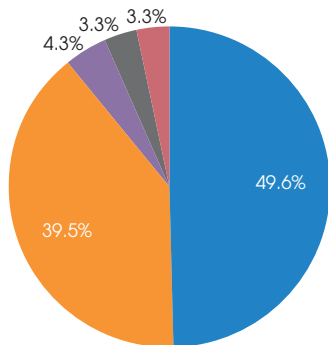


At a Glance

Toyota Industries is active in a diverse range of business domains. These extend from the Textile Machinery Segment, a business we have carried out since our founding, to such core businesses as the Automobile Segment and the Materials Handling Equipment Segment. Our extensive portfolio of businesses also includes the Logistics Segment, which we expect will grow steadily in the future, in addition to the Others Segment, which includes promising businesses that are still relatively small in scale. Given these characteristics of our operations, Toyota Industries is essentially a diversified company encompassing a wide variety of businesses, each with clearly defined core businesses. By strategically and organically combining key technologies and production know-how cultivated in our numerous businesses with our extensive customer bases, we aim to create new value added that allows our overall corporate value to exceed the simple sum of individual businesses.

Note: Segment net sales figures do not include intersegment transactions. However, segment operating income (loss) figures do include operating income (loss) arising from intersegment transactions.

Percentage of Net Sales



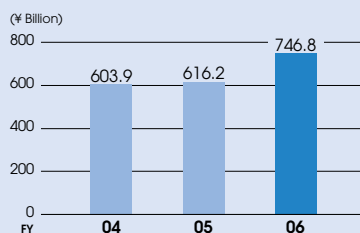
- Automobile Segment
- Materials Handling Equipment Segment
- Logistics Segment
- Textile Machinery Segment
- Others Segment

Automobile Segment

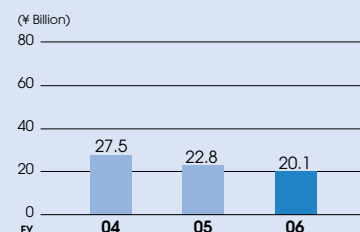
Business Overview

The Automobile Segment is Toyota Industries' largest business segment and accounts for 49.6% of consolidated net sales. Within this segment, the Vehicle Business manufactures the Vitz (Yaris outside Japan) and RAV4 (for Europe and North America), while the Engine Business produces diesel and gasoline engines. The Car Air-Conditioning Compressor Business develops and produces swash-plate fixed-displacement compressors, one-way swash-plate continuous variable-displacement compressors and scroll-type compressors. Power electronics devices for automobiles are also included in this segment. In fiscal 2006, net sales of the Automobile Segment were ¥746.8 billion and operating income amounted to ¥20.1 billion.

Net Sales



Operating Income



Main Products

- Passenger vehicles
- Diesel engines
- Gasoline engines
- Car air-conditioning compressors
- Electronic components for automobiles
- Foundry parts for engines
- Automotive stamping dies, etc.



Vitz
(Yaris outside Japan)



2AD
Diesel engine



7SEU17
Compressor



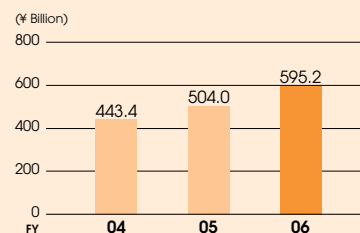
DC-DC converter

Materials Handling Equipment Segment

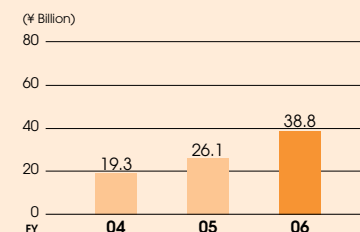
Business Overview

The Materials Handling Equipment Segment's mainstay products are counterbalanced lift trucks, warehouse trucks, aerial work platforms, automated storage and retrieval systems, and automatic guided vehicle systems. This segment is mainly composed of the Toyota Material Handling Group, which is a leading manufacturer of lift trucks, and Aichi Corporation, which holds the top share of the domestic market for aerial work platforms. In fiscal 2006, net sales of the Materials Handling Equipment Segment amounted to ¥595.2 billion. Operating income totaled ¥38.8 billion.

Net Sales



Operating Income



Main Products

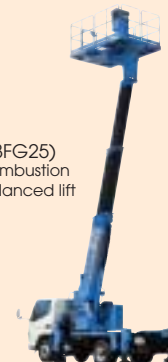
- Counterbalanced lift trucks
- Warehouse trucks
- Aerial work platforms
- Automated storage and retrieval systems
- Automatic guided vehicles, etc.



GENE0 (8FG25)
Internal combustion counterbalanced lift truck



Reflex
Reach truck



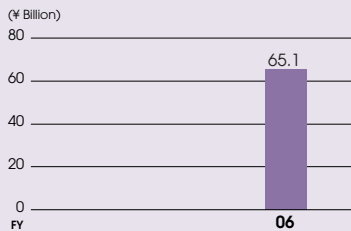
TZ-10A type "RR"
Truck mount aerial work platform

Logistics Segment

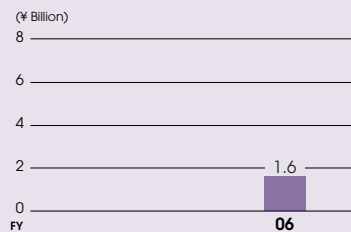
Business Overview

In fiscal 2006, the Logistics Segment was established as a new segment, integrating into a single segment the distribution-related businesses (Logistics Solutions Business and Transportation Business) previously included in the Others Segment. Toyota Industries expects that these businesses will grow to become one of its core businesses in the future. In particular, the Logistics Solutions Business offers a unique business model that optimizes the overall flow of goods, money and information to comprehensively address customers' logistics needs. In fiscal 2006, net sales of the Logistics Segment amounted to ¥65.1 billion. Operating income was ¥1.6 billion.

Net Sales

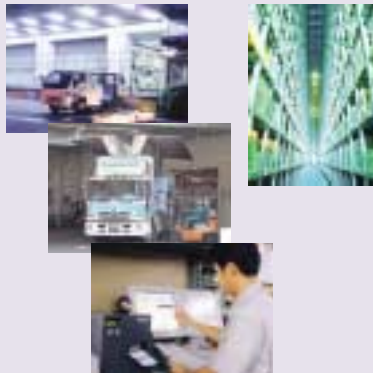


Operating Income



Main Services

- Transportation services
- Logistics planning
- Operation of distribution centers
- Total cash management outsourcing, etc.



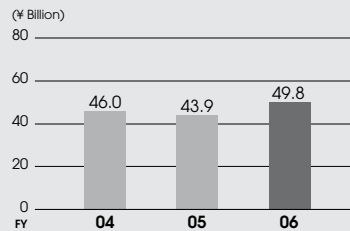
Logistics solutions

Textile Machinery Segment

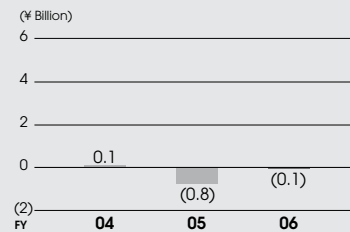
Business Overview

The Textile Machinery Segment produces and sells spinning and weaving machinery. Spinning machinery includes the manufacture and sales of ring spinning frames, roving frames and combing machines, while weaving machinery involves the manufacture and sales of air-jet looms and water-jet looms along with such preparatory machinery for weaving as sizing machines and automatic drawing-in machines. In fiscal 2006, net sales of the Textile Machinery Segment were ¥49.8 billion. The segment posted an operating loss of ¥70 million.

Net Sales



Operating Income



Main Products

- Ring spinning frames
- Roving frames
- Drawing frames
- Air-jet looms
- Water-jet looms
- Sizing machines, etc.



RX240NEW
Ring spinning frame

JAT710
Air-jet loom

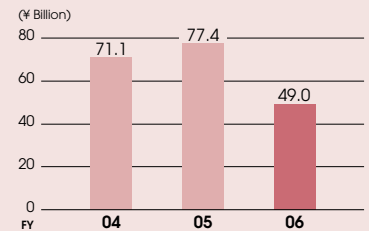
Others Segment

Business Overview

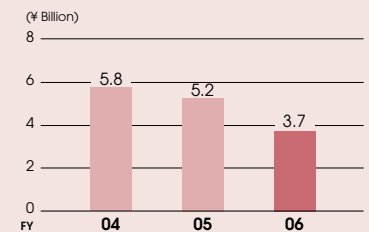
The Others Segment consists mainly of newer businesses that Toyota Industries has entered relatively recently and that are thus still small in scale. At the core of this segment is TIBC Corporation, a joint venture with Ibiden Co., Ltd. that produces semiconductor package substrates. Although it is an equity-method affiliate, we regard ST Liquid Crystal Display Corp. (STLCD)*, a joint venture with Sony Corporation that produces low-temperature polysilicon TFT-LCDs, as part of this segment. In fiscal 2006, net sales of the Others Segment amounted to ¥49.0 billion and operating income was ¥3.7 billion.

* As STLCD is an affiliate and not a consolidated subsidiary, its sales and operating income (loss) are not included in the consolidated figures, but are accounted for by the equity method.

Net Sales



Operating Income



Main Products

- Wire bonding package substrates
- Flip chip package substrates
- Flexible printed circuit (FPC) substrates
- Low-temperature polysilicon TFT-LCDs, etc.



Wire bonding package substrate

FPC substrate



Low-temperature polysilicon TFT-LCDs