

Outline of Businesses

Segments	Outline of Businesses	Main Products/Services	Net Sales	Operating Income (Loss)	Percentage of Net Sales	
Materials Handling Equipment	The Materials Handling Equipment Segment develops, produces, sells and provides services for a broad range of products, from industrial vehicles centered around a full lineup of lift trucks (0.5- to 43-ton capacities) to materials handling systems. Lift trucks, a mainstay product of this segment, are delivered to customers around the world under the TOYOTA, BT, RAYMOND and CESAB brands through Toyota Material Handling Group.	<ul style="list-style-type: none"> Lift trucks Warehouse trucks Aerial work platforms Automated storage and retrieval systems Automatic guided vehicles 				
Automobile	From vehicle assembly to parts production, the Automobile Segment engages in a wide variety of car-related businesses. Leveraging synergies among its business divisions in development and production, the Automobile Segment accounts for 52.0% of consolidated net sales and represents the largest business segment of Toyota Industries.					
	Vehicle	With its strengths as an industry leader in quality, cost and delivery, the Vehicle Business produces compact to midsize automobiles.	<ul style="list-style-type: none"> Vitz (Yaris outside Japan) RAV4 Mark X ZIO 			
	Engine	The Engine Business produces both diesel and gasoline engines. We co-develop diesel engines with Toyota Motor Corporation and possess a comprehensive structure ranging from planning and development to production.	<ul style="list-style-type: none"> Diesel engines Gasoline engines 			
	Car Air-Conditioning Compressor	Toyota Industries' car air-conditioning compressors are highly acclaimed in terms of their reliability at high operating speeds and quiet operation in addition to such excellent environmental-related performance features as compactness, weight reduction and fuel efficiency. The Car Air-Conditioning Compressor Business captures the top global share in unit sales*1. <small>*1: Survey by Toyota Industries Corporation</small>	<ul style="list-style-type: none"> Fixed-displacement type Variable-displacement type Electric type 			
Car Electronics	Utilizing power electronics circuitry technology and electric drive system development capabilities, the Car Electronics Business develops and produces electronics products for hybrid vehicles and other electric-powered vehicles.	<ul style="list-style-type: none"> PCU direct-cooling devices DC-DC converters DC-AC inverters 				
Logistics	The Logistics Segment is composed of three business pillars: planning, design and operation of distribution centers to help customers reduce their logistics costs; land transportation services that primarily focus on cargo deliveries via trucks; and high value-added services such as cash collection and delivery and cash proceeds management services and data storage and management services.	<ul style="list-style-type: none"> Planning, design and operation of distribution centers Land transportation services Cash collection and delivery and cash proceeds management services Data storage, management, collection and delivery services 				
Textile Machinery	With a history dating back to the invention of an automatic loom by Toyota Industries founder Sakichi Toyoda, the Textile Machinery Business is a world leader in the textile industry backed by an integrated structure that encompasses development, production, sales and service of weaving and spinning machines.	<ul style="list-style-type: none"> Air-jet looms Ring spinning frames Roving frames 				
Others	The Others Segment includes consolidated subsidiaries that provide services to Toyota Industries as well as TIBC Corporation*2, a joint venture with IBIDEN CO., LTD. <small>*2: TIBC Corporation will be excluded from the scope of consolidation in July 2012. Dissolution of the company is planned in January 2013.</small>	<ul style="list-style-type: none"> Services businesses for Toyota Industries Corporation provided by consolidated subsidiaries Semiconductor package substrates 				