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Financial Section

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Note: Toyota Industries has adopted International Financial Reporting Standards (IFRS) beginning from the end of fiscal 2017.

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Note:

For details on the consolidated financial statements, please refer to the financial results and securities report, which are posted on the following Website: https://www.toyota-industries.com



Consolidated Statements of Financial Position

	Millions of ye		
	2018	2019	
Assets			
Current assets			
Cash and cash equivalents	¥ 323,830	¥ 239,140	
Time deposits with deposit terms of over three months	111,796	223,219	
Trade receivables and other receivables	764,514	845,255	
Other financial assets	6,359	3,988	
Inventories	223,714	245,182	
Income tax receivables	9,359	13,713	
Other current assets	54,219	53,282	
Total current assets	1,493,793	1,623,784	
Non-current assets			
Property, plant and equipment	889,220	938,030	
Goodwill and intangible assets	361,797	361,078	
Trade receivables and other receivables	337	5,803	
Investments accounted for by the equity method	10,352	10,253	
Other financial assets	2,441,545	2,258,788	
Net defined benefit assets	29,232	28,603	
Deferred tax assets	27,017	30,590	
Other non-current assets	5,204	4,241	
Total non-current assets	3,764,707	3,637,390	
Total assets	¥5,258,500	¥5,261,174	

	Millions of y		
	2018	2019	
Liabilities and Equity			
Liabilities			
Current liabilities			
Trade payables and other payables	¥ 479,253	¥ 506,547	
Corporate bonds and loans	400,803	342,232	
Other financial liabilities	71,683	67,030	
Accrued income taxes	27,097	15,993	
Provisions	7,754	8,807	
Other current liabilities	19,284	16,754	
Total current liabilities	1,005,876	957,365	
Non-current liabilities			
Corporate bonds and loans	767,297	955,183	
Other financial liabilities	70,912	57,813	
Net defined benefit liabilities	86,655	101,347	
Provisions	8,460	7,525	
Deferred tax liabilities	665,342	598,083	
Other non-current liabilities	20,086	21,918	
Total non-current liabilities	1,618,754	1,741,872	
Total liabilities	2,624,631	2,699,237	
Equity			
Share of equity attributable to owners of the parent			
Capital stock	80,462	80,462	
Capital surplus	105,343	103,507	
Retained earnings	1,084,139	1,178,773	
Treasury stock	(59,284)	(59,297)	
Other components of shareholders' equity	1,342,730	1,176,272	
Total share of equity attributable to owners of the parent	2,553,391	2,479,718	
Non-controlling interests	80,478	82,218	
Total equity	2,633,869	2,561,936	
Total liabilities and equity	¥5,258,500	¥5,261,174	

Consolidated Statements of Profit or Loss

Toyota Industries Corporation For the years ended March 31, 2018 and 2019

		Millions of yen
	2018	2019
Net sales	¥ 2,003,973	¥ 2,214,946
Cost of sales	(1,534,207)	(1,702,599)
Gross profit	469,765	512,346
Selling, general and administrative expenses	(334,347)	(376,866)
Other profit	21,915	11,389
Other expenses	(9,887)	(12,184)
Operating profit	147,445	134,684
Financial income	70,279	76,603
Financial expenses	(10,046)	(10,226)
Share of profit (loss) of investments accounted for by the equity method	2,149	1,163
Profit before income taxes	209,827	202,225
Income taxes	(36,010)	(42,447)
Profit	173,816	159,778
Profit attributable to:		
Owners of the parent	168,180	152,748
Non-controlling interests	5,635	7,029
Earnings per share		
Earnings per share—basic (yen)	¥ 541.67	¥ 491.97
Earnings per share—diluted (yen)	_	_

Note: Operating profit in fiscal 2018 includes a one-time effect of ¥14.3 billion arising from changes in retirement benefit plans.

Consolidated Statements of Comprehensive Income

		Millions of ye
	2018	2019
Profit	¥173,816	¥ 159,778
Other comprehensive income:		
Items not to be reclassified into profit or loss		
Profit (loss) from FVTOCI financial assets	184,278	(159,407)
Remeasurements of defined benefit plans	3,629	(9,440)
Other comprehensive income of affiliates accounted for by the equity method	(4)	(6)
Total items not to be reclassified into profit or loss	187,903	(168,854)
Items that can be reclassified into profit or loss		
Foreign currency translation adjustment	(1,564)	(6,921)
Cash flow hedges	1,419	(621)
Other comprehensive income of affiliates accounted for by the equity method	24	(171)
Total items that can be reclassified into profit or loss	(120)	(7,713)
Total other comprehensive income after income taxes	187,782	(176,568)
Comprehensive income	361,599	(16,789)
Total comprehensive income attributable to:		
Owners of the parent	355,101	(23,702)
Non-controlling interests	6,497	6,912

Consolidated Statements of Changes in Equity

						Millions of yen	
	Share of equity attributable to owners of the parent						
					Other com	ponents of ers' equity	
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Profit (loss) from FVTOCI financial assets	Remeasurements of defined benefit plans	
Balance at April 1, 2017	¥80,462	¥105,417	¥ 954,503	¥(59,272)	¥1,209,592	¥ –	
Profit	_	_	168,180	_	_	_	
Other comprehensive income	_	_	_	_	183,956	3,525	
Total comprehensive income	_	_	168,180	_	183,956	3,525	
Repurchase of treasury stock	_	_	_	(12)	_	_	
Disposal of treasury stock	_	_	_	_	_	_	
Dividends	_	_	(41,915)	_	_	_	
Changes in ownership interest of subsidiaries	_	(74)	_	_	_	_	
Changes in non-controlling interests as a result of changes in scope of consolidation	_	_	_	_	_	_	
Reclassified into retained earnings	_	_	3,371	_	153	(3,525)	
Other increases (decreases)	_	_	_	_	_	_	
Total transactions with owners	_	(74)	(38,544)	(12)	153	(3,525)	
Balance at March 31, 2018	80,462	105,343	1,084,139	(59,284)	1,393,702	_	
Effect of changes in accounting policies	_	_	3	_	_	_	
Restated balance at April 1, 2018	80,462	105,343	1,084,143	(59,284)	1,393,702	_	
Profit	_	_	152,748	_	_	_	
Other comprehensive income	_	_	_	_	(159,630)	(9,693)	
Total comprehensive income	_	_	152,748	_	(159,630)	(9,693)	
Repurchase of treasury stock	_	_	_	(12)	_	_	
Disposal of treasury stock	_	0	_	0	_	_	
Dividends	_	_	(48,125)	_	_	_	
Changes in ownership interest of subsidiaries	_	(1,835)	_	_	_	_	
Changes in non-controlling interests as a result of changes in scope of consolidation	_	_	_	_	_	_	
Reclassified into retained earnings	_	_	(9,992)	_	298	9,693	
Other increases (decreases)							
Total transactions with owners	_	(1,835)	(58,117)	(12)	298	9,693	
Balance at March 31, 2019	¥80,462	¥103,507	¥1,178,773	¥(59,297)	¥1,234,370	¥ –	

							Millions of ye
	Share of equity attributable to owners of the parent						
		components o	f shareholders	' equity		Non-	0 ' '
	Foreign currency translation adjustment	Cash flow hedges	Subscription rights to shares	Total	Total	controlling interests	
Balance at April 1, 2017	¥(50,417)	¥ 6	¥—	¥1,159,181	¥2,240,293	¥76,174	¥2,316,467
Profit	_	_	_	_	168,180	5,635	173,816
Other comprehensive income	(1,980)	1,419	_	186,920	186,920	861	187,782
Total comprehensive income	(1,980)	1,419	_	186,920	355,101	6,497	361,599
Repurchase of treasury stock	_	_	_	_	(12)	_	(12
Disposal of treasury stock	_	_	_	_	_	_	_
Dividends	_	_	_	_	(41,915)	(2,390)	(44,306
Changes in ownership interest of subsidiaries	_	_	_	_	(74)	_	(74
Changes in non-controlling interests as a result of changes in scope of consolidation	_	_	_	_	_	166	166
Reclassified into retained earnings	_	_	_	(3,371)	_	_	_
Other increases (decreases)	_	_	_	_	_	30	30
Total transactions with owners	_	_	_	(3,371)	(42,003)	(2,193)	(44,196
Balance at March 31, 2018	(52,397)	1,426	_	1,342,730	2,553,391	80,478	2,633,869
Effect of changes in accounting policies	_	_	_	_	3	_	3
Restated balance at April 1, 2018	(52,397)	1,426	_	1,342,730	2,553,394	80,478	2,633,873
Profit	_	_	_	_	152,748	7,029	159,778
Other comprehensive income	(6,505)	(621)	_	(176,451)	(176,451)	(116)	(176,568
Total comprehensive income	(6,505)	(621)	_	(176,451)	(23,702)	6,912	(16,789
Repurchase of treasury stock	_	_	_	_	(12)	_	(12
Disposal of treasury stock	_	_	_	_	0	_	C
Dividends	_	_	_	_	(48,125)	(2,353)	(50,478
Changes in ownership interest of subsidiaries	_	_	_	_	(1,835)	(2,969)	(4,805
Changes in non-controlling interests as a result of changes in scope of consolidation	_	_	_	_	_	100	100
Reclassified into retained earnings	_	_	_	9,992	_	_	_
Other increases (decreases)	_	_	_	_	_	49	49
Total transactions with owners	_	_	_	9,992	(49,973)	(5,172)	(55,146
Balance at March 31, 2019	¥(58,903)	¥ 804	¥—	¥1,176,272	¥2,479,718	¥82,218	¥2,561,936

Consolidated Statements of Cash Flows

	Millions	
	2018	2019
Cash flows from operating activities:		
Profit before income taxes	¥ 209,827	¥ 202,225
Depreciation and amortization	162,481	185,952
Impairment losses	2,849	2,815
Interest and dividends income	(67,115)	(72,301)
Interest expenses	7,862	8,122
Share of (profit) loss of investments accounted for by the equity method	(2,149)	(1,163)
(Increase) decrease in inventories	(23,875)	(22,024)
(Increase) decrease in trade receivables and other receivables	(37,417)	(86,533)
Increase (decrease) in trade payables and other payables	(452)	42,548
Others	(22,145)	2,698
Subtotal	229,863	262,340
Interest and dividends income received	67,401	71,997
Interest expenses paid	(7,766)	(8,461)
Income taxes paid	(20,929)	(55,570)
Net cash provided by operating activities	268,567	270,306
Cash flows from investing activities:		
Payments from purchase of property, plant and equipment	(200,115)	(225,621)
Proceeds from sales of property, plant and equipment	12,474	14,288
Payments for purchases of investment securities	(18,022)	(44,123)
Proceeds from sales of investment securities	136	757
Payments for acquisition of subsidiaries' stock resulting in change in scope of consolidation	(172,511)	(7,502)
Payments for loans made	(648)	(2,053)
Proceeds from collection of loans	950	1,353
Payments for bank deposits	(241,296)	(447,937)
Proceeds from withdrawals of bank deposits	292,010	336,327
Payments for transfer of business	(248)	_
Others	(13,052)	(20,488)
Net cash used in investing activities	(340,324)	(395,000)

	Millions of y		
	2018	2019	
Cash flows from financing activities:			
Payments for acquisition of subsidiaries' stock not resulting in change in scope of consolidation	(1,159)	(4,812)	
Proceeds from sales of subsidiaries' stock not resulting in change in scope of consolidation	70	140	
Net increase (decrease) in short-term loans (within three months)	(32,031)	(9,442)	
Proceeds from short-term loans payable (over three months)	26,729	36,757	
Repayments of short-term loans payable (over three months)	(26,607)	(29,634)	
Proceeds from long-term loans payable	108,882	228,884	
Repayments of long-term loans payable	(162,706)	(223,417)	
Proceeds from issuance of corporate bonds	294,596	159,106	
Repayments of corporate bonds	(10,000)	(75,949)	
Payments for repurchase of treasury stock	(12)	(12)	
Cash dividends paid	(41,915)	(48,125)	
Cash dividends paid to non-controlling interests	(2,390)	(2,353)	
Proceeds from payments by non-controlling interests	422	_	
Others	(572)	9,330	
Net cash provided by (used in) financing activities	153,303	40,467	
Translation adjustments of cash and cash equivalents	(1,400)	(464)	
Net increase (decrease) in cash and cash equivalents	80,145	(84,690)	
Cash and cash equivalents at beginning of period	243,685	323,830	
Cash and cash equivalents at end of period	¥ 323,830	¥ 239,140	

Apr. 1970 Joined Toyota Motor Sales Co., Ltd.

Akira Onishi



Apr. 1981 Joined Toyota Industries Corporation

Jun. 2006 Managing Officer Jun. 2008 Senior Managing Officer Jun. 2010 Senior Managing Director

Jun. 2013 President (current)

Executive Vice Kazue Sasaki

Apr. 1977 Joined Toyota Industries Corporation Jun. 2003 Director Jun. 2006 Managing Officer Jun. 2008 Senior Managing Officer Jun. 2010 Director Jun. 2011 Senior Managing Director Jun. 2013 Executive Vice President (current)

Takuo Sasaki

Apr. 1980 Joined Toyota Motor Co., Ltd. Jun. 2009 Managing Officer of Toyota Motor Corporation (TMC) Jun. 2011 President of Toyota Financial Services Corporation Jun. 2011 Advisor of TMC Apr. 2013 Managing Officer of TMC

Apr. 2015 Advisor of Toyota Industries Corporation Jun. 2015 Senior Managing Director Jun. 2016 Director and Senior Managing Officer

Jun. 2018 Executive Vice President (current)

Taku Yamamoto

Jun. 2007 Managing Officer Jun. 2012 Senior Managing Officer Jun. 2014 Director

Apr. 1979 Joined Toyota Industries Corporation

Jun. 2016 Director and Senior Managing Officer

Jun. 2019 Director and Senior Executive Officer (current)

Yoiiro Mizuno

Apr. 1983 Joined Toyota Industries Corporation Jun. 2010 Managing Officer Jun. 2016 Senior Managing Officer



Jun. 2018 Director and Senior Managing Officer Jun. 2019 Director and Senior Executive Officer (current)

Yuji Ishizaki



Apr. 1980 Joined Toyota Industries Corporation Jun. 2012 Managing Officer

Jun. 2016 Senior Managing Officer Jun. 2018 Director and Senior Managing Officer

Jun. 2019 Director and Senior Executive Officer (current)

Outside Director

Shuzo Sumi

Apr. 1970 Joined The Tokio Marine & Fire Insurance Co., Ltd. (Tokio Marine)

Jun. 2000 Director and Chief Representative in London of Tokio Jun. 2002 Managing Director of Tokio Marine

Oct. 2004 Managing Director of Tokio Marine & Nichido Fire Insurance Co., Ltd. (Tokio Marine & Nichido)

Jun. 2005 Senior Managing Director of Tokio Marine & Nichido Jun. 2007 President and Chief Executive Officer of Tokio Marine & Nichido

Jun. 2007 President and Chief Executive Officer of Tokio Marine Holdings, Inc. (Tokio Marine Holdings)

Jun. 2013 Chairman of the Board of Tokio Marine & Nichido Jun. 2013 Chairman of the Board of Tokio Marine Holdings

Jun. 2014 Director of Toyota Industries Corporation (current) Apr. 2016 Counselor of Tokio Marine & Nichido (current)

Jun. 2019 Retired from Chairman of the Board of Tokio Marine

Apr. 2006 Executive Officer of Mitsubishi Electric

of Mitsubishi Electric

President & CEO of Mitsubishi Electric

Jun. 2015 Director of Toyota Industries Corporation (current) Apr. 2018 Director and Executive Corporate Adviser of Mitsubishi

Jun. 2018 Executive Corporate Adviser of Mitsubishi Electric

Outside Director Mitsuhisa Kato



Jun. 2004 Managing Officer of Toyota Motor Corporation

Jun. 2007 Retired from Advisor of TMC

Jun. 2010 Retired from President of Toyota Technocraft

Jun. 2011 Senior Managing Officer of TMC Jun. 2012 Executive Vice President of TMC

Jun. 2015 Director of Toyota Industries Corporation (current) Apr. 2016 Chairman of Toyota Central R&D Labs., Inc.

Apr. 2017 Director of TMC

Jun. 2017 Senior Advisor of TMC Jun. 2018 Retired from Senior Advisor of TMC

Audit & Supervisory Board Members

Apr. 1977 Joined Toyota Motor Sales Co., Ltd. visory Board Member Jun. 2005 Director of Toyota Industries Corporation Shinya Furukawa Jun. 2006 Managing Officer Jun. 2008 Senior Managing Officer

Jun. 2010 Senior Managing Director Jun. 2015 Executive Vice President

Jun. 2018 Audit & Supervisory Board Member (current)

Full-Time Audit &

Apr. 1976 Joined Toyota Industries Corporation ory Board Member Jun. 2006 Managing Officer

Toshifumi Ogawa Jun. 2010 Senior Managing Officer

Jun. 2012 Director

Jun. 2013 Senior Managing Director

Jun. 2016 Audit & Supervisory Board Member (current)

Outside Audit & Supervisory Apr. 1978 Joined Chubu Electric Power Co., Inc. (Chubu Electric

Jun. 2008 Director, Senior Managing Executive Officer and General Manager of Corporate Planning & Strategy Div. of Chubu Electric Power

Jun. 2009 Representative Director and Executive Vice President of Chubu Flectric Power General Manager of Corporate Planning & Strategy Div. and General Manager of Affiliated Business

Planning & Development Dept. Jun. 2010 President & Director of Chubu Electric Power Jun. 2015 Chairman of the Board of Directors of Chubu Electric

Jun. 2016 Audit & Supervisory Board Member of Toyota Industries Corporation (current)

Power (current)

Outside Audit & Supervisory Apr. 1977 Joined Toyota Motor Sales Co., Ltd. Jun. 2005 Managing Officer of Toyota Motor Corporation (TMC) Masanao Tomozoe Apr. 2011 Senior Managing Officer of TMC
Apr. 2011 Senior Vice President of Toyota Motor North

America, Inc. Jun. 2012 President and Representative Director of Toyota

Motor Sales & Marketing Corporation May 2015 Advisor of Central Japan International Airport Company, Limited

Jun. 2015 President and CEO of Central Japan International

Jun. 2019 Audit & Supervisory Board Member of Toyota Industries Corporation (current)

Jun. 2019 Advisor of Central Japan International Airport

Senior Executive Officers

Toshifumi Onishi Yuji Ishizaki*

Taku Yamamoto* Masahiro Kawaguchi

Keiichi Fukunaga Koichi Ito

Yoiiro Mizuno*

* Concurrently serving as directors

Executive Officers

Mikihiko Okamoto Hiroaki Kayukawa Norio Wakabayashi Hiroaki Matsuda Hisanori Miyajima Hiroya Akatsuka

Keizo Hara Toru Inagawa Kazunari Masuoka Hisashi Ichijo Kenichi Onishi Yoichiro Yamazaki

Toshihiko Shimizu Hiroshi Matsumoto Masanori Shirahama Nobutomo Yasui Hiroshi Fukagawa Keitaro Hara

Yasushi Kawai Kota Otoshi Kazunari Kumakura Shunji Sugimoto Norio Otake Shinya Mizutani

Outside Director Kenichiro



Apr. 1975 Joined Mitsubishi Electric Corporation (Mitsubishi Electric)

Apr. 2008 Senior Executive Officer of Mitsubishi Electric Apr. 2010 Representative Executive Officer and President & CEO

Jun. 2010 Director, Representative Executive Officer and

Apr. 2014 Chairman of Mitsubishi Electric

Apr. 1975 Joined Toyota Motor Co., Ltd.

Jun. 2006 President of Toyota Technocraft Co., Ltd. Jun. 2006 Advisor of TMC

Jun. 2010 Senior Managing Director of TMC

(current)

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Promotion of ESG Initiati

Europe



Matthias Fischer

71 Toyota Material Handling Europe AB

Mjölby, Sweden Business activities: European headquarters for materials handling equipment production and sales Establishment: 1946



Managing Director Kristian Björkman

22 Toyota Material Handling Manufacturing Sweden AB

Mjölby, Sweden Business activities: Production of materials handling equipment Establishment: 1946



Managing Director Giorgio Polonio

23 Toyota Material Handling Manufacturing Italy S.p.A.

Bologna, Italy Business activities: Production of materials handling equipment Establishment: 1942



Managing Director Philippe Mahé

24 Toyota Material Handling Manufacturing France SAS

Ancenis, France Business activities: Production of materials handling equipment Establishment: 1995

President & CEO Remo Brunschwiler

Vanderlande Industries B.V. Veahel. The Netherlands

Business activities: Provision of logistics solutions Establishment: 1949



Procident Kazushige Murao

75 TD Deutsche Klimakompressor GmbH

Bernsdorf, Germany Business activities: Production of compressors Establishment: 1998



CFO Thomas Nasiou

Uster Technologies AG Uster, Switzerland

Business activities: Production, sales and after-sales services of quality measurement instruments for fiber yarn and fabric Establishment: 1875



25 26

Japan

1 Kariya Plant

Kariya-shi, Aichi Main products: Textile machinery. compressors

Start of operations: 1927 Obu Plant

Obu-shi, Aichi

Main products: Compressor parts Start of operations: 1944

Kvowa Plant

Obu-shi, Aichi

Main products: Electronic equipment, automotive press dies, production facilities, engine parts Start of operations: 1953



Asia



Managing Director Yoshimitsu Hayashi

28 Toyota Industries Engine India Private Limited

Bangalore, India Business activities: Production of diesel enaines Establishment: 2015



Managing Director Toshihiko Shimizu

29 Kirloskar Toyota Textile Machinery Pvt. Ltd. Bangalore, India

Business activities: Production, sales and after-sales services of textile machinery Establishment: 1995



Keizo Hara

30 Toyota Industry (Kunshan) Co., Ltd. Kunshan, Jiangsu, China

Business activities: Production of materials handling equipment and automotive parts, etc. Establishment: 1994



President Akira Fujii

31 TD Automotive Compressor Kunshan Co., Ltd.

Kunshan, Jiangsu, China Business activities: Production of compressors Establishment: 2005



Yasushi Watanabe

32 Yantai Shougang TD Automotive Compressor Co., Ltd.

Yantai, Shandong, China Business activities: Production of compressors Establishment: 2012



President Masaya Nakamura

33 P.T. TD Automotive Compressor Indonesia Bekasi, Indonesia

Business activities: Production of compressors Establishment: 2011

Nagakusa Plant

Obu-shi, Aichi Main products: Vehicles Start of operations: 1967

Takahama Plant

Takahama-shi, Aichi Main products: Materials handling equipment, materials handling systems Start of operations: 1970

6 Hekinan Plant

Hekinan-shi. Aichi

Main products: Diesel engines. aasoline enaines Start of operations: 1982

Higashichita Plant

Handa-shi, Aichi

Main products: Foundry parts, diesel engines Start of operations: 2000

Eric Lin

Taichung, Taiwan

handling equipment

Establishment: 2014

President

55 Global Power Co. Ltd. (Tailift)

handling equipment

Establishment: 2000

Qingdao, Shandong, China

Business activities: Production, sales

and after-sales services of materials

Amy Lin

34 Tailift Material Handling Taiwan Co., Ltd.

Business activities: Production, sales

and after-sales services of materials

11 12 18 14

13 15 16

17

8 Higashiura Plant

Higashiura-cho, Chita-gun, Aichi Main products: Compressor parts Start of operations: 2002

Anio Plant

Anjo-shi, Aichi

Main products: Electronic equipment Start of operations: 2007



Osamu Miura

10 Aichi Corporation

Ageo-shi, Saitama

Business activities: Production, sales and after-sales services of aerial work nlatforms Establishment: 1962

The Americas



President & CEO Brett Wood

111 Toyota Material Handling North America, Inc. Columbus, Indiana, U.S.A.

Business activities: U.S. headquarters for materials handling equipment production and sales Establishment: 2010



Senior Vice President Tony Miller

12 Toyota Industrial Equipment Mfg., Inc.

Columbus, Indiana, U.S.A. Business activities: Production of materials handling equipment Establishment: 1988



Jeff Rufener

13 Toyota Material Handling USA, Inc. Columbus, Indiana, U.S.A.

Business activities: Sales of materials handling equipment Establishment: 2001



20

Mike Field

14 The Raymond Corporation Greene, New York, U.S.A.

Business activities: Production, sales and after-sales services of materials handling equipment Establishment: 1922



President Hiroshi Kuriyama

20 Toyota Material Handling Mercosur Indústria e Comércio de Equipamentos Ltda

São Paulo, Brazil

Business activities: Production, sales and after-sales services of materials handling equipment Establishment: 2004



esident & CEO Mike Romano

15 Toyota Advanced Logistics North America, Inc. Indianapolis, Indiana, U.S.A.

Business activities: U.S. headquarters for logistics solutions Establishment: 2017



Mike Romano

16 Bastian Solutions, LLC

Indianapolis, Indiana, U.S.A. Business activities: Integration of logistic systems Establishment: 1952



CEO Dave Crandall

17 Toyota Industries Commercial Finance, Inc. Dallas, Texas, U.S.A.

Business activities: Sales financing for materials handling equipment Establishment: 2014



Hisashi Kusaba

18 Michigan Automotive Compressor, Inc. Parma, Michigan, U.S.A.

Business activities: Production of compressors Establishment: 1989



President Hiroto Ikeno

19 TD Automotive Compressor Georgia, LLC Pendergrass, Georgia, U.S.A.

Business activities: Production of compressors Establishment: 2004

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Investor Information (As of March 31, 2019)

Corporate Head Office

TOYOTA INDUSTRIES CORPORATION

2-1, Toyoda-cho, Kariya-shi, Aichi, 448-8671, Japan

Telephone: +81-(0)566-22-2511 Facsimile: +81-(0)566-27-5650

Date of Establishment

November 18, 1926

Common Stock

No par value

Authorized: 1,100,000,000 shares Issued: 325.840.640 shares (including treasury stock)

Share unit: 100 shares

Capital Stock

80,462 million yen

Stock Exchange Listings

Tokyo and Nagoya (Ticker Code: 6201)

Number of Shareholders

16.082

Independent Accountant

PricewaterhouseCoopers Aarata LLC Otemachi Park Building 1-1-1 Otemachi, Chiyoda-ku, Tokyo, 100-0004, Japan

Transfer Agent Special Account Management Institution

Mitsubishi UFJ Trust and Banking Corporation 1-4-5, Marunouchi, Chiyoda-ku, Tokyo, 100-8212, Japan

Major Shareholders

Name	Number of Shares Held (Thousands)	Percentage of Total Shares in Issue (Except for Treasury Stock) (%)
Toyota Motor Corporation	76,600	24.67
DENSO Corporation	29,647	9.55
Towa Real Estate Co., Ltd.	16,291	5.25
Toyota Tsusho Corporation	15,294	4.93
The Master Trust Bank of Japan, Ltd. (Trust Account)	12,943	4.17
Japan Trustee Services Bank, Ltd. (Trust Account)	12,229	3.94
Nippon Life Insurance Company	6,580	2.12
Aisin Seiki Co., Ltd.	6,578	2.12
Aioi Nissay Dowa Insurance Co., Ltd.	4,903	1.58
NORTHERN TRUST CO. (AVFC) RE SILCHESTER INTERNATIONAL INVESTORS INTERNATIONAL VALUE EQUITY TRUST	4,747	1.53
Total	185,816	59.85

Notes: 1. Toyota Industries Corporation also holds 15,355 thousand shares of treasury stock but is excluded from the above list.

2. Shares held for the purpose of trust services of respective banks are as follows:

The Master Trust Bank of Japan, Ltd. (Trust Account) Japan Trustee Services Bank, Ltd. (Trust Account) NORTHERN TRUST CO. (AVFC) RE SILCHESTER INTERNATIONAL INVESTORS INTERNATIONAL VALUE EQUITY TRUST

12,943 (Thousands) 12,229 (Thousands)

4,747 (Thousands)

Distribution of Shares

