

## [IFRS] FINANCIAL SUMMARY for FY2020 Second Quarter (April 1, 2019 - September 30, 2019)

### 1. Consolidated financial results

	FY2019 2nd Quarter		FY2020 2nd Quarter		Change		FY2020 Forecast (April 2019-March 2020)		
	April 2018 - September 2018		April 2019 - September 2019		Amount	%	Current plan	Changes from previous year %	Previous plan (April 26, 2019)
	Profit ratio		Profit ratio						
Net sales	1,057.0		1,102.9		45.9	4.3	2,220.0	0.2	2,300.0
Operating profit	61.3	5.8%	71.5	6.5%	10.2	16.6	135.0	0.2	145.0
Profit before income taxes	98.3	9.3%	108.0	9.8%	9.7	9.8	200.0	(1.1)	208.0
Profit attributable to owners of the parent	74.4	7.0%	82.2	7.5%	7.8	10.6	151.0	(1.1)	157.0
Earnings per share	¥239.65		¥265.02		¥25.37		¥486.34		¥505.66
Cash Dividends per share	¥75		¥80		¥5	-	¥160		¥160
Investments in tangible assets	58.3		49.4		(8.9)	(15.3)	105.0	(7.7)	105.0
Depreciation	40.9		44.8		3.9	9.6	90.0	5.1	90.0
	(As of March 31, 2019)		(As of September 30, 2019)						
Total assets	5,261.1		5,464.6		203.5	3.9	-	-	-
Total equity	2,561.9		2,713.5		151.6	5.9	-	-	-
Ratio of equity attributable to owners of the parent to total assets	47.1%		48.2%						
Consolidated subsidiaries	254 companies		259 companies		5 companies				
Exchange rate	¥/US\$	110	109		(1)		107	(105)	110
	¥/Euro	130	121		(9)		118	(115)	125

### 2. Segment information

Net sales / [Operating profit]

	FY2019 2nd Quarter		FY2020 2nd Quarter		Change		FY2020 Forecast (April 2019-March 2020)			
	April 2018 - September 2018		April 2019 - September 2019		Amount	%	Current plan	Changes from previous year %	Previous plan (April 26, 2019)	
	Sales distribution ratio		Sales distribution ratio							
Vehicle	3.3%	35.0	4.2%	46.3	11.3	32.3	3.8%	85.0	3.1	76.0
Engine	4.7%	49.3	5.6%	61.7	12.4	25.1	5.5%	123.0	13.4	130.0
Car air-conditioning compressor	16.4%	173.7	15.4%	169.3	(4.4)	(2.5)	15.2%	338.0	(2.4)	350.0
Electronics parts, foundry and others	3.4%	35.4	3.4%	37.8	2.4	6.8	3.4%	73.0	(0.8)	73.0
Automobile total	27.8%	293.5	28.6%	315.2	21.7	7.4	27.9%	619.0	1.4	629.0
		[ 3.7]		[ 12.8]	[ 9.1]					
Materials handling equipment	66.0%	697.7	65.9%	727.2	29.5	4.2	66.5%	1,477.0	0.7	1,549.0
		[ 52.0]		[ 54.2]	[ 2.2]					
Textile machinery	3.4%	36.0	2.8%	30.2	(5.8)	(16.2)	2.9%	64.0	(16.2)	62.0
		[ 3.0]		[ 1.0]	[ (2.0)]					
Others	2.8%	29.6	2.7%	30.2	0.6	1.9	2.7%	60.0	(2.0)	60.0
		[ 2.6]		[ 3.5]	[ 0.9]					
Total	100.0%	1,057.0	100.0%	1,102.9	45.9	4.3	100.0%	2,220.0	0.2	2,300.0
		[ 61.3]		[ 71.5]	[ 10.2]					

### 3. Unit sales

(Thousand units)

	FY2019 2nd Quarter (April 2018 - September 2018)	FY2020 2nd Quarter (April 2019 - September 2019)	Change	FY2020 Forecast (April 2019-March 2020)		
				Current plan	Changes from previous year	Previous plan (April 26, 2019)
RAV4	97	165	68	310	75	275
Vitz (Yaris)	50	-	(50)	-	(50)	-
Vehicle total	147	165	18	310	25	275
Diesel	175	198	23	394	19	429
Gasoline	62	209	147	419	201	399
Engine total	237	407	170	813	220	828
Car air-conditioning compressor *	1,667	1,620	(47)	3,300	2	3,400
Materials handling equipment	144	144	(0)	298	(2)	306
Air-jet loom	4.1	3.5	(0.6)	6.3	(2.7)	5.7

### 4. Changes in profit before income taxes

(Billion yen)

Sales efforts	15.2
Cost reduction	4.5
Decrease in expenses	0.4
Increases total	20.1
Increase in depreciation	(3.9)
Negative impact of exchange rate fluctuations	(3.6)
Increase in labor costs	(2.4)
Financial income, financial expenses and others	(0.5)
Decreases total	(10.4)
Total changes in profit before income taxes	9.7

\* (Note) The unit for unit sales of car air-conditioning compressor is ten thousand.