Consolidated Six-Year Summary

Toyota Industries Corporation Years ended March 31, 2002

| | Millions of yen | | | | | | |
|--|-----------------|----------|------------|-----------|-----------|-----------|----------|
| | | 2002 | 2001 | 2000 | 1999 | 1998 | 1997 |
| Net sales | ¥ | 980,163 | ¥ 767,383 | ¥ 625,773 | ¥ 558,876 | ¥ 572,698 | ¥530,851 |
| Operating income | | 46,330 | 47,304 | 28,867 | 24,814 | 32,729 | 32,675 |
| Income before income taxes | | 47,866 | 38,220 | 27,162 | 23,172 | 33,202 | 31,157 |
| Net income | | 27,311 | 22,637 | 13,686 | 10,391 | 20,491 | 17,931 |
| Total assets | ¥1 | ,770,401 | ¥1,869,642 | ¥ 685,914 | ¥ 617,071 | ¥ 593,004 | ¥556,291 |
| Shareholders' equity | | 878,812 | 951,298 | 316,293 | 301,158 | 304,097 | 281,154 |
| Common stock | | 68,022 | 68,019 | 40,178 | 40,178 | 40,133 | 31,458 |
| Number of shares outstanding at year-end (excluding treasury stock) (thousands) | | 312,796 | 313,260 | 283,260 | 283,296 | 287,752 | 282,233 |
| Overseas sales | ¥ | 396,470 | ¥ 298,794 | ¥ 191,992 | ¥ 178,737 | ¥ 150,417 | ¥116,738 |
| Depreciation and amortization | | 55,174 | 46,454 | 42,752 | 34,380 | 27,958 | 28,043 |
| Capital expenditures | | 88,320 | 127,273 | 44,746 | 60,468 | 62,007 | 35,408 |
| Research and development expenses | | 29,985 | 26,196 | 24,062 | 23,231 | 23,112 | 19,691 |
| Per share of common stock (yen): | | | | | | | |
| Net income — basic | ¥ | 87.28 | ¥ 75.90 | ¥ 48.32 | ¥ 36.30 | ¥ 72.33 | ¥ 63.55 |
| Net income — diluted | | 78.26 | 67.77 | 43.18 | 32.62 | 63.48 | 55.20 |
| Shareholders' equity | | 2,809.54 | 3,036.77 | 1,116.62 | 1,063.05 | 1,056.81 | 996.18 |
| Cash dividends | | 19.00 | 17.00 | 16.00 | 16.00 | 16.00 | 16.00 |
| Indices: | | | | | | | |
| Return on equity (ROE) (%) | | 3.0 | 3.6 | 4.4 | 3.4 | 7.0 | 6.5 |
| Return on assets (ROA) (%) | | 1.5 | 1.8 | 2.1 | 1.7 | 3.6 | 3.6 |
| Return on sales (ROS) (%) | | 2.8 | 2.9 | 2.2 | 1.9 | 3.6 | 3.4 |
| Debt / equity ratio (%) | | 35.9 | 30.7 | 60.5 | 51.6 | 37.5 | 46.0 |
| Interest coverage (times) | | 5.8 | 9.1 | 14.5 | 16.4 | 17.6 | 13.0 |
| EBITDA (millions of yen) | | 97,540 | 79,921 | 64,681 | 51,033 | 55,212 | 55,548 |
| Number of employees | | 23,056 | 21,118 | 13,132 | 12,797 | 11,239 | 10,738 |

Notes: 1. The differences of the accounting methods for fiscal 2000 and fiscal 2001 are described in Notes to Consolidated Financial Statements.

2. Net income per share, ROE and ROA are computed based on the average number of shares, shareholders' equity and total assets, respectively, during each year.

3. Debt / equity ratio = Interest-bearing debt / Shareholders' equity

4. Interest coverage = (Operating income + Interest and dividends income) / Interest expenses

5. EBITDA = Income before income taxes + Interest expenses - Interest and dividends income + Depreciation and amortization