

[IFRS] FINANCIAL SUMMARY for FY2019 Third Quarter (April 1, 2018 - December 31, 2018)

1. Consolidated financial results

	FY2018 3rd Quarter		FY2019 3rd Quarter		Change		Current forecast		Changes from the previous fiscal year %
	April 2017 - December 2017		April 2018 - December 2018				FY2019 (April 2018 - March 2019)		
					Amount	%			
Net sales	Profit ratio	1,464.6	Profit ratio	1,629.8	165.2	11.3	Profit ratio	2,200.0	9.8
Operating profit	7.9%	115.0	6.0%	97.9	(17.1)	(14.8)	6.1%	135.0	(8.4)
Profit before income taxes	12.2%	178.5	10.2%	166.0	(12.5)	(7.0)	9.0%	198.0	(5.6)
Profit attributable to owners of the parent	10.0%	146.1	7.8%	126.3	(19.8)	(13.5)	6.8%	150.0	(10.8)
Earnings per share		¥470.76		¥407.07	(¥63.69)			¥483.11	
Investments in tangible assets		74.8		86.9	12.1	16.1		110.0	(4.7)
Depreciation		56.1		62.7	6.6	11.7		83.0	6.8
Total assets	(As of March 31, 2018)	5,258.5	(As of December 31, 2018)	5,094.5	(164.0)	(3.1)			
Total equity		2,633.8		2,547.4	(86.4)	(3.3)			
Percentage of equity attributable to owners of the parent		48.6%		48.4%					
Consolidated subsidiaries		254 companies		254 companies	-				
Exchange rate	¥/US\$	112		111	(1)			110	
	¥/Euro	129		129	0			130	

(Note) Forecast of financial results for FY2019 is not revised from the announcement on October 31, 2018.

2. Segment information

Net sales / [Operating profit]

	FY2018 3rd Quarter		FY2019 3rd Quarter		Change		Current forecast		Changes from the previous fiscal year %
	April 2017 - December 2017		April 2018 - December 2018				FY2019 (April 2018 - March 2019)		
					Amount	%			
	Sales distribution ratio		Sales distribution ratio				Sales distribution ratio		
Vehicle	3.7%	54.2	3.7%	59.5	5.3	9.7	3.5%	77.0	6.8
Engine	4.9%	71.8	4.7%	76.2	4.4	6.1	4.8%	106.0	7.4
Car air-conditioning compressor	17.7%	259.3	15.9%	258.8	(0.5)	(0.2)	15.8%	347.0	(1.3)
Electronics parts, foundry and others	3.6%	53.1	3.2%	53.7	0.6	1.1	3.3%	73.0	0.4
Automobile total	29.9%	438.6	27.5%	448.4	9.8	2.2	27.4%	603.0	1.3
		[27.3]		[2.1]	[(25.2)]				
Materials handling equipment	63.7%	932.5	66.2%	1,078.1	145.6	15.6	66.4%	1,460.0	13.8
		[77.2]		[85.2]	[8.0]				
Textile machinery	3.3%	48.7	3.5%	57.6	8.9	18.2	3.5%	77.0	17.5
		[5.3]		[6.1]	[0.8]				
Others	3.1%	44.7	2.8%	45.6	0.9	2.0	2.7%	60.0	(0.6)
		[4.9]		[4.3]	[(0.6)]				
Total	100.0%	1,464.6	100.0%	1,629.8	165.2	11.3	100.0%	2,200.0	9.8
		[115.0]		[97.9]	[(17.1)]				

3. Unit sales

(Thousand units)

	FY2018 3rd Quarter	FY2019 3rd Quarter	Change	Current forecast	Changes from the previous fiscal year
	(April 2017 - December 2017)	(April 2018 - December 2018)		(April 2018 - March 2019)	fiscal year
RAV4	155	153	(2)	235	30
Vitz (Yaris)	69	50	(19)	50	(43)
Vehicle total	224	203	(21)	285	(13)
Diesel	242	272	30	373	43
Gasoline	177	113	(64)	227	(17)
Engine total	419	385	(34)	600	26
Car air-conditioning compressor *	2,473	2,475	2	3,350	8
Materials handling equipment	191	209	18	294	31
Air-jet loom	4.2	6.9	2.7	8.9	2.6

*(Note) The unit for unit sales of car air-conditioning compressor is ten thousand.

4. Changes in profit before income taxes

(Billion yen)

Sales efforts	22.5
Cost reduction	8.5
Financial income, financial expenses and others	4.6
Increases total	35.6
Increase in raw material costs	(10.0)
Increase in depreciation	(6.6)
Increase in labor costs	(5.8)
Negative impact of exchange rate fluctuations	(1.2)
Increase in expenses	(10.2)
Changes in retirement benefit plan (FY2018 1st Quarter)	(14.3)
Decreases total	(48.1)
Total changes in profit before income taxes	(12.5)