

Supplementary Material for Financial Results for the 9 months ended December 31, 2009

1. Consolidated Financial Results

		FY08	FY09 ended March 31, 2009							FY10 ending March 31, 2010						
			Full year	1st half		2nd half		Full year	1st half		2nd half		Full year			
				1Q	2Q	3Q	4Q		1Q	2Q	3Q	4Q				
Net sales	Billion yen	2,000.5	469.1	459.3	928.4	378.7	277.1	655.8	1,584.2	288.7	338.8	627.5	370.3	-	-	1,390.0
Operating income	(Margin) Billion yen	(4.8%) 96.8	(2.7%) 12.8	(2.2%) 10.1	(2.5%) 22.9	(▲ 1.1 %) ▲ 4.1	(▲ 9.2 %) ▲ 25.4	(▲ 4.5 %) ▲ 29.5	(▲ 0.4 %) ▲ 6.6	(▲ 3.3 %) ▲ 9.5	(2.0%) 6.7	(▲ 0.4 %) ▲ 2.8	(3.7%) 13.6	-	-	(1.3%) 18.0
Ordinary income	(Margin) Billion yen	(6.3%) 126.4	(6.8%) 31.7	(1.9%) 8.6	(4.3%) 40.3	(2.1%) 8.1	(▲ 12.3 %) ▲ 34.1	(▲ 4.0 %) ▲ 26.0	(0.9%) 14.3	(▲ 0.7 %) ▲ 2.1	(1.9%) 6.3	(0.7%) 4.2	(4.9%) 18.3	-	-	(1.9%) 26.0
Net income	(Margin) Billion yen	(4.0%) 80.4	(4.5%) 21.1	(0.5%) 2.4	(2.5%) 23.5	(1.0%) 3.9	(▲ 21.7 %) ▲ 60.1	(▲ 8.6 %) ▲ 56.2	(▲ 2.1 %) ▲ 32.7	(▲ 0.0 %) ▲ 0.1	(0.1%) 0.3	(0.0%) 0.2	(3.1%) 11.4	-	-	(0.9%) 12.0
Net Income per Share	Yen	258	68	7	75	13	▲ 193	▲ 180	▲ 105	▲ 0	1	1	36	-	-	39
Capital Expenditures	Billion yen	104.2	23.9	32.7	56.6	22.8	25.0	47.8	104.4	7.9	6.9	14.8	4.3	-	-	36.0
Depreciation	Billion yen	83.7	21.0	22.5	43.5	22.3	21.4	43.7	87.2	17.5	18.4	35.9	18.8	-	-	73.0

【Exchange rate】

Yen / US\$	114	105	108	106	96	94	95	101	97	94	95	90	-	-	93
Yen / EURO	162	163	162	163	127	122	124	143	133	134	133	133	-	-	132

2. Cash Dividends

	FY05	FY06	FY07	FY08	FY09	FY10 (Forecast)
Cash dividends per share (Yen)	32	38	50	60	40	To be determined
Interim dividend	13	18	22	28	30	10
Consolidated payout ratio	23.7%	26.0%	26.3%	23.3%	-	-

【Number of shares】

(shares)

	FY05	FY06	FY07	FY08	FY09	09/9
Shares outstanding	318,236,815	319,320,446	312,075,475	311,589,570	311,577,613	311,573,241
Treasury stock	7,603,825	6,520,194	13,765,165	14,251,070	14,263,027	14,267,399
Total share issued	325,840,640	325,840,640	325,840,640	325,840,640	325,840,640	325,840,640

3. Business Segment Information

(Billion yen)

		FY08	FY09 ended March 31, 2009							FY10 ending March 31, 2010						
			Full year			1st half			2nd half	Full year			1st half			2nd half
		1Q		2Q	3Q		4Q	1Q			2Q	3Q		4Q		
Automobile	Vehicle	500.1	111.2	110.2	221.4	97.3	59.4	156.7	378.1	74.1	100.2	174.3	114.0	-	-	403.0
	Engine	178.7	46.6	44.2	90.8	36.3	29.5	65.8	156.6	29.1	40.9	70.0	45.2	-	-	164.0
	Car air-conditioning Compressor	253.5	58.3	55.4	113.7	43.0	29.6	72.6	186.3	36.7	43.2	79.9	47.0	-	-	177.0
	Foundry, electronics parts and others	36.8	9.6	9.6	19.2	8.8	6.7	15.5	34.7	6.8	8.9	15.7	10.2	-	-	41.0
	Net sales	969.2	225.9	219.5	445.4	185.2	125.3	310.5	755.9	146.9	193.2	340.1	216.4	-	-	785.0
	Operating income	41.5	4.8	2.5	7.3	▲ 5.3	▲ 13.5	▲ 18.8	▲ 11.5	▲ 4.9	6.0	1.1	10.9	-	-	-
Materials handling equipment	Net sales	783.1	183.7	188.1	371.8	150.3	117.5	267.8	639.6	103.5	104.9	208.4	110.4	-	-	430.0
	Operating income	39.8	6.2	5.9	12.1	0.9	▲ 9.3	▲ 8.4	3.7	▲ 5.1	▲ 1.1	▲ 6.2	0.4	-	-	-
Logistics	Net sales	117.5	30.4	29.0	59.4	29.3	26.1	55.4	114.8	26.7	26.4	53.1	28.2	-	-	115.0
	Operating income	4.2	0.5	0.9	1.4	0.9	0.6	1.5	2.9	0.6	1.3	1.9	1.4	-	-	-
Textile machinery	Net sales	66.2	16.4	8.0	24.4	3.4	1.7	5.1	29.5	2.3	4.6	6.9	5.6	-	-	20.0
	Operating income	4.2	1.1	▲ 0.3	0.8	▲ 0.8	▲ 2.0	▲ 2.8	▲ 2.0	▲ 0.9	▲ 0.5	▲ 1.4	▲ 0.5	-	-	-
Others	Net sales	64.2	12.6	14.7	27.3	10.3	6.6	16.9	44.2	9.1	9.7	18.8	9.7	-	-	40.0
	Operating income	6.7	▲ 0.0	0.9	0.9	0.1	▲ 1.0	▲ 0.9	▲ 0.0	0.5	1.0	1.5	1.4	-	-	-
Eliminations	Net sales	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Operating income	0.2	0.0	0.1	0.1	0.1	0.1	0.2	0.3	0.1	0.1	0.2	0.1	-	-	-
Total	Net sales	2,000.5	469.1	459.3	928.4	378.7	277.1	655.8	1,584.2	288.7	338.8	627.5	370.3	-	-	1,390.0
	Operating income	96.8	12.8	10.1	22.9	▲ 4.1	▲ 25.4	▲ 29.5	▲ 6.6	▲ 9.5	6.7	▲ 2.8	13.6	-	-	18.0

Note: Net sales figures indicate outside customer sales and do not include intersegment transactions.

4. Net Sales by Destination

(Billion yen)

		FY08	FY09 ended March 31, 2009							FY10 ending March 31, 2010						
			Full year			1st half			2nd half	Full year			1st half			2nd half
		1Q		2Q	3Q		4Q	1Q			2Q	3Q		4Q		
Japan		(59%) 1,170.7	(57%) 269.4	(60%) 277.1	(59%) 546.5	(62%) 235.1	(64%) 176.7	(63%) 411.8	(60%) 958.3	(63%) 181.7	(68%) 229.0	(65%) 410.7	(68%) 250.6	-	-	-
Overseas	North America	(13%) 265.9	(12%) 56.4	(12%) 54.9	(12%) 111.3	(13%) 47.6	(12%) 33.7	(12%) 81.3	(12%) 192.6	(11%) 32.1	(10%) 32.6	(10%) 64.7	(10%) 36.1	-	-	-
	Europe	(19%) 373.3	(21%) 95.3	(19%) 87.5	(20%) 182.8	(18%) 69.0	(18%) 51.0	(18%) 120.0	(19%) 302.8	(20%) 56.4	(16%) 53.5	(18%) 109.9	(15%) 56.4	-	-	-
	Others	(9%) 190.5	(10%) 47.9	(9%) 39.8	(9%) 87.7	(7%) 27.0	(6%) 15.8	(7%) 42.8	(9%) 130.5	(6%) 18.5	(6%) 23.5	(7%) 42.0	(7%) 27.4	-	-	-
Subtotal		(41%) 829.8	(43%) 199.7	(40%) 182.2	(41%) 381.9	(38%) 143.6	(36%) 100.4	(37%) 244.0	(40%) 625.9	(37%) 107.0	(32%) 109.8	(35%) 216.8	(32%) 119.7	-	-	-
Total		(100%) 2,000.5	(100%) 469.1	(100%) 459.3	(100%) 928.4	(100%) 378.7	(100%) 277.1	(100%) 655.8	(100%) 1,584.2	(100%) 288.7	(100%) 338.8	(100%) 627.5	(100%) 370.3	-	-	(100%) 1,390.0

● Vehicle Sales

(Thousand units)

	Destination	FY08	FY09 ended March 31, 2009							FY10 ending March 31, 2010								
		Full year	1st half			2nd half				Full year	1st half			2nd half				Full year
			1Q	2Q	3Q	4Q	1Q	2Q	3Q		4Q	1Q	2Q	3Q	4Q			
Vitz/Yaris	Japan	69	13	16	29	11	19	30	59	17	19	36	25	-	-	-		
	Overseas	117	25	26	51	40	9	49	100	6	19	25	21	-	-	-		
	Subtotal	186	38	42	80	51	28	79	159	23	38	61	46	-	-	151		
RAV4	(Overseas)	158	39	37	76	24	15	39	115	28	33	61	36	-	-	136		
MarkX ZiO	(Japan)	24	3	2	5	2	1	3	8	1	2	3	2	-	-	8		
	Total	368	80	81	161	77	44	121	282	52	73	125	84	-	-	295		

● Engine Sales

(Thousand units)

		FY08	FY09 ended March 31, 2009							FY10 ending March 31, 2010								
		Full year	1st half			2nd half				Full year	1st half			2nd half				Full year
			1Q	2Q	3Q	4Q	1Q	2Q	3Q		4Q	1Q	2Q	3Q	4Q			
Diesel Engine	KD-type (2.5/3.0 Liters)	181	51	52	103	37	25	62	165	30	41	71	52	-	-	-		
	AD-type (2.2 Liters)	85	15	10	25	5	5	10	35	6	12	18	9	-	-	-		
	VD-type (4.5 Liters)	23	10	10	20	12	5	17	37	3	5	8	7	-	-	-		
	Others	90	26	24	50	22	14	36	86	9	13	22	11	-	-	-		
	Subtotal	379	102	96	198	76	49	125	323	48	71	119	79	-	-	-		
Gasoline Engine	AR-type (2.5 Liters)	0	0	0	0	0	17	17	17	23	31	54	41	-	-	-		
	AZ-type (2.4 Liters)	66	14	15	29	9	13	22	51	14	15	29	15	-	-	-		
	MZ-type (3.3 Liters)	0	0	0	0	1	2	3	3	1	3	4	3	-	-	-		
	Others	66	15	14	29	10	6	16	45	6	3	9	3	-	-	-		
	Subtotal	132	29	29	58	20	38	58	116	44	52	96	62	-	-	-		
	Total	511	131	125	256	96	87	183	439	92	123	215	141	-	-	508		
CKD Parts		70	16	16	32	14	11	25	57	15	15	30	13	-	-	-		

● Car Air-conditioning Compressor Sales

(a) By Destination

(Thousand units)

	Destination	FY08	FY09 ended March 31, 2009							FY10 ending March 31, 2010								
		Full year	1st half			2nd half				Full year	1st half			2nd half				Full year
			1Q	2Q	3Q	4Q	1Q	2Q	3Q		4Q	1Q	2Q	3Q	4Q			
	Japan	5,280	1,290	1,260	2,550	1,060	670	1,730	4,280	760	960	1,720	1,170	-	-	-		
	North America	7,950	1,770	1,480	3,250	1,370	920	2,290	5,540	830	1,250	2,080	1,390	-	-	-		
	Europe	7,650	1,820	1,750	3,570	1,420	1,030	2,450	6,020	1,570	1,690	3,260	1,600	-	-	-		
	Others	980	250	240	490	230	150	380	870	210	230	440	240	-	-	-		
	Total	21,860	5,130	4,730	9,860	4,080	2,770	6,850	16,710	3,370	4,130	7,500	4,400	-	-	16,700		

(b) By Type

(Thousand units)

	Type	FY08	FY09 ended March 31, 2009							FY10 ending March 31, 2010								
		Full year	1st half			2nd half				Full year	1st half			2nd half				Full year
			1Q	2Q	3Q	4Q	1Q	2Q	3Q		4Q	1Q	2Q	3Q	4Q			
	Fixed displacement type	9,610	2,090	1,840	3,930	1,680	1,130	2,810	6,740	1,060	1,510	2,570	1,700	-	-	-		
	Variable displacement type	12,250	3,040	2,890	5,930	2,400	1,640	4,040	9,970	2,310	2,620	4,930	2,700	-	-	-		
	Total	21,860	5,130	4,730	9,860	4,080	2,770	6,850	16,710	3,370	4,130	7,500	4,400	-	-	16,700		

● Materials Handling Equipment (Toyota Material Handling Group-TMHG)

(Thousand units)

	FY08 Full year	FY09 ended March 31, 2009							FY10 ending March 31, 2010										
		1Q		2Q	1st half	3Q		4Q	2nd half	Full year	1Q		2Q	1st half	3Q		4Q	2nd half	Full year
Japan	39	10	9	19	9	4	13	32	5	6	11	6	-	-	-	-	-	-	
North America	57	13	13	26	11	10	21	47	6	7	13	8	-	-	-	-	-	-	
Europe	72	20	14	34	16	12	28	62	11	8	19	9	-	-	-	-	-	-	
Others	35	8	8	16	8	4	12	28	3	3	6	7	-	-	-	-	-	-	
Total	203	51	44	95	44	30	74	169	25	24	49	30	-	-	-	-	-	109	

- Amounts for each quarter except 1Q and 2nd half are calculated using the following formula.
 (a) 2Q = 1st half - 1Q (b) 3Q = 1Q through 3Q - 1st half (c) 4Q = Full year - 1st half - 3Q (d) 2nd half = Full year - 1st half
- All projections are based on the information available to management at the time of producing this report and are not guarantees of future performance. Certain risks such as economic conditions and exchange rate fluctuations, or other uncertainties could cause the actual results of Toyota Industries to differ materially from any projections discussed in this report.