(4) Changes in scope of consolidation and equity method

Consolidated subsidiaries: (increase) 10 companies, (decrease) 2 companies

Equity method: (increase) 1 company, (decrease) 2 companies

2. Forecasts of Consolidated Financial Results for FY2007 (April 1, 2006 - March 31, 2007)

	Net sales	Operating income	Ordinary income	Net income
	Million yen	Million yen	Million yen	Million yen
FY2007	1,800,000	76,000	95,000	53,000

Reference: (Forecast) Net income per share - basic (annual): 169.85 yen

* Figures for fiscal 2007 have not been revised from those previously announced on October 31, 2006.

* All projections are based on the information available to management at the time of producing this report and are not guarantees of future performance. Certain risks and uncertainties could cause the actual results of Toyota Industries to differ materially from any projections discussed in this report.

Business Results

During the third quarter of fiscal 2007 (the nine months from April 1 to December 31, 2006), total consolidated net sales of Toyota Industries amounted to 1,392.0 billion yen, an increase of 320.2 billion yen, or 30%, compared with year-on-year results for the same period in fiscal 2006 ("previous period"). The following is a review of operations for the major business segments.

Net sales of the Automobile Segment totaled 663.0 billion yen, an increase of 138.6 billion yen, or 26%, over the previous period. Within this segment, net sales of the Vehicle Business amounted to 346.6 billion yen, an increase of 97.9 billion yen, or 39%, over the previous period, due to brisk sales of the RAV4 in the U.S and European markets. Net sales of the Engine Business totaled 122.9 billion yen, an increase of 24.9 billion yen, or 25%, over the previous period. This increase was attributable to increases in sales of AD diesel engines fitted in the RAV4 for Europe and other vehicles as well as KD diesel engines for the Innovative International Multi-Purpose Vehicle (IMV) series. Net sales of the Car Air-Conditioning Compressor Business totaled 170.0 billion yen, an increase of 12.4 billion yen, or 8%, over the previous period, due primarily to an increase in sales in Europe.

Net sales of the Materials Handling Equipment Segment totaled 580.7 billion yen, an increase of 153.3 billion yen, or 36%, over the previous period. This segment posted strong sales as a result of a fortified sales network and proactive sales expansion activities. The effect of a change in the fiscal year-end of the BT Industries Group along with strong sales of Aichi Corporation also contributed to the increase. In September 2006, Toyota Industries commenced sales of its flagship model 1- to 3.5-ton internal combustion lift trucks (sold as GENEO in Japan and 8-Series overseas), which underwent a full model change after eight years.

Net sales of the Logistics Segment amounted to 63.8 billion yen, an increase of 16.2 billion yen, or 34%, over the previous period, due mainly to favorable sales of the transportation services business.

Net sales of the Textile Machinery Segment amounted to 42.5 billion yen, an increase of 6.6 billion yen, or 18%, over the previous period, chiefly reflected by higher sales of Toyota Industries' mainstay air-jet looms to China.

During this period, ordinary income amounted to 89.7 billion yen, an increase of 24.6 billion yen, or 38%, over the previous period. Despite the effects of a rise in raw materials costs and increases in depreciation and personnel expenses, the rise in ordinary income resulted from gains in domestic and overseas sales in addition to the promotion of Group-wide cost improvement activities and an increase in non-operating income.

For fiscal 2007, ending March 31, 2007, Toyota Industries forecasts consolidated net sales of 1,800.0 billion yen, operating income of 76.0 billion yen, ordinary income of 95.0 billion yen and net income of 53.0 billion yen. These forecasts remain unchanged from projections announced as of September 2006.

Breakdown of Consolidated Net Sales

(Million yen)

	FY2007 Third Quarter		FY2006 Third Quarter		Increase (Decrease)	% change	FY2006	
	Amount	Component ratio	Amount	Component ratio			Amount	Component ratio
Automobile		%		%		%		%
Vehicle	346,628	24.9	248,760	23.2	97,868	39.3	372,092	24.7
Engine	122,999	8.8	98,062	9.1	24,937	25.4	132,382	8.8
Car air-conditioning compressor	170,032	12.2	157,658	14.7	12,374	7.8	215,983	14.3
Foundry, Electronics parts and others	23,432	1.7	19,970	1.9	3,462	17.3	26,337	1.8
Subtotal	663,093	47.6	524,452	48.9	138,641	26.4	746,795	49.6
Materials handling equipment	580,753	41.7	427,433	39.9	153,320	35.9	595,236	39.5
Logistics	63,821	4.6	47,616	4.4	16,205	34.0	65,145	4.3
Textile machinery	42,505	3.1	35,931	3.4	6,574	18.3	49,789	3.3
Others	41,861	3.0	36,402	3.4	5,459	15.0	48,988	3.3
Total	1,392,035	100.0	1,071,837	100.0	320,198	29.9	1,505,955	100.0

Consolidated Balance Sheets

	FY2007 Third Quarter (As of December 31, 2006)	FY2006 (As of March 31, 2006)	Increase (Decrease)	FY2006 Third Quarter (As of December 31, 2005)
<u>Assets</u>				
Current assets	5 5 2 , 9 1 5	5 0 9 , 2 6 6	4 3 , 6 4 9	4 9 8 , 5 0 9
Cash and deposits	1 1 1 , 3 3 0	9 4 , 4 7 4	1 6 , 8 5 6	1 0 6 , 2 4 2
Trade notes and accounts receivable	2 0 7 , 1 4 8	2 0 0 , 6 9 0	6 , 4 5 8	1 7 4 , 9 8 1
Marketable securities	4 5 , 0 4 1	4 5 , 0 0 2	3 9	5 0 , 0 0 0
Inventories	1 1 5 , 0 1 0	1 0 4 , 5 3 4	1 0 , 4 7 6	1 0 3 , 1 0 4
Deferred tax assets	1 5 , 3 9 2	1 8 , 0 9 6	(2 , 7 0 4)	1 3 , 4 9 0
Other current assets	6 1 , 3 5 0	4 9 , 1 3 3	1 2 , 2 1 7	5 3 , 0 6 4
Less—allowance for doubtful accounts	(2 , 3 5 9)	(2 , 6 6 5)	3 0 6	(2 , 3 7 4)
Fixed assets	3 , 1 1 3 , 8 0 8	2 , 7 3 6 , 0 7 4	3 7 7 , 7 3 4	2 , 5 6 5 , 3 0 6
Property, plant and equipment	5 9 0 , 8 1 9	5 2 6 , 1 5 4	6 4 , 6 6 5	5 1 2 , 5 0 7
Buildings and structures	1 7 0 , 7 7 3	1 5 5 , 1 6 8	1 5 , 6 0 5	1 4 8 , 3 3 5
Machinery, equipment and vehicles	2 6 2 , 1 5 4	2 4 0 , 4 6 7	2 1 , 6 8 7	2 3 5 , 1 5 5
Tools, furniture and fixtures	2 3 , 5 6 8	2 2 , 3 1 0	1 , 2 5 8	2 3 , 0 1 8
Land	9 5 , 2 9 8	8 7 , 2 1 3	8 , 0 8 5	8 3 , 1 9 1
Construction in progress	3 9 , 0 2 3	2 0 , 9 9 4	1 8 , 0 2 9	2 2 , 8 0 6
Intangible assets	1 1 5 , 2 4 3	1 0 9 , 9 6 8	5 , 2 7 5	1 0 9 , 1 0 3
Goodwill	1 0 3 , 5 2 2	9 7 , 4 8 5	6 , 0 3 7	9 6 , 5 9 2
Software	1 1 , 7 2 0	1 2 , 4 8 3	(7 6 3)	1 2 , 5 1 1
Investments and other assets	2 , 4 0 7 , 7 4 5	2 , 0 9 9 , 9 5 1	3 0 7 , 7 9 4	1 , 9 4 3 , 6 9 5
Investments in securities	2 , 3 3 6 , 3 9 5	2 , 0 3 1 , 8 6 3	3 0 4 , 5 3 2	1 , 8 7 6 , 3 0 2
Long-term loans	8 , 4 9 2	8 , 5 9 1	(9 9)	8 , 6 9 3
Long-term prepaid expenses	1 1 , 2 4 3	1 1 , 3 5 8	(1 1 5)	1 1 , 5 6 7
Deferred tax assets	7 , 4 8 3	6 , 8 4 2	6 4 1	6 , 4 1 2
Other investments and other assets	4 4 , 3 6 3	4 1 , 5 3 2	2 , 8 3 1	4 0 , 9 5 7
Less—allowance for doubtful accounts	(2 3 2)	(2 3 7)	5	(2 3 8)
Total assets	3 , 6 6 6 , 7 2 4	3 , 2 4 5 , 3 4 1	4 2 1 , 3 8 3	3 , 0 6 3 , 8 1 5

(Million yen)

	FY2007 Third Quarter (As of December 31, 2006)	FY2006 (As of March 31, 2006)	Increase (Decrease)	FY2006 Third Quarter (As of December 31, 2005)
<u>Liabilities</u>				
Current liabilities	502,193	446,118	56,075	417,017
Trade notes and accounts payable	188,906	182,595	6,311	163,906
Short-term bank loans	47,166	38,928	8,238	41,395
Commercial paper	34,620	29,680	4,940	29,200
Current portion of bonds	30,000	15,000	15,000	15,000
Other payables	30,493	30,620	(127)	26,788
Accrued expenses	71,615	67,674	3,941	60,771
Accrued income taxes	16,719	13,625	3,094	8,175
Deposits received from employees	23,832	20,914	2,918	22,911
Deferred tax liabilities	3,469	3,857	(388)	3,807
Other current liabilities	55,370	43,221	12,149	45,060
Long-term liabilities	1,292,260	1,138,724	153,536	1,075,476
Bonds	281,070	283,831	(2,761)	270,388
Long-term debt	140,273	106,267	34,006	108,627
Deferred tax liabilities	799,203	681,503	117,700	630,835
Allowance for retirement benefits	44,828	46,535	(1,707)	45,139
Other long-term liabilities	26,884	20,585	6,299	20,484
Total liabilities	1,794,454	1,584,842	209,612	1,492,494
Minority interest in consolidated subsidiaries	-	49,270	(49,270)	47,146
<u>Net assets</u>				
Shareholders' equity	532,717	530,150	2,567	523,280
Common stock	80,462	80,462	-	80,462
Capital surplus	105,089	105,665	(576)	105,668
Retained earnings	394,516	358,385	36,131	351,537
Treasury stock at cost	(47,350)	(14,363)	(32,987)	(14,387)
Valuation and translation adjustments	1,282,385	1,081,077	201,308	1,000,894
Net unrealized gains or losses on other securities	1,227,068	1,047,190	179,878	970,554
Deferred gains or losses on Hedges	(90)	-	(90)	-
Foreign currency translation adjustments	55,406	33,886	21,520	30,340
Subscription rights to shares	126	-	126	-
Minority interest in consolidated subsidiaries	57,040	-	57,040	-
Total net assets	1,872,270	1,611,227	261,043	1,524,174
Total liabilities and net assets	3,666,724	3,245,341	421,383	3,063,815

Consolidated Statements of Income

(Million yen)

	FY2007 Third Quarter (April 1,2006 - December 31, 2006)	FY2006 Third Quarter (April 1,2005 - December 31, 2005)	Increase (Decrease)	FY2006 (April 1,2005 - March 31, 2006)
Net sales	1 , 3 9 2 , 0 3 5	1 , 0 7 1 , 8 3 7	3 2 0 , 1 9 8	1 , 5 0 5 , 9 5 5
Cost of sales	1 , 1 7 7 , 1 7 7	9 0 3 , 6 5 7	2 7 3 , 5 2 0	1 , 2 7 6 , 4 9 9
Gross profit	2 1 4 , 8 5 7	1 6 8 , 1 7 9	4 6 , 6 7 8	2 2 9 , 4 5 6
Selling, general and administrative expenses	1 4 8 , 8 9 2	1 2 1 , 3 4 7	2 7 , 5 4 5	1 6 5 , 4 1 6
Operating income	6 5 , 9 6 5	4 6 , 8 3 2	1 9 , 1 3 3	6 4 , 0 4 0
Non-operating income	4 7 , 4 3 8	3 5 , 8 5 6	1 1 , 5 8 2	4 3 , 8 5 4
Interest income	1 2 , 0 3 7	6 , 6 2 6	5 , 4 1 1	9 , 1 1 3
Dividends income	2 7 , 4 4 3	2 0 , 0 3 6	7 , 4 0 7	2 0 , 0 9 0
Other non-operating income	7 , 9 5 7	9 , 1 9 3	(1 , 2 3 6)	1 4 , 6 4 9
Non-operating expenses	2 3 , 6 8 2	1 7 , 5 8 8	6 , 0 9 4	2 7 , 2 5 9
Interest expenses	1 4 , 6 1 9	8 , 1 5 1	6 , 4 6 8	1 1 , 9 5 5
Other non-operating expenses	9 , 0 6 3	9 , 4 3 7	(3 7 4)	1 5 , 3 0 3
Ordinary income	8 9 , 7 2 1	6 5 , 1 0 0	2 4 , 6 2 1	8 0 , 6 3 5
Income before income taxes	8 9 , 7 2 1	6 5 , 1 0 0	2 4 , 6 2 1	8 0 , 6 3 5
Income taxes	3 3 , 1 1 2	2 1 , 2 8 4	1 1 , 8 2 8	2 8 , 3 0 8
Minority interest in consolidated subsidiaries	5 , 0 5 8	3 , 5 8 7	1 , 4 7 1	5 , 2 4 9
Net income	5 1 , 5 4 9	4 0 , 2 2 8	1 1 , 3 2 1	4 7 , 0 7 7

Segment Information

1. Business segment information

(1) FY2007 Third Quarter (April 1, 2006 - December 31, 2006)

(Million yen)

	Automobile	Materials handling equipment	Logistics	Textile machinery	Others	Total	Eliminations	Consolidated
Net sales								
(1) Outside customer sales	663,093	580,753	63,821	42,505	41,861	1,392,035	-	1,392,035
(2) Intersegment transactions	15,499	396	5,376	4	16,415	37,692	(37,692)	-
Total	678,592	581,150	69,198	42,509	58,277	1,429,727	(37,692)	1,392,035
Operating expenses	655,941	543,760	68,092	41,539	54,491	1,363,825	(37,756)	1,326,069
Operating income	22,651	37,389	1,105	970	3,785	65,902	63	65,965

Notes 1. Business segments are divided by the type and nature of the product.

2. Main products of each segment:

Automobile Passenger vehicles, diesel and gasoline engines, car air-conditioning compressors, foundry, electronics parts

Materials handling equipment ... Counterbalanced lift trucks, warehouse equipment, automated storage and retrieval systems, aerial work platforms

Logistics Transportation services, logistics planning, operation of distribution centers, collection and delivery of cash and management of sales proceeds

Textile machinery Air jet looms, water jet looms, ring spinning frames

Others Semiconductor package substrates

(2) FY2006 Third Quarter (April 1, 2005 - December 31, 2005)

(Million yen)

	Automobile	Materials handling equipment	Logistics	Textile machinery	Others	Total	Eliminations	Consolidated
Net sales								
(1) Outside customer sales	524,452	427,433	47,616	35,931	36,402	1,071,837	-	1,071,837
(2) Intersegment transactions	15,412	314	4,385	15	14,775	34,903	(34,903)	-
Total	539,865	427,748	52,001	35,947	51,178	1,106,740	(34,903)	1,071,837
Operating expenses	525,294	399,094	51,213	36,019	48,246	1,059,868	(34,863)	1,025,005
Operating income	14,571	28,653	787	(72)	2,932	46,871	(39)	46,832

(3) FY2006 (April 1, 2005 - March 31, 2006)

(Million yen)

	Automobile	Materials handling equipment	Logistics	Textile machinery	Others	Total	Eliminations	Consolidated
Net sales								
(1) Outside customer sales	746,795	595,236	65,145	49,789	48,988	1,505,955	-	1,505,955
(2) Intersegment transactions	20,768	482	6,355	22	20,851	48,480	(48,480)	-
Total	767,564	595,718	71,500	49,811	69,839	1,554,436	(48,480)	1,505,955
Operating expenses	747,468	556,950	69,913	49,882	66,107	1,490,322	(48,407)	1,441,915
Operating income	20,095	38,768	1,587	(70)	3,732	64,113	(73)	64,040

2. Geographical segment information

(1) FY2007 Third Quarter (April 1, 2006 - December 31, 2006)

(Million yen)

	Japan	North America	Europe	Others	Total	Eliminations	Consolidated
Net sales							
(1) Outside customer sales	902,521	222,775	233,403	33,335	1,392,035	-	1,392,035
(2) Intersegment transactions	87,954	1,531	4,976	3,849	98,312	(98,312)	-
Total	990,476	224,307	238,380	37,184	1,490,347	(98,312)	1,392,035
Operating expenses	940,455	218,583	229,817	34,856	1,423,712	(97,643)	1,326,069
Operating income	50,020	5,723	8,562	2,327	66,635	(669)	65,965

(2) FY2006 Third Quarter (April 1, 2005 - December 31, 2005)

(Million yen)

	Japan	North America	Europe	Others	Total	Eliminations	Consolidated
Net sales							
(1) Outside customer sales	715,270	176,299	155,401	24,865	1,071,837	-	1,071,837
(2) Intersegment transactions	83,653	1,499	4,084	2,691	91,928	(91,928)	-
Total	798,923	177,798	159,486	27,557	1,163,765	(91,928)	1,071,837
Operating expenses	760,830	172,741	155,695	26,593	1,115,861	(90,856)	1,025,005
Operating income	38,092	5,057	3,790	963	47,904	(1,072)	46,832

(3) FY2006 (April 1, 2005 - March 31, 2006)

(Million yen)

	Japan	North America	Europe	Others	Total	Eliminations	Consolidated
Net sales							
(1) Outside customer sales	1,009,368	246,129	216,230	34,227	1,505,955	-	1,505,955
(2) Intersegment transactions	112,543	2,056	5,689	3,998	124,288	(124,288)	-
Total	1,121,912	248,186	221,919	38,226	1,630,243	(124,288)	1,505,955
Operating expenses	1,069,137	241,467	217,370	36,743	1,564,719	(122,804)	1,441,915
Operating income	52,775	6,718	4,548	1,482	65,524	(1,484)	64,040

3.Overseas sales

(1)FY2007 Third Quarter (April 1, 2006 - December 31, 2006)

(Million yen)

	North America	Europe	Others	Total
Overseas sales	223,474	259,320	111,377	594,172
Consolidated sales				1,392,035
Ratio of overseas sales to consolidated sales	16.1%	18.6%	8.0%	42.7%

(2) FY2006 Third Quarter (April 1, 2005 - December 31, 2005)

(Million yen)

	North America	Europe	Others	Total
Overseas sales	176,955	179,868	89,217	446,041
Consolidated sales				1,071,837
Ratio of overseas sales to consolidated sales	16.5%	16.8%	8.3%	41.6%

(3) FY2006 (April 1, 2005 - March 31, 2006)

(Million yen)

	North America	Europe	Others	Total
Overseas sales	247,957	249,237	123,751	620,946
Consolidated sales				1,505,955
Ratio of overseas sales to consolidated sales	16.5%	16.5%	8.2%	41.2%

FINANCIAL SUMMARY for FY2007 Third Quarter (April 1, 2006 - Dec. 31, 2006)

1. Consolidated financial results

(Billion yen, %)

	FY2007 3rd Quarter April 06 - December 06		FY2006 3rd Quarter April 05 - December 05		Change		FY2007 Forecast April 06 - March 07		Change
					Amount	%			%
Net sales	100.0%	1,392.0	100.0%	1,071.8	320.2	29.9	100.0%	1,800.0	19.5
Operating income	4.7%	65.9	4.4%	46.8	19.1	40.9	4.2%	76.0	18.7
Ordinary income	6.4%	89.7	6.1%	65.1	24.6	37.8	5.3%	95.0	17.8
Net income	3.7%	51.5	3.8%	40.2	11.3	28.1	2.9%	53.0	12.6
Exchange rate	¥/US\$	116		112	4			115	
	¥/Euro	148		137	11			145	
Total assets		3,666.7		3,063.8	602.9	19.7	-	-	-
Total net assets		1,872.2		1,524.1	348.1	22.8	-	-	-
Equity ratio		49.5%		49.7%			-	-	-
Investments in tangible assets		89.5		95.5	(6.0)	(6.3)	130.0	(0.1)	
Investments in overseas		21.3		17.5	3.8	21.2	26.0	0.6	
Depreciation		54.4		45.6	8.8	19.2	75.0	16.4	
Consolidated subsidiaries		161 Companies		151 Companies	10 Companies		-	-	
Affiliates applied the equity method		21 Companies		21 Companies	-		-	-	

Note: Starting from FY2006, the BT Industries Group, which constitutes our network of subsidiaries, changed its fiscal year-end from December (Jan. - Dec.) to March (Jan. - next Mar.). As a result, the table above includes the BT Industries Group's results from January to December 2006. Excluding the effects of changes in fiscal year (Jan. - Mar.), net sales amounted to 1,328.3 billion yen (up 256.5 billion yen, or 23.9%), operating income totaled 64.0 billion yen (up 17.2 billion yen, or 36.7%), ordinary income was 87.0 billion yen (up 21.9 billion yen, or 33.6%) and net income totaled 50.3 billion yen (up 10.1 billion yen, or 25.0%).

2. Breakdown of consolidated net sales

(Billion yen, %)

	FY2007 3rd Quarter		FY2006 3rd Quarter		Change		FY2007 Forecast		%
Vehicle	24.9%	346.6	23.2%	248.7	97.9	39.3	25.6%	460.0	23.6
Engine	8.8%	122.9	9.1%	98.0	24.9	25.4	8.9%	160.0	20.9
Car air-conditioning compressor	12.2%	170.0	14.7%	157.6	12.4	7.8	12.8%	230.0	6.5
Foundry, electronics and other	1.7%	23.4	1.9%	19.9	3.5	17.3	1.9%	35.0	32.9
Automobile total	47.6%	663.0	48.9%	524.4	138.6	26.4	49.2%	885.0	18.5
Materials handling equipment	41.7%	580.7	39.9%	427.4	153.3	35.9	40.0%	720.0	21.0
Logistics	4.6%	63.8	4.4%	47.6	16.2	34.0	5.0%	90.0	38.2
Textile machinery	3.1%	42.5	3.4%	35.9	6.6	18.3	3.0%	55.0	10.5
Others	3.0%	41.8	3.4%	36.4	5.4	15.0	2.8%	50.0	2.1
Total	100.0%	1,392.0	100.0%	1,071.8	320.2	29.9	100.0%	1,800.0	19.5

Excluding the effects of changes in subsidiaries' fiscal year, net sales of the Materials Handling Equipment Segment was 517.0 billion yen (up 89.6 billion yen, or 21.0%)

3. Unit sales

(Thousand Units)

	FY2007 3rd Quarter	FY2006 3rd Quarter	Change	FY2007	Change
Vitz (Yaris)	138	137	1	182	(7)
RAV4	122	65	57	168	60
Vehicle	260	202	58	350	53
Engine	359	263	96	494	132
CKD	72	133	(61)	88	(78)
Car air-conditioning compressor	14,870	14,000	870	20,300	1,190
Materials handling equipment	164	137	27	216	32

Excluding the effects of changes in subsidiaries' fiscal year, units sales amounted to 142 thousand units. (up 5 thousand units)

4. Changes in ordinary income

(Billion yen)

Sales volume increase	22.0
Cost reduction	16.0
Exchange gain	3.7
Impact of change in subsidiaries' fiscal year	1.9
Non-operating income increase	5.5
Increase total	49.1
Depreciation	8.8
Raw material cost	8.0
Labor cost	5.0
Expenses and others	2.7
Decrease total	24.5
Total increase in ordinary income	24.6