FINANCIAL SUMMARY

FY2016

(April 1, 2015 through March 31, 2016)

TOYOTA INDUSTRIES CORPORATION

English translation from the original Japanese-language document

Cautionary Statement with Respect to Forward-Looking Statements

This report contains projections and other forward-looking statements that involve risks and uncertainties. Our use of the words "expect," "anticipate," "estimate," "forecast," "plan" and similar expressions is intended to identify such forward-looking statements. Projections and forward-looking statements are based on the current expectations and estimates of Toyota Industries Corporation and its Group companies regarding their plans, outlook, strategies and results for the future. All such projections and forward-looking statements are based on management's assumptions and beliefs derived from the information available to it at the time of producing this report and are not guarantees of future performance. Toyota Industries corporation and its Group companies undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Therefore, it is advised that you should not rely solely upon these projections and forward-looking statements in making your investment decisions. You should also be aware that certain risks and uncertainties could cause the actual results of Toyota Industries Corporation and its Group companies to differ materially from any projections or forward-looking statements discussed in this report. These risks and uncertainties include, but are not limited to, the following: 1) reliance on a small number of customers, 2) product development capabilities, 3) intellectual property rights, 4) product defects, 5) price competition, 6) reliance on suppliers of raw materials and components, 7) environmental regulations, 8) success or failure of strategic alliances with other companies, 9) exchange rate fluctuations, 10) share price fluctuations, 11) effects of disasters, power blackouts and other incidents, 12) latent risks associated with international activities and 13) retirement benefit liabilities.

FY2016 Consolidated Financial Results (April 1, 2015 - March 31, 2016)

<Japanese GAAP>

TOYOTA INDUSTRIES CORPORATION

Stock exchange listings: Tokyo and Nagoya (Code number: 6201) (URL: http://www.toyota-industries.com/) Representative person: Akira Onishi, President Contact person: Yasushi Kawai, Managing Officer, General Manager of Accounting Department (Tel. +81-(0)566-22-2511) The expected date of the Ordinary General Meeting of Shareholders: Jun 10 The expected date of submission of the quarterly report: Jun 10, 2016

The expected date of dividends payment: Jun 13

Additional documents to supplement quarterly financial results: Yes

IR presentation: Yes (For analysts and professional investors)

(Amounts less than one million yen are omitted)

nes from the same period of the previous fiscal year)

1. Financial Highlights for FY2016 (April 1, 2015 - March 31, 2016)

(1) Consolidated Financial Results

| | | | | | (*, | 6 : changes from th | e same period of the p | revious fiscal year) |
|--------|-------------|-----|------------------|-----|-----------------|---------------------|---------------------------------------|----------------------|
| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to | |
| | Million ven | % | Million yen | % | Million yen | | owners of the parent Million yen % | |
| FY2016 | 2,228,944 | 2.9 | 127,970 | 8.8 | 185,398 | 8.5 | 183,036 | 58.8 |
| FY2015 | 2,166,661 | 7.9 | 117,574 | 9.2 | 170,827 | 23.7 | 115,263 | 25.7 |

(Note) Comprehensive income: FY2016 - (277,053 million yen) [(144.0 %)]

FY2015 - 629,626 million yen [96.0 %]

| | Earnings per share—basic | Earnings per share—diluted | Return on equity | Ordinary profit on assets | Operating profit on sales |
|--------|-----------------------------|-------------------------------|------------------|------------------------------|------------------------------|
| | Yen | Yen | % | % | % |
| FY2016 | 582.58 | 582.57 | 8.3 | 4.2 | 5.7 |
| FY2015 | 367.06 | 366.99 | 5.6 | 4.0 | 5.4 |

(Note) Equity in net profit of affiliates: FY2016 - 641 million yen, FY2015 - 1,790 million yen

(2) Consolidated Financial Position

| | Total assets | Total net assets | Equity ratio | Net assets per share | |
|--------|--------------|------------------|--------------|----------------------|--|
| | Million yen | Million yen | % | Yen | |
| FY2016 | 4,199,196 | 2,113,948 | 48.5 | 6,481.97 | |
| FY2015 | 4,650,896 | 2,425,929 | 50.7 | 7,500.16 | |

(Note) Shareholder's equity: FY2016 - 2,036,808 million yen, FY2015 - 2,356,220 million yen

(3) Consolidated Cash flows

| ſ | | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents |
|---|--------|---|---|---|------------------------------|
| ſ | | Million yen | Million yen | % | Yen |
| | FY2016 | 234,957 | (526,349) | 130,923 | 92,399 |
| | FY2015 | 182,191 | (160,769) | (8,918) | 248,706 |

2. Cash Dividends

| | | Annual c | ash dividends | Total amount of annual | Dividend | Total amount of dividends | | | |
|----------------------|-------------|-------------|---------------|---------------------------|----------|---------------------------|--------------|---------------|--|
| | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter | FY Total | cash dividends | payout ratio | on net assets | |
| | Yen | Yen | Yen | Yen | Yen | Million yen | % | % | |
| FY2015 | - | 50.00 | - | 60.00 | 110.00 | 34,549 | 30.0 | 1.7 | |
| FY2016 | - | 60.00 | - | 60.00 | 120.00 | 37,703 | 20.6 | 1.7 | |
| FY2017 (Forecast) | - | 60.00 | - | 60.00 | 120.00 | | 31.4 | | |

3. Forecasts of Consolidated Financial Results for FY2017 (April 1, 2016 - March 31, 2017) /% · char

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of the parent | | | |
|-----------------------------------|-------------|-------|------------------|--------|-----------------|-------|---|--------|--------|--|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Yen | |
| FY2017 Second Quarter (accum.) | 1,080,000 | (1.8) | 58,000 | (13.4) | 90,000 | (9.7) | 62,000 | (8.8) | 197.31 | |
| FY2017 | 2,200,000 | (1.3) | 120,000 | (6.2) | 177,000 | (4.5) | 120,000 | (34.4) | 381.89 | |

April 28, 2016

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4. Others

- (1) Changes in major subsidiaries (specified subsidaries that changed the scope of consolidation): No
- (2) Changes in accounting policies, accounting estimates and restatement
 - ① Changes in accounting policies with revision of accounting standards : Yes
 - (2) Changes other than (1): No
 - ③ Changes in accounting estimates : No
 - ④ Restatement : No

(Note)Please see page 13 on attached documents for details on "Changes in accounting policies, accounting estimates and restatement".

- (3) Issued and outstanding capital stock
 - (1) Number of shares outstanding at end of each period (including treasury stock): FY2016 325,840,640 shares, FY2015 325,840,640 shares
 - ② Number of treasury stock outstanding at end of each period: FY2016 - 11,613,812 shares, FY2015 - 11,684,749 shares
 - ③ Average number of shares outstanding for each period (accumulated):
 FY2016 314,180,702 shares, FY2015 314,021,048 shares

* Progress of procedures for financial review of financial results

• The financial statements are under procedures of financial review, at the time of disclosure of this report.

* Explanation regarding the proper use of performance forecasts and other special items

- All projections are based on the information available to management at the time of making this report and are not guarantees of future performance. Uncertainties could cause the actual results of Toyota Industries to differ materially from any projections discussed in this report.
- Our projections are based on assumed exchange rates of 105 yen to the U.S. dollar and 120 yen to the euro for FY2017.
- Please see page 2 on attached documents for details on performance forecasts in "Explanation for Forecast for FY2017".

(Reference) Forecasts of non-consolidated Financial Results for FY2017 (April 1, 2016 - March 31, 2017) (% : changes from the previous fiscal year)

| | Net sales | | Ordinary profit | | Net profit | | Earnings per share—basic | |
|--------|-------------|-----|-----------------|--------|-------------|--------|-----------------------------|--|
| | Million yen | % | Million yen | % | Million yen | % | Yen | |
| FY2017 | 1,240,000 | 4.9 | 93,000 | (17.3) | 77,000 | (49.8) | 245.05 | |

* Explanation regarding the proper use of performance forecasts and other special items

• All projections are based on the information available to management at the time of making this report and are not guarantees of future performance. Uncertainties could cause the actual results of Toyota Industries to differ materially from any projections discussed in this report.

• Our projections are based on assumed exchange rates of 105 yen to the U.S. dollar and 120 yen to the euro for FY2017.

(Attached Documents)

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1. Business Results

(1) Analysis on Consolidated Business Results

In fiscal 2016 (ended March 31, 2016), the global economy registered a mild recovery overall due primarily to China's slowing growth despite the solid performance of the U.S. economy, and the future of the economy are concerned. In addition, sense of business stagnation such as careful movement of consumer spending and capital investment spread in Japanese economy. In this operating environment, Toyota Industries Corporation and its Group companies ("Toyota Industries") undertook efforts to ensure customer trust through a dedication to quality as well as to expand sales by responding flexibly to market trends.

As a result, total consolidated net sales amounted to 2,228.9 billion yen, an increase of 62.3 billion yen, or 3%, from fiscal 2015 (ended March 31, 2015). The following is a review of operations for the major business segments.

The automobile market continued to expand overseas, on the back of strong sales in the North American markets despite decline of sales in the Japanese market and emerging market such as Central and South American market. Amid such operating conditions, net sales of the Automobile Segment totaled 1,045.7 billion yen, on par with fiscal 2015.

Within this segment, net sales of the Vehicle Business amounted to 480.0 billion yen, an increase of 21.0 billion yen, or 5%. This is attributable primarily to have started producing the hybrid version of the RAV4 despite a decline in production volume of the Vitz (Yaris overseas) and RAV4.

Net sales of the Engine Business totaled 158.2 billion yen, a decrease of 33.8 billion yen, or 18%. This is attributable primarily to decreases in sales of KD diesel engines and AR gasoline engines although production of GD diesel engines commenced.

Net sales of the Car Air-Conditioning Compressor Business totaled 342.6 billion yen, an increase of 18.0 billion yen, or 6%, resulting from an increase in sales in North American, European and Chinese markets.

Net sales of Electronics Parts, Foundry and Others Business totaled 64.8 billion yen, an increase of 10.1 billion yen, or 13%, due to decreases in sales of electronics parts and foundry parts.

The materials handling equipment market as a whole continued to expand globally, as the European, North American and Japanese market expanded although the Chinese market shrunk. Amid this operating climate, Toyota Industries strengthened production and sales structures and rolled out new products matched to respective markets. In August 2015, Toyota Industries acquired the lift truck business of Tailift Co., Ltd., a Taiwan-based manufacturer with noted strengths in undertaking development, production and sales of products closely tailored to the needs in emerging countries, thereby enhancing its product offerings. In addition, Toyota Industries worked to expand its business domain by acquiring the materials handling equipment sales financing business in the United States in October 2015. Under the circumstances, sales of lift trucks, a mainstay product of this segment, increased worldwide. These activities led to an increase in net sales of the Materials Handling Equipment Segment of 79.2 billion yen, or 9%, to 1,004.1 billion yen.

Net sales of the Logistics Segment amounted to 86.9 billion yen, a decrease of 11.1 billion yen, or 11%. This is due to sales of all shares of Asahi Securities Co., Ltd. and Wanbishi Archives Co., Ltd. which were consolidated subsidiaries, in December, 2015 despite an increase in sales of the cargo transport business of automotive-related parts.

The textile machinery market underperformed due mainly to an economic slowdown in the primary markets of China and other emerging countries in Asia. Despite sales of weaving machinery increased, sales of air jet loom and instruments for textile quality measurement decreased. As a result, net sales of the Textile Machinery Segment totaled 65.6 billion yen, a decrease of 2.5 billion yen, or 4%.

In terms of overall profit, despite an increase in labor costs and depreciation costs, Toyota Industries recorded an increase in sales while promoting cost reduction efforts throughout the Toyota Industries Group and exchange rate fluctuations. As a result, Toyota Industries posted consolidated operating

income of 127.9 billion yen, an increase of 10.4 billion yen, or 9%, from the previous fiscal year and ordinary income of 185.3 billion yen, an increase of 14.5 billion yen, or 9%. Profit attributable to owners of the parent totaled 183.0 billion yen, an increase of 67.8 billion yen, or 59%, from the previous fiscal year while Toyota Industries posted an extraordinary profit of 89.8 billion yen arising from gain on sales of shares of subsidiaries.

With regard to the future economic outlook, Toyota Industries expects an ongoing recovery of the global economy. On the other hand financial policy and prices of raw materials in Japan and in U.S. requires close monitoring. Moreover, uncertainties surrounding the business climate such as a further deceleration of the Chinese economy.

Toyota Industries forecasts consolidated net sales of 2,200.0 billion yen, operating income of 120.0 billion yen, ordinary income of 177.0 billion yen and Profit attributable to owners of the parent of 120.0 billion yen. By segment, we forecast net sales of 1,095.0 billion yen in the Automobile Segment and 990.0 billion yen in the Materials Handling Equipment Segment. Our projections are based on exchange rates of $\pm 105 = US\$1$ and $\pm 120 = \pounds 1$ for fiscal 2017.

(2) Analysis on Consolidated Financial Condition

Total assets decreased 451.7 billion yen from the end of the previous fiscal year to 4,199.1 billion yen due mainly to a decrease in market value of investment securities. Liabilities amounted to 2,085.2 billion yen, a decrease of 139.7 billion yen from the end of the previous fiscal year due mainly to a decrease in deferred tax liabilities. Net assets amounted to 2,113.9 billion yen, a decrease of 312.0 billion yen from the end of the previous fiscal year.

Cash flows from operating activities increased by 234.9 billion yen in fiscal 2016, due mainly to posting income before income taxes of 275.2 billion yen. Net cash provided by operating activities increased by 52.8 billion yen compared with an increase of 182.1 billion yen in fiscal 2015. Cash flows from investing activities resulted in a decrease in cash of 526.3 billion yen in fiscal 2016, attributable primarily to an increase in payments for transfer of business amounting to 277.6 billion yen. Net cash used in investing activities increased by 365.6 billion yen compared with a decrease of 160.7 billion yen in fiscal 2015. Cash flows from financing activities resulted in an increase in cash of 130.9 billion yen in fiscal 2016, due mainly to proceeds from long-term loans payable of 153.9 billion yen. After adding translation adjustments and cash and cash equivalents at beginning of period, cash and cash equivalents as of March 31, 2016 stood at 92.3 billion yen, a decrease of 156.3 billion yen, or 63%, over fiscal 2015.

(3) Cash Dividends for FY2016

Toyota Industries paid an interim cash dividend of 60.0 yen per common share in November 2015. Toyota Industries plans to pay a year-end cash dividend of 60.0 yen per common share, with total cash dividends for fiscal 2016 amounting to 120.0 yen per common share, an increase of 10.0 yen in fiscal 2015.

2. Management Policy

(1) Basic Management Policy

The basic management policies of Toyota Industries are upheld as its basic corporate philosophy. We believe putting the following stated beliefs into viable sincere actions by all employees will lead to greater corporate value.

- ① Toyota Industries is determined to comply with the letter and the spirit of the law, in Japan and overseas, and to be fair and transparent in all its dealings.
- ② Toyota Industries is respectful of the people, culture and traditions of each country and region in which it operates. It also works to promote economic growth and prosperity in those countries and regions.
- ③ Toyota Industries believes that economic growth and conservation of the natural environment are compatible. It strives to offer products and services that are clean, safe and have high quality.
- (4) Toyota Industries conducts intensive product research and forward-looking development activities to create new value for its customers.
- (5) Toyota Industries nurtures the inventiveness and other abilities of its employees.
 It seeks to create a climate of cooperation, so that both employees and the Company can realize their full potential.

(2) Basic Policy on the Distribution of Profits

Toyota Industries regards the benefits of shareholders as one of its most important management policies. Based on this stance, we will strive to strengthen Toyota Industries' corporate constitution, promote proactive business development and raise its corporate value.

Toyota Industries' dividend policy is to meet the expectations of shareholders for continuous dividends while giving full consideration to business performance, funding requirements, the dividend payout ratio and other factors.

Toyota Industries will use retained earnings to improve the competitiveness of its products, augment production capacity in Japan and overseas, as well as to expand into new fields of business and strengthen its corporate constitution in securing future profits for its shareholders.

(3) Medium- to Long-Term Management Strategies

Toyota Industries will continue to undertake concerted efforts to strengthen its management platform and raise corporate value.

First of all, we will work to bolster our management platform so that we can respond quickly to rapid changes in the business environment. Specifically, based on the concept of quality first, we aim to build a stronger production foundation by maintaining and improving productivity on a global basis. We will also pursue waste-free business management and strive to improve profitability by reducing product development lead time throughout the supply chain and carrying out operations improvement activities in administrative and back-office sections. Moreover, we will strengthen risk management in order to quickly and accurately respond to changes in world affairs. To support such consolidated management on a global scale, Toyota Industries will aim to improve workplace capabilities and emphasize diversity in the allocation of personnel while developing human resources who can play active roles in countries around the world.

In addition to above measures, we will work to not only develop technologies based on the keyword of the 3Es, which we define as "energy," "environmental protection" and "ecological thinking," but also innovate our business model by differentiating our products through production engineering technologies and utilizing the Internet of Things (IoT) in our efforts to release appealing products demanded by customers to the global market in a timely manner. Also, we will nurture buds of new growth from the perspectives of markets and customers and strive to commercialize them as soon as possible. Through these measures, we aim for sustainable growth of businesses in respective markets, including automobiles and materials handling equipment for which expansion is anticipated in the medium to long term, thereby supporting industries and social foundations around the world to contribute to a comfortable society and enriched lifestyles as specified in Vision 2020.

In other areas, Toyota Industries will create a workplace climate that places top priority on safety; ensure thoroughgoing compliance, including adherence to laws and regulations; and proactively participate in social contribution activities. By carrying out these initiatives, we aim to broadly meet the trust of society and grow harmoniously with society. With regard to protection of the global environment, we will undertake Group-wide initiatives toward the realization of "a zero CO₂ emission society in 2050" based on our Sixth Environmental Action Plan devised in March 2016.

3. Basic Rationale for Selection of Accounting Standards

Toyota Industries is preparing for applying IFRS (International Financial Reporting Standards) in the future, to enhance the international comparability of its financial information in the capital markets.

4. Consolidated Financial Statements

(1) Consolidated Balance Sheets

(Million yen)

| | | (Million yer |
|--|----------------------------------|----------------------------------|
| | FY2015 (As of March 31, 2015) | FY2016 (As of March 31, 2016) |
| Assets | | |
| Current assets: | | |
| Cash and deposits | 247,273 | 352,302 |
| Cash deposits for cash collection and deposit services | 58,250 | - |
| Trade notes and accounts receivable | 265,504 | 280,807 |
| Lease investment assets | 55,868 | 70,964 |
| Short-term investments | 34,085 | 10,871 |
| Merchandise and finished goods | 86,865 | 92,298 |
| Work in process | 43,320 | 41,868 |
| Raw materials and supplies | 64,651 | 63,035 |
| Deferred tax assets | 24,234 | 25,185 |
| Other current assets | 68,603 | 111,306 |
| Allowance for doubtful accounts | (3,756) | (3,796) |
| Total current assets | 944,901 | 1,044,843 |
| Fixed assets: | | |
| Property, plant and equipment | | |
| Buildings and structures | 423,670 | 409,545 |
| Accumulated depreciation | (250,488) | (249,496) |
| Buildings and structures, net | 173,181 | 160,048 |
| Machinery, equipment and vehicles | 1,068,628 | 1,224,541 |
| Accumulated depreciation | (747,732) | (773,207) |
| Machinery, equipment and vehicles, net | 320,895 | 451,334 |
| Tools, furniture and fixtures | 159,660 | 130,840 |
| Accumulated depreciation | (120,309) | (103,390) |
| Tools, furniture and fixtures, net | 39,351 | 27,449 |
| Land | 120,652 | 119,897 |
| Construction in progress | 53,451 | 22,521 |
| Total property, plant and equipment | 707,532 | 781,251 |
| Intangible assets: | | |
| Goodwill | 95,985 | 76,980 |
| Other intangible assets | 96,716 | 93,234 |
| Total intangible assets | 192,702 | 170,214 |
| Investments and other assets: | | |
| Investment securities | 2,593,522 | 1,945,123 |
| Long-term loans receivable | 4,693 | 51,911 |
| Deferred tax assets | 18,228 | 14,109 |
| Lease investment assets | 135,958 | 164,775 |
| Net defined benefit assets | 28,289 | 8,215 |
| Other investments and other assets | 25,929 | 20,154 |
| Allowance for doubtful accounts | (860) | (1,403) |
| Total investments and other assets | 2,805,760 | 2,202,886 |
| Total fixed assets | 3,705,995 | 3,154,352 |
| Total assets | 4,650,896 | 4,199,196 |

(Million yen)

| | | (Million yen) |
|---|------------------------|------------------------|
| | FY2015 | FY2016 |
| | (As of March 31, 2015) | (As of March 31, 2016) |
| Liabilities | | |
| Current liabilities: | | |
| Trade notes and accounts payable | 205,816 | 214,162 |
| Short-term loans payable | 99,736 | 170,844 |
| Current portion of bonds | 47,053 | 19,999 |
| Lease obligations | 45,665 | 41,411 |
| Accounts payable-other | 29,245 | 25,754 |
| Accrued income taxes | 13,686 | 47,473 |
| Deferred tax liabilities | 636 | 149 |
| Allowance for bonuses to directors | 626 | 644 |
| Other current obligations | 210,721 | 153,195 |
| Total current liabilities | 653,187 | 673,636 |
| Long-term liabilities: | | |
| Bonds payable | 185,998 | 191,555 |
| Long-term loans payable | 421,154 | 508,593 |
| Lease obligations | 117,185 | 98,771 |
| Deferred tax liabilities | 737,268 | 500,077 |
| Net defined benefit liabilities | 86,766 | 90,920 |
| Other long-term liabilities | 23,404 | 21,692 |
| Total long-term liabilities | 1,571,779 | 1,411,611 |
| Total liabilities | 2,224,967 | 2,085,248 |
| Net assets | | |
| Shareholders' equity: | | |
| Capital stock | 80,462 | 80,462 |
| Capital surplus | 105,592 | 105,562 |
| Retained earnings | 644,165 | 789,502 |
| Treasury stock | (41,509) | (41,266) |
| Total shareholders' equity | 788,711 | 934,260 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 1,523,393 | 1,105,544 |
| Deferred gains or losses on hedges | (19) | 360 |
| Foreign currency translation adjustment | 55,598 | 22,813 |
| Defined benefit plan adjustments | (11,463) | (26,169) |
| Total accumulated other comprehensive income | 1,567,509 | 1,102,547 |
| Subscription rights to shares | 72 | 6 |
| Non-controlling interests | 69,636 | 77,133 |
| Total net assets | 2,425,929 | 2,113,948 |
| Total liabilities and net assets | 4,650,896 | 4,199,196 |

(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income Consolidated Statements of Income

| Consolidated Statements of Income | | (Million yen |
|--|---|--|
| | FY2015 (April 1,2014- March 31, 2015) | FY2016 (April 1,2015 - March 31, 2016) |
| Net sales | 2,166,661 | 2,228,944 |
| Cost of sales | 1,765,861 | 1,804,759 |
| Gross profit | 400,799 | 424,184 |
| Selling, general and administrative expenses: | | |
| Sales commissions | 16,291 | 16,944 |
| Salaries and allowances | 97,038 | 100,775 |
| Retirement benefit expenses | 4,176 | 5,232 |
| Depreciation | 13,968 | 14,769 |
| Research and development expenses | 41,930 | 43,054 |
| Other | 109,819 | 115,436 |
| Total selling, general and administrative expenses | 283,224 | 296,214 |
| Operating income | 117,574 | 127,970 |
| Non-operating income: | | |
| Interest income | 12,357 | 15,661 |
| Dividends income | 52,955 | 65,015 |
| Gain on sales of marketable securities | 735 | 242 |
| Equity in net earnings of affiliated companies | 1,790 | 641 |
| Other non-operating income | 10,878 | 11,355 |
| Total non-operating income | 78,717 | 92,917 |
| Non-operating expenses: | | |
| Interest expenses | 15,876 | 17,341 |
| Loss on disposal of fixed assets | 1,665 | 1,675 |
| Other non-operating expenses | 7,922 | 16,471 |
| Total non-operating expenses | 25,465 | 35,488 |
| Ordinary income | 170,827 | 185,398 |
| Extraordinary income: | | |
| Gain on sales of shares of subsidiaries | - | 89,819 |
| Total extraordinary income | - | 89,819 |
| Profit before income taxes | 170,827 | 275,218 |
| Income taxes-current | 41,181 | 79,514 |
| Income taxes-deferred | 7,971 | 3,931 |
| Total income taxes | 49,153 | 83,445 |
| Profit | 121,674 | 191,772 |
| Profit attributable to non-controlling interests | 6,410 | 8,735 |
| Profit attributable to owners of the parent | 115,263 | 183,036 |

Consolidated Statements of Comprehensive Income

| | | (Million yen) |
|--|---|--|
| | FY2015 (April 1,2014- March 31, 2015) | FY2016 (April 1,2015 - March 31, 2016) |
| Profit | 121,674 | 191,772 |
| Other comprehensive income: | | |
| Valuation difference on available-for-sale securities | 501,084 | (417,966) |
| Deferred gains or losses on hedges | 120 | 379 |
| Foreign currency translation adjustment | 13,362 | (35,659) |
| Defined benefit plan adjustments | (6,725) | (14,872) |
| Share of other comprehensive income of associates accounted for using equity method | 109 | (707) |
| Total other comprehensive income | 507,952 | (468,826) |
| Comprehensive Income | 629,626 | (277,053) |
| Profit attributable to: | | |
| Owners of the parent | 620,368 | (281,925) |
| Non-controlling interests | 9,258 | 4,871 |

(3) Consolidated Statements of Changes in Total net assets

FY2015 (April 1, 2014 - March 31, 2015)

| | | | | | (Million yen) | | |
|--|----------------------|-----------------|-------------------|----------------|----------------------------------|--|--|
| | Shareholders' equity | | | | | | |
| | Capital stock | Capital surplus | Retained earnings | Treasury stock | Total shareholders' equity | | |
| Balance at the end of previous period | 80,462 | 105,654 | 563,957 | (43,012) | 707,062 | | |
| Cumulative effects of changes in accounting policies | | | (3,668) | | (3,668) | | |
| Restated balance | 80,462 | 105,654 | 560,288 | (43,012) | 703,393 | | |
| Changes of items during the period | | | | | | | |
| Dividends from surplus | | | (31,386) | | (31,386) | | |
| Profit attributable to owners of the parent | | | 115,263 | | 115,263 | | |
| Repurchase of treasury stock | | | | (20) | (20) | | |
| Disposal of treasury stock | | (61) | | 1,523 | 1,461 | | |
| Changes of items other than shareholders' equity | | | | | | | |
| Total changes of items during the period | - | (61) | 83,876 | 1,502 | 85,317 | | |
| Balance at the end of current period | 80,462 | 105,592 | 644,165 | (41,509) | 788,711 | | |

| | | Accumulate | ed other compreher | | | | | |
|--|--|---------------------------------------|--------------------|-------------------------------------|--|-------------------------------|------------------------------|------------------|
| | Valuation difference on available-for-sale securities | Deferred gains or losses on hedges | translation | Defined benefit plan adjustments | Total accumulated other comprehensive income | Subscription rights to shares | Non-controlling interests | Total net assets |
| Balance at the end of previous period | 1,022,525 | (139) | 44,649 | (4,629) | 1,062,404 | 330 | 59,528 | 1,829,326 |
| Cumulative effects of changes in accounting policies | | | | | | | 256 | (3,412) |
| Restated balance | 1,022,525 | (139) | 44,649 | (4,629) | 1,062,404 | 330 | 59,784 | 1,825,914 |
| Changes of items during the period | | | | | | | | |
| Dividends from surplus | | | | | | | | (31,386) |
| Profit attributable to owners of the parent | | | | | | | | 115,263 |
| Repurchase of treasury stock | | | | | | | | (20) |
| Disposal of treasury stock | | | | | | | | 1,461 |
| Changes of items other than shareholders' equity | 500,868 | 120 | 10,949 | (6,833) | 505,105 | (258) | 9,852 | 514,698 |
| Total changes of items during the period | 500,868 | 120 | 10,949 | (6,833) | 505,105 | (258) | 9,852 | 600,015 |
| Balance at the end of current period | 1,523,393 | (19) | 55,598 | (11,463) | 1,567,509 | 72 | 69,636 | 2,425,929 |

FY2016 (April 1, 2015 - March 31, 2016)

(Million yen)

| | | | | | (willion yen) | | | |
|--|---------------|----------------------|-------------------|----------------|----------------------------------|--|--|--|
| | | Shareholders' equity | | | | | | |
| | Capital stock | Capital surplus | Retained earnings | Treasury stock | Total shareholders' equity | | | |
| Balance at the end of previous period | 80,462 | 105,592 | 644,165 | (41,509) | 788,711 | | | |
| Cumulative effects of changes in accounting policies | | | | | | | | |
| Restated balance | 80,462 | 105,592 | 644,165 | (41,509) | 788,711 | | | |
| Changes of items during the period | | | | | | | | |
| Change in ownership interest of parent related to transactions with non-controlling interests | | 0 | | | 0 | | | |
| Dividends from surplus | | | (37,699) | | (37,699) | | | |
| Profit attributale to owners of the parent | | | 183,036 | | 183,036 | | | |
| Repurchase of treasury stock | | | | (20) | (20) | | | |
| Disposal of treasury stock | | (30) | | 263 | 232 | | | |
| Changes of items other than shareholders' equity | | | | | | | | |
| Total changes of items during the period | - | (30) | 145,337 | 242 | 145,549 | | | |
| Balance at the end of current period | 80,462 | 105,562 | 789,502 | (41,266) | 934,260 | | | |

| | | Accumulate | d other compreher | nsive income | | | | Total net assets |
|--|--|---------------------------------------|---|---|--|-------------------------------|------------------------------|------------------|
| | Valuation difference on available-for-sale securities | Deferred gains or losses on hedges | Foreign currency translation adjustment | Remeasurements of defined benefit plans | Total accumulated other comprehensive income | Subscription rights to shares | Non-controlling interests | |
| Balance at the end of previous period | 1,523,393 | (19) | 55,598 | (11,463) | 1,567,509 | 72 | 69,636 | 2,425,929 |
| Cumulative effects of changes in accounting policies | | | | | | | | |
| Restated balance | 1,523,393 | (19) | 55,598 | (11,463) | 1,567,509 | 72 | 69,636 | 2,425,929 |
| Changes of items during the period | | | | | | | | |
| Change in ownership interest of parent related to transactions with non-controlling interests | | | | | | | | 0 |
| Dividends from surplus | | | | | | | | (37,699) |
| Profit attributale to owners of the parent | | | | | | | | 183,036 |
| Repurchase of treasury stock | | | | | | | | (20) |
| Disposal of treasury stock | | | | | | | | 232 |
| Changes of items other than shareholders' equity | (417,849) | 379 | (32,785) | (14,706) | (464,962) | (65) | 7,496 | (457,531) |
| Total changes of items during the period | (417,849) | 379 | (32,785) | (14,706) | (464,962) | (65) | 7,496 | (311,981) |
| Balance at the end of current period | 1,105,544 | 360 | 22,813 | (26,169) | 1,102,547 | 6 | 77,133 | 2,113,948 |

(4) Consolidated Statements of Cash Flows

| (4) Consolidated Statements of Cash Flows | (Million yen) | | | | |
|--|------------------------------------|------------------------------------|--|--|--|
| | FY2015 | FY2016 | | | |
| | (April 1,2014 - March 31, 2015) | (April 1,2015 - March 31, 2016) | | | |
| Cook flows from encreting activities: | Waren 31, 2013) | | | | |
| Cash flows from operating activities: Profit before income taxes | 170,827 | 275,218 | | | |
| Depreciation and amortization | 127,463 | 150,011 | | | |
| Increase (decrease) in allowance for doubtful accounts | 663 | 788 | | | |
| Interest and dividends income | (65,312) | (80,677) | | | |
| Interest expenses | 15,876 | 17,341 | | | |
| Equity in net (earnings) losses of affiliates | (1,790) | (641) | | | |
| (Increase) decrease in receivables | (16,129) | (27,464) | | | |
| (Increase) decrease in inventories | · , | . , | | | |
| | (20,142) | (6,932) | | | |
| Increase (decrease) in payables | 5,100 | 10,773 | | | |
| Others, net | (30,048) | (123,752) | | | |
| Subtotal | 186,507 | 214,665 | | | |
| Interest and dividends received | 65,077 | 80,674 | | | |
| Interest expenses paid | (15,622) | (17,154) | | | |
| Income taxes (paid) refund | (53,770) | (43,227) | | | |
| Net cash provided by operating activities | 182,191 | 234,957 | | | |
| Cash flows from investing activities: | | | | | |
| Payments for purchases of property, plant and equipment | (169,842) | (152,943) | | | |
| Proceeds from sales of property, plant and equipment | 11,244 | 14,702 | | | |
| Payments for purchases of investment securities | (6,713) | (716) | | | |
| Proceeds from sales of investment securities | 1,158 | 375 | | | |
| Payments for acquisition of subsidiaries' stock resulting in change in scope of consolidation | (947) | (9,717) | | | |
| Proceeds from sales of subsidiaries' stock resulting in change in scope of consolidation | - | 140,097 | | | |
| Payments for loans made | (783) | (4,775) | | | |
| Proceeds from collections of loans | 711 | 5,732 | | | |
| Net (increase) decrease in fixed deposit | 12,896 | (237,898) | | | |
| Payments for transfer of business | - | (277,643) | | | |
| Others, net | (8,495) | (3,561) | | | |
| Net cash used in investing activities | (160,769) | (526,349) | | | |
| Cash flows from financing activities: | | | | | |
| Payments for acquisition of subsidiaries' stock | _ | (155) | | | |
| not resulting in change in scope of consolidation | | (100) | | | |
| Proceeds from sales of subsidiaries' stock | | 524 | | | |
| not resulting in change in scope of consolidation | _ | 524 | | | |
| Increase (decrease) in short-term loans payable | (24,861) | 83,408 | | | |
| Proceeds from long-term loans payable | 119,053 | 153,980 | | | |
| Repayments of long-term loans payable | (40,478) | (38,574) | | | |
| Proceeds from issuance of bonds | 20,000 | 25,555 | | | |
| Repayments of bonds | (29,284) | (46,966) | | | |
| Payments for repurchase of treasury stocks | (20) | (20) | | | |
| Cash dividends paid | (31,386) | (37,699) | | | |
| Cash dividends paid to non-controlling interests | (516) | (1,860) | | | |
| Proceeds from payment by non-controlling interests | 36 | 102 | | | |
| Others, net | (21,460) | (7,370) | | | |
| Net cash provided by (used in) financing activities | (8,918) | 130,923 | | | |
| Translation adjustments of cash and cash equivalents | 9,797 | 4,161 | | | |
| Net increase (decrease) in cash and cash equivalents | 22,300 | (156,307) | | | |
| Cash and cash equivalents at beginning of period | 226,406 | 248,706 | | | |
| Cash and cash equivalents at end of period | 248,706 | 92,399 | | | |

(5) Note on Consolidated Financial Statements (Note on Premise of Going Concern) : No

(Basis of Presenting Consolidated Financial Statements)

(Matters concerning the scope of Consolidation)
Consolidated subsidiaries : 214
(Addition 7 companies)
Toyota Industries Engine India Private Limited
TOYOTA INDUSTRIES SINGAPORE PTE.LTD.
Tailift Co., Ltd. Group (4 companies)
The Raymond Corporation Group (1 company)

(Removal 7 companies) Asahi Security Co., LTD. Wanbishi Archives Co., Ltd. Group (2 companies) Toyota Industries Europe AB Group (4 companies)

(Changes in accounting policies with revision of accounting standards)

Effective from the beginning of fiscal 2016, Toyota Industries adopted the requirements per "Accounting Standard for Business Combinations" (ASBJ Statement No. 21, September 13,2013), "Accounting Standard for Consolidated Financial Statements" (ASBJ Statement No. 22, September 13, 2013), "Accounting Standard for Business Divestitures" (ASBJ Statement No. 7, September 13, 2013) and others.

(Segment Information) EY2015 (April 1 2014 - March 31 2015)

| FY2015 (April 1,2014 - March 31, 2015) | | | | | | | | (Million yen) |
|---|------------|------------------------------------|-----------|----------------------|---------|-----------|--------------|---------------|
| | Automobile | Materials handling equipment | Logistics | Textile machinery | Others | Total | Eliminations | Consolidated |
| Net sales | | | | | | | | |
| (1) Outside customer sales | 1,050,713 | 924,995 | 98,000 | 68,188 | 24,762 | 2,166,661 | - | 2,166,661 |
| (2) Inter-segment transactions | 29,103 | 1,888 | 15,366 | 230 | 15,670 | 62,259 | (62,259) | - |
| Total | 1,079,816 | 926,884 | 113,367 | 68,418 | 40,433 | 2,228,920 | (62,259) | 2,166,661 |
| Segment Income | 35,957 | 68,843 | 6,224 | 2,699 | 3,778 | 117,503 | 70 | 117,574 |
| Segment Assets | 558,479 | 951,230 | 188,467 | 62,823 | 203,383 | 1,964,384 | 2,686,512 | 4,650,896 |
| Others | | | | | | | | |
| (1) Depreciation and amortization | 48,498 | 55,699 | 8,145 | 3,595 | 683 | 116,621 | - | 116,621 |
| (2) Increase in Fixed Assets and Intangible Assets | 94,665 | 80,088 | 8,341 | 3,111 | 1,547 | 187,754 | - | 187,754 |

(Notes) 1. Main products of each segment:

| Automobile | Vehicles, diesel and gasoline engines, car air-conditioning compressors, |
|---------------------------------|---|
| | electronics components, foundry parts |
| Materials handling equipment | Lift trucks, warehouse trucks, automated storage and retrieval systems, aerial work platforms |
| Logistics | Land transportation services, cash collection and delivery and cash proceeds management services, |
| | data storage, management, collection and delivery services |
| Textile machinery | Weaving machinery, spinning machinery, instruments for yarn testing and cotton classing |
| "Others" is business segment no | t included in reportable segments. |

2. Segment income of 70 million yen is inter-segment elimination.

Assets included in the "Eliminations" of "Segment Assets" are mainly cash and deposits, marketable securities and investments in securities of Toyota Industries Corporation.

3. Segment income is adjusted to operating income of Consolidated Statements of Income.

FY2016 (April 1,2015 - March 31, 2016)

| | Automobile | Materials handling equipment | Logistics | Textile machinery | Others | Total | Eliminations | Consolidated |
|---|------------|------------------------------------|-----------|----------------------|---------|-----------|--------------|--------------|
| Net sales | | | | | | | | |
| (1) Outside customer sales | 1,045,782 | 1,004,127 | 86,925 | 65,684 | 26,425 | 2,228,944 | - | 2,228,944 |
| (2) Inter-segment transactions | 25,162 | 2,210 | 8,756 | 224 | 15,709 | 52,062 | (52,062) | - |
| Total | 1,070,945 | 1,006,337 | 95,681 | 65,908 | 42,134 | 2,281,006 | (52,062) | 2,228,944 |
| Segment Income | 33,348 | 79,745 | 5,229 | 4,115 | 4,887 | 127,236 | 643 | 127,970 |
| Segment Assets | 554,523 | 1,268,443 | 36,163 | 46,357 | 207,315 | 2,112,802 | 2,086,393 | 4,199,196 |
| Others | | | | | | | | |
| (1) Depreciation and amortization | 53,473 | 75,203 | 6,894 | 3,309 | 761 | 139,642 | - | 139,642 |
| (2) Increase in Fixed Assets and Intangible Assets | 37,999 | 125,519 | 6,791 | 2,095 | 739 | 173,145 | - | 173,145 |

(Million ven)

(Notes) 1. Main products of each segment:

 Automobile......
 Vehicles, diesel and gasoline engines, car air-conditioning compressors, electronics components, foundry parts

 Materials handling equipment...
 Lift trucks, warehouse trucks, automated storage and retrieval systems, aerial work platforms

 Logistics.....
 Land transportation services, cash collection and delivery and cash proceeds management services, data storage, management, collection and delivery services

 Textile machinery....
 Weaving machinery, spinning machinery, instruments for yarn testing and cotton classing "Others" is business segment not included in reportable segments.

2. Segment income of 643 million yen is inter-segment elimination.

Assets included in the "Eliminations" of "Segment Assets" are mainly cash and deposits, marketable securities and investments in securities of Toyota Industries Corporation.

3. Segment income is adjusted to operating income of Consolidated Statements of Income.

| (Earnings per share) | | | | |
|--|----------|--|----------|--|
| FY2015 | | FY2016 | | |
| (April 1,2014 - | | (April 1,2015 - | | |
| March 31, 2015) | | March 31, 2016) | | |
| Net assets per share (exact yen amounts) | 7,500.16 | Net assets per share (exact yen amounts) | 6,481.97 | |
| Earnings per share-basic (exact yen amounts) | 367.06 | Earnings per share-basic (exact yen amounts) | 582.58 | |
| Earnings per share-diluted (exact yen amounts) | 366.99 | Earnings per share-diluted (exact yen amounts) | 582.57 | |

(Note) 1. The basis of calculation for earnings per share and earnings per share-diluted is as follows:

| | | (Million yen) |
|---|------------------------------------|------------------------------------|
| | FY2015 | FY2016 |
| | (April 1,2014 - March 31, 2015) | (April 1,2015 - March 31, 2016) |
| 1 Earnings per share- basic | | |
| Profit attributable to owners of the parent | 115,263 | 183,036 |
| Profit not attributable to common shareholders | - | - |
| Profit attributable to owners of the parent on common stock | 115,263 | 183,036 |
| Weighted-average shares(thousand) | 314,021 | 314,180 |
| 2 Earnings per share-diluted | | |
| Remeasurements of profit attributable to owners of the parent | - | - |
| Increase in common stock outstanding(thousand) | 60 | 5 |
| Subscription rights to shares(thousand) | 60 | 5 |

(Note) 2. The basis of calculation for net assets per share is as follows:

| | | (Million yen) |
|---|-----------------|-----------------|
| | FY2015 | FY2016 |
| | (April 1,2014 - | (April 1,2015 - |
| | March 31, 2015) | March 31, 2016) |
| Total net assets | 2,425,929 | 2,113,948 |
| Amounts deducted from total net assets | 69,709 | 77,139 |
| Subscription rights to shares | 72 | 6 |
| Non-controlling interests in consolidated subsidiaries | 69,636 | 77,133 |
| Net assets applicable to common stock at end of year | 2,356,220 | 2,036,808 |
| Outstanding shares of common stock at end of year used for the computation of net assets per share(thousand) | 314,155 | 314,226 |

(Subsequent event) None