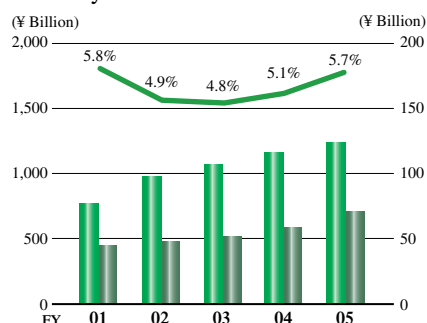


# Toyota Industries in Numbers

# Toyota Industries in Numbers

(Years ended March 31)

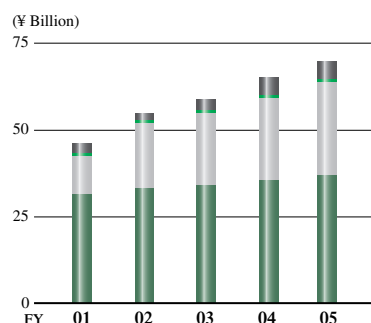
## Net Sales, Ordinary Income and Ordinary Income Ratio



	Millions of yen				
	2001	2002	2003	2004	2005
Net sales	¥767,383	¥980,163	¥1,069,219	¥1,164,379	¥1,241,538
Ordinary income	44,525	47,866	51,375	58,971	70,913
Ordinary income ratio (%)	5.8	4.9	4.8	5.1	5.7

■ Net sales (left) ■ Ordinary income (right) — Ordinary income ratio

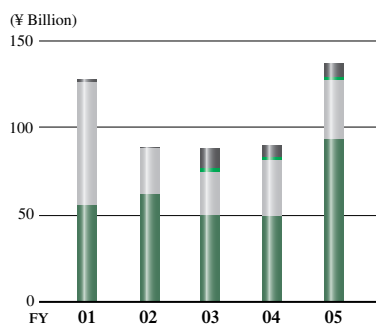
## Depreciation and Amortization



	Millions of yen				
	2001	2002	2003	2004	2005
Depreciation and amortization:	¥46,454	¥55,174	¥59,154	¥65,352	¥70,213
Automobile Segment	31,764	33,403	34,157	35,793	37,075
Materials Handling Equipment Segment	10,766	18,882	20,801	23,538	27,016
Textile Machinery Segment	1,034	797	1,006	931	898
Others Segment (including corporate or elimination)	2,890	2,092	3,190	5,090	5,224

■ Automobile ■ Materials Handling Equipment ■ Textile Machinery ■ Others

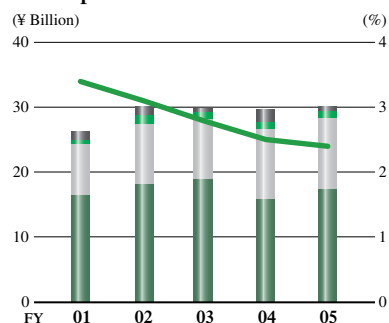
## Capital Expenditures



	Millions of yen				
	2001	2002	2003	2004	2005
Capital expenditures:	¥127,273	¥88,320	¥87,559	¥89,509	¥136,506
Automobile Segment	54,734	61,023	49,380	48,793	92,692
Materials Handling Equipment Segment	70,673	26,337	24,350	32,205	33,973
Textile Machinery Segment	320	523	2,164	1,204	1,613
Others Segment (including corporate or elimination)	1,546	437	11,665	7,307	8,228

■ Automobile ■ Materials Handling Equipment ■ Textile Machinery ■ Others

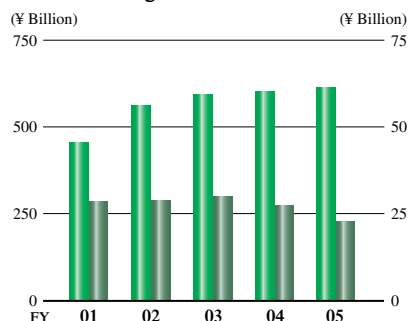
## R&D Expenses and R&D Expenses to Net Sales Ratio



	Millions of yen				
	2001	2002	2003	2004	2005
R&D expenses:	¥26,196	¥29,985	¥29,705	¥29,562	¥30,051
Automobile Segment	16,275	18,060	18,748	15,755	17,214
Materials Handling Equipment Segment	7,908	9,246	9,298	10,651	10,976
Textile Machinery Segment	615	1,335	1,053	1,164	1,030
Others Segment (including corporate or elimination)	1,398	1,344	606	1,992	831
R&D expenses to net sales ratio (%)	3.4	3.1	2.8	2.5	2.4

■ Automobile ■ Materials Handling Equipment ■ Textile Machinery ■ Others (left)  
— R&D expenses to net sales ratio (right)

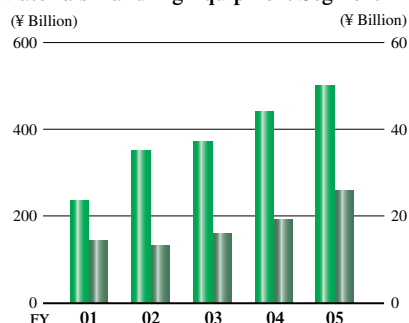
### Net Sales and Operating Income of Automobile Segment



	Millions of yen				
	2001	2002	2003	2004	2005
Net sales of Automobile Segment	¥457,631	¥563,599	¥595,460	¥603,863	¥616,200
Operating income of Automobile Segment	28,525	28,960	30,108	27,530	22,763

■ Net sales (left) ■ Operating income (right)

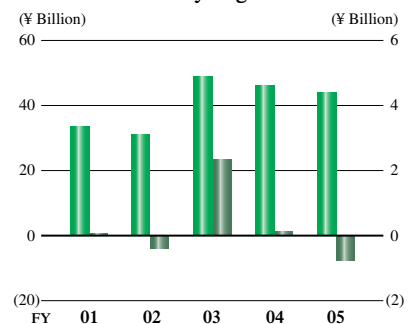
### Net Sales and Operating Income of Materials Handling Equipment Segment



	Millions of yen				
	2001	2002	2003	2004	2005
Net sales of Materials Handling Equipment Segment	¥236,502	¥353,043	¥373,008	¥443,444	¥503,990
Operating income of Materials Handling Equipment Segment	14,547	13,366	16,175	19,349	26,085

■ Net sales (left) ■ Operating income (right)

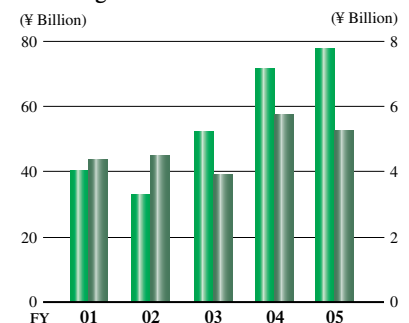
### Net Sales and Operating Income (Loss) of Textile Machinery Segment



	Millions of yen				
	2001	2002	2003	2004	2005
Net sales of Textile Machinery Segment	¥33,238	¥30,705	¥48,740	¥45,969	¥43,902
Operating income (loss) of Textile Machinery Segment	35	(391)	2,309	100	(771)

■ Net sales (left) ■ Operating income (loss) (right)

### Net Sales and Operating Income of Others Segment



	Millions of yen				
	2001	2002	2003	2004	2005
Net sales of Others Segment	¥40,012	¥32,816	¥52,011	¥71,103	¥77,446
Operating income of Others Segment	4,365	4,482	3,912	5,750	5,243

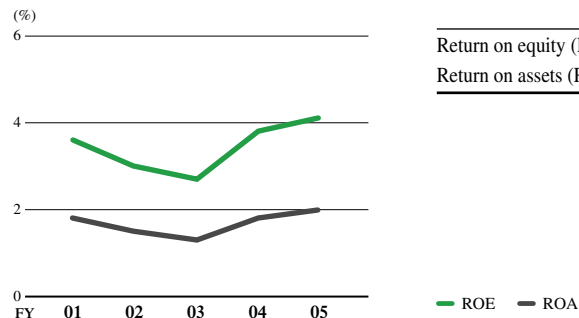
■ Net sales (left) ■ Operating income (right)

Note: Segment net sales figures do not include intersegment transactions. However, segment operating income figures do include operating income (loss) arising from intersegment transactions.

# Toyota Industries in Numbers

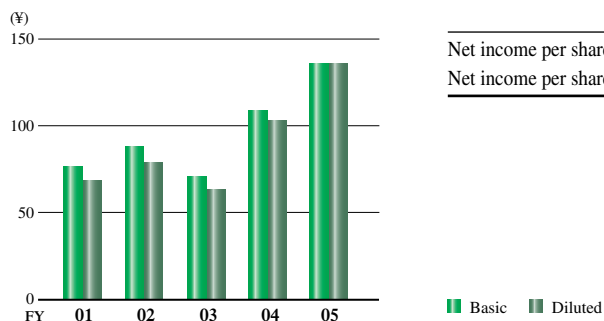
(Years ended March 31)

## ROE and ROA



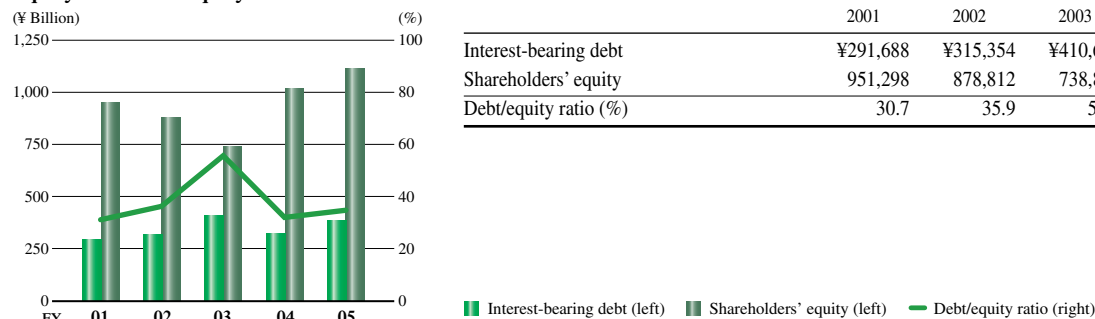
	%				
	2001	2002	2003	2004	2005
Return on equity (ROE)	3.6	3.0	2.7	3.8	4.1
Return on assets (ROA)	1.8	1.5	1.3	1.8	2.0

## Net Income per Share



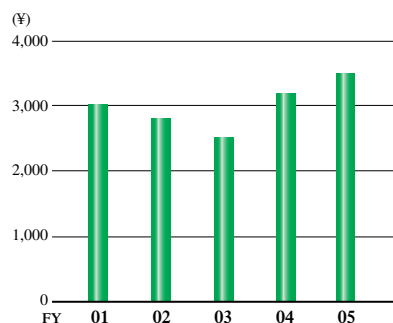
	Yen				
	2001	2002	2003	2004	2005
Net income per share — basic	¥75.90	¥87.28	¥70.19	¥108.04	¥135.09
Net income per share — diluted	67.77	78.26	62.90	101.97	135.03

## Interest-Bearing Debt, Shareholders' Equity and Debt/Equity Ratio



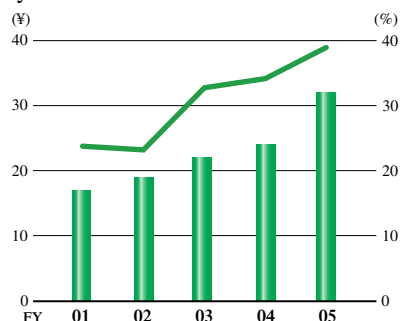
	Millions of yen				
	2001	2002	2003	2004	2005
Interest-bearing debt	¥291,688	¥315,354	¥410,622	¥ 320,967	¥ 383,737
Shareholders' equity	951,298	878,812	738,868	1,016,764	1,115,747
Debt/equity ratio (%)	30.7	35.9	55.6	31.6	34.4

## Shareholders' Equity per Share



	Yen				
	2001	2002	2003	2004	2005
Shareholders' equity per share	¥3,036.77	¥2,809.54	¥2,522.52	¥3,199.69	¥3,504.80

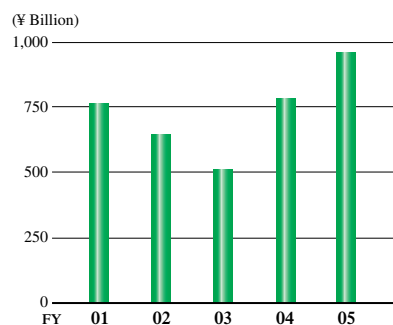
### Cash Dividends per Share and Payout Ratio



	Yen				
	2001	2002	2003	2004	2005
Cash dividends per share	¥17.00	¥19.00	¥22.00	¥24.00	¥32.00
Payout ratio (%)	24.4	23.8	34.0	35.5	39.1

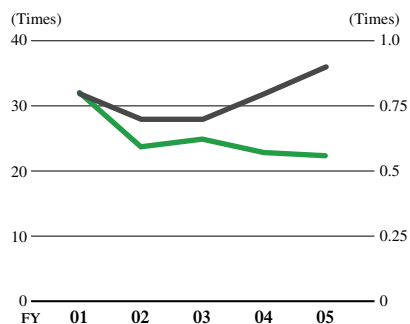
■ Cash dividends per share (left)    — Payout ratio (right)

### Market Capitalization



	Millions of yen				
	2001	2002	2003	2004	2005
Market capitalization	¥767,487	¥649,052	¥513,824	¥786,223	¥961,075

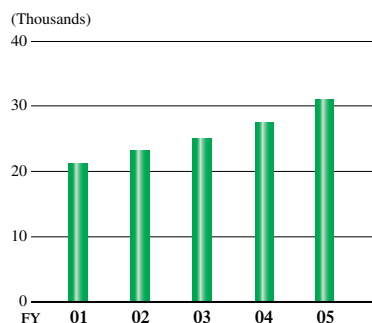
### PER and PBR



	Times				
	2001	2002	2003	2004	2005
Price/earnings ratio (PER)	32.3	23.8	25.0	22.9	22.4
Price/book value ratio (PBR)	0.8	0.7	0.7	0.8	0.9

— PER (left)    — PBR (right)

### Number of Employees



	Persons				
	2001	2002	2003	2004	2005
Number of employees	21,118	23,056	25,030	27,431	30,990