

Business Overview

Using our resources and strengths as the foundation, we strive for growth in the Materials Handling Equipment, Automobile and Textile Machinery businesses. At the same time, we aim to enhance our competitiveness by leveraging synergies among these businesses.



Materials Handling Equipment

Lift Truck

Toyota Industries plans, develops, produces, sells and provides after-sales services for industrial vehicles centered around lift trucks, which capture the top global market share*. Together with sales financing and proposals for logistics efficiencies, we strive to meet a variety of customer needs.



Electric lift truck

Logistics Solutions

Toyota Industries works closely with subsidiaries Bastian Solutions LLC and Vanderlande Industries Holding B.V. by leveraging each company's strengths to contribute to resolving customers' logistics issues through a combination of various logistics equipment and systems.



High-speed storage and picking system



Airport baggage handling system

Automobile

Vehicle

With its strengths as a leader in safety, the environment, quality, cost and delivery among Toyota Group companies, the Vehicle Business plans, develops and produces the RAV4 for markets in and outside Japan.



RAV4

Engine

In addition to automotive diesel engines produced under a structure ranging from planning and development to production, we also produce gasoline engines and industrial engines.



Diesel engine



Gasoline engine for hybrid vehicles

Car Air-Conditioning Compressor

Toyota Industries' car air-conditioning compressors are highly acclaimed in terms of their reliability at high operating speeds and quiet operation in addition to such excellent environmental performance features as compactness, light weight and fuel efficiency. The Car Air-Conditioning Compressor Business captures the world-leading market share in unit sales*.



Electric compressor



Oxygen-supplying air compressor for fuel cell vehicles

Electronics

The Electronics Business plans, develops and produces a wide variety of electronics products for electrified vehicles such as hybrid vehicles.



DC-DC converter



On-board charger

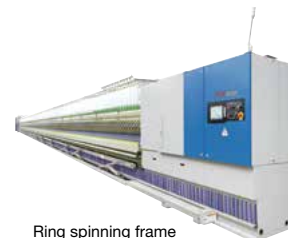
Textile Machinery

Textile Machinery

We undertake fully integrated operations from planning, development and production to sales and after-sales services for spinning machines that spin twisted fiber bundles into yarn and weaving machines that weave spun yarn into fabrics. Our air-jet looms have captured the world-leading market share in terms of unit sales*.

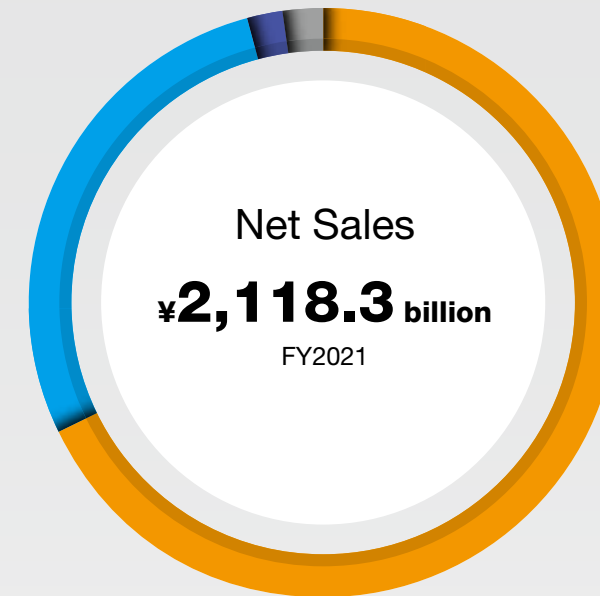


Air-jet loom

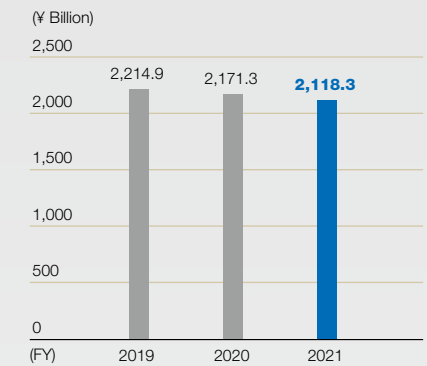


Ring spinning frame

Business Overview



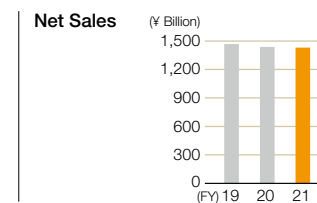
Net Sales



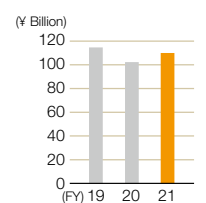
- 68% Materials Handling Equipment ¥1,431.4 billion
- 28% Automobile ¥591.6 billion
- 2% Textile Machinery ¥40.8 billion

Materials Handling Equipment

The lift truck market grew in China but shrank in other countries and regions, and Toyota Industries' unit sales decreased from the previous fiscal year. Meanwhile, sales of the Logistics Solutions Business increased in step with an expansion of the e-commerce market. As a result, net sales were on par with the previous fiscal year at ¥1,431.4 billion.

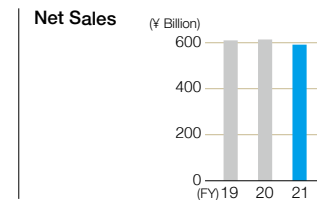


Operating Profit

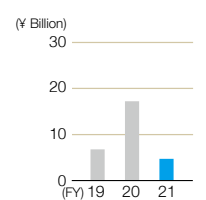


Automobile

The automobile market as a whole contracted despite a recovery trend in China. Amid this climate, although sales of the RAV4 were on par with the previous fiscal year, sales of engines and car air-conditioning compressors decreased. As a result, net sales totaled ¥591.6 billion, down ¥22.2 billion, or 4%.

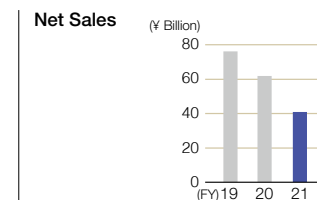


Operating Profit

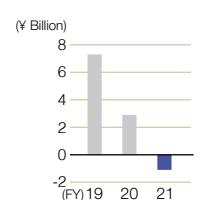


Textile Machinery

Amid difficult market conditions overall, net sales amounted to ¥40.8 billion, down ¥20.9 billion, or 34%, as a result of decreases in sales of weaving machines and quality measurement instruments for fiber, yarn and fabric.



Operating Profit (Loss)



* Survey by Toyota Industries Corporation