

FINANCIAL SUMMARY

FY2007

(April 1, 2006 through March 31, 2007)

TOYOTA INDUSTRIES CORPORATION

English translation from the original Japanese-language document

Cautionary Statement with Respect to Forward-Looking Statements

This report contains projections and other forward-looking statements that involve risks and uncertainties. Our use of the words "expect," "anticipate," "estimate," "forecast," "plan" and similar expressions is intended to identify such forward-looking statements. Projections and forward-looking statements are based on the current expectations and estimates of Toyota Industries Corporation and its Group companies regarding their plans, outlook, strategies and results for the future. All such projections and forward-looking statements are based on management's assumptions and beliefs derived from the information available to it at the time of producing this report and are not guarantees of future performance. Toyota Industries and its Group companies undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Therefore, it is advised that you should not rely solely upon these projections and forward-looking statements in making your investment decisions. You should also be aware that certain risks and uncertainties could cause the actual results of Toyota Industries Corporation and its Group companies to differ materially from any projections or forward-looking statements discussed in this report. These risks and uncertainties include, but are not limited to, the following : 1) reliance on a small number of customers, 2) product development capabilities, 3) intellectual property rights, 4) product defects, 5) price competition, 6) reliance on suppliers of raw materials and components, 7) environmental regulations, 8) success or failure of strategic alliances with other companies, 9) exchange rate fluctuations, 10) share price fluctuations, 11) effects of disasters, power blackouts and other incidents, 12) latent risks associated with international activities and 13) retirement benefit liabilities.

FY2007 Consolidated Financial Results

TOYOTA INDUSTRIES CORPORATION

Stock exchange listings: Tokyo, Osaka and Nagoya (Code number: 6201) (URL:<http://www.toyota-industries.com/>)

Head office: 2-1, Toyoda-cho, Kariya-shi, Aichi-ken, 448-8671 Japan

Representative person: Tetsuro Toyoda, President

Contact person: Toshifumi Ogawa, General Manager of Accounting Department (Tel. +81-(0)566-22-2511)

The expected date of the Ordinary General Meeting of Shareholders: June 21, 2007

The expected date of dividends payment: June 22, 2007

1. Financial Highlights for FY2007 (April 1, 2006 - March 31, 2007)

(Amounts less than one million yen are omitted)

(1) Consolidated financial results

(% : change from the same period of previous year)

| | Net sales | | Operating income | | Ordinary income | | Net income | |
|--------|-------------|----------|------------------|----------|-----------------|----------|-------------|----------|
| | million yen | % | million yen | % | million yen | % | million yen | % |
| FY2007 | 1,878,398 | (24.7) | 89,954 | (40.5) | 108,484 | (34.5) | 59,468 | (26.3) |
| FY2006 | 1,505,955 | (21.3) | 64,040 | (20.6) | 80,635 | (13.7) | 47,077 | (8.6) |

| | Net income per share basic | | Net income per share diluted | | Return on equity | Ordinary income on assets | Operating income on sales |
|--------|----------------------------|--|------------------------------|--|------------------|---------------------------|---------------------------|
| | Yen | | Yen | | % | % | % |
| FY2007 | 189.88 | | 189.66 | | 3.5 | 3.2 | 4.8 |
| FY2006 | 146.16 | | 146.02 | | 3.5 | 2.9 | 4.3 |

Notes: Equity in net income of affiliates: FY2007: 317 million yen, FY2006: 3,593 million yen

(2) Consolidated financial position

| | Total assets | Total net assets | Equity ratio | Equity per share |
|--------|--------------|------------------|--------------|------------------|
| | Million yen | Million yen | % | Yen |
| FY2007 | 3,585,857 | 1,810,483 | 48.8 | 5,612.11 |
| FY2006 | 3,245,341 | 1,611,227 | 49.6 | 5,044.45 |

Notes: Equity capital: FY2007: 1,751,401 million yen, FY2006: - million yen

(3) Consolidated cash flows

| | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents at the end of year |
|--------|--------------------------------------|--------------------------------------|--------------------------------------|--|
| | Million yen | Million yen | Million yen | Million yen |
| FY2007 | 177,467 | 164,446 | 19,749 | 108,569 |
| FY2006 | 131,784 | 205,013 | 85,172 | 112,596 |

2. Cash dividends

| | Annual cash dividends per share | | | Total amount of annual cash dividends | Dividend payout ratio | Total amount of dividends on net assets |
|-------------------|---------------------------------|----------|-----|---------------------------------------|-----------------------|---|
| | Interim | Year-end | | | | |
| | Yen | Yen | Yen | Million yen | % | % |
| FY2006 | 38 | 18 | 20 | 12,133 | 26.0 | 0.9 |
| FY2007 | 50 | 22 | 28 | 15,602 | 26.3 | 0.9 |
| FY2008 (Forecast) | 56 | 28 | 28 | | 27.7 | |

3. Forecasts of Consolidated Financial Results for FY2008 (April 1, 2007 - March 31, 2008)

(% : change from the same period of previous year)

| | Net sales | | Operating income | | Ordinary income | | Net income | | Net income per share - basic |
|--------------------|-------------|---------|------------------|----------|-----------------|---------|-------------|---------|------------------------------|
| | million yen | % | million yen | % | million yen | % | million yen | % | Yen |
| FY2008 semi-annual | 940,000 | (2.9) | 45,000 | (12.4) | 57,000 | (6.5) | 31,000 | (2.4) | 99.33 |
| FY2008 | 1,950,000 | (3.8) | 95,000 | (5.6) | 115,000 | (6.0) | 63,000 | (5.9) | 201.87 |

4.Others

(1)Changes in significant subsidiaries : None

(2) Changes in standards, procedures and presentations regarding presentation of consolidated financial statements

Changes arising from revision of accounting policies : Yes

Changes other than : None

Please see page 11 for details on changes in accounting policies in "Basis of Presenting Consolidated Financial Statements".

(3) Issued and outstanding capital stock

1. Number of shares outstanding at end of each year: FY2007 - 325,840,640 shares, FY2006 - 325,840,640 shares

2. Number of treasury stock outstanding at end of each year: FY2007 - 13,765,165 shares, FY2006 - 6,520,194 shares

3. Average number of shares outstanding for each period: FY2007 - 313,191,120 shares, FY2006 - 319,125,005 shares

(Reference) FY2007 Non-consolidated Financial Results

1. Financial Highlights for FY2007 (April 1, 2006 - March 31, 2007)

(1) Non-consolidated financial results

(% : change from the same period of previous year)

| | Net sales | | Operating income | | Ordinary income | | Net income | |
|--------|-------------|----------|------------------|----------|-----------------|----------|-------------|----------|
| | million yen | % | million yen | % | million yen | % | million yen | % |
| FY2007 | 1,135,668 | (19.5) | 39,294 | (19.6) | 58,013 | (34.8) | 40,242 | (32.3) |
| FY2006 | 950,746 | (21.2) | 32,865 | (9.3) | 43,050 | (8.2) | 30,427 | (15.6) |

| | Net income per share—basic | Net income per share—diluted |
|--------|-------------------------------|---------------------------------|
| | Yen | Yen |
| FY2007 | 128.49 | 128.34 |
| FY2006 | 94.40 | 94.31 |

(2) Non-consolidated financial position

| | Total assets | Total net assts | Equity ratio | Equity per share |
|--------|--------------|-----------------|--------------|------------------|
| | Million yen | Million yen | % | Yen |
| FY2007 | 3,048,062 | 1,637,020 | 53.7 | 5,244.94 |
| FY2006 | 2,829,272 | 1,532,771 | 54.2 | 4,799.16 |

Notes: Equity capital: FY2007: 1,636,817 million yen, FY2006: - million yen

2. Forecasts of non-consolidated Financial Results for FY2008 (April 1, 2007 - March 31, 2008)

(% : change from the same period of previous year)

| | Net sales | | Operating income | | Ordinary income | | Net income | |
|-----------------------|-------------|---------|------------------|----------|-----------------|---------|-------------|---------|
| | million yen | % | million yen | % | million yen | % | million yen | % |
| FY2008 semi-annual | 560,000 | (3.7) | 19,000 | (12.7) | 30,000 | (2.4) | 21,000 | (2.3) |
| FY2008 | 1,170,000 | (3.0) | 41,000 | (4.3) | 60,000 | (3.4) | 41,000 | (1.9) |

| | Net sales |
|-----------------------|-----------|
| | Yen |
| FY2008 semi-annual | 67.29 |
| FY2008 | 131.38 |

Business Results and Financial Position

1. Business Results and Financial Position

In fiscal 2007 (ended March 31, 2007), the Japanese economy was on a steady recovery track. Private-sector capital investment increased on the back of strong corporate earnings while consumer spending was on a mild upswing as employment conditions improved. The overall economic outlook continued to remain strong overseas, with U.S. and European economies expanding and ongoing brisk growth in China.

In this operating environment, Toyota Industries undertook efforts to strengthen its corporate structure by ensuring customer trust through its dedication to quality, the development of appealing new products, aggressive sales promotions and the execution of a Group-wide program to reduce costs.

As a result, total consolidated net sales amounted to 1,878.3 billion yen, an increase of 372.4 billion yen, or 25%, over fiscal 2006 (ended March 31, 2006). The following is a review of operations for the major business segments.

Sales increased in the automobile industry as a whole. Although domestic sales were sluggish during fiscal 2007, higher sales in the Asian and Latin American markets gave rise to an overall increase in overseas sales.

Net sales of the Automobile Segment totaled 904.8 billion yen, an increase of 158.1 billion yen, or 21%, over fiscal 2006.

Within this segment, net sales of the Vehicle Business totaled 470.2 billion yen, an increase of 98.2 billion yen, or 26%, over fiscal 2006. The RAV4 recorded solid sales in the U.S. and Europe, while the Vitz (Yaris in Europe) posted strong sales outside Japan.

Net sales of the Engine Business totaled 167.4 billion yen, an increase of 35.1 billion yen, or 26%, over fiscal 2006, due mainly to increases in sales of KD diesel engines for Toyota Motor Corporation's Innovative International Multi-Purpose Vehicle (IMV) Series as well as AD diesel engines fitted in the RAV4 for Europe.

Net sales of the Car Air-Conditioning Compressor Business totaled 235.4 billion yen, an increase of 19.5 billion yen, or 9%, over fiscal 2006. While sales decreased in the domestic market, sales increased in North America, Europe and China.

In the materials handling equipment industry as a whole, sales remained strong in the Japanese market. Overseas markets continued to expand in conjunction with economic expansion in the U.S. and Europe as well as the growth of BRICs economies.

Net sales of the Materials Handling Equipment Segment totaled 767.2 billion yen, an increase of 172.0 billion yen, or 29%, over fiscal 2006. As a result of a change in the fiscal year-end of the BT Industries Group, net sales of the Materials Handling Equipment Segment included sales of the BT Industries Group for the three-month period from January to March 2006 amounting to 64.7 billion yen. During fiscal 2007, Toyota Industries continued to strengthen its sales network and undertook proactive sales promotion activities, which contributed to strong sales for TOYOTA and BT brands. Following a full model change, Toyota Industries commenced sales of its mainstay model 1- to 3.5-ton internal combustion lift trucks (sold as GENE0 in Japan and 8-Series overseas) in September 2006 and January 2007 in Japan and the U.S., respectively. The new lift truck provides even greater product value, featuring higher levels of performance in terms of safety, environmental attributes and ease of operation. Aichi Corporation, which engages in the manufacture and sales of aerial work platforms, posted a significant increase in sales bolstered by replacement demand from the electricity and telecommunications industries.

The overall operating environment was severe in the logistics industry as the volume of cargo transport continued to decline in the domestic market accompanied by an increase in costs resulting from higher crude oil prices.

Net sales of the Logistics Segment totaled 89.4 billion yen, an increase of 24.3 billion yen, or 37%, over fiscal 2006, due largely to the solid performance of the logistics solutions and transportation businesses as well as an increase in the transport volume of automotive parts.

In the textile machinery industry as a whole, the mainstay Chinese market remained strong on the back of robust capital investment supported by rapid growth.

Net sales of the Textile Machinery Segment totaled 58.4 billion yen, an increase of 8.7 billion yen, or 17%, from fiscal 2006. In fiscal 2007, sales of more than 10,000 air-jet looms, primarily to China, represented a notable achievement for the first time in 69 years for weaving machinery. Strong sales of spinning machinery in India also contributed to the remarkable performance of the segment.

During fiscal 2007, ordinary income amounted to 108.4 billion yen, an increase of 27.8 billion yen, or 35%, over fiscal 2006. Despite the effects of a steep rise in raw materials costs, as well as increases in depreciation and personnel expenses, this increase was achieved due largely to higher sales, cost-reduction efforts throughout the Group and an increase in non-operating income. Net income amounted to 59.4 billion yen, an increase of 12.4 billion yen, or 26%, over fiscal 2006.

Cash flows from operating activities increased by 177.4 billion yen in fiscal 2007, due mainly to income before income taxes in an amount of 108.3 billion yen. Net cash provided by operating activities increased by 45.7 billion yen from 131.7 billion yen in fiscal 2006. Cash flows from investing activities resulted in a decrease in cash by 164.4 billion yen in fiscal 2007, attributable primarily to payments for purchases of property, plant and equipment amounting to 155.5 billion yen. Net cash used in investing activities increased by 40.6 billion yen from 205.0 billion yen for fiscal 2006. Cash flows from financing activities resulted in a decrease in cash by 19.7 billion yen in fiscal 2007, due mainly to payments for repurchase of treasury stock in an amount of 35.5 billion yen. Net cash provided by financing activities decreased by 104.8 billion yen from 85.1 billion yen in fiscal 2006.

After translation adjustments, cash and cash equivalents as of March 31, 2007 stood at 108.5 billion yen, a decrease of 4.0 billion yen, or 4%, over fiscal 2006.

2. Distribution of Profits for FY2007

Including the interim cash dividend of 22.0 yen per common share paid in November 2006, and a year-end cash dividend of 28 yen per common share, Toyota Industries declares that total cash dividends for fiscal 2007 will be 50 yen per common share, an increase of 12 yen per common share over fiscal 2006.

3. Forecast for the Fiscal Year Ending March 31, 2008

In fiscal 2008, ending March 31, 2008, despite an anticipated slowdown in the overall growth rate, expansion of the Japanese economy is expected to continue. Uncertainties persist, however, regarding the direction of the U.S. economy and a sustained increase in crude oil prices, precluding optimism.

For fiscal 2008, Toyota Industries forecasts consolidated net sales of 1,950.0 billion yen, ordinary income of 115.0 billion yen, operating income of 95.0 billion yen and net income of 63.0 billion yen. We are determined to place utmost emphasis on product quality and develop and market leading-edge products that anticipate customer needs. We will make further concerted efforts to engage in sales and service activities and undertake cost reduction activities.

Our projections are based on an exchange rate of ¥115.0 = US\$1.

Overview of Associated Companies

“Business Organization (Business Information)” and “Overview of Associated Companies” are omitted since there are no significant changes from the latest financial statements (submitted on June 22, 2006).

Management Policy

1. Basic Management Policy

The basic management policies of Toyota Industries Corporation and its Group companies (“Toyota Industries”) are upheld as its basic corporate philosophy. We believe putting the following stated beliefs into viable sincere actions by all employees will lead to greater corporate value.

- (1) Toyota Industries is determined to comply with the letter and the spirit of the law, in Japan and overseas, and to be fair and transparent in all its dealings.
- (2) Toyota Industries is respectful of the people, culture and traditions of each country and region in which it operates. It also works to promote economic growth and prosperity in those countries and regions.
- (3) Toyota Industries believes that economic growth and conservation of the natural environment are compatible. It strives to offer products and services that are clean, safe and of high quality.
- (4) Toyota Industries conducts intensive product research and forward-looking development activities to create new value for its customers.
- (5) Toyota Industries nurtures the inventiveness and other abilities of its employees. It seeks to create a climate of cooperation, so that both employees and the Company can realize their full potential.

2. Basic Policy on the Distribution of Profits

Toyota Industries regards the benefits of shareholders as one of its most important management policies. Based on this stance, we will strive to strengthen Toyota Industries’ corporate constitution, promote proactive business development and raise its corporate value.

Toyota Industries’ dividend policy is to meet the expectations of shareholders while giving full consideration to business performance, capital demand, dividend payout ratio on a consolidated basis and other factors.

Toyota Industries will use retained earnings to improve the competitiveness of its products, augment production capacity in Japan and overseas, as well as expand into new fields of business and strengthen its corporate constitution in securing future profits for its shareholders. It will also use retained earnings to repurchase treasury stock.

Changes to the Articles of Incorporation and the quarterly distribution of dividends after the new corporate law is put into effect are currently under consideration.

3. Medium- to Long-Term Management Strategies

Rooted in its basic philosophy, Toyota Industries “strives to offer products and services that are clean, safe and of high quality.” We are fully committed to continuing to improve corporate value.

Product quality continues to be a constant priority for the medium to long term. We also remain committed to giving considerations to the environment and safety as well as increasing our competitive strengths. Promoting technological advancements and strengthening our value chain will enable us to develop and offer leading-edge products that anticipate customer needs. Along with augmenting global consolidated management and building a business structure that can take advantage of the collective strength of Toyota Industries, we will work to enhance team strength and spirit, and nurture personnel of international caliber who will lead the Toyota Industries Group to the next level of growth.

Specifically, the Vehicle and Engine businesses will expand their respective scopes of business by contributing to the global strategy of Toyota Motor Corporation s (“TMC”). We will also work to expand the scope of business by strengthening the development capability of power electronics components to be fitted in TMC’s hybrid vehicles. The Materials Handling Equipment and Car Air-Conditioning Compressor businesses will strive to solidify the leading global position while aiming for higher market share and better performance through global business expansion. The Textile Machinery Business will aim for stable business management by maintaining the top share in the global air-jet loom market. The Logistics Business will concentrate on high value-added businesses and strengthen its business foundation..

Through successful implementation of these measures, Toyota Industries aims for the undisputed No. 1 position and increased corporate value. Through sincere considerations for the environment and local communities, we also seek socially harmonious growth.

The new Medium-Term Management Vision, which started from fiscal 2007 (ending March 31, 2007), targets consolidated net sales of more than 2 trillion yen and ordinary income of 140.0 billion yen in fiscal 2011 (ending March 31, 2011).

Consolidated Balance Sheets

| | FY2007 (As of March 31, 2007) | FY2006 (As of March 31, 2006) | Increase (Decrease) |
|--|----------------------------------|----------------------------------|------------------------|
| <u>Assets</u> | | | |
| Current assets | 5 6 8 , 0 0 1 | 5 0 9 , 2 6 6 | 5 8 , 7 3 5 |
| Cash and deposits | 1 1 0 , 5 1 6 | 9 4 , 4 7 4 | 1 6 , 0 4 2 |
| Trade notes and accounts receivable | 2 3 4 , 6 1 1 | 2 0 0 , 6 9 0 | 3 3 , 9 2 1 |
| Marketable securities | 3 0 , 0 6 5 | 4 5 , 0 0 2 | (1 4 , 9 3 7) |
| Inventories | 1 2 0 , 7 3 7 | 1 0 4 , 5 3 4 | 1 6 , 2 0 3 |
| Deferred tax assets | 1 7 , 9 2 4 | 1 8 , 0 9 6 | (1 7 2) |
| Other current assets | 5 6 , 9 3 0 | 4 9 , 1 3 3 | 7 , 7 9 7 |
| Less — allowance for doubtful accounts | (2 , 7 8 4) | (2 , 6 6 5) | (1 1 9) |
| Fixed assets | 3 , 0 1 7 , 8 5 6 | 2 , 7 3 6 , 0 7 4 | 2 8 1 , 7 8 2 |
| Property, plant and equipment | 6 0 5 , 9 2 2 | 5 2 6 , 1 5 4 | 7 9 , 7 6 8 |
| Buildings and structures | 1 7 1 , 8 9 7 | 1 5 5 , 1 6 8 | 1 6 , 7 2 9 |
| Machinery, equipment and vehicles | 2 6 9 , 7 6 9 | 2 4 0 , 4 6 7 | 2 9 , 3 0 2 |
| Tools, furniture and fixtures | 2 6 , 0 8 1 | 2 2 , 3 1 0 | 3 , 7 7 1 |
| Land | 9 9 , 1 1 7 | 8 7 , 2 1 3 | 1 1 , 9 0 4 |
| Construction in progress | 3 9 , 0 5 6 | 2 0 , 9 9 4 | 1 8 , 0 6 2 |
| Intangible assets | 1 1 2 , 8 1 6 | 1 0 9 , 9 6 8 | 2 , 8 4 8 |
| Goodwill | 1 0 1 , 1 0 2 | 9 7 , 4 8 5 | 3 , 6 1 7 |
| Software | 1 1 , 7 1 4 | 1 2 , 4 8 3 | (7 6 9) |
| Investments and other assets | 2 , 2 9 9 , 1 1 7 | 2 , 0 9 9 , 9 5 1 | 1 9 9 , 1 6 6 |
| Investments in securities | 2 , 2 2 6 , 5 7 5 | 2 , 0 3 1 , 8 6 3 | 1 9 4 , 7 1 2 |
| Long-term loans | 8 , 4 6 0 | 8 , 5 9 1 | (1 3 1) |
| Long-term prepaid expenses | 1 1 , 6 0 3 | 1 1 , 3 5 8 | 2 4 5 |
| Deferred tax assets | 7 , 4 3 5 | 6 , 8 4 2 | 5 9 3 |
| Other investments and other assets | 4 5 , 2 7 4 | 4 1 , 5 3 2 | 3 , 7 4 2 |
| Less — allowance for doubtful accounts | (2 3 2) | (2 3 7) | 5 |
| Total assets | 3 , 5 8 5 , 8 5 7 | 3 , 2 4 5 , 3 4 1 | 3 4 0 , 5 1 6 |

| | | | |
|---|---------------|---------------|-------------|
| Notes: 1. Accumulated depreciation of property, plant and equipment | 6 5 1 , 6 5 3 | 5 8 5 , 9 9 5 | 6 5 , 6 5 8 |
| 2. Liabilities for guarantees | 5 , 1 2 8 | 2 , 7 2 3 | 2 , 4 0 5 |
| 3. Allowance for retirement and severance benefits for directors and corporate auditors (included in allowance for retirement benefits) | 4 , 7 1 7 | 5 , 4 4 3 | (7 2 6) |

(Million yen)

| | FY2007 (As of March 31, 2007) | FY2006 (As of March 31, 2006) | Increase (Decrease) |
|---|----------------------------------|----------------------------------|------------------------|
| <u>Liabilities</u> | | | |
| Current liabilities | 558,405 | 446,118 | 112,287 |
| Trade notes and accounts payable | 205,168 | 182,595 | 22,573 |
| Short-term bank loans | 37,103 | 38,928 | (1,825) |
| Commercial paper | 33,760 | 29,680 | 4,080 |
| Current portion of bonds | 60,000 | 15,000 | 45,000 |
| Other payables | 37,808 | 30,620 | 7,188 |
| Accrued expenses | 77,698 | 67,674 | 10,024 |
| Accrued income taxes | 25,854 | 13,625 | 12,229 |
| Deposits received from employees | 22,020 | 20,914 | 1,106 |
| Deferred tax liabilities | 3,162 | 3,857 | (695) |
| Other current liabilities | 55,829 | 43,221 | 12,608 |
| Long-term liabilities | 1,216,969 | 1,138,724 | 78,245 |
| Bonds | 250,761 | 283,831 | (33,070) |
| Long-term debt | 141,567 | 106,267 | 35,300 |
| Deferred tax liabilities | 751,764 | 681,503 | 70,261 |
| Allowance for retirement benefits | 45,482 | 46,535 | (1,053) |
| Other long-term liabilities | 27,393 | 20,585 | 6,808 |
| Total liabilities | 1,775,374 | 1,584,842 | 190,532 |
| Minority interest in consolidated subsidiaries | - | 49,270 | (49,270) |
| <u>Net assets</u> | | | |
| Shareholders' equity | 540,696 | 530,150 | 10,546 |
| Common stock | 80,462 | 80,462 | - |
| Capital surplus | 105,055 | 105,665 | (610) |
| Retained earnings | 402,431 | 358,385 | 44,046 |
| Treasury stock at cost | (47,253) | (14,363) | (32,890) |
| Valuation and translation adjustments | 1,210,704 | 1,081,077 | 129,627 |
| Net unrealized gains or losses on other securities | 1,157,793 | 1,047,190 | 110,603 |
| Deferred gains or losses on Hedges | (0) | - | (0) |
| Foreign currency translation adjustments | 52,912 | 33,886 | 19,026 |
| Subscription rights to shares | 202 | - | 202 |
| Minority interest in consolidated subsidiaries | 58,878 | - | 58,878 |
| Total net assets | 1,810,483 | 1,611,227 | 199,256 |
| Total liabilities and net assets | 3,585,857 | 3,245,341 | 340,516 |

Consolidated Statements of Income

(Million yen)

| | FY2007 (April 1, 2006 - March 31, 2007) | FY2006 (April 1, 2005 - March 31, 2006) | Increase (Decrease) |
|--|---|---|------------------------|
| Net sales | 1,878,398 | 1,505,955 | 372,443 |
| Cost of sales | 1,586,781 | 1,276,499 | 310,282 |
| Gross profit | 291,616 | 229,456 | 62,160 |
| Selling, general and administrative expenses | 201,662 | 165,416 | 36,246 |
| Operating income | 89,954 | 64,040 | 25,914 |
| Non-operating income | 50,882 | 43,854 | 7,028 |
| Interest income | 13,760 | 9,113 | 4,647 |
| Dividends income | 27,547 | 20,090 | 7,457 |
| Other non-operating income | 9,575 | 14,649 | (5,074) |
| Non-operating expenses | 32,352 | 27,259 | 5,093 |
| Interest expenses | 17,855 | 11,955 | 5,900 |
| Other non-operating expenses | 14,497 | 15,303 | (806) |
| Ordinary income | 108,484 | 80,635 | 27,849 |
| Extraordinary gains | 4,305 | - | 4,305 |
| Proceeds from sales of investment securities | 4,305 | - | 4,305 |
| Extraordinary losses | 4,390 | - | 4,390 |
| Losses of discontinuing production of designated electronics parts | 4,390 | - | 4,390 |
| Income before income taxes | 108,399 | 80,635 | 27,764 |
| Income taxes—current | 43,750 | 30,446 | 13,304 |
| Income taxes—deferred | (2,209) | (2,137) | (72) |
| Minority interest in consolidated subsidiaries | 7,390 | 5,249 | 2,141 |
| Net income | 59,468 | 47,077 | 12,391 |

Note: R&D expenses(included in selling, general and administrative expenses and manufacturing cost)

34,548

31,166

3,382

Consolidated Statement of Changes in Total net assets

FY2007 (April 1, 2006 - March 31, 2007)

(Million yen)

| | Shareholders' equity | | | | | Valuation and translation adjustments | | | | Subscription rights to shares | Minority interest in consolidated subsidiaries | Total net assets |
|--|----------------------|-----------------|-------------------|------------------------|----------------------------|--|------------------------------------|--|---|-------------------------------|--|------------------|
| | Common stock | Capital surplus | Retained earnings | Treasury stock at cost | Total shareholders' equity | Net unrealized gains or losses on other securities | Deferred gains or losses on Hedges | Foreign currency translation adjustments | Total valuation and translation adjustments | | | |
| Balance at March 31, 2006 | 80,462 | 105,665 | 358,385 | (14,363) | 530,150 | 1,047,190 | - | 33,886 | 1,081,077 | - | 49,270 | 1,660,498 |
| Change during accounting period | | | | | | | | | | | | |
| Surplus dividend | | | (13,250) | | (13,250) | | | | | | | (13,250) |
| Bonuses to directors and corporate auditors | | | (427) | | (427) | | | | | | | (427) |
| Decrease due to increase in affiliates accounted for under the equity method | | | (1,673) | | (1,673) | | | | | | | (1,673) |
| Decrease due to decrease in consolidated subsidiaries | | | (71) | | (71) | | | | | | | (71) |
| Net income for the period | | | 59,468 | | 59,468 | | | | | | | 59,468 |
| Repurchase of treasury stock | | | | (35,524) | (35,524) | | | | | | | (35,524) |
| Exercise of stock options | | (610) | | 2,634 | 2,024 | | | | | | | 2,024 |
| Change to items other than shareholders' equity during interim accounting period | | | | | | 110,602 | (0) | 19,026 | 129,627 | 202 | 9,607 | 139,438 |
| Total change during accounting period | - | (610) | 44,045 | (32,889) | 10,546 | 110,602 | (0) | 19,026 | 129,627 | 202 | 9,607 | 149,984 |
| Balance at March 31, 2007 | 80,462 | 105,055 | 402,431 | (47,253) | 540,696 | 1,157,793 | (0) | 52,912 | 1,210,704 | 202 | 58,878 | 1,810,483 |

Consolidated Statements of Retained Earnings

(Million yen)

| | FY2006 April 1, 2005 - March 31, 2006 |
|--|---|
| (Capital surplus) | |
| Capital surplus at beginning of period | 105,600 |
| Increase in capital surplus | 65 |
| Gain on disposal of treasury stock | 65 |
| Decrease in capital surplus | - |
| Capital surplus at end of period | 105,665 |
| (Retained earnings) | |
| Retained earnings at beginning of period | 325,330 |
| Increase in retained earnings | 47,077 |
| Net income for the period | 47,077 |
| Decrease in retained earnings | 14,021 |
| Cash dividends | 11,793 |
| Bonuses to directors and corporate auditors | 406 |
| Decrease due to increase in affiliates accounted for under the equity method | 1,821 |
| Retained earnings at end of period | 358,385 |

Consolidated Statements of Cash Flows

(Million yen)

| | FY2007 (April 1, 2006 - March 31, 2007) | FY2006 (April 1, 2005 - March 31, 2006) | Increase (Decrease) |
|---|---|---|--------------------------|
| Cash flows from operating activities | 1 7 7 , 4 6 7 | 1 3 1 , 7 8 4 | 4 5 , 6 8 3 |
| Income before income taxes and minority interest in consolidated subsidiaries | 1 0 8 , 3 9 9 | 8 0 , 6 3 5 | 2 7 , 7 6 4 |
| Depreciation and amortization | 1 0 6 , 0 6 0 | 8 7 , 2 8 7 | 1 8 , 7 7 3 |
| Increase (decrease) in allowance for doubtful | (2 5 0) | 1 0 1 | (3 5 1) |
| Interest and dividends income | (4 1 , 3 0 7) | (2 9 , 2 0 4) | (1 2 , 1 0 3) |
| Interest expenses | 1 7 , 8 5 5 | 1 1 , 9 5 5 | 5 , 9 0 0 |
| Equity in net earnings of affiliates | (3 1 7) | (3 , 5 9 3) | 3 , 2 7 6 |
| (Increase) decrease in receivables | (2 5 , 8 3 6) | (2 7 , 4 3 5) | 1 , 5 9 9 |
| (Increase) decrease in inventories | (9 , 2 2 1) | (9 , 2 2 7) | 6 |
| Increase (decrease) in payables | 1 5 , 0 2 2 | 2 1 , 3 7 6 | (6 , 5 3 4) |
| Others, net | 1 7 , 2 3 8 | 1 2 , 1 6 1 | 5 , 0 7 7 |
| Subtotal | 1 8 7 , 6 4 2 | 1 4 4 , 0 5 5 | 4 3 , 5 8 7 |
| Interest and dividends received | 4 1 , 2 9 4 | 2 9 , 2 3 6 | 1 2 , 0 5 8 |
| Interest paid | (1 7 , 7 7 7) | (1 1 , 0 0 9) | (6 , 7 6 8) |
| Income taxes paid | (3 3 , 6 9 2) | (3 0 , 4 9 8) | (3 , 1 9 4) |
| Cash flows from investing activities | (1 6 4 , 4 4 6) | (2 0 5 , 0 1 3) | 4 0 , 5 6 7 |
| Payments for purchases of property, plant and equipment | (1 5 5 , 5 5 0) | (1 6 1 , 5 0 4) | 5 , 9 5 4 |
| Proceeds from sales of property, plant and equipment | 7 , 6 2 4 | 8 , 4 1 5 | (7 9 1) |
| Payments for purchases of investment securities | (1 7 , 6 0 4) | (4 7 , 7 2 6) | 3 0 , 1 2 2 |
| Proceeds from sales of investment securities | 8 , 4 1 9 | 2 , 0 4 5 | 6 , 3 7 4 |
| Payments for acquisition of subsidiaries' stock resulting in change in scope of consolidation | (1 , 9 3 9) | - | (1 , 9 3 9) |
| Payments for loans made | (3 , 1 7 2) | (2 , 2 5 6) | (9 1 6) |
| Proceeds from collections of loans | 4 , 4 9 0 | 3 , 2 6 4 | 1 , 2 2 6 |
| Others, net | (6 , 7 1 4) | (7 , 2 5 0) | 5 3 6 |
| Cash flows from financing activities | (1 9 , 7 4 9) | 8 5 , 1 7 2 | (1 0 4 , 9 2 1) |
| Increase (decrease) in short-term loans | (1 2 , 4 3 4) | (2 2 , 9 0 2) | 1 0 , 4 6 8 |
| Increase (decrease) in commercial paper | - | 2 9 , 5 2 0 | (2 9 , 5 2 0) |
| Proceeds from long-term loans | 4 0 , 0 0 4 | 3 8 , 8 2 4 | 1 , 1 8 0 |
| Repayments of long-term loans | (1 4 , 0 2 0) | (3 , 3 6 5) | (1 0 , 6 5 5) |
| Proceeds from issuance of bonds | 2 5 , 1 0 7 | 6 8 , 7 3 0 | (4 3 , 6 2 3) |
| Repayments of bonds | (1 5 , 9 8 0) | (2 0 , 3 0 0) | 4 , 3 2 0 |
| Payments for purchase of treasury stocks | (3 5 , 5 2 4) | (5 2) | (3 5 , 4 7 2) |
| Cash dividends paid | (1 3 , 2 5 0) | (1 1 , 7 8 4) | (1 , 4 6 6) |
| Cash dividends paid for minority shareholders | (1 , 0 3 9) | (8 5 4) | (1 8 5) |
| Others, net | 7 , 3 8 8 | 7 , 3 5 7 | 3 1 |
| Translation adjustments of cash and cash equivalents | 2 , 7 0 0 | 1 1 7 | 2 , 5 8 3 |
| Net increase (decrease) in cash and cash equivalents | (4 , 0 2 7) | 1 2 , 0 6 0 | (1 6 , 0 8 7) |
| Cash and cash equivalents at beginning of period | 1 1 2 , 5 9 6 | 1 0 0 , 5 3 5 | 1 2 , 0 6 1 |
| Cash and cash equivalents at end of period | 1 0 8 , 5 6 9 | 1 1 2 , 5 9 6 | (4 , 0 2 7) |

Note: Breakdown of cash and cash equivalents by accounts on the consolidated balance sheets:

| | | | |
|-----------------------|-------------|-------------|-----------------|
| Cash and deposits | 7 8 , 5 0 3 | 6 7 , 5 9 3 | 1 0 , 9 1 0 |
| Marketable securities | 3 0 , 0 6 5 | 4 5 , 0 0 2 | (1 4 , 9 3 7) |

Basis of Presenting Consolidated Financial Statements

1. Fiscal years of consolidated subsidiaries

(1) Some consolidated subsidiaries have a closing date other than March 31. The details are given below.

December 31 Aichi Corporation Group (2 companies), Toyota Industry (Kunshan) Co., Ltd.,
Toyota Material Handling (Shanghai) Co., Ltd., Toyota Industry Automotive Parts (Kunshan) Co., Ltd.,
TD Automotive Compressor Kunshan, Co., Ltd., Toyota Industries Trading & Logistics (China) Co., Ltd.

(2) This financial summary was prepared using the results of Toyota Industries' consolidated subsidiaries. Starting from the fiscal year ending March 31, 2007, however, some of the consolidated subsidiaries have changed their closing date from December 31 to March 31. The details are given below.

Toyota Industries Sweden AB, BT Industries Group (66 companies),
Toyota Industries Finance International AB

2. Changes in Accounting Policies

(1) Accounting Standard for Directors' Bonuses

Effective April 1, 2006, Toyota Industries has applied the Accounting Standard for Directors' Bonuses (Corporate Accounting Standard No. 4 issued on November 29, 2005) to the consolidated financial statements.

(2) Accounting Standard for Presentation of Net Assets in the Balance Sheet

Effective April 1, 2006, Toyota Industries has applied the Accounting Standard for Presentation of Net Assets in the Balance Sheet (Corporate Accounting Standard No. 5 issued on December 9, 2005) and the Guidance on Accounting Standard for Presentation of Net Assets in the Balance Sheet (Guidelines for the Application of Corporate Accounting Standards No. 8 issued on December 9, 2005) to the consolidated financial statements. In accordance with the changes, the previous components under Shareholders' Equity and Minority Interests in Consolidated Subsidiaries have been combined into Net Assets, which have been further broken down into Shareholders' Equity, Valuation and Translation Adjustments, Subscription Rights to Shares and Minority Interests.

(3) Accounting Standard for Presentation of Share-based Payment

Effective April 1, 2006, Toyota Industries has applied the Accounting Standard for Share-based Payment (Corporate Accounting Standard No. 8 issued on December 27, 2005) and the Guidance on Accounting Standard for Share-based Payment (Guidelines for the Application of Corporate Accounting Standard No. 11 issued on May 31, 2006) to the consolidated financial statements.

Items other than the above are omitted since there are no significant changes from the latest financial statements (submitted on June 22, 2006).

(Omission of disclosures)

Information on lease transactions, derivative transactions and stock options is omitted since the need to disclose such information is not deemed significant.

Segment Information

1. Business segment information

(1) FY2007 (April 1, 2006 - March 31, 2007)

(Million yen)

| | Automobile | Materials handling equipment | Logistics | Textile machinery | Others | Total | Eliminations | Consolidated |
|-------------------------------|----------------|------------------------------|----------------|-------------------|----------------|------------------|------------------|------------------|
| Net sales | | | | | | | | |
| (1) Outside customer sales | 904,893 | 767,237 | 89,470 | 58,403 | 58,392 | 1,878,398 | - | 1,878,398 |
| (2) Intersegment transactions | 21,134 | 805 | 7,275 | 5 | 21,855 | 51,077 | (51,077) | - |
| Total | 926,028 | 768,042 | 96,746 | 58,409 | 80,248 | 1,929,475 | (51,077) | 1,878,398 |
| Operating expenses | 892,435 | 720,840 | 94,965 | 57,327 | 73,920 | 1,839,490 | (51,046) | 1,788,443 |
| Operating income | 33,592 | 47,201 | 1,780 | 1,081 | 6,328 | 89,984 | (30) | 89,954 |
| Assets | 444,564 | 593,607 | 132,857 | 17,034 | 113,156 | 1,301,220 | 2,284,637 | 3,585,857 |
| Depreciation and amortization | 53,557 | 41,947 | 4,178 | 1,087 | 5,288 | 106,060 | - | 106,060 |
| Capital expenditures | 74,967 | 67,152 | 5,863 | 1,472 | 17,049 | 166,505 | - | 166,505 |

(2) FY2006 (April 1, 2005 - March 31, 2006)

(Million yen)

| | Automobile | Materials handling equipment | Logistics | Textile machinery | Others | Total | Eliminations | Consolidated |
|-------------------------------|----------------|------------------------------|----------------|-------------------|----------------|------------------|------------------|------------------|
| Net sales | | | | | | | | |
| (1) Outside customer sales | 746,795 | 595,236 | 65,145 | 49,789 | 48,988 | 1,505,955 | - | 1,505,955 |
| (2) Intersegment transactions | 20,768 | 482 | 6,355 | 22 | 20,851 | 48,480 | (48,480) | - |
| Total | 767,564 | 595,718 | 71,500 | 49,811 | 69,839 | 1,554,436 | (48,480) | 1,505,955 |
| Operating expenses | 747,468 | 556,950 | 69,913 | 49,882 | 66,107 | 1,490,322 | (48,407) | 1,441,915 |
| Operating income | 20,095 | 38,768 | 1,587 | (70) | 3,732 | 64,113 | (73) | 64,040 |
| Assets | 420,204 | 509,366 | 106,356 | 16,516 | 103,083 | 1,155,527 | 2,089,813 | 3,245,341 |
| Depreciation and amortization | 48,370 | 30,044 | 3,309 | 1,010 | 4,544 | 87,278 | 9 | 87,287 |
| Capital expenditures | 101,897 | 43,520 | 4,046 | 730 | 8,620 | 158,815 | 20 | 158,835 |

Notes 1. Business segments are divided by the type and nature of the product.

2. Main products of each segment:

Automobile Passenger vehicles, diesel and gasoline engines, car air-conditioning compressors, electronics parts

Materials handling equipment ... Counterbalanced forklifts, warehouse equipment, automated storage and retrieval system, aerial work platforms

Logistics Transportation services, collection and delivery of cash and management of sales proceeds

Textile machinery Air jet looms, water jet looms, ring spinning frames

Others Semiconductor package substrates

3. Assets included in the "Eliminations" are mainly cash and deposits, marketable securities and investments in securities of Toyota Industries Corporation.

2. Geographical segment information

(1) FY2007 (April 1, 2006 - March 31, 2007)

(Million yen)

| | Japan | North America | Europe | Others | Total | Eliminations | Consolidated |
|-------------------------------|------------------|----------------|----------------|---------------|------------------|------------------|------------------|
| Net sales | | | | | | | |
| (1) Outside customer sales | 1,232,131 | 287,316 | 312,051 | 46,897 | 1,878,398 | - | 1,878,398 |
| (2) Intersegment transactions | 121,338 | 2,712 | 7,152 | 5,573 | 136,776 | (136,776) | - |
| Total | 1,353,470 | 290,029 | 319,204 | 52,471 | 2,015,175 | (136,776) | 1,878,398 |
| Operating expenses | 1,284,500 | 284,095 | 307,912 | 49,364 | 1,925,872 | (137,428) | 1,788,443 |
| Operating income | 68,970 | 5,934 | 11,292 | 3,106 | 89,302 | 651 | 89,954 |
| Assets | 887,351 | 196,769 | 337,866 | 66,148 | 1,438,135 | 2,097,722 | 3,585,857 |

(2) FY2006 (April 1, 2005 - March 31, 2006)

(Million yen)

| | Japan | North America | Europe | Others | Total | Eliminations | Consolidated |
|-------------------------------|------------------|----------------|----------------|---------------|------------------|------------------|------------------|
| Net sales | | | | | | | |
| (1) Outside customer sales | 1,009,368 | 246,129 | 216,230 | 34,227 | 1,505,955 | - | 1,505,955 |
| (2) Intersegment transactions | 112,543 | 2,056 | 5,689 | 3,998 | 124,288 | (124,288) | - |
| Total | 1,121,912 | 248,186 | 221,919 | 38,226 | 1,630,243 | (124,288) | 1,505,955 |
| Operating expenses | 1,069,137 | 241,467 | 217,370 | 36,743 | 1,564,719 | (122,804) | 1,441,915 |
| Operating income | 52,775 | 6,718 | 4,548 | 1,482 | 65,524 | (1,484) | 64,040 |
| Assets | 834,716 | 179,116 | 278,825 | 48,207 | 1,340,865 | 1,904,475 | 3,245,341 |

3. Overseas sales

(1) FY2007 (April 1, 2006 - March 31, 2007)

(Million yen)

| | North America | Europe | Others | Total |
|---|---------------|---------|---------|-----------|
| Overseas sales | 287,957 | 347,617 | 156,338 | 791,913 |
| Consolidated sales | | | | 1,878,398 |
| Ratio of overseas sales to consolidated sales | 15.3% | 18.5% | 8.4% | 42.2% |

(2) FY2006 (April 1, 2005 - March 31, 2006)

(Million yen)

| | North America | Europe | Others | Total |
|---|---------------|---------|---------|-----------|
| Overseas sales | 247,957 | 249,237 | 123,751 | 620,946 |
| Consolidated sales | | | | 1,505,955 |
| Ratio of overseas sales to consolidated sales | 16.5% | 16.5% | 8.2% | 41.2% |

Breakdown of Consolidated Net Sales

(Million yen)

| | FY2007 (April 1, 2006 - March 31, 2007) | | FY2006 (April 1, 2005 - March 31, 2006) | | Increase (Decrease) | % Change |
|--|---|--------------------|---|--------------------|------------------------|-------------|
| | Amount | Component ratio | Amount | Component ratio | | |
| Automobile | | % | | % | | % |
| Vehicle | 470,286 | 25.0 | 372,092 | 24.7 | 98,194 | 26.4 |
| Engine | 167,407 | 8.9 | 132,382 | 8.8 | 35,025 | 26.5 |
| Car air-conditioning compressor | 235,478 | 12.6 | 215,983 | 14.3 | 19,495 | 9.0 |
| Foundry, Electronics parts and others | 31,722 | 1.7 | 26,337 | 1.8 | 5,385 | 20.4 |
| Subtotal | 904,893 | 48.2 | 746,795 | 49.6 | 158,098 | 21.2 |
| Materials handling equipment | 767,237 | 40.8 | 595,236 | 39.5 | 172,001 | 28.9 |
| Logistics | 89,470 | 4.8 | 65,145 | 4.3 | 24,325 | 37.3 |
| Textile machinery | 58,403 | 3.1 | 49,789 | 3.3 | 8,614 | 17.3 |
| Others | 58,392 | 3.1 | 48,988 | 3.3 | 9,404 | 19.2 |
| Total | 1,878,398 | 100.0 | 1,505,955 | 100.0 | 372,443 | 24.7 |

Non-consolidated Balance Sheets

| | FY2007 (As of March 31, 2007) | FY2006 (As of March 31, 2006) | Increase (Decrease) |
|--------------------------------------|----------------------------------|----------------------------------|------------------------|
| <u>Assets</u> | | | |
| Current assets | 2 6 6 , 1 5 1 | 2 6 8 , 9 5 7 | (2 , 8 0 6) |
| Cash and deposits | 4 3 , 7 9 3 | 3 3 , 6 6 0 | 1 0 , 1 3 3 |
| Trade notes receivable | 6 3 7 | 8 1 5 | (1 7 8) |
| Trade accounts receivable | 1 1 0 , 2 0 7 | 1 0 4 , 0 1 1 | 6 , 1 9 6 |
| Marketable securities | 3 0 , 0 6 5 | 4 5 , 0 0 2 | (1 4 , 9 3 7) |
| Finished goods | 2 , 6 6 7 | 2 , 9 8 2 | (3 1 5) |
| Raw materials | 3 7 4 | 3 5 7 | 1 7 |
| Work in process | 2 2 , 4 4 8 | 2 5 , 0 6 4 | (2 , 6 1 6) |
| Supplies | 6 , 1 5 5 | 5 , 9 7 5 | 1 8 0 |
| Prepaid expenses | 4 2 8 | 3 2 8 | 1 0 0 |
| Deferred tax assets | 1 1 , 0 5 9 | 1 1 , 5 0 2 | (4 4 3) |
| Other current assets | 3 8 , 3 2 8 | 3 9 , 2 6 9 | (9 4 1) |
| Less—allowance for doubtful accounts | (1 4) | (1 4) | (0) |
| Fixed assets | 2 , 7 8 1 , 9 1 0 | 2 , 5 6 0 , 3 1 5 | 2 2 1 , 5 9 5 |
| Property, plant and equipment | 3 3 0 , 9 2 4 | 3 1 3 , 1 6 6 | 1 7 , 7 5 8 |
| Buildings | 8 4 , 0 6 0 | 8 5 , 4 0 6 | (1 , 3 4 6) |
| Structures | 1 1 , 3 0 4 | 1 1 , 5 8 6 | (2 8 2) |
| Machinery and equipment | 1 3 6 , 8 1 6 | 1 3 3 , 6 0 2 | 3 , 2 1 4 |
| Vehicles and delivery equipment | 1 , 4 5 9 | 1 , 6 8 5 | (2 2 6) |
| Tools, furniture and fixtures | 1 1 , 9 1 0 | 1 2 , 3 9 1 | (4 8 1) |
| Land | 6 2 , 7 4 8 | 5 4 , 0 7 2 | 8 , 6 7 6 |
| Construction in progress | 2 2 , 6 2 5 | 1 4 , 4 2 1 | 8 , 2 0 4 |
| Intangible assets | 7 , 6 8 9 | 8 , 9 4 4 | (1 , 2 5 5) |
| Software | 7 , 6 8 9 | 8 , 9 4 4 | (1 , 2 5 5) |
| Investments and other assets | 2 , 4 4 3 , 2 9 6 | 2 , 2 3 8 , 2 0 4 | 2 0 5 , 0 9 2 |
| Investments in securities | 2 , 1 6 6 , 6 4 9 | 2 , 0 2 6 , 0 2 3 | 1 4 0 , 6 2 6 |
| Investments in subsidiaries | 2 5 1 , 4 2 9 | 1 8 8 , 0 0 5 | 6 3 , 4 2 4 |
| Long-term loans | 1 3 , 8 7 1 | 1 1 , 2 3 6 | 2 , 6 3 5 |
| Long-term prepaid expenses | 7 , 3 6 4 | 8 , 1 5 3 | (7 8 9) |
| Other investments and other assets | 4 , 0 5 4 | 4 , 8 6 8 | (8 1 4) |
| Less—allowance for doubtful accounts | (7 3) | (8 2) | 9 |
| Total assets | 3 , 0 4 8 , 0 6 2 | 2 , 8 2 9 , 2 7 2 | 2 1 8 , 7 9 0 |

| | | | |
|---|---------------|---------------|-------------|
| Notes: 1. Accumulated depreciation of property, plant and equipment | 4 1 9 , 4 5 4 | 3 8 9 , 2 9 8 | 3 0 , 1 5 6 |
| 2. Liabilities for guarantees | 6 9 , 0 9 3 | 5 5 , 4 9 3 | 1 3 , 6 0 0 |
| 3. Allowance for retirement and severance benefits for directors and corporate auditors (included in allowance for retirement benefits) | 3 , 7 6 0 | 4 , 6 2 0 | (8 6 0) |

(Million yen)

| | FY2007 (As of March 31, 2007) | FY2006 (As of March 31, 2006) | Increase (Decrease) |
|--|----------------------------------|----------------------------------|------------------------|
| <u>Liabilities</u> | | | |
| Current liabilities | 2 9 8 , 4 0 9 | 2 3 8 , 2 1 4 | 6 0 , 1 9 5 |
| Trade notes payable | 1 , 3 8 2 | 7 4 2 | 6 4 0 |
| Trade accounts payable | 1 3 6 , 4 2 7 | 1 2 8 , 1 8 8 | 8 , 2 3 9 |
| Current portion of binds | 6 0 , 0 0 0 | 1 5 , 0 0 0 | 4 5 , 0 0 0 |
| Other payables | 1 2 , 8 6 0 | 2 1 , 1 0 2 | (8 , 2 4 2) |
| Accrued expenses | 3 5 , 2 0 0 | 3 2 , 7 6 0 | 2 , 4 4 0 |
| Accrued income taxes | 1 0 , 7 3 2 | 4 , 2 3 8 | 6 , 4 9 4 |
| Advance received | 4 8 0 | 1 , 7 4 9 | (1 , 2 6 9) |
| Deposits received | 1 9 , 4 9 9 | 1 3 , 4 8 6 | 6 , 0 1 3 |
| Deposits received from employees | 2 1 , 7 3 6 | 2 0 , 8 0 5 | 9 3 1 |
| Other current liabilities | 8 8 | 1 4 1 | (5 3) |
| Long-term liabilities | 1 , 1 1 2 , 6 3 2 | 1 , 0 5 8 , 2 8 7 | 5 4 , 3 4 5 |
| Bonds | 2 2 4 , 9 9 0 | 2 6 5 , 0 0 0 | (4 0 , 0 1 0) |
| Long-term loans | 1 1 5 , 0 0 0 | 9 2 , 5 0 0 | 2 2 , 5 0 0 |
| Deferred tax liabilities | 7 4 9 , 5 1 7 | 6 7 7 , 2 8 2 | 7 2 , 2 3 5 |
| Allowance for retirement benefits | 2 1 , 6 3 2 | 2 2 , 1 9 4 | (5 6 2) |
| Other long-term liabilities | 1 , 4 9 1 | 1 , 3 1 1 | 1 8 0 |
| Total liabilities | 1 , 4 1 1 , 0 4 1 | 1 , 2 9 6 , 5 0 1 | 1 1 4 , 5 4 0 |
| <u>Net assets</u> | | | |
| Shareholders' equity | 4 8 0 , 3 7 5 | 4 8 7 , 1 8 4 | (6 , 8 0 9) |
| Common stock | 8 0 , 4 6 2 | 8 0 , 4 6 2 | - |
| Capital surplus | 1 0 5 , 0 3 3 | 1 0 5 , 6 4 3 | (6 1 0) |
| Capital reserve | 1 0 1 , 7 6 6 | 1 0 1 , 7 6 6 | - |
| Other capital reserve | 3 , 2 6 7 | 3 , 8 7 7 | (6 1 0) |
| Gain on disposal of treasury stock | 3 , 2 6 7 | 3 , 8 7 7 | (6 1 0) |
| Retained earnings | 3 4 2 , 1 3 2 | 3 1 5 , 4 4 2 | 2 6 , 6 9 0 |
| Legal reserve | 1 7 , 0 0 4 | 1 7 , 0 0 4 | - |
| General reserve | 3 2 5 , 1 2 8 | 2 9 8 , 4 3 7 | 2 6 , 6 9 1 |
| Reserve for special depreciation | 8 6 9 | 6 7 9 | 1 9 0 |
| Reserve for reduction of acquisition cost of fixed assets | 2 4 9 | 2 6 3 | (1 4) |
| General reserves | 2 2 0 , 0 0 0 | 2 0 0 , 0 0 0 | 2 0 , 0 0 0 |
| Unappropriated retained earnings at end of year | 1 0 4 , 0 0 9 | 9 7 , 4 9 4 | 6 , 5 1 5 |
| Treasury stock at cost | (4 7 , 2 5 3) | (1 4 , 3 6 3) | (3 2 , 8 9 0) |
| Valuation and translation adjustments | 1 , 1 5 6 , 4 4 1 | 1 , 0 4 5 , 5 8 6 | 1 1 0 , 8 5 5 |
| Net unrealized gain on other securities | 1 , 1 5 6 , 4 4 5 | 1 , 0 4 5 , 5 8 6 | 1 1 0 , 8 5 9 |
| Deferred gains or losses on Hedges | (3) | - | (3) |
| Subscription rights to shares | 2 0 2 | - | 2 0 2 |
| Total net assets | 1 , 6 3 7 , 0 2 0 | 1 , 5 3 2 , 7 7 1 | 1 0 4 , 2 4 9 |
| Total liabilities and net assets | 3 , 0 4 8 , 0 6 2 | 2 , 8 2 9 , 2 7 2 | 2 1 8 , 7 9 0 |

Non-consolidated Statements of Income

(Million yen)

| | FY2007 (April 1, 2006 - March 31, 2007) | FY2006 (April 1, 2005 - March 31, 2006) | Increase (Decrease) |
|---|---|---|------------------------|
| Net sales | 1,135,668 | 950,746 | 184,922 |
| Cost of sales | 1,030,527 | 855,241 | 175,286 |
| Selling, general and administrative expenses | 65,846 | 62,638 | 3,208 |
| Operating income | 39,294 | 32,865 | 6,429 |
| Non-operating income | 33,747 | 27,921 | 5,826 |
| Interest income and dividends income | 29,397 | 21,537 | 7,860 |
| Other non-operating income | 4,349 | 6,383 | (2,034) |
| Non-operating expenses | 15,027 | 17,736 | (2,709) |
| Interest expenses | 5,819 | 4,863 | 956 |
| Other non-operating expenses | 9,208 | 12,872 | (3,664) |
| Ordinary income | 58,013 | 43,050 | 14,963 |
| Extraordinary gains | 4,305 | - | 4,305 |
| Proceeds from sales of investment securities | 4,305 | - | 4,305 |
| Extraordinary losses | 4,390 | - | 4,390 |
| Losses of discontinuing production of designated electronics parts | 4,390 | - | 4,390 |
| Income before income taxes | 57,928 | 43,050 | 14,878 |
| Income taxes—current | 18,605 | 12,106 | 6,499 |
| Income taxes—deferred | (919) | 517 | (1,436) |
| Net income | 40,242 | 30,427 | 9,815 |

Non-consolidated Statement of Changes in Total net assets

FY2007 (April 1, 2006 - March 31, 2007)

(Million yen)

| | Shareholders' equity | | | | | | | | | | | |
|--|----------------------|-----------------|-----------------------|-----------------------|---------------|----------------------------------|---|------------------|---|------------------------|----------------------------|-------------------------|
| | Common stock | Capital surplus | | | Legal reserve | Retained earnings | | | | Treasury stock at cost | Total shareholders' equity | |
| | | Capital reserve | Other capital reserve | Total capital surplus | | General reserves | | | | | | |
| | | | | | | Reserve for special depreciation | Reserve for reduction of acquisition cost of fixed assets | General reserves | Unappropriated retained earnings at end of period | | | Total retained earnings |
| Balance at March 31, 2006 | 80,462 | 101,766 | 3,877 | 105,643 | 17,004 | 679 | 263 | 200,000 | 97,494 | 315,442 | (14,363) | 487,184 |
| Change during accounting period | | | | | | | | | | | | |
| Provision for reserve | | | | | | 533 | | 20,000 | (20,533) | | | |
| Reversal of reserve | | | | | | (344) | (14) | | 358 | | | |
| Surplus dividend | | | | | | | | | (13,250) | (13,250) | | (13,250) |
| Bonuses to directors and corporate auditors | | | | | | | | | (301) | (301) | | (301) |
| Net income for the period | | | | | | | | | 40,242 | 40,242 | | 40,242 |
| Repurchase of treasury stock | | | | | | | | | | | (35,524) | (35,524) |
| Exercise of stock options | | | (610) | (610) | | | | | | | 2,634 | 2,024 |
| Change to items other than shareholders' equity during accounting period | | | | | | | | | | | | |
| Total change during accounting period | - | - | (610) | (610) | - | 189 | (14) | 20,000 | 6,515 | 26,690 | (32,889) | (6,809) |
| Balance at March 31, 2007 | 80,462 | 101,766 | 3,267 | 105,033 | 17,004 | 869 | 249 | 220,000 | 104,009 | 342,132 | (47,253) | 480,375 |

| | Valuation and translation adjustments | | | Subscription rights to shares | Total net assets |
|--|--|------------------------------------|---|-------------------------------|------------------|
| | Net unrealized gains or losses on other securities | Deferred gains or losses on Hedges | Total valuation and translation adjustments | | |
| Balance at March 31, 2006 | 1,045,586 | - | 1,045,586 | - | 1,532,771 |
| Change during accounting period | | | | | |
| Provision for reserve | | | | | |
| Reversal of reserve | | | | | |
| Surplus dividend | | | | | (13,250) |
| Bonuses to directors and corporate auditors | | | | | (301) |
| Net income for the period | | | | | 40,242 |
| Repurchase of treasury stock | | | | | (35,524) |
| Exercise of stock options | | | | | 2,024 |
| Change to items other than shareholders' equity during accounting period | 110,858 | (3) | 110,855 | 202 | 111,057 |
| Total change during accounting period | 110,858 | (3) | 110,855 | 202 | 104,248 |
| Balance at March 31, 2007 | 1,156,445 | (3) | 1,156,441 | 202 | 1,637,020 |

Changes in Directors

1. Retiring Members of the Board of Directors

| | |
|-------------------|---|
| | (Current Title) |
| Shinjiro Kamimura | (Executive Vice President, Member of the Board) |

2. Planned change in the Titles of the Members of the Board of Directors

| | |
|--------------------------|---|
| Executive Vice President | |
| | (Current Title) |
| Akira Imura | (Senior Managing Director, Member of the Board) |

3. New Candidates for the Managing Officer

| | |
|---------------------|--|
| | (Current Title) |
| Kohei Nozaki | (General Manager, Technical Learning Center, Engineering Education Office) |
| Osamu Miura | (President, Toyota Industrial Equipment Europe, S.A.R.L.) |
| Taku Yamamoto | (General Manager, Corporate Planning Dept.) |
| Yukihisa Tsuchimoto | (General Manager, Compressor Division, Manufacturing Dept. No.1) |

FINANCIAL SUMMARY for FY2007 (April 1, 2006 - Mar. 31, 2007)

1. Consolidated financial results

(Billion yen, %)

| | FY2007 | | FY2006 | | Change | | FY2008 Forecast | | Change % |
|--------------------------------------|---------------------|---------------|---------------------|---------------|-------------|-------|---------------------|---------------|----------|
| | April 06 - March 07 | | April 05 - March 06 | | Amount | % | April 07 - March 08 | | |
| Net sales | 100.0% | 1,878.3 | 100.0% | 1,505.9 | 372.4 | 24.7 | 100.0% | 1,950.0 | 3.8 |
| Operating income | 4.8% | 89.9 | 4.3% | 64.0 | 25.9 | 40.5 | 4.9% | 95.0 | 5.6 |
| Ordinary income | 5.8% | 108.4 | 5.4% | 80.6 | 27.8 | 34.5 | 5.9% | 115.0 | 6.0 |
| Net income | 3.2% | 59.4 | 3.1% | 47.0 | 12.4 | 26.3 | 3.2% | 63.0 | 5.9 |
| Dividends per share | | ¥50 | | ¥38 | ¥12 | | | ¥56 | |
| Payout ratio <Consolidated> | | 26.3% | | 26.0% | | | | 27.7% | |
| <Non-consolidated> | | 38.9% | | 40.3% | | | | 42.6% | |
| Exchange rate ¥/US\$ | | 117 | | 113 | 4 | | | 115 | |
| ¥/Euro | | 150 | | 138 | 12 | | | 150 | |
| Total assets | | 3,585.8 | | 3,245.3 | 340.5 | 10.5 | | - | |
| Total net assets | | 1,810.4 | | 1,611.2 | 199.2 | 12.4 | | - | |
| Equity ratio | | 48.8% | | 49.6% | | | | - | |
| Investments in tangible assets | | 129.0 | | 130.1 | (1.1) | (0.8) | | 120.0 | (7.0) |
| Investments in overseas | | 26.3 | | 25.8 | 0.5 | 1.8 | | 16.0 | (39.2) |
| Depreciation | | 74.4 | | 64.4 | 10.0 | 15.6 | | 90.0 | 20.9 |
| Consolidated subsidiaries | | 162 Companies | | 153 Companies | 9 Companies | | | 163 Companies | |
| Affiliates applied the equity method | | 21 Companies | | 22 Companies | (1) Company | | | 20 Companies | |

Note: Starting from FY2006, the BT Industries Group, which constitutes our network of subsidiaries, changed its fiscal year-end from December (Jan. - Dec.) to March (Jan. - next Mar.). As a result, the table above includes the BT Industries Group's results from January 2006 to March 2007. Excluding the effects of changes in fiscal year (Jan. - Mar.), net sales amounted to 1,813.6 billion yen (up 307.7 billion yen, or 20.4%), operating income totaled 88.0 billion yen (up 24.0 billion yen, or 37.4%), ordinary income was 105.7 billion yen (up 25.1 billion yen, or 31.1%) and net income totaled 58.2 billion yen (up 11.2 billion yen, or 23.6%).

2. Breakdown of consolidated net sales

(Billion yen, %)

| | FY2007 | | FY2006 | | Change | | FY2008 Forecast | | % |
|---------------------------------|--------|---------|--------|---------|--------|------|-----------------|---------|------|
| | | | | | | | | | |
| Vehicle | 25.0% | 470.2 | 24.7% | 372.0 | 98.2 | 26.4 | 24.6% | 480.0 | 2.1 |
| Engine | 8.9% | 167.4 | 8.8% | 132.3 | 35.1 | 26.5 | 8.9% | 173.0 | 3.3 |
| Car air-conditioning compressor | 12.6% | 235.4 | 14.3% | 215.9 | 19.5 | 9.0 | 12.5% | 245.0 | 4.0 |
| Foundry, electronics and other | 1.7% | 31.7 | 1.8% | 26.3 | 5.4 | 20.4 | 1.9% | 37.0 | 16.6 |
| Automobile total | 48.2% | 904.8 | 49.6% | 746.7 | 158.1 | 21.2 | 47.9% | 935.0 | 3.3 |
| Materials handling equipment | 40.8% | 767.2 | 39.5% | 595.2 | 172.0 | 28.9 | 39.5% | 770.0 | 0.4 |
| Logistics | 4.8% | 89.4 | 4.3% | 65.1 | 24.3 | 37.3 | 5.9% | 115.0 | 28.5 |
| Textile machinery | 3.1% | 58.4 | 3.3% | 49.7 | 8.7 | 17.3 | 3.1% | 60.0 | 2.7 |
| Others | 3.1% | 58.3 | 3.3% | 48.9 | 9.4 | 19.2 | 3.6% | 70.0 | 19.9 |
| Total | 100.0% | 1,878.3 | 100.0% | 1,505.9 | 372.4 | 24.7 | 100.0% | 1,950.0 | 3.8 |

Excluding the effects of changes in subsidiaries' fiscal year, net sales of the Materials Handling Equipment Segment was 702.5 billion yen (up 107.3 billion yen, or 18.0%)

3. Unit sales

(Thousand Units)

| | FY2007 | FY2006 | Change | FY2008 | Change |
|---------------------------------|--------|--------|--------|--------|--------|
| Vitz (Yaris) | 182 | 189 | (7) | 174 | (8) |
| RAV4 | 168 | 108 | 60 | 176 | 8 |
| Vehicle | 350 | 297 | 53 | 350 | 0 |
| Engine | 489 | 362 | 127 | 495 | 6 |
| CKD | 89 | 166 | (77) | 71 | (18) |
| Car air-conditioning compressor | 20,450 | 19,120 | 1,330 | 21,500 | 1,050 |
| Materials handling equipment | 215 | 184 | 31 | 204 | (11) |
| | <193> | | <9> | | <11> |

Figures in <> show unit sales except the effects of changes in subsidiaries' fiscal year

4. Changes in ordinary income

(Billion yen)

| | |
|---|------|
| Sales volume increase | 29.0 |
| Cost reduction | 21.5 |
| Exchange gain | 5.2 |
| Impact of change in subsidiaries' fiscal year | 1.9 |
| Non-operating income increase | 1.9 |
| Increase total | 59.5 |
| Depreciation | 10.0 |
| Raw material cost | 9.5 |
| Labor cost | 7.6 |
| Expenses and others | 4.6 |
| Decrease total | 31.7 |
| Total increase in ordinary income | 27.8 |

Note: Toyota Industries posted extraordinary income (proceeds from sales of investment securities) of 4.3 billion yen and extraordinary losses (losses arising from discontinuing production of designated electronic components) of 4.3 billion yen for fiscal 2007.

Non-consolidated Financial Highlights

1. Non-consolidated financial results

(Billion yen, %)

| | FY2007 | | FY2006 | | Change | | FY2008 Forecast | | Change |
|-------------------------------------|---------------------|---------|---------------------|---------|--------|--------|---------------------|---------|--------|
| | April 06 - March 07 | | April 05 - March 06 | | Amount | % | April 07 - March 08 | | % |
| Net sales | 100.0% | 1,135.6 | 100.0% | 950.7 | 184.9 | 19.5 | 100.0% | 1,170.0 | 3.0 |
| Operating income | 3.5% | 39.2 | 3.5% | 32.8 | 6.4 | 19.6 | 3.5% | 41.0 | 4.3 |
| Ordinary income | 5.1% | 58.0 | 4.5% | 43.0 | 15.0 | 34.8 | 5.1% | 60.0 | 3.4 |
| Net income | 3.5% | 40.2 | 3.2% | 30.4 | 9.8 | 32.3 | 3.5% | 41.0 | 1.9 |
| Investments in tangible assets | | 70.3 | | 81.8 | (11.5) | (14.0) | | 65.0 | (7.6) |
| Depreciation | | 45.4 | | 41.4 | 4.0 | 9.6 | | 52.0 | 14.3 |
| Unrealized gain on other securities | | 1,924.2 | | 1,739.7 | 184.5 | 10.6 | | — | |

2. Non-consolidated balance sheets

(Billion yen)

| | Assets | | | Liabilities and Net assets | | | |
|------------------------|-------------------|-------------------|--------|---------------------------------------|-------------------|---------|--------|
| | FY2007 | FY2006 | Change | FY2007 | FY2006 | Change | |
| | As of Mar. 31, 07 | As of Mar. 31, 06 | | As of Mar. 31, 07 | As of Mar. 31, 06 | | |
| Current assets | 266.1 | 268.9 | (2.8) | Current liabilities | 298.4 | 238.2 | 60.2 |
| Cash and deposits | 43.7 | 33.6 | 10.1 | Accounts payable | 137.8 | 128.9 | 8.9 |
| Accounts receivable | 110.8 | 104.8 | 6.0 | Others | 160.5 | 109.2 | 51.3 |
| Marketable securities | 30.0 | 45.0 | (15.0) | Long-term liabilities | 1,112.6 | 1,058.2 | 54.4 |
| Inventories | 31.6 | 34.3 | (2.7) | Bonds | 224.9 | 265.0 | (40.1) |
| Others | 49.8 | 51.0 | (1.2) | Deferred tax liabilities | 887.6 | 793.2 | 94.4 |
| Fixed assets | 2,781.9 | 2,560.3 | 221.6 | Total liabilities | 1,411.0 | 1,296.5 | 114.5 |
| Tangible assets | 330.9 | 313.1 | 17.8 | Shareholders' equity | 480.3 | 487.1 | (6.8) |
| Intangible assets | 7.6 | 8.9 | (1.3) | Common stock | 80.4 | 80.4 | - |
| Investments and others | 2,443.2 | 2,238.2 | 205.0 | Capital surplus | 105.0 | 105.6 | (0.6) |
| | | | | Retained earnings | 342.1 | 315.4 | 26.7 |
| | | | | Treasury stock at cost | (47.2) | (14.3) | (32.9) |
| | | | | Valuation and translation adjustments | 1,156.4 | 1,045.5 | 110.9 |
| | | | | Subscription rights to shares | 0.2 | - | 0.2 |
| | | | | Total net assets | 1,637.0 | 1,532.7 | 104.3 |
| Total | 3,048.0 | 2,829.2 | 218.8 | Total | 3,048.0 | 2,829.2 | 218.8 |

Four-Year Summary and Forecast

Annual

(Billion yen)

| | FY2004 | FY2005 | FY2006 | FY2007 | FY2008 |
|---------------------|---------|---------|---------|---------|---------|
| <Consolidated> | | | | | |
| Net sales | 1,164.3 | 1,241.5 | 1,505.9 | 1,878.3 | 1,950.0 |
| Operating income | 52.6 | 53.1 | 64.0 | 89.9 | 95.0 |
| Ordinary income | 58.9 | 70.9 | 80.6 | 108.4 | 115.0 |
| Net income | 33.6 | 43.3 | 47.0 | 59.4 | 63.0 |
| <Non-consolidated> | | | | | |
| Net sales | 749.6 | 784.3 | 950.7 | 1,135.6 | 1,170.0 |
| Operating income | 31.3 | 30.0 | 32.8 | 39.2 | 41.0 |
| Ordinary income | 34.7 | 39.7 | 43.0 | 58.0 | 60.0 |
| Net income | 21.1 | 26.3 | 30.4 | 40.2 | 41.0 |
| <Cash dividends> | | | | | |
| Dividends per share | ¥ 24 | ¥ 32 | ¥ 38 | ¥ 50 | ¥ 56 |
| Payout ratio | | | | | |
| Consolidated | 22.2% | 23.7% | 26.0% | 26.3% | 27.7% |
| Non-consolidated | 35.5% | 39.1% | 40.3% | 38.9% | 42.6% |