

[IFRS] FINANCIAL SUMMARY for FY2021 First Quarter (April 1, 2020 - June 30, 2020)

1. Consolidated financial results

(Billion yen)

	FY2020 1st Quarter		FY2021 1st Quarter		Change		FY2021 Forecast		Change from previous year
	April 2019 - June 2019		April 2020 - June 2020		Amount	%	April 2020 - March 2021		
Net sales	Profit ratio	551.2	Profit ratio	430.8	(120.4)	(21.8)	Profit ratio	1,900.0	(12.5)
Operating profit	5.7%	31.6	(1.5%)	(6.4)	(38.0)	-	3.2%	60.0	(53.2)
Profit before income taxes	12.5%	68.6	6.9%	29.8	(38.8)	(56.5)	5.8%	110.0	(44.0)
Profit attributable to owners of the parent	9.7%	53.7	5.6%	24.0	(29.7)	(55.2)	4.5%	85.0	(41.7)
Earnings per share		¥173.08		¥77.53	(¥95.55)			¥273.77	
Cash Dividends per share		-		-	-		(2nd quarter ¥70)	Not determined	
Investments in tangible assets		23.6		25.7	2.1	8.8		120.0	13.1
Depreciation		22.2		22.6	0.4	2.1		93.0	2.8
Total assets	(As of March 31, 2020)	5,279.6	(As of June 30, 2020)	5,399.3	119.7	2.3			
Total equity		2,520.5		2,625.2	104.7	4.2			
Ratio of equity attributable to owners of the parent to total assets		46.2%		47.1%					
Consolidated subsidiaries		256 companies		258 companies	2 companies				
Exchange rate	¥/US\$	110		108	(2)		(July 2020 - March 2021)	106	(105)
	¥/Euro	123		118	(5)			120	(120)

(Note) Toyota Industries announces the forecasts of consolidated financial results for FY2021 based on information or forecast available to management as of today, which have not yet been determined because of difficulty in making rational estimates due to the impact of COVID-19.

2. Segment information

Net sales / [Operating profit]

(Billion yen)

	FY2020 1st Quarter		FY2021 1st Quarter		Change		FY2021 Forecast		Change from previous year
	April 2019 - June 2019		April 2020 - June 2020		Amount	%	April 2020 - March 2021		
	Sales distribution ratio		Sales distribution ratio				Sales distribution ratio		
Vehicle	4.2%	22.9	3.8%	16.3	(6.6)	(28.5)	4.7%	90.0	0.1
Engine	5.7%	31.1	4.5%	19.3	(11.8)	(37.8)	6.1%	115.0	(6.1)
Car air-conditioning compressor	15.7%	86.5	10.6%	45.7	(40.8)	(47.1)	15.3%	290.0	(11.6)
Electronics parts, foundry and others	3.4%	19.1	3.1%	13.2	(5.9)	(30.7)	3.6%	70.0	(4.5)
Automobile total	29.0%	159.7	22.0%	94.7	(65.0)	(40.7)	29.7%	565.0	(8.0)
		[6.3]		[(22.9)]	[(29.2)]				
Materials handling equipment	65.6%	361.6	73.3%	315.7	(45.9)	(12.7)	65.5%	1,245.0	(13.3)
		[23.1]		[17.1]	[(6.0)]				
Textile machinery	2.7%	15.0	1.9%	8.0	(7.0)	(46.4)	2.1%	40.0	(35.2)
		[0.6]		[(1.0)]	[(1.6)]				
Others	2.7%	14.7	2.8%	12.2	(2.5)	(17.3)	2.7%	50.0	(15.7)
		[1.6]		[0.2]	[(1.4)]				
Total	100.0%	551.2	100.0%	430.8	(120.4)	(21.8)	100.0%	1,900.0	(12.5)
		[31.6]		[(6.4)]	[(38.0)]				

3. Unit sales

(Thousand units)

	FY2020 1st Quarter (April 2019 - June 2019)	FY2021 1st Quarter (April 2020 - June 2020)	Change	FY2021 Forecast (April 2020 - March 2021)	Change from previous year
Vehicle	83	59	(24)	321	(3)
Diesel	100	54	(46)	343	(46)
Gasoline	104	77	(27)	423	5
Engine total	204	131	(73)	766	(41)
Car air-conditioning compressor *	828	413	(415)	2,630	(473)
Materials handling equipment	76	61	(15)	237	(41)
Air-jet loom	1.6	1.1	(0.5)	4.5	(2.3)

* (Note) The unit for unit sales of car air-conditioning compressor is ten thousand.

4. Changes in profit before income taxes

(Billion yen)

Decrease in labor costs	1.4
Cost reduction	1.0
Decrease in expenses and others	3.7
Increases total	6.1
Decrease in net sales	(42.7)
Impact of exchange rate fluctuations	(1.0)
Increase in depreciation	(0.4)
Financial income, financial expenses and others	(0.8)
Decreases total	(44.9)
Total changes in profit before income taxes	(38.8)