At a Glance



The Automobile Segment is Toyota Industries' largest business segment and accounts for over 48% of consolidated net sales. Within this segment, the Vehicle Business manufactures the Vitz (Yaris outside Japan) and RAV4 under consignment from Toyota Motor Corporation (TMC). The Engine Business produces diesel and gasoline engines under consignment from TMC as well as engines for its own materials handling equipment. Commanding the top global share, the Car Air-Conditioning Compressor Business develops and produces fixed-displacement compressors and variabledisplacement compressors. This segment also produces foundry parts for engines and electronics devices for automobiles. In fiscal 2007, net sales of the Automobile Segment were ¥904.8 billion and operating income amounted to ¥33.5 billion.

Operating Income (¥ Billion) 80 60 40

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(¥ Billion)

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600

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Operating Income

Operating Income

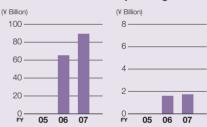
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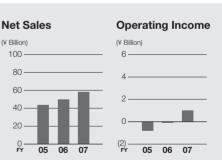
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Net Sales





Net Sales





The Materials Handling Equipment Segment manufactures and sells industrial vehicles such as lift trucks, aerial work platforms, shovel loaders and tow tractors in addition to automated storage and retrieval systems and automatic guided vehicles. Toyota Industries sells its materials handling equipment under the Toyota L&F (Toyota Industrial Equipment outside Japan), BT, Raymond, CESAB and AICHI brands. In fiscal 2007, net sales of the Materials Handling Equipment Segment amounted to ¥767.2 billion. Operating income totaled ¥47.2 billion.

In addition to engaging in truck cargo transport and warehousing operations. Toyota Industries carries out the Logistics Solutions Business for handling all aspects of logistics to help customers reduce their logistics costs. We are building proprietary business models that strive to optimize the overall flow of "goods," "cash" and "information" from the manufacturer to the consumer. Through these activities, we aim to contribute to the overall optimization of our customers' logistics. In fiscal 2007, net sales of the Logistics Segment amounted to ¥89.4 billion. Operating income was ¥1.7 billion.

The logistics-related business, which was included in the Others Segment, had been separated and declared independently as the Logistics Segment starting from fiscal 2006.

The Textile Machinery Segment produces and sells spinning and weaving machinery. Spinning machinery includes the manufacture and sales of high-speed ring spinning frames and roving frames while weaving machinery involves the manufacture and sales of air-jet looms, which insert weft yarns using air, and water-jet looms, which use water for the same purpose. We also manufacture and sell such preparatory machinery for weaving processes as sizing machines and automatic drawing-in machines. In fiscal 2007, net sales of the Textile Machinery Segment were ¥58.4 billion, and operating income totaled ¥1.0 billion.

The Others Segment includes newer businesses that we have entered relatively recently. This segment includes TIBC Corporation, a joint venture with Ibiden Co., Ltd. that produces semiconductor package substrates. ST Liquid Crystal Display Corp. (STLCD)* and ST Mobile Display Corporation (STMD)*, joint ventures with Sony Corporation, produce low-temperature polysilicon TFT-LCDs. In fiscal 2007, net sales of the Others Segment amounted to ¥58.3 billion and operating income was ¥6.3 billion.

* As STLCD and STMD are affiliates and not consolidated subsidiaries, their sales and operating income (losses) are not included in the consolidated figures, but are accounted for by the equity method.

The logistics-related business, which was included in the Others Segment, had been separated and declared independently as the Logistics Segment starting from fiscal 2006.

Note: Segment net sales figures do not include intersegment transactions. However, segment operating income figures do include operating income (losses) arising from intersegment transactions