

FINANCIAL SUMMARY

FY2018

(April 1, 2017 through March 31, 2018)

TOYOTA INDUSTRIES CORPORATION

English translation from the original Japanese-language document

Cautionary Statement with Respect to Forward-Looking Statements

This report contains projections and other forward-looking statements that involve risks and uncertainties. Our use of the words “expect,” “anticipate,” “estimate,” “forecast,” “plan” and similar expressions is intended to identify such forward-looking statements. Projections and forward-looking statements are based on the current expectations and estimates of Toyota Industries Corporation and its Group companies regarding their plans, outlook, strategies and results for the future. All such projections and forward-looking statements are based on management’s assumptions and beliefs derived from the information available to it at the time of producing this report and are not guarantees of future performance. Toyota Industries corporation and its Group companies undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Therefore, it is advised that you should not rely solely upon these projections and forward-looking statements in making your investment decisions. You should also be aware that certain risks and uncertainties could cause the actual results of Toyota Industries Corporation and its Group companies to differ materially from any projections or forward-looking statements discussed in this report. These risks and uncertainties include, but are not limited to, the following: 1) reliance on a small number of customers, 2) product development capabilities, 3) intellectual property rights, 4) product defects, 5) price competition, 6) reliance on suppliers of raw materials and components, 7) environmental regulations, 8) success or failure of strategic alliances with other companies, 9) exchange rate fluctuations, 10) share price fluctuations, 11) effects of disasters, power blackouts and other incidents, 12) latent risks associated with international activities and 13) retirement benefit liabilities.

FY2018 Consolidated Financial Results<IFRS> (April 1, 2017 - March 31, 2018)

TOYOTA INDUSTRIES CORPORATION

Stock exchange listings: Tokyo and Nagoya (Code number: 6201) (URL: <https://www.toyota-industries.com/>)

Representative person: Akira Onishi, President, Member of the Board

Contact person: Kuniaki Matsumoto, General Manager of Accounting Department

(Tel. +81-(0)566-22-2511)

The expected date of the Ordinary General Meeting of Shareholders: Jun 12, 2018

The expected date of submission of the securities report (Japanese only): Jun 20, 2018

The expected date of dividends payment: Jun 13, 2018

Additional documents to supplement financial results: Yes

IR presentation: Yes (For analysts and professional investors)

(Amounts less than one million yen are omitted)

1. Financial Highlights for FY2018 (April 1, 2017 - March 31, 2018)

(1) Consolidated Financial Results

(% : changes from the same period of the previous fiscal year)

	Net sales		Operating profit		Profit before income taxes		Profit		Profit attributable to owners of the parent		Comprehensive income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Million yen	%
FY2018	2,003,973	19.6	147,445	15.8	209,827	15.3	173,816	26.4	168,180	28.0	361,599	78.4
FY2017	1,675,148	(1.3)	127,345	(7.1)	181,986	(4.9)	137,565	(31.2)	131,398	(32.4)	202,743	—

	Earnings per share—basic	Earnings per share—diluted	Return on equity attributable to owners of the parent	Profit before tax to total assets	Operating profit to net sales
	Yen	Yen	%	%	%
FY2018	541.67	—	7.0	4.3	7.4
FY2017	420.78	—	6.1	4.1	7.6

(Note) Share of profit (loss) of investments accounted for by the equity method

FY2018 — 2,149 million yen, FY2017 — 974 million yen

(2) Consolidated Financial Position

	Total assets	Total equity	Equity attributable to owners of the parent	Percentage of equity attributable to owners of the parent	Equity attributable to owners of the parent per share
	Million yen	Million yen	Million yen	%	Yen
FY2018	5,258,500	2,633,869	2,553,391	48.6	8,223.82
FY2017	4,558,212	2,316,467	2,240,293	49.1	7,215.37

(3) Consolidated Cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at the end of year
	Million yen	Million yen	Million yen	Million yen
FY2018	268,567	(340,324)	153,303	323,830
FY2017	239,094	(86,925)	789	243,685

2. Cash Dividends

	Annual cash dividends per share					Total amount of annual cash dividends	Dividend payout ratio	Dividend on equity attributable to owners of the parent
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	FY Total			
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
FY2017	—	60.00	—	65.00	125.00	38,937	29.7	1.8
FY2018	—	70.00	—	80.00	150.00	46,573	27.7	1.9
FY2019 (Forecast)	—	75.00	—	75.00	150.00		31.9	

3. Forecasts of Consolidated Financial Results for FY2019 (April 1, 2018 - March 31, 2019)

(% : changes from the same period of the previous fiscal year)

	Net sales		Operating profit		Profit before income taxes		Profit attributable to owners of the parent		Earnings per share—basic
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
FY2019 Second Quarter (accum.)	1,040,000	10.9	64,000	(16.9)	93,000	(15.7)	74,000	(8.5)	238.34
FY2019	2,150,000	7.3	135,000	(8.4)	189,000	(9.9)	146,000	(13.2)	470.23

4. Others

(1) Changes in major subsidiaries (specified subsidiaries that changed the scope of consolidation) : No

(2) Changes in accounting policies and accounting estimates

(i) Changes in accounting principles required by IFRS : No

(ii) Changes other than (i) : No

(iii) Changes in accounting estimates : No

(3) Issued and outstanding capital stock

(i) Number of shares outstanding at end of each period (including treasury stock):

FY2018 — 325,840,640 shares, FY2017 — 325,840,640 shares

(ii) Number of treasury stock outstanding at end of each period:

FY2018 — 15,353,378 shares, FY2017 — 15,351,442 shares

(iii) Average number of shares outstanding for each period (accumulated):

FY2018 — 310,488,219 shares, FY2017 — 312,272,849 shares

* This financial results is not subject to audits by certified public accountants or auditing firms.

* Explanation regarding the proper use of performance forecasts and other special items

- All projections are based on the information available to management at the time of making this report and are not guarantees of future performance. Uncertainties could cause the actual results of Toyota Industries to differ materially from any projections discussed in this report.
- Our projections are based on assumed exchange rates of 105 yen to the U.S. dollar and 130 yen to the euro for FY2019.
- Please see page 3 on attached documents for details on performance forecasts in "Future Outlook".

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1. Business Results

(1) Overview on Consolidated Business Results

In fiscal 2018 (ended March 31, 2018), the global economy remained strong overall on the back of an expansion in consumer spending and exports in Europe and the United States despite such uncertainties as the slowdown in economic growth in China and geopolitical risks. The Japanese economy progressed favorably due mainly to an increase in exports as well as a recovery in domestic demand including consumer spending and capital investment. In this operating environment, Toyota Industries undertook efforts to ensure customer trust through a dedication to quality as well as to expand sales by responding flexibly to market trends.

As a result, total consolidated net sales amounted to 2,003.9 billion yen, an increase of 328.8 billion yen (20%) from fiscal 2017.

Operating results by business segment are as follows.

The automobile market expanded on a global basis, supported by robust sales mainly in Europe and China. Amid such operating conditions, net sales of the Automobile Segment totaled 595.0 billion yen, an increase of 32.4 billion yen, or 6%.

Within this segment, net sales of the Vehicle Business amounted to 72.1 billion yen, a decrease of 1.0 billion yen, or 1%, due to decreases in sales of the Vitz (Yaris overseas).

Net sales of the Engine Business totaled 98.7 billion yen, an increase of 8.7 billion yen, or 10%, as a result of increases in sales of AR gasoline engines and GD diesel engines.

Net sales of the Car Air-Conditioning Compressor Business totaled 351.4 billion yen, an increase of 16.7 billion yen, or 5%, attributable mainly to an increase in unit sales in Japan, North America and China.

Net sales of the Electronics Parts, Foundry and Others Business totaled 72.7 billion yen, an increase of 8.0 billion, or 12%, due primarily to increases in sales of electronics parts and foundry products.

The materials handling equipment market as a whole expanded globally driven by China, emerging countries, the United States and Europe. Amid this operating climate, Toyota Industries strengthened production and sales structures and rolled out new products matched to respective markets. In December 2017, Toyota Industries commenced sales of the new reach type electric lift trucks, "Rinova" in Japan. These initiatives led to an increase in unit sales of mainstay lift trucks in respective regions. In addition, U.S.-based Bastian Solutions LLC and Netherland-based Vanderlande Industries Holding B.V. joined the Toyota Industries Group in April 2017 and May 2017, respectively, resulting in net sales of 1,283.0 billion yen, an increase of 294.9 billion yen, or 30%.

The textile machinery market was sluggish mainly in China and emerging countries in Asia. Despite an increase in sales of instruments for textile quality measurement, sales of both weaving machinery and spinning machinery declined, which resulted in net sales of 65.5 billion yen, a decrease of 0.7 billion yen (1%).

In terms of overall profit, despite increase in raw material costs and increase in labor costs, Toyota Industries recorded an increase in profit due mainly to increases in sales efforts, promoting cost reduction efforts throughout the Toyota Industries Group, the impact of exchange rate fluctuations and changes in retirement benefit plan. As a result, Toyota Industries posted consolidated operating profit of 147.4 billion yen, an increase of 20.1 billion yen, or 16%, from fiscal 2017 and profit before income taxes of 209.8 billion yen, an increase of 27.9 billion yen, or 15%, from fiscal 2017. Profit attributable to owners of the parent totaled 168.1 billion yen, an increase of 36.8 billion yen, or 28%, from fiscal 2017.

(2) Overview on Consolidated Financial Condition

Total assets increased 700.3 billion yen from the end of the previous fiscal year to 5,258.5 billion yen due mainly to an increase in market value of investment securities. Liabilities amounted to 2,624.6 billion yen, an increase of 382.9 billion yen from the end of the previous fiscal year due mainly to an increase in corporate bonds and loans. Equity amounted to 2,633.8 billion yen, an increase of 317.4 billion yen from the end of the previous fiscal year.

(3) Overview on Cash Flows

Cash flows from operating activities increased by 268.5 billion yen in fiscal 2018, due mainly to posting profit before income taxes of 209.8 billion yen. Net cash provided by operating activities increased by 29.5 billion yen compared with an increase of 239.0 billion yen in fiscal 2017.

Cash flows from investing activities resulted in a decrease in cash of 340.3 billion yen in fiscal 2018, attributable primarily to an increase in payments for purchases of property, plant and equipment amounting to 200.1 billion yen. Net cash used in investing activities increased by 253.4 billion yen compared with a decrease of 86.9 billion yen in fiscal 2017.

Cash flows from financing activities resulted in an increase in cash of 153.3 billion yen in fiscal 2018, due mainly to proceeds from issuance of corporate bonds of 294.5 billion yen. Net cash provided by financial activities increased by 152.6 billion yen compared with an increase of 0.7 billion yen in fiscal 2017.

After adding translation adjustments and cash and cash equivalents at beginning of period, cash and cash equivalents as of March 31, 2018 stood at 323.8 billion yen, an increase of 80.2 billion yen (33%) from the end of the previous fiscal year.

(4) Future Outlook

With regard to the future economic outlook, the global economy is expected to continue growing. However, uncertainties surrounding the business environment preclude optimism, as the impact of trade frictions arising from protectionist policies in the United States, the future trend in monetary policy in principal countries and geopolitical risks require close monitoring. Toyota Industries forecasts consolidated net sales of 2,150.0 billion yen, operating profit of 135.0 billion yen, profit before income taxes of 189.0 billion yen and profit attributable to owners of the parent of 146.0 billion yen. By segment, we forecast net sales of 615.0 billion yen in the Automobile Segment and 1,410.0 billion yen in the Materials Handling Equipment Segment.

Our projections are based on exchange rates of ¥105 = US\$1 and ¥130 = € 1 for fiscal 2019.

Toyota Industries paid an interim cash dividend of 70.0 yen per common share in November 2017. Toyota Industries plans to pay a year-end cash dividend of 80.0 yen per common share, with total cash dividends for fiscal 2018 amounting to 150.0 yen per common share, an increase of 25.0 yen from fiscal 2017.

2. Basic Rationale for Selection of Accounting Standards

Toyota Industries adopted International Financial Reporting Standards ("IFRS") for its consolidated financial statements from the fiscal year ending on March 31, 2017.

3. Consolidated Financial Statements and main notes

(1) Consolidated Statement of Financial Position

(Millions of yen)

	FY2017 (As of March 31, 2017)	FY2018 (As of March 31, 2018)
Assets		
Current assets		
Cash and cash equivalents	243,685	323,830
Time deposits with deposit terms of over three months	162,668	111,796
Trade receivables and other receivables	646,542	764,514
Other financial assets	11,632	6,359
Inventories	194,427	223,714
Income tax receivables	21,106	9,359
Other current assets	42,356	54,219
Total current assets	1,322,420	1,493,793
Non-current assets		
Property, plant and equipment	833,329	889,220
Goodwill and intangible assets	185,813	361,797
Trade receivables and other receivables	149	337
Investments accounted for by the equity method	8,673	10,352
Other financial assets	2,161,509	2,441,545
Net defined benefit assets	18,129	29,232
Deferred tax assets	23,800	27,017
Other non-current assets	4,386	5,204
Total non-current assets	3,235,791	3,764,707
Total assets	4,558,212	5,258,500

(Millions of yen)

	FY2017 (As of March 31, 2017)	FY2018 (As of March 31, 2018)
Liabilities and Equity		
Liabilities		
Current liabilities		
Trade payables and other payables	395,698	479,253
Corporate bonds and loans	311,663	400,803
Other financial liabilities	71,807	71,683
Accrued income taxes	11,163	27,097
Provisions	7,397	7,754
Other current liabilities	12,872	19,284
Total current liabilities	810,603	1,005,876
Non-current liabilities		
Corporate bonds and loans	665,890	767,297
Other financial liabilities	79,375	70,912
Net defined benefit liabilities	92,552	86,655
Provisions	6,479	8,460
Deferred tax liabilities	567,803	665,342
Other non-current liabilities	19,039	20,086
Total non-current liabilities	1,431,140	1,618,754
Total liabilities	2,241,744	2,624,631
Equity		
Share of equity attributable to owners of the parent		
Capital stock	80,462	80,462
Capital surplus	105,417	105,343
Retained earnings	954,503	1,084,139
Treasury stock	(59,272)	(59,284)
Other components of shareholders' equity	1,159,181	1,342,730
Total share of equity attributable to owners of the parent	2,240,293	2,553,391
Non-controlling interests	76,174	80,478
Total equity	2,316,467	2,633,869
Total liabilities and equity	4,558,212	5,258,500

(2) Consolidated Statement of Profit or Loss and Consolidated Statement of Comprehensive Income

Consolidated Statement of Profit or Loss

(Millions of yen)

	FY2017 (April 1, 2016 - March 31, 2017)	FY2018 (April 1, 2017 - March 31, 2018)
Net sales	1,675,148	2,003,973
Cost of sales	(1,278,378)	(1,534,207)
Gross profit	396,769	469,765
Selling, general and administrative expenses	(268,354)	(334,347)
Other profit	11,411	21,915
Other expenses	(12,480)	(9,887)
Operating profit	127,345	147,445
Financial income	63,734	70,279
Financial expenses	(10,067)	(10,046)
Share of profit (loss) of investments accounted for by the equity method	974	2,149
Profit before income taxes	181,986	209,827
Income taxes	(44,420)	(36,010)
Profit	137,565	173,816
Profit attributable to:		
Owners of the parent	131,398	168,180
Non-controlling interests	6,167	5,635
Earnings per share		
Earnings per share- basic (yen)	420.78	541.67
Earnings per share- diluted (yen)	—	—

Consolidated Statement of Comprehensive Income

(Millions of yen)

	FY2017 (April 1, 2016 - March 31, 2017)	FY2018 (April 1, 2017 - March 31, 2018)
Profit	137,565	173,816
Other comprehensive income:		
Items not to be reclassified into profit or loss		
Net changes in revaluation of FVTOCI financial assets	77,802	184,278
Remeasurements of defined benefit plans	4,862	3,629
Other comprehensive income of affiliates accounted for by the equity method	21	(4)
Total items not to be reclassified into profit or loss	82,686	187,903
Items that can be reclassified into profit or loss		
Foreign currency translation adjustment	(18,913)	(1,564)
Cash flow hedges	1,242	1,419
Other comprehensive income of affiliates accounted for by the equity method	162	24
Total items that can be reclassified into profit or loss	(17,509)	(120)
Total other comprehensive income	65,177	187,782
Comprehensive income	202,743	361,599
Total comprehensive income attributable to:		
Owners of the parent	197,355	355,101
Non-controlling interests	5,387	6,497

(3) Consolidated Statement of Changes in Equity

(Millions of yen)

	Share of equity attributable to owners of the parent					
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Other components of shareholders' equity	
					Net changes in revaluation of FVTOCI financial assets	Remeasurements of defined benefit plans
Balance at April 1, 2016	80,462	105,517	855,317	(41,266)	1,132,655	—
Profit	—	—	131,398	—	—	—
Other comprehensive income	—	—	—	—	77,521	4,811
Total comprehensive income	—	—	131,398	—	77,521	4,811
Repurchase of treasury stock	—	(36)	—	(18,011)	—	—
Disposal of treasury stock	—	(0)	—	5	—	—
Dividends	—	—	(37,609)	—	—	—
Changes in ownership interest of subsidiaries	—	(62)	—	—	—	—
Changes in non-controlling interests as a result of change in scope of consolidation	—	—	—	—	—	—
Reclassified into retained earnings	—	—	5,395	—	(584)	(4,811)
Other increases (decreases)	—	—	—	—	—	—
Total transactions with owners	—	(99)	(32,213)	(18,005)	(584)	(4,811)
Balance at March 31, 2017	80,462	105,417	954,503	(59,272)	1,209,592	—
Profit	—	—	168,180	—	—	—
Other comprehensive income	—	—	—	—	183,956	3,525
Total comprehensive income	—	—	168,180	—	183,956	3,525
Repurchase of treasury stock	—	—	—	(12)	—	—
Disposal of treasury stock	—	—	—	—	—	—
Dividends	—	—	(41,915)	—	—	—
Changes in ownership interest of subsidiaries	—	(74)	—	—	—	—
Changes in non-controlling interests as a result of change in scope of consolidation	—	—	—	—	—	—
Reclassified into retained earnings	—	—	3,371	—	153	(3,525)
Other increases (decreases)	—	—	—	—	—	—
Total transactions with owners	—	(74)	(38,544)	(12)	153	(3,525)
Balance at March 31, 2018	80,462	105,343	1,084,139	(59,284)	1,393,702	—

(Millions of yen)

	Share of equity attributable to owners of the parent					Non-controlling interests	Total equity
	Other components of shareholders' equity				Total		
	Foreign currency translation adjustment	Cash flow hedges	Subscription rights to shares	Total			
Balance at April 1, 2016	(32,799)	(1,235)	6	1,098,627	2,098,658	70,655	2,169,313
Profit	—	—	—	—	131,398	6,167	137,565
Other comprehensive income	(17,618)	1,242	—	65,957	65,957	(779)	65,177
Total comprehensive income	(17,618)	1,242	—	65,957	197,355	5,387	202,743
Repurchase of treasury stock	—	—	—	—	(18,048)	—	(18,048)
Disposal of treasury stock	—	—	—	—	5	—	5
Dividends	—	—	—	—	(37,609)	(2,290)	(39,899)
Changes in ownership interest of subsidiaries	—	—	—	—	(62)	30	(31)
Changes in non-controlling interests as a result of change in scope of consolidation	—	—	—	—	—	30	30
Reclassified into retained earnings	—	—	—	(5,395)	—	—	—
Other increases (decreases)	—	—	(6)	(6)	(6)	2,360	2,354
Total transactions with owners	—	—	(6)	(5,402)	(55,721)	131	(55,589)
Balance at March 31, 2017	(50,417)	6	—	1,159,181	2,240,293	76,174	2,316,467
Profit	—	—	—	—	168,180	5,635	173,816
Other comprehensive income	(1,980)	1,419	—	186,920	186,920	861	187,782
Total comprehensive income	(1,980)	1,419	—	186,920	355,101	6,497	361,599
Repurchase of treasury stock	—	—	—	—	(12)	—	(12)
Disposal of treasury stock	—	—	—	—	—	—	—
Dividends	—	—	—	—	(41,915)	(2,390)	(44,306)
Changes in ownership interest of subsidiaries	—	—	—	—	(74)	—	(74)
Changes in non-controlling interests as a result of change in scope of consolidation	—	—	—	—	—	166	166
Reclassified into retained earnings	—	—	—	(3,371)	—	—	—
Other increases (decreases)	—	—	—	—	—	30	30
Total transactions with owners	—	—	—	(3,371)	(42,003)	(2,193)	(44,196)
Balance at March 31, 2018	(52,397)	1,426	—	1,342,730	2,553,391	80,478	2,633,869

(4) Consolidated Statement of Cash Flows

(Millions of yen)

	FY2017 (April 1, 2016 - March 31, 2017)	FY2018 (April 1, 2017 - March 31, 2018)
Cash flows from operating activities:		
Profit before income taxes	181,986	209,827
Depreciation and amortization	148,957	162,481
Impairment losses	2,136	2,849
Interest and dividends income	(62,862)	(67,115)
Interest expenses	8,111	7,862
Share of (profit) loss of investments accounted for by the equity method	(974)	(2,149)
(Increase) decrease in inventories	(3,010)	(23,875)
(Increase) decrease in trade receivables and other receivables	(16,249)	(37,417)
Increase (decrease) in trade payables and other payables	28,589	(452)
Others	(16,772)	(22,145)
Subtotal	269,912	229,863
Interest and dividends income received	63,186	67,401
Interest expenses paid	(8,374)	(7,766)
Income taxes paid	(85,630)	(20,929)
Net cash provided by (used in) operating activities	239,094	268,567
Cash flows from investing activities:		
Payments for purchases of property, plant and equipment	(164,225)	(200,115)
Proceeds from sales of property, plant and equipment	10,167	12,474
Payments for purchases of investment securities	(30,612)	(18,022)
Proceeds from sales of investment securities	7,591	136
Payments for acquisition of subsidiaries' stock resulting in change in scope of consolidation	(2,855)	(172,511)
Payments for loans made	(607)	(648)
Proceeds from collection of loans	958	950
Payments for bank deposits	(373,122)	(241,296)
Proceeds from withdrawals of bank deposits	480,742	292,010
Payments for transfer of business	(3,269)	(248)
Others	(11,691)	(13,052)
Net cash provided by (used in) investing activities	(86,925)	(340,324)

(Millions of yen)

	FY2017 (April 1, 2016- March 31, 2017)	FY2018 (April 1, 2017- March 31, 2018)
Cash flows from financing activities:		
Payments for acquisition of subsidiaries' stock not resulting in change in scope of consolidation	(131)	(1,159)
Proceeds from sales of subsidiaries' stock not resulting in change in scope of consolidation	463	70
Net Increase (decrease) in short-term loans payable(within three months)	16,384	(32,031)
Proceeds from short-term loans payable (over three months)	36,921	26,729
Repayments of short-term loans payable (over three months)	(114,087)	(26,607)
Proceeds from long-term loans payable	63,242	108,882
Repayments of long-term loans payable	(36,084)	(162,706)
Proceeds from issuance of corporate bonds	80,068	294,596
Repayments of corporate bonds	(20,000)	(10,000)
Payments for repurchase of treasury stock	(18,048)	(12)
Cash dividends paid	(37,609)	(41,915)
Cash dividends paid to non-controlling interests	(2,290)	(2,390)
Proceeds from payments by non-controlling interests	2,245	422
Others	29,714	(572)
Net cash provided by (used in) financing activities	789	153,303
Translation adjustments of cash and cash equivalents	(1,672)	(1,400)
Net increase (decrease) in cash and cash equivalents	151,286	80,145
Cash and cash equivalents at beginning of period	92,399	243,685
Cash and cash equivalents at end of period	243,685	323,830

(5) Note on Consolidated Financial Statements
(Note on premise of going concern) : No

(Segment Information)

FY2017 (April 1, 2016- March 31, 2017)

(Millions of yen)

	Automobile	Materials Handling Equipment	Textile Machinery	Others (Note 2)	Total (Note 1)	Elimination (Note 3)	Consolidated (Note 4)
Sales							
Outside customer sales	562,672	988,148	66,288	58,039	1,675,148	—	1,675,148
Inter-segment transactions	23,816	1,142	210	23,408	48,578	(48,578)	—
Total	586,489	989,290	66,498	81,448	1,723,727	(48,578)	1,675,148
Segment profit	24,964	89,475	6,868	6,051	127,359	(14)	127,345
Segment Assets	540,453	1,352,270	46,978	286,030	2,225,732	2,332,479	4,558,212
Financial income							63,734
Financial expenses							(10,067)
Share of profit (loss) of investments accounted for by the equity method							974
Profit before income taxes							181,986

(Notes) 1. Main products and services of each segment

Automobile..... Vehicles, diesel and gasoline engines, car air-conditioning compressors, electronics components, foundry parts

Materials handling equipment... Lift trucks, warehouse trucks, automated storage and retrieval systems, aerial work platforms

Textile machinery..... Weaving machinery, spinning machinery, instruments for yarn testing and cotton classing

2. "Others" represents businesses not included in the reporting segments, and its primary service is the land transportation.

3. Breakdown of elimination

(14) million yen included in "Elimination" for "Segment profit" is inter-segment transactions.

"Elimination" for "Segment assets" includes corporate assets.

Corporate assets mainly consist of the Company's cash and deposits as well as marketable securities and investment securities.

4. "Segment profit" reconciles to operating profit disclosed in the consolidated statements of profit or loss.

(Millions of yen)

	Automobile	Materials Handling Equipment	Textile Machinery	Others (Note 2)	Total (Note 1)	Elimination (Note 3)	Consolidated (Note 4)
Sales							
Outside customer sales	595,019	1,283,063	65,517	60,372	2,003,973	—	2,003,973
Inter-segment transactions	26,136	2,116	215	24,979	53,447	(53,447)	—
Total	621,156	1,285,179	65,732	85,351	2,057,420	(53,447)	2,003,973
Segment profit	29,618	104,993	6,182	6,666	147,461	(16)	147,445
Segment Assets	562,334	1,704,883	48,087	242,841	2,558,147	2,700,353	5,258,500
Financial income							70,279
Financial expenses							(10,046)
Share of profit (loss) of investments accounted for by the equity method							2,149
Profit before income taxes							209,827

- (Notes)
- Main products and services of each segment
 - Automobile..... Vehicles, diesel and gasoline engines, car air-conditioning compressors, electronics components, foundry parts
 - Materials handling equipment... Lift trucks, warehouse trucks, automated storage and retrieval systems, aerial work platforms, logistics solutions
 - Textile machinery..... Weaving machinery, spinning machinery, instruments for yarn testing and cotton classing
 - "Others" represents businesses not included in the reporting segments, and its primary service is the land transportation.
 - Breakdown of elimination
 - (16) million yen included in "Elimination" for "Segment profit" is inter-segment transactions.
 - "Elimination" for "Segment assets" includes corporate assets.
 - Corporate assets mainly consist of the Company's cash and deposits as well as marketable securities and investment securities.
 - "Segment profit" reconciles to operating profit disclosed in the consolidated statements of profit or loss.

(Earnings per Share)

(1) Basis of calculation for basic earnings per share

(i) Profit attributable to owners of the parent

(Millions of yen)

	FY2017 (April 1, 2016 - March 31, 2017)	FY2018 (April 1, 2017 - March 31, 2018)
Profit attributable to owners of common stock of the parent	131,398	168,180

(ii) Weighted-average shares of common stock

(Thousands)

	FY2017 (April 1, 2016 - March 31, 2017)	FY2018 (April 1, 2017 - March 31, 2018)
Weighted-average number of common stock	312,272	310,488

(2) Basis of calculation for diluted earnings per share

Diluted earnings per share are omitted because there are no dilutive shares.

(Subsequent event) : None