

# Outline of Businesses



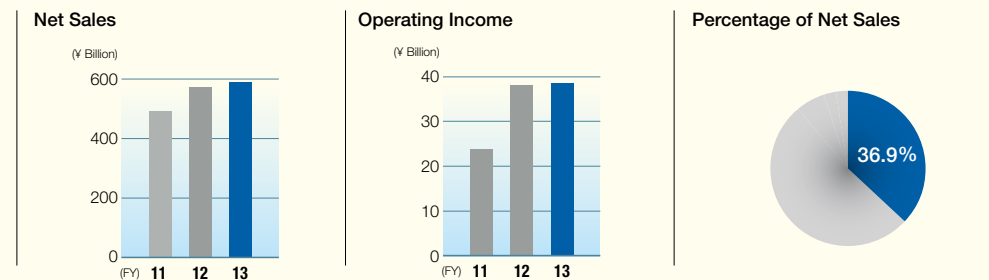
## Materials Handling Equipment

The Materials Handling Equipment Segment develops, produces, sells and provides services for a broad range of products, from industrial vehicles centered around a full lineup of lift trucks (0.5- to 43-ton capacities) to materials handling systems. Lift trucks, a mainstay product of this segment, are delivered to customers around the world under the TOYOTA, BT, RAYMOND and CESAB brands through Toyota Material Handling Group.

Toyota Industries also strives to provide finely tuned after-sales services, which comprise a crucial aspect of industrial goods, so that customers can always use our products in the best possible condition. For developed countries, we are leveraging well-established sales and service networks to raise the level of after-sales services. For emerging countries, we are not only reinforcing our sales and service networks but also providing service trainer development programs matched to the needs of respective countries and enhancing service training.

### [Main Products]

Lift trucks, warehouse trucks, aerial work platforms, automated storage and retrieval systems, automatic guided vehicles



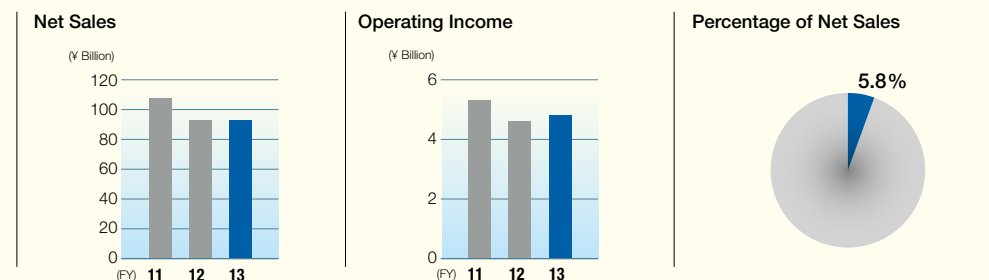
## Logistics



The Logistics Segment is composed of three business pillars: planning, design and operation of distribution centers to help customers reduce their logistics costs; land transportation services that primarily focus on cargo deliveries via trucks; and high value-added services such as cash collection and delivery and cash proceeds management services and data storage and management services.

### [Main Services]

Planning, design and operation of distribution centers; land transportation services; cash collection and delivery and cash proceeds management services; data storage, management, collection and delivery services



## Automobile

From vehicle assembly to parts production, the Automobile Segment engages in a wide variety of car-related businesses. Leveraging synergies among its business divisions in development and production, the Automobile Segment accounts for 53.2% of consolidated net sales and represents the largest business segment of Toyota Industries.

**Vehicle** With its strengths as an industry leader in quality, cost and delivery, the Vehicle Business produces compact to midsize automobiles.

### [Main Products]

Vitz (Yaris outside Japan), RAV4, Mark X ZIO

**Engine** The Engine Business produces both diesel and gasoline engines. We co-develop diesel engines with Toyota Motor Corporation and possess a comprehensive structure ranging from planning and development to production.

### [Main Products]

Diesel engines, gasoline engines

**Car Air-Conditioning Compressor** Toyota Industries' car air-conditioning compressors are highly acclaimed in terms of their reliability at high operating speeds and quiet operation in addition to such excellent environmental-related performance features as compactness, weight reduction and fuel efficiency. The Car Air-Conditioning Compressor Business captures the top global share in unit sales\*. \* Survey by Toyota Industries Corporation

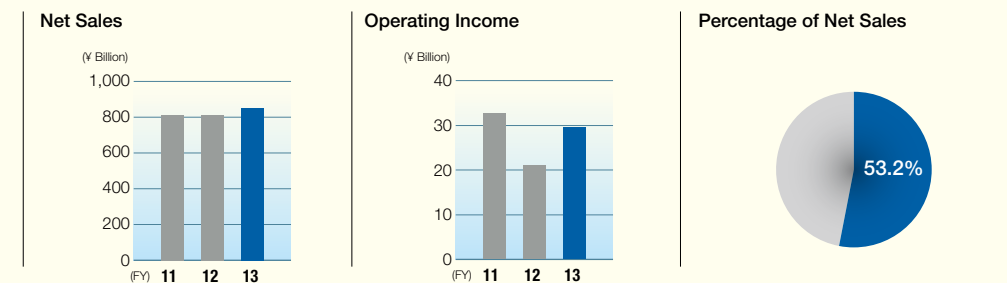
### [Main Products]

Fixed-displacement type, variable-displacement type, electric type

**Car Electronics** Utilizing power electronics circuitry technology and electric drive system development capabilities, the Car Electronics Business develops and produces electronics products for hybrid vehicles and other electric-powered vehicles.

### [Main Products]

PCU direct-cooling devices, DC-DC converters, DC-AC inverters

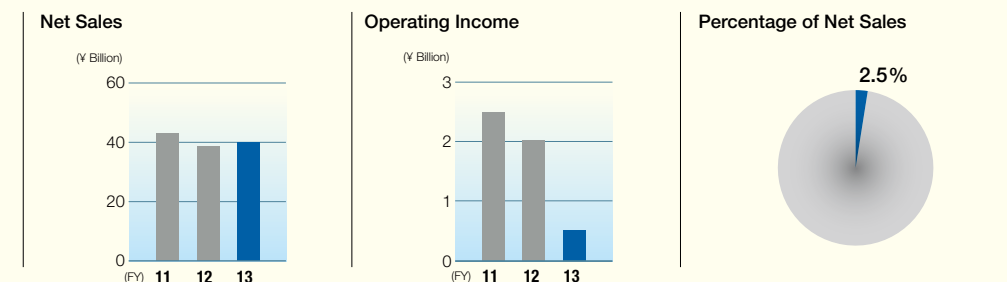


## Textile Machinery

With a history dating back to the invention of an automatic loom by Toyota Industries founder Sakichi Toyoda, the Textile Machinery Business is a world leader in the textile machinery industry backed by an integrated structure that encompasses development, production, sales and service of weaving and spinning machines.

### [Main Products]

Air-jet looms, ring spinning frames, roving frames





**Towing Tractor**  
Electric model that is environmentally friendly and widely used in airports



**Fuel Cell Lift Truck**  
Realizes both environmental performance and work efficiency



**Variable-Displacement Type Compressor**  
Contributes to precise control of air conditioner's cooling capability and greater fuel economy of internal-combustion cars



**Electric Compressor**  
Fitted in hybrid vehicles (HVs) and enables use of air conditioner even during idling stop



**DC-DC Converter**  
Converts the high voltage of HV batteries to run such devices as lights and wipers



**Automatic Guided Vehicle (AGV) for Seaport Containers**  
Contributes to higher efficiency of seaport logistics and improvement of the work environment



**RAV4**  
SUV that is loved throughout the world



**Engine Lift Truck**  
Internal-combustion model that is powerful yet agile



**Electric Lift Truck**  
Boasts clean and environmentally sound performance



**Vitz/Yaris**  
Compact and fuel efficient



**Smart Charging System**  
Efficiently charges multiple plug-in hybrid vehicles and electric vehicles



**Diesel Engine**  
Clean with less CO<sub>2</sub> emissions



**Warehouse Logistics**  
Optimizes customers' logistics through the operation of distribution centers



**Land Transportation Service**  
Delivers "what parts are needed, when they are needed and in the quantity needed" to automakers



**Air-Jet Loom**  
Inserts weft yarn using air and enables weaving of textiles with various textures



**Ring Spinning Frame**  
Realizes high-speed spinning of excellent-quality yarns

On any given day and any corner of the town, a broad range of Toyota Industries' products and services are making their mark. We will continue to be a company that brings smiles and satisfaction to everyone around the world in the fields of materials handling equipment, automobiles, logistics and textile machinery.