

[IFRS] FINANCIAL SUMMARY for FY2018 First Quarter (April 1, 2017 - June 30, 2017)

1. Consolidated financial results

(Billion yen)

	FY2017 1st Quarter		FY2018 1st Quarter		Change		Current forecast		Changes from the previous fiscal year %
	April 2016 - June 2016		April 2017 - June 2017		Amount	%	FY2018 (April 2017 - March 2018)		
Net sales	Profit ratio	401.5	Profit ratio	445.3	43.8	10.9	Profit ratio	1,850.0	10.4
Operating profit	7.2%	28.9	9.9%	44.2	15.3	52.6	7.3%	135.0	6.0
Profit before income taxes	14.4%	57.7	17.4%	77.4	19.7	34.2	10.2%	188.0	3.3
Profit attributable to owners of the parent	10.7%	42.9	13.5%	59.9	17.0	39.6	7.0%	130.0	(1.1)
Earnings per share		¥136.70		¥193.08	¥56.38			¥418.69	
Investments in tangible assets		14.9		17.4	2.5	16.2		120.0	55.1
Depreciation		18.2		18.3	0.1	0.6		76.0	3.7
Total assets	(As of March 31, 2017)	4,558.2	(As of June 30, 2017)	4,751.2	193.0	4.2			
Total equity		2,316.4		2,344.1	27.7	1.2			
Percentage of equity attributable to owners of the parent		49.1%		47.7%					
Consolidated subsidiaries		207 companies		253 companies	46 companies				
Exchange rate	¥/US\$	108		111	3			105	
	¥/Euro	122		122	0			115	

(Note) The current forecast is not revised from the forecast of consolidated financial results for FY2018 announced on April 28, 2017.

2. Segment information

Net sales / [Operating profit]

(Billion yen)

	FY2017 1st Quarter		FY2018 1st Quarter		Change		Current forecast		Changes from the previous fiscal year %
	April 2016 - June 2016		April 2017 - June 2017		Amount	%	FY2018 (April 2017 - March 2018)		
	Sales distribution ratio		Sales distribution ratio				Sales distribution ratio		
Vehicle	4.1%	16.4	4.0%	17.6	1.2	7.4	3.9%	72.0	(1.6)
Engine	5.3%	21.3	5.2%	22.9	1.6	7.7	5.1%	94.0	4.4
Car air-conditioning compressor	21.1%	84.6	19.2%	85.4	0.8	1.0	18.8%	347.0	3.7
Electronics parts, foundry and others	3.6%	14.5	3.7%	16.6	2.1	14.7	3.6%	67.0	3.5
Automobile total	34.1%	136.9	32.1%	142.7	5.8	4.3	31.4%	580.0	3.1
		[5.0]		[15.6]	[10.6]				
Materials handling equipment	58.9%	236.6	61.6%	274.5	37.9	16.0	62.5%	1,156.0	17.0
		[20.7]		[25.1]	[4.4]				
Textile machinery	3.5%	13.9	3.3%	14.5	0.6	4.3	3.0%	56.0	(15.5)
		[1.4]		[2.2]	[0.8]				
Others	3.5%	14.0	3.0%	13.5	(0.5)	(3.8)	3.1%	58.0	(0.1)
		[1.6]		[1.1]	[(0.5)]				
Total	100.0%	401.5	100.0%	445.3	43.8	10.9	100.0%	1,850.0	10.4
		[28.9]		[44.2]	[15.3]				

3. Unit sales

(Thousand units)

	FY2017 1st Quarter	FY2018 1st Quarter	Change	Current forecast	Changes from the previous fiscal year
	(April 2016 - June 2016)	(April 2017 - June 2017)		(April 2017 - March 2018)	fiscal year
RAV4	47	50	3	205	(1)
Vitz (Yaris)	21	26	5	95	(6)
Vehicle total	68	76	8	300	(7)
Diesel	71	75	4	281	(13)
Gasoline	44	56	12	249	42
Engine total	115	131	16	530	29
Car air-conditioning compressor *	821	819	(2)	3,350	95
Materials handling equipment	62	64	2	255	2
Air-jet loom	1.2	1.0	(0.2)	5.0	(1.9)

4. Changes in profit before income taxes

(Billion yen)

Sales efforts	4.9
Cost reduction	1.7
Positive impact of exchange rate fluctuations	0.9
Changes in retirement benefit plan	14.3
Financial income and financial expenses	4.4
Increases total	26.2
Increase in raw material costs	(2.1)
Increase in labor costs	(2.0)
Increase in expenses	(2.4)
Decreases total	(6.5)
Total changes in profit before income taxes	19.7

*(Note) The unit for unit sales of car air-conditioning compressor is ten thousand.

English translation from the original Japanese-language document