

Materials Handling Equipment / Logistics

The smooth flow of goods, money and information links the world and enriches the lives of people and society. Toyota Industries meets diverse customer needs in logistics by providing a diverse range of materials handling equipment such as lift trucks and offering advanced and highly efficient logistics services. Through these businesses, Toyota Industries helps bring smiles to the faces of people the world over.

The Materials Handling Equipment Segment develops, produces, sells and provides services for a broad range of products, from industrial vehicles centered around a full lineup of lift trucks (0.5- to 43-ton capacities) to materials handling systems.

Lift trucks, which capture the top global market share*, are delivered to customers around the world under the TOYOTA, BT, RAYMOND and CESAB brands. Toyota Industries also strives to provide finely tuned after-sales services so that customers can always use our products in the best possible condition. While raising the level of after-sales services for developed countries, we are reinforcing our sales and service networks as well as enhancing service training for emerging countries.

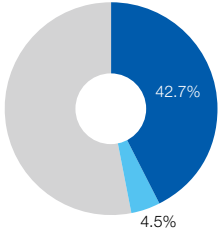
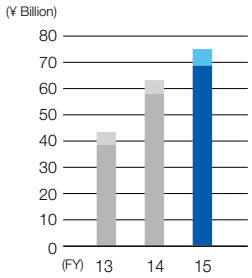
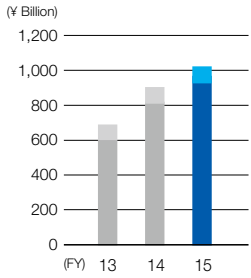
* Survey by Toyota Industries Corporation

Materials Handling Equipment
Logistics

Net Sales

Operating Income

Percentage of Net Sales
(FY2015)



GENEO-B
electric lift truck



Toyota Industries is building its own unique business model that pursues optimal flows of goods, money and information from producers to consumers, thereby contributing to the overall optimization of customers' logistics. The Logistics Segment is composed of three business pillars: planning, design and operation of distribution centers to help customers reduce their logistics costs; land transportation services that primarily focus on cargo deliveries via trucks; and high value-added services such as cash collection and delivery and cash proceeds management services and data storage and management services.



Land transportation services



Internal-combustion lift truck Reach truck Low lift truck Aerial work platform Automated storage and retrieval system Simple AGV (automatic guided vehicle)



Warehouse logistics



Cash collection and delivery and cash proceeds management services



Data storage, management, collection and delivery services

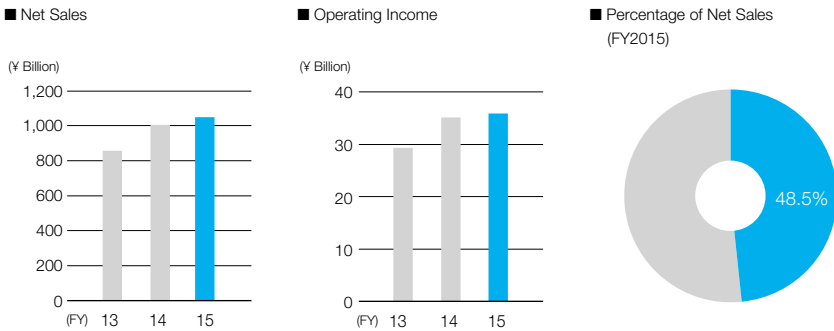
Automobile

Get behind the wheel with a solid, reassuring feel and enjoy comfortable driving. Besides vehicle assembly, Toyota Industries produces various automobile-related components such as engines and compressors, the latter of which comprises the heart of car air conditioners, as well as car electronics. We are there for you to create a comfortable vehicle interior.

From vehicle assembly to parts production, the Automobile Segment engages in a wide range of car-related businesses, leveraging synergies among its business divisions in development and production.

- Vehicle — With its strengths as an industry leader in safety, the environment, quality, cost and delivery, the Vehicle Business produces compact to midsize automobiles.
- Engine — In addition to diesel engines produced under a comprehensive structure ranging from planning and development to production, we also produce gasoline engines.
- Car Air-Conditioning Compressor — Toyota Industries' car air-conditioning compressors are highly acclaimed in terms of their reliability at high operating speeds and quiet operation in addition to such excellent environmental performance features as compactness, weight reduction and fuel efficiency. The Car Air-Conditioning Compressor Business captures the world-leading market share in unit sales*.
- Car Electronics — The Car Electronics Business develops and produces electronics products primarily for electric-powered vehicles such as hybrid vehicles.

* Survey by Toyota Industries Corporation





RAV4







Vitz (Yaris outside Japan)



Diesel engine



Gasoline engine



Electric compressor



Variable-displacement type compressor



Fixed-displacement type compressor



Oxygen-supplying air compressor for fuel cell vehicles



Hydrogen circulation pump for fuel cell vehicles



DC-DC converter

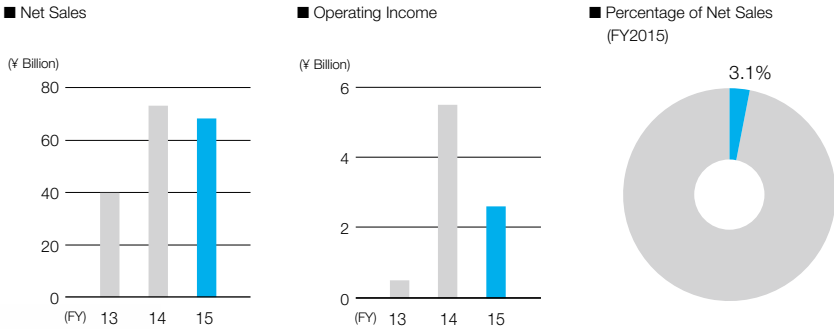
Textile Machinery

A soft texture caressing your skin and gently enveloping your body. Toyota Industries produces spinning machinery that spins high-quality yarns and high-speed, energy-saving weaving machinery that produces fabrics. We deliver textile machinery to customers around the world that incorporates advanced technologies and is imbued with our dedication to quality, bringing smiles to everyone's daily lives.

The Textile Machinery Division, our original business, began with the invention of the automatic loom by founder Sakichi Toyoda. Presently, we undertake fully integrated operations from development and production to sales and after-sales services for spinning machines that spin twisted fiber bundles into yarn and weaving machines that weave spun yarn into fabrics. Our textile machinery is supplied to markets worldwide.

Thanks to superb reliability and high productivity, our air-jet looms have won extensive acclaim from customers around the globe, capturing the world-leading market share in terms of unit sales*.

* Survey by Toyota Industries Corporation



JAT810 air-jet loom



Ring spinning frame



Roving frame



Comber



Cotton classing instrument



Yarn testing instrument