

# Financial Highlights

Toyota Industries Corporation  
Years ended March 31

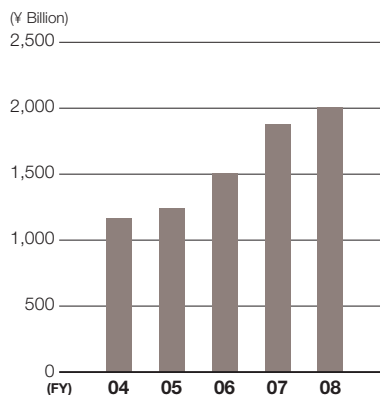
	Millions of yen					% change 2008 vs 2007	Thousands of U.S. dollars
	2008	2007	2006	2005	2004		2008
<b>For the Year</b>							
Net sales	<b>¥2,000,536</b>	¥1,878,398	¥1,505,955	¥1,241,538	¥1,164,378	6.5%	<b>\$19,967,427</b>
Operating income	<b>96,853</b>	89,954	64,040	53,120	52,631	7.7	<b>966,700</b>
Ordinary income	<b>126,488</b>	108,484	80,635	70,912	58,970	16.6	<b>1,262,487</b>
Net income	<b>80,460</b>	59,468	47,077	43,357	33,623	35.3	<b>803,083</b>
Depreciation and amortization	<b>119,905</b>	106,060	87,287	70,213	65,351	13.1	<b>1,196,783</b>
Capital expenditures	<b>142,158</b>	166,505	158,835	136,506	89,508	-14.6	<b>1,418,891</b>
Research and development expenses	<b>36,750</b>	34,548	31,166	30,051	29,562	6.4	<b>366,813</b>
<b>Per Share Data (yen, U.S. dollars)</b>							
Net income — basic	<b>¥257.50</b>	¥189.88	¥146.16	¥135.09	¥108.04	35.6%	<b>\$2.57</b>
Net income — diluted	<b>257.43</b>	189.66	146.02	135.03	101.97	35.7	<b>2.57</b>
Cash dividends	<b>60.00</b>	50.00	38.00	32.00	24.00	20.0	<b>0.60</b>
<b>At Year-End</b>							
Total assets	<b>¥2,965,585</b>	¥3,585,857	¥3,245,341	¥2,326,824	¥2,011,995	-17.3%	<b>\$29,599,616</b>
Total net assets	<b>1,453,996</b>	1,810,483	1,611,227	1,115,747	1,016,763	-19.7	<b>14,512,396</b>
Number of employees	<b>39,528</b>	36,096	32,977	30,990	27,431	9.5	

Note: U.S. dollar amounts have been translated from yen, for convenience only, at the rate of ¥100.19 = US\$1, the exchange rate on March 31, 2008.

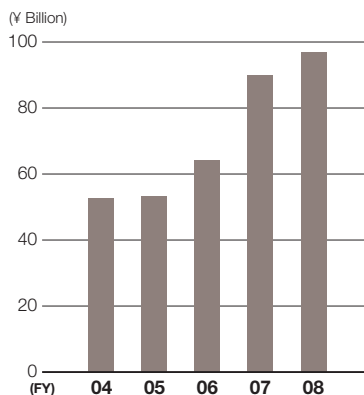
## Sales by Business Segment

	Millions of yen					Thousands of U.S. dollars
	2008	2007	2006	2005	2004	2008
Net sales						
Automobile	<b>¥969,226</b>	¥904,893	¥746,795	¥616,200	¥603,862	<b>\$9,673,884</b>
Materials Handling Equipment	<b>783,173</b>	767,237	595,236	503,989	443,443	<b>7,816,887</b>
Logistics	<b>117,591</b>	89,470	65,145	—	—	<b>1,173,684</b>
Textile Machinery	<b>66,264</b>	58,403	49,789	43,902	45,968	<b>661,389</b>
Others	<b>64,280</b>	58,392	48,988	77,446	71,103	<b>641,583</b>

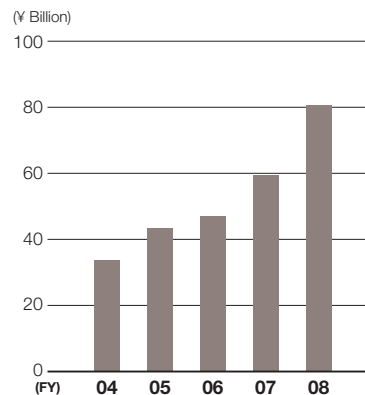
### Net Sales



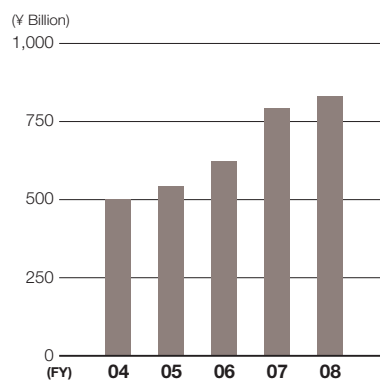
### Operating Income



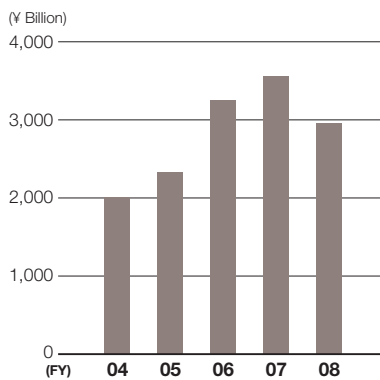
### Net Income



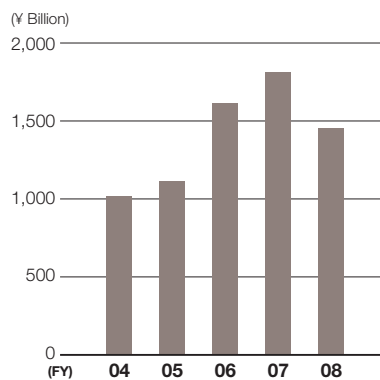
### Overseas Sales



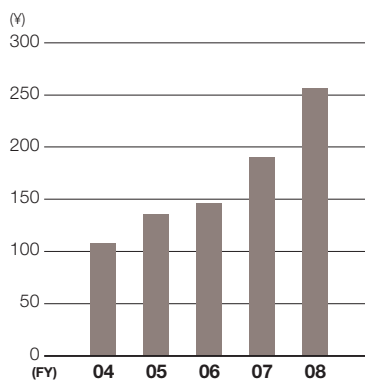
### Total Assets



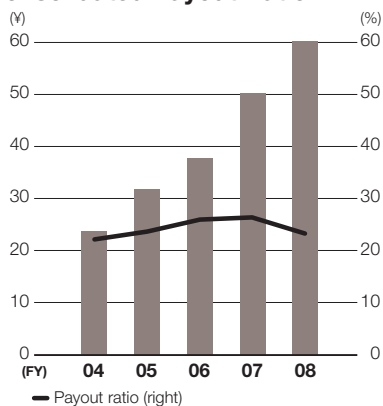
### Total Net Assets



### Net Income per Share (Basic)



### Cash Dividends per Share and Consolidated Payout Ratio



### R&D Expenses

