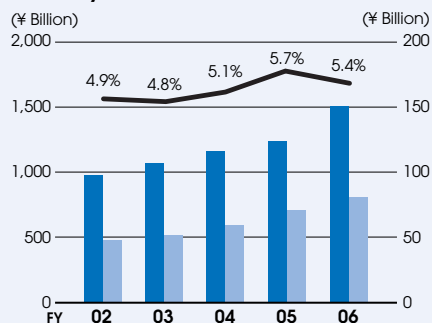


Toyota Industries in Numbers

Toyota Industries in Numbers

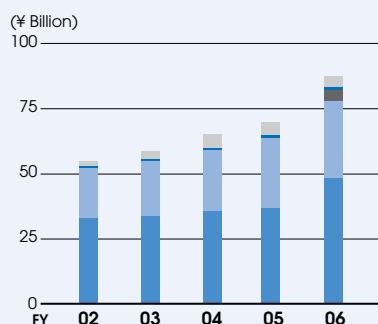
Net Sales, Ordinary Income and Ordinary Income Ratio



	Millions of yen				
	2002	2003	2004	2005	2006
Net sales	¥980,163	¥1,069,219	¥1,164,379	¥1,241,538	¥1,505,956
Ordinary income	47,866	51,375	58,971	70,913	80,635
Ordinary income ratio (%)	4.9	4.8	5.1	5.7	5.4

■ Net sales (left) ■ Ordinary income (right) — Ordinary income ratio

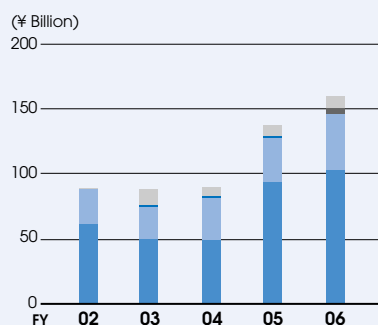
Depreciation and Amortization



	Millions of yen				
	2002	2003	2004	2005	2006
Depreciation and amortization:	¥55,174	¥59,154	¥65,352	¥70,213	¥87,288
Automobile Segment	33,403	34,157	35,793	37,075	48,370
Materials Handling Equipment Segment	18,882	20,801	23,538	27,016	30,044
Logistics Segment	-	-	-	-	3,310
Textile Machinery Segment	797	1,006	931	898	1,011
Others Segment (including corporate or elimination)	2,092	3,190	5,090	5,224	4,553

■ Automobile ■ Materials Handling Equipment ■ Logistics ■ Textile Machinery ■ Others

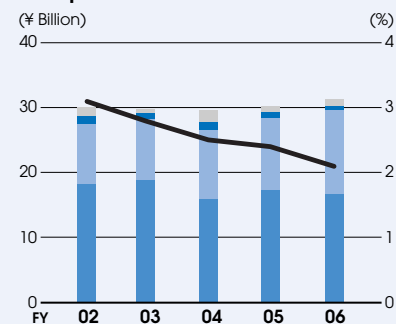
Capital Expenditures



	Millions of yen				
	2002	2003	2004	2005	2006
Capital expenditures:	¥88,320	¥87,559	¥89,509	¥136,506	¥158,836
Automobile Segment	61,023	49,380	48,793	92,692	101,897
Materials Handling Equipment Segment	26,337	24,350	32,205	33,973	43,521
Logistics Segment	-	-	-	-	4,046
Textile Machinery Segment	523	2,164	1,204	1,613	731
Others Segment (including corporate or elimination)	437	11,665	7,307	8,228	8,641

■ Automobile ■ Materials Handling Equipment ■ Logistics ■ Textile Machinery ■ Others

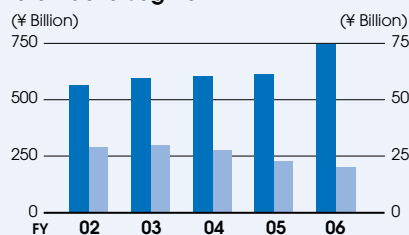
R&D Expenses and R&D Expenses to Net Sales Ratio



	Millions of yen				
	2002	2003	2004	2005	2006
R&D expenses:	¥29,985	¥29,705	¥29,562	¥30,051	¥31,166
Automobile Segment	18,060	18,748	15,755	17,214	16,578
Materials Handling Equipment Segment	9,246	9,298	10,651	10,976	12,855
Logistics Segment	-	-	-	-	-
Textile Machinery Segment	1,335	1,053	1,164	1,030	732
Others Segment (including corporate or elimination)	1,344	606	1,992	831	1,001
R&D expenses to net sales ratio (%)	3.1	2.8	2.5	2.4	2.1

■ Automobile ■ Materials Handling Equipment ■ Textile Machinery ■ Others (left) — R&D expenses to net sales ratio (right)

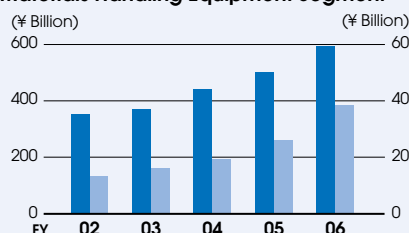
Net Sales and Operating Income of Automobile Segment



	Millions of yen				
	2002	2003	2004	2005	2006
Net sales of Automobile Segment	¥563,599	¥595,460	¥603,863	¥616,200	¥746,796
Operating income of Automobile Segment	28,960	30,108	27,530	22,763	20,095

■ Net sales (left) ■ Operating income (right)

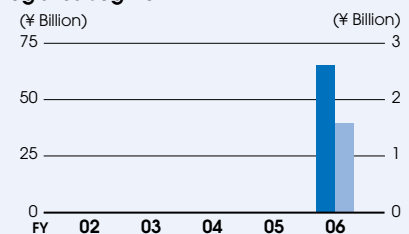
Net Sales and Operating Income of Materials Handling Equipment Segment



	Millions of yen				
	2002	2003	2004	2005	2006
Net sales of Materials Handling Equipment Segment	¥353,043	¥373,008	¥443,444	¥503,990	¥595,237
Operating income of Materials Handling Equipment Segment	13,366	16,175	19,349	26,085	38,769

■ Net sales (left) ■ Operating income (right)

Net Sales and Operating Income of Logistics Segment

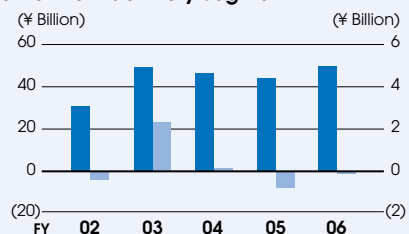


	Millions of yen				
	2002	2003	2004	2005	2006
Net sales of Logistics Segment	-	-	-	-	¥65,145
Operating income of Logistics Segment	-	-	-	-	1,587

The Logistics Segment was newly created in fiscal 2006.

■ Net sales (left) ■ Operating income (right)

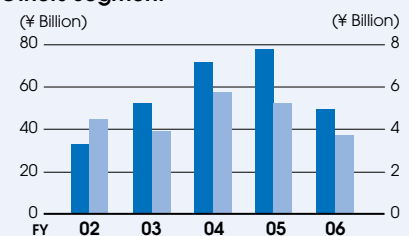
Net Sales and Operating Income (Loss) of Textile Machinery Segment



	Millions of yen				
	2002	2003	2004	2005	2006
Net sales of Textile Machinery Segment	¥30,705	¥48,740	¥45,969	¥43,902	¥49,789
Operating income (loss) of Textile Machinery Segment	(391)	2,309	100	(771)	(71)

■ Net sales (left) ■ Operating income (loss) (right)

Net Sales and Operating Income of Others Segment



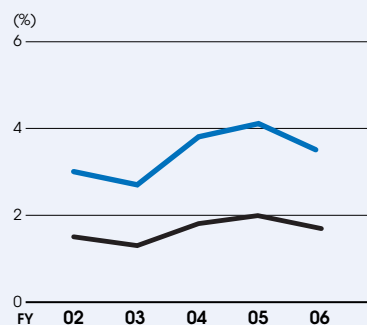
	Millions of yen				
	2002	2003	2004	2005	2006
Net sales of Others Segment	¥32,816	¥52,011	¥71,103	¥77,446	¥48,989
Operating income of Others Segment	4,482	3,912	5,750	5,243	3,733

■ Net sales (left) ■ Operating income (right)

Note: Segment net sales figures do not include intersegment transactions. However, segment operating income figures do include operating income (loss) arising from intersegment transactions.

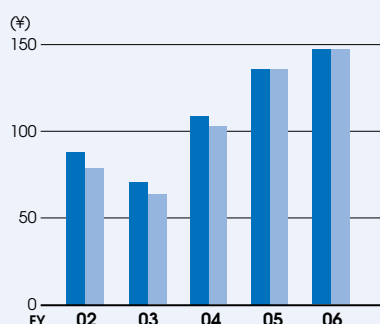
Toyota Industries in Numbers

ROE and ROA



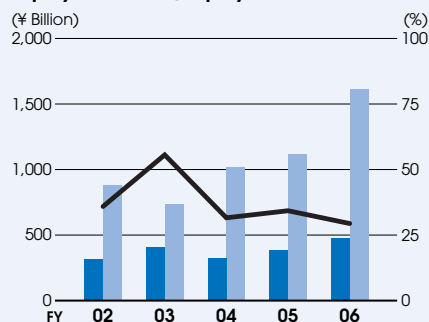
	%				
	2002	2003	2004	2005	2006
Return on equity (ROE)	3.0	2.7	3.8	4.1	3.5
Return on assets (ROA)	1.5	1.3	1.8	2.0	1.7

Net Income per Share



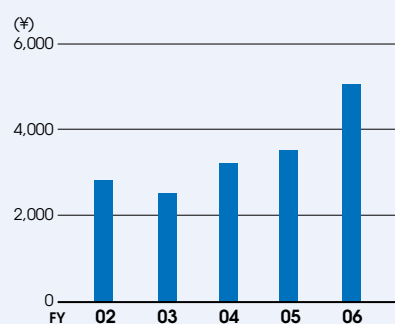
	Yen				
	2002	2003	2004	2005	2006
Net income per share — basic	¥87.28	¥70.19	¥108.04	¥135.09	¥146.16
Net income per share — diluted	78.26	62.90	101.97	135.03	146.02

Interest-Bearing Debt, Shareholders' Equity and Debt/Equity Ratio



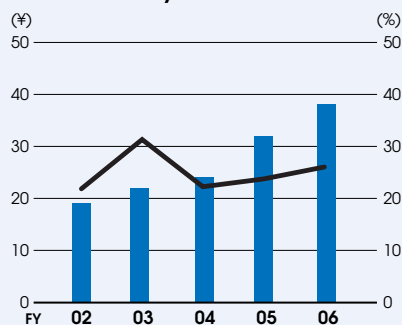
	Millions of yen				
	2002	2003	2004	2005	2006
Interest-bearing debt	¥315,354	¥410,622	¥ 320,967	¥ 383,737	¥ 473,709
Shareholders' equity	878,812	738,868	1,016,764	1,115,747	1,611,227
Debt/equity ratio (%)	35.9	55.6	31.6	34.4	29.4

Shareholders' Equity per Share



	Yen				
	2002	2003	2004	2005	2006
Shareholders' equity per share	¥2,809.54	¥2,522.52	¥3,199.69	¥3,504.80	¥5,044.5

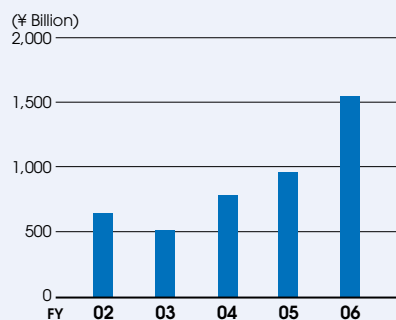
Cash Dividends per Share and Consolidated Payout Ratio



	Yen				
	2002	2003	2004	2005	2006
Cash dividends per share	¥19.00	¥22.00	¥24.00	¥32.00	¥38.00
Payout ratio (%)	21.8	31.3	22.2	23.7	26.0

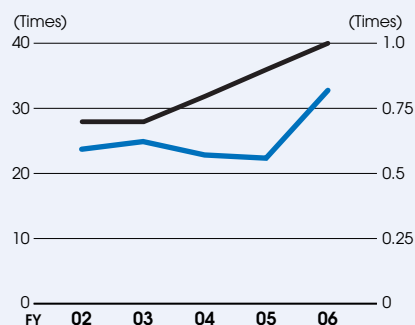
■ Cash dividends per share (left) — Payout ratio (right)

Market Capitalization



	Millions of yen				
	2002	2003	2004	2005	2006
Market capitalization	¥649,052	¥513,824	¥786,223	¥961,075	¥1,535,931

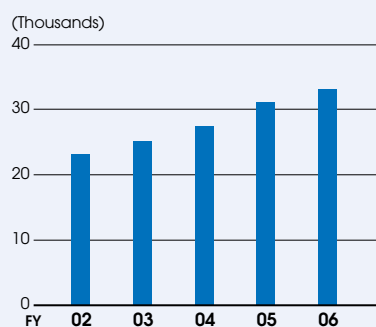
PER and PBR



	Times				
	2002	2003	2004	2005	2006
Price/earnings ratio (PER)	23.8	25.0	22.9	22.4	32.9
Price/book value ratio (PBR)	0.7	0.7	0.8	0.9	1.0

— PER (left) — PBR (right)

Number of Employees



	Persons				
	2002	2003	2004	2005	2006
Number of employees	23,056	25,030	27,431	30,990	32,977