

Outline of Businesses

Materials Handling Equipment / Logistics

The smooth flow of goods links the world and enriches the lives of people and society. Toyota Industries meets diverse customer needs in logistics by providing a diverse range of materials handling equipment such as lift trucks and offering advanced and efficient logistics services. Through these businesses, Toyota Industries helps customers the world over.

Materials Handling Equipment

The Materials Handling Equipment Segment develops, produces, sells and provides services for a broad range of products, from industrial vehicles centered around a full lineup of lift trucks (0.5- to 43-ton capacities) to materials handling systems. Lift trucks, which capture the top global market share*, are delivered to customers around the world under the TOYOTA, BT, RAYMOND and CESAB brands. Toyota Industries also strives to provide finely tuned after-sales services so that customers can always use our products in the best possible condition. While raising the level of after-sales services for developed countries, we are reinforcing our sales and service networks as well as enhancing service training for emerging countries.

* Survey by Toyota Industries Corporation

Logistics

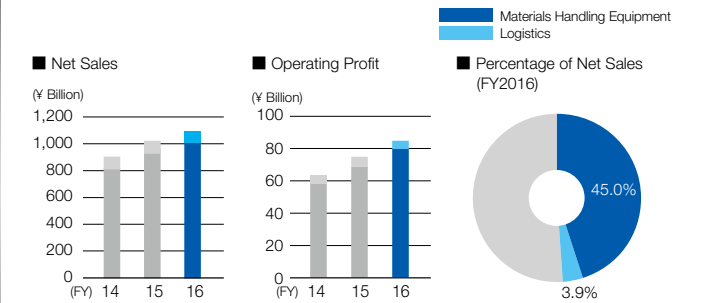
The Logistics Segment is composed of value-added business as its pillars, including planning, design and operation of distribution centers to help customers reduce their logistics costs and land transportation services that primarily focus on cargo deliveries via trucks.

† In December 2015, Toyota Industries sold its stakes in Asahi Security Co., Ltd., which engages in cash collection and delivery and cash proceeds management services, and Wanbishi Archives Co., Ltd., which is involved in data storage, management, collection and delivery services.

‡ Starting from fiscal 2017, the business for planning, design and operation of distribution centers is classified into the Materials Handling Equipment Segment while the business of land transportation services is included in the Others Segment.



GENE0-Ecore electric lift truck



Automobile

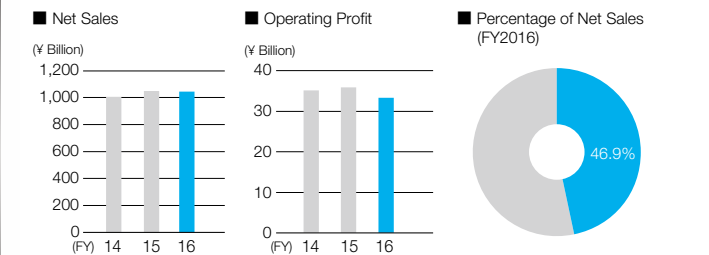
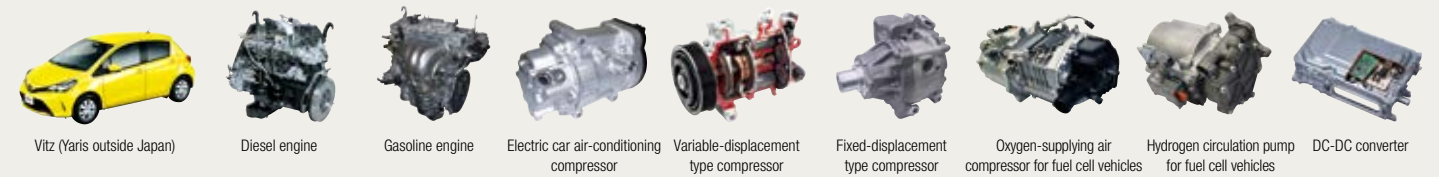
Get behind the wheel with a solid, reassuring feel and enjoy comfortable driving. Besides vehicle assembly, Toyota Industries produces various components such as engines and compressors, the latter of which comprises the heart of car air conditioners to keep the vehicle interior comfortable, as well as car electronics. From vehicle assembly to parts production, the Automobile Segment engages in a wide range of car-related businesses, leveraging synergies among its business divisions in development and production.

Vehicle	With its strengths as an industry leader in safety, the environment, quality, cost and delivery, the Vehicle Business produces compact to midsize automobiles.
Engine	In addition to diesel engines produced under a comprehensive structure ranging from planning and development to production, we also produce gasoline engines.
Car Air-Conditioning Compressor	Toyota Industries' car air-conditioning compressors are highly acclaimed in terms of their reliability at high operating speeds and quiet operation in addition to such excellent environmental performance features as compactness, light weight and fuel efficiency. The Car Air-Conditioning Compressor Business captures the world-leading market share in unit sales*.
Car Electronics	The Car Electronics Business develops and produces electronics products primarily for electric-powered vehicles such as hybrid vehicles.

* Survey by Toyota Industries Corporation



RAV4 (hybrid model)



Textile Machinery

A soft texture caressing your skin and gently enveloping your body. Toyota Industries produces spinning machinery that spins high-quality yarns and high-speed, energy-saving weaving machinery that produces fabrics. We deliver textile machinery to customers around the world that incorporates advanced technologies and is imbued with our dedication to quality.

The Textile Machinery Division, our original business, began with the invention of the automatic loom by founder Sakichi Toyoda. Presently, we undertake fully integrated operations from development and production to sales and after-sales services for spinning machines that spin twisted fiber bundles into yarn and weaving machines that weave spun yarn into fabrics. Our textile machinery is supplied to markets worldwide. Thanks to superb reliability and high productivity, our air-jet looms have won extensive acclaim from customers around the globe, capturing the world-leading market share in terms of unit sales*.

* Survey by Toyota Industries Corporation



JAT810 air-jet loom

