

## [IFRS] FINANCIAL SUMMARY for FY2019 First Quarter (April 1, 2018 - June 30, 2018)

### 1. Consolidated financial results

	FY2018 1st Quarter		FY2019 1st Quarter		Change		Current forecast		Changes from the previous fiscal year %
	April 2017 - June 2017		April 2018 - June 2018		Amount	%	FY2019 (April 2018 - March 2019)		
	Profit ratio		Profit ratio				Profit ratio		
Net sales	445.3		522.1		76.8	17.2	2,150.0	7.3	
Operating profit	9.9%	44.2	6.5%	33.9	(10.3)	(23.2)	6.3%	135.0	(8.4)
Profit before income taxes	17.4%	77.4	13.6%	71.1	(6.3)	(8.2)	8.8%	189.0	(9.9)
Profit attributable to owners of the parent	13.5%	59.9	10.2%	53.4	(6.5)	(10.9)	6.8%	146.0	(13.2)
Earnings per share		¥193.08		¥172.11	(¥20.97)			¥470.23	
Investments in tangible assets		17.4		26.3	8.9	51.4		110.0	(4.7)
Depreciation		18.3		20.1	1.8	9.7		83.0	6.8
Total assets	(As of March 31, 2018)	5,258.5	(As of June 30, 2018)	5,328.4	69.9	1.3			
Total equity		2,633.8		2,695.1	61.3	2.3			
Percentage of equity attributable to owners of the parent		48.6%		49.0%					
Consolidated subsidiaries		254 companies		258 companies	4 companies				
Exchange rate ¥/US\$		111		109	(2)			105	
Exchange rate ¥/Euro		122		130	8			130	

(Note) The current forecast is not revised from the forecast of consolidated financial results for FY2019 announced on April 27, 2018.

### 2. Segment information

Net sales / [Operating profit]

	FY2018 1st Quarter		FY2019 1st Quarter		Change		Current forecast		Changes from the previous fiscal year %
	April 2017 - June 2017		April 2018 - June 2018		Amount	%	FY2019 (April 2018 - March 2019)		
	Sales distribution ratio		Sales distribution ratio				Sales distribution ratio		
Vehicle	4.0%	17.6	3.4%	17.7	0.1	0.5	3.2%	69.0	(4.3)
Engine	5.2%	22.9	5.0%	26.1	3.2	13.6	5.1%	110.0	11.4
Car air-conditioning compressor	19.2%	85.4	17.0%	88.9	3.5	4.1	16.8%	361.0	2.7
Electronics parts, foundry and others	3.7%	16.6	3.3%	17.2	0.6	3.5	3.5%	75.0	3.1
Automobile total	32.1%	142.7	28.7%	150.0	7.3	5.1	28.6%	615.0	3.4
		[ 15.6]		[ 5.5]	[ (10.1)]				
Materials handling equipment	61.6%	274.5	65.5%	341.7	67.2	24.5	65.6%	1,410.0	9.9
		[ 25.1]		[ 26.0]	[ 0.9]				
Textile machinery	3.3%	14.5	3.0%	15.4	0.9	6.2	3.0%	65.0	(0.8)
		[ 2.2]		[ 0.9]	[ (1.3)]				
Others	3.0%	13.5	2.8%	14.8	1.3	10.3	2.8%	60.0	(0.6)
		[ 1.1]		[ 1.4]	[ 0.3]				
Total	100.0%	445.3	100.0%	522.1	76.8	17.2	100.0%	2,150.0	7.3
		[ 44.2]		[ 33.9]	[ (10.3)]				

### 3. Unit sales

(Thousand units)

	FY2018 1st Quarter	FY2019 1st Quarter	Change	Current forecast	Changes from the previous fiscal year
	(April 2017 - June 2017)	(April 2018 - June 2018)		FY2019 (April 2018 - March 2019)	fiscal year
RAV4	50	51	1	237	32
Vitz (Yaris)	26	25	(1)	48	(45)
Vehicle total	76	76	0	285	(13)
Diesel	75	86	11	403	73
Gasoline	56	57	1	222	(22)
Engine total	131	143	12	625	51
Car air-conditioning compressor *	819	860	41	3,540	198
Materials handling equipment	64	71	7	294	31
Air-jet loom	1.0	1.5	0.5	6.2	(0.1)

\*(Note) The unit for unit sales of car air-conditioning compressor is ten thousand.

### 4. Changes in profit before income taxes

(Billion yen)

Sales efforts	11.6
Cost reduction	1.6
Financial income, financial expenses and others	4.0
Increases total	17.2
Increase in labor costs	(2.3)
Increase in raw material costs	(1.8)
Increase in depreciation	(1.8)
Increase in expenses	(3.3)
Changes in retirement benefit plan (FY2018 1st Quarter)	(14.3)
Decreases total	(23.5)
Total changes in profit before income taxes	(6.3)