Consolidated Eleven-Year Summary

Toyota Industries Corporation Years ended March 31

Millions of yen

| | Internation | International Financial Reporting | | Standards (IFRS) Generally Accepted Accounting Principles in Japan (JGAAP) | | | | | | | |
|---|-------------|-----------------------------------|-----------|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 |
| For the Year | | | | | | | | | | | |
| Net sales | 2,214,946 | 2,003,973 | 1,675,148 | 2,243,220 | 2,166,661 | 2,007,856 | 1,615,244 | 1,543,352 | 1,479,839 | 1,377,769 | 1,584,252 |
| Operating profit (loss) | 134,684 | 147,445 | 127,345 | 134,712 | 117,574 | 107,691 | 77,098 | 70,092 | 68,798 | 22,002 | (6,621) |
| Profit before income taxes*1 | 202,225 | 209,827 | 181,986 | 185,398 | 170,827 | 138,133 | 86,836 | 80,866 | 73,911 | 31,756 | 14,343 |
| Profit (loss)*2 | 152,748 | 168,180 | 131,398 | 183,036 | 115,263 | 91,705 | 53,119 | 58,594 | 47,205 | (26,273) | (32,767) |
| Investments in tangible assets*3 | 113,748 | 115,458 | 77,393 | 75,438 | 126,395 | 109,479 | 89,459 | 58,404 | 38,254 | 26,963 | 104,495 |
| Depreciation*3 | 85,639 | 77,738 | 73,253 | 77,366 | 70,782 | 64,153 | 57,954 | 59,830 | 62,372 | 73,238 | 87,219 |
| Research and development expenses | 88,807 | 77,647 | 69,524 | 65,440 | 47,785 | 46,326 | 39,057 | 32,070 | 27,788 | 26,826 | 33,646 |
| Per share of common stock (yen): | | | | | | | | | | | |
| Earnings (loss) per share*2, *4 | | | | | | | | | | | |
| Basic | 491.97 | 541.67 | 420.78 | 582.58 | 367.06 | 292.76 | 170.36 | 188.02 | 151.51 | (84.33) | (105.16) |
| Diluted | 491.97 | 541.67 | 420.78 | 582.57 | 366.99 | 292.57 | 170.35 | 188.02 | 151.51 | (84.33) | (105.16) |
| Share of equity attributable to owners of the parent | 7,986.59 | 8,223.82 | 7,125.37 | 6,481.97 | 7,500.16 | 5,640.08 | 4,719.66 | 3,662.26 | 3,300.17 | 3,390.02 | 2,987.16 |
| Cash dividends per share | 155.00 | 150.00 | 125.00 | 120.00 | 110.00 | 85.00 | 55.00 | 50.00 | 50.00 | 30.00 | 40.00 |
| At year-end | | | | | | | | | | | |
| Total assets | 5,261,174 | 5,258,500 | 4,558,212 | 4,199,196 | 4,650,896 | 3,799,010 | 3,243,779 | 2,656,984 | 2,481,452 | 2,589,246 | 2,327,432 |
| Share of equity attributable to owners of the parent | 2,479,718 | 2,553,391 | 2,240,293 | 2,113,948 | 2,425,929 | 1,829,326 | 1,524,933 | 1,197,841 | 1,075,939 | 1,104,929 | 977,670 |
| Capital stock | 80,462 | 80,462 | 80,462 | 80,462 | 80,462 | 80,462 | 80,462 | 80,462 | 80,462 | 80,462 | 80,462 |
| Number of shares outstanding (excluding treasury stock) (thousands) | 310,485 | 310,487 | 310,489 | 314,226 | 314,155 | 313,730 | 312,207 | 311,687 | 311,564 | 311,570 | 311,577 |
| Cash flows | | | | | | | | | • | | |
| Net cash provided by operating activities | 270,306 | 268,567 | 239,094 | 240,169 | 182,191 | 155,059 | 151,299 | 101,718 | 153,661 | 203,452 | 65,768 |
| Net cash used in investing activities | (395,000) | (340,324) | (86,925) | (531,561) | (160,769) | (118,483) | (274,210) | (9,403) | (187,574) | (36,855) | (114,217) |
| Net cash provided by (used in) financing activities | 40,467 | 153,303 | 789 | 130,923 | (8,918) | 6,183 | 7,050 | 10,279 | (85,728) | (38,230) | 120,971 |
| Cash and cash equivalents at end of year | 239,140 | 323,830 | 243,685 | 92,399 | 248,706 | 226,406 | 179,359 | 296,811 | 195,566 | 317,590 | 188,011 |
| Indices | | | | | | | • | | • | | |
| Operating profit ratio (%) | 6.1 | 7.4 | 7.6 | 6.0 | 5.4 | 5.4 | 4.8 | 4.5 | 4.6 | 1.6 | (0.4) |
| EBITDA (millions of yen)*5 | 323,936 | 313,055 | 276,193 | 369,857 | 248,854 | 216,175 | 155,234 | 161,876 | 150,481 | 90,521 | 71,608 |
| Return on equity (ROE) (%)*6 | 6.1 | 7.0 | 6.1 | 8.3 | 5.6 | 5.7 | 4.1 | 5.4 | 4.5 | (2.6) | (2.8) |
| Return on assets (ROA) (%)*7 | 2.9 | 3.4 | 3.0 | 4.1 | 2.7 | 2.6 | 1.8 | 2.3 | 1.9 | (1.1) | (1.2) |
| D/E ratio (%)*8 | 52.3 | 45.7 | 43.6 | 43.7 | 32.0 | 39.9 | 45.4 | 53.8 | 56.8 | 60.3 | 68.6 |
| Ratio of share of equity attributable to owners of the parent*9 | 47.1 | 48.6 | 49.1 | 48.5 | 50.7 | 46.6 | 45.4 | 43.0 | 41.4 | 40.8 | 40.0 |
| Number of employees (persons) | 64,641 | 61,152 | 52,623 | 51,458 | 52,523 | 49,333 | 47,412 | 43,516 | 40,825 | 38,903 | 39,916 |

^{*1:} The figures prior to fiscal 2017 are ordinary income under JGAAP.

8 Toyota Industries Report 2019

^{*2:} Profit (loss) attributable to owners of the parent

^{*3:} Investments in tangible assets and depreciation apply to property, plant and equipment. They do not include materials handling equipment leased under operating leases.

^{*4:} Earnings (loss) per share is computed on the average number of shares for each year.

^{*5:} Profit before income taxes + Interest expenses - Interest and dividends income + Depreciation and amortization (including assets other than property,

^{*6:} Profit (loss) attributable to owners of the parent / Average share of equity attributable to owners of the parent at the beginning and the end of the

^{*7:} Profit (loss) attributable to owners of the parent / Average total assets at the beginning and the end of the fiscal year *8: Interest-bearing debt / (Share of equity attributable to owners of the parent – Subscription rights to shares)

^{*9: (}Share of equity attributable to owners of the parent – Subscription rights to shares) / Total assets

Notes: 1. Toyota Industries has adopted IFRS beginning from the end of fiscal 2017.

^{2.} Operating profit in fiscal 2018 includes a one-time effect of ¥14.3 billion arising from changes in retirement benefit plans.