## At a Glance

Since its establishment in 1926, Toyoda Automatic Loom Works, Ltd. has diversified its businesses and consolidated its management bases.

Financial Segment		Business/Operation		Products
Automobile	e Segment	Vehicle (Automobile Assembly)		Passenger vehicles
Vitz (Yaris)		Engine		Diesel and gasoline engines
		Car Air-Conditioning Compressor		Car air-conditioning compressors
	1CD Engine	Others	Foundry	Foundry parts for automobiles, etc.
7SBU16 Compressor			Electronics	Electronic equipment for automobiles, etc.
Materials H	andling Equipment	Segment		
		Forklift (Industrial Equipment)		Counterbalanced forklifts Skid steer loaders Towing tractors, etc.
GENEO-B (7FB)	Automated Storage and	Materials Handling Systems		Automated storage and retrieval systems Automatic guided vehicle systems, etc.
	Retrieval System (Pallet type)			
	chinery Segment	Textile Machinery	Spinning Machinery	Ring spinning frames Roving frames, etc.
RX240 Ring Spinning Frame		10 Air Jet Loom	 Weaving Machinery	Air jet looms Water jet looms Sizers, etc.
"Others" Se	eament			
	TFT-LCDs	Electronics	ST-LCD	Low-temperature polysilicon TFT- LCDs
		01.00	TIBC	Ball grid array-type plastic package substrates for IC chipsets, etc.
	Plastic Package Substrates	Others		

## FY 2000

The Automobile Segment, consisting of automobile assembly, engines, car air-conditioning compressors, and electronic components for automobiles, occupies a dominant 68 percent share of Toyoda's consolidated sales.

The automobile assembly business produces two models, the Vitz (exported to Europe as the Yaris) and the Sprinter Carib (exported as the Corolla Wagon). The Vitz (Yaris) is very popular in both the domestic and European markets.

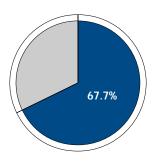
The engine business produces more than 10 types of diesel and gasoline engines for Toyota brand cars and the forklift business. These engines include the C-type and HZ-type diesel engines as well as the Y-type and

E-type gasoline engines.

The car air-conditioning compressor business develops and produces swash plate fixed displacement type compressors, one-way swash plate variable displacement type compressors, scroll type compressors and vane type compressors. These products are supplied to the world's major car manufacturers.

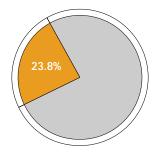
The semiconductor and electronics business produces various electronics components for automobiles including on-vehicle enclosed type AC inverters and semiconductors. In the past fiscal year, the Automobile Segment recorded overall sales of ¥423.4 billion.

## Percentage of Net Sales

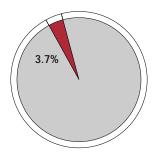


The Materials Handling Equipment Segment encompasses the forklift and materials handling systems businesses, which include automated storage and retrieval systems and automatic guided vehicle systems. The core products of the forklift business are the engine-powered counterbalanced forklift GENEO (7 Series overseas), and the electric-powered counterbalanced forklift GENEO-B (7FB overseas). With the acquisition of BT Industries AB of Sweden in June 2000 and the slated transfer to Toyoda of all forklift operations from Toyota Motor Corporation in April 2001, Toyoda will consolidate its position as a leading global forklift manufacturer.

In fiscal 2000, forklift business sales accounted for approximately 97 percent of the Materials Handling Equipment Segment. Overall sales in this segment totaled ¥149.1 billion.



Supported by the improving economies of Southeast Asia, the recovery in sales of the JAT610 air jet loom boosted the overall sales of the Textile Machinery Segment, consisting of the spinning machinery and weaving machinery businesses, to ¥23.1 billion in fiscal 2000. The acquisition of the water jet loom business from Nissan Texsys Co., Ltd., enabled Toyoda to launch the LW600 series water jet loom in February 2000. This product, a new type of water jet loom, is enhanced with the electronic technologies of Toyoda.



The "Others" Segment covers the electronics business and although the scope of business is still small, it is expected to grow quickly and become a strategic operation.

Launched as a joint venture with Sony Corporation on an equal ownership basis, ST Liquid Crystal Display Corp. (ST-LCD) will form the core of the new business area. ST-LCD has begun production of low-temperature polysilicon TFT-LCDs, expected to become a nextgeneration LCD. In addition, TIBC Corporation was established as a joint venture with Ibiden Co., Ltd., and began production of ball grid array (BGA)-type plastic package substrates that respond to high-function IC chipsets in April 1999.

ST-LCD is an affiliate and thus its sales are not included in the consolidated sales because the figures are accounted for under the equity method.

