

Supplementary Material for Financial Results for the 12 months ended March 31, 2008

1. Consolidated Financial Results

		FY07 ended March 31, 2007							FY08 ended March 31, 2008							FY09
		1Q	2Q	1st half	3Q	4Q	2nd half	Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year	Full year forecast
Net sales	Billion yen	471.6	441.4	913.0	479.0	486.3	965.3	1,878.3	486.4	469.3	955.7	521.6	523.2	1,044.8	2,000.5	2,050.0
Operating income	(Margin)	(4.8%)	(3.9%)	(4.4%)	(5.4%)	(4.9%)	(5.2%)	(4.8%)	(5.5%)	(4.3%)	(4.9%)	(5.1%)	(4.5%)	(4.8%)	(4.8%)	(3.8%)
	Billion yen	22.6	17.4	40.0	25.9	24.0	49.9	89.9	26.7	20.2	46.9	26.4	23.5	49.9	96.8	77.0
Ordinary income	(Margin)	(7.9%)	(3.7%)	(5.9%)	(7.6%)	(3.8%)	(5.7%)	(5.8%)	(9.0%)	(4.2%)	(6.6%)	(8.5%)	(3.7%)	(6.0%)	(6.3%)	(5.2%)
	Billion yen	37.1	16.3	53.4	36.3	18.7	55.0	108.4	43.6	19.6	63.2	44.1	19.1	63.2	126.4	107.0
Net income	(Margin)	(4.7%)	(1.8%)	(3.3%)	(4.4%)	(1.6%)	(3.0%)	(3.2%)	(6.3%)	(2.1%)	(4.2%)	(5.5%)	(2.2%)	(3.8%)	(4.0%)	(2.9%)
	Billion yen	22.2	8.0	30.2	21.3	7.9	29.2	59.4	30.5	9.8	40.3	28.7	11.4	40.1	80.4	59.0
Net Income per Share	Yen	70	26	96	68	26	94	190	98	31	129	92	37	129	258	189
Capital Expenditures	Billion yen	32.2	33.3	65.5	24.0	39.5	63.5	129.0	25.4	25.2	50.6	24.3	29.3	53.6	104.2	110.0
Depreciation	Billion yen	17.5	17.8	35.3	19.1	20.0	39.1	74.4	18.6	20.1	38.7	22.0	23.0	45.0	83.7	93.0

Note: Toyota Industries Sweden (formerly BT Industries) Group, which constitutes our network of subsidiaries, changed its fiscal year-end from December to March. As a result, the first quarter figures of fiscal 2007 include the Toyota Industries Sweden Group's results from January 2006 to June 2006.

[Exchange rate]

Yen / US\$	115	116	115	118	120	119	117	121	118	119	113	105	109	114	100
Yen / EURO	144	148	146	152	156	154	150	163	162	162	164	158	161	162	155
Yen / SEK	15.3	16.1	15.5	16.6	17.0	16.8	16.0	17.6	17.5	17.5	17.6	16.8	17.2	17.4	17.0

2. Cash Dividends

	FY04	FY05	FY06	FY07	FY08	FY09(Forecast)
Cash dividends per share (Yen)	24	32	38	50	60	60
Interim dividend	12	13	18	22	28	30
Consolidated payout ratio	22.2%	23.7%	26.0%	26.3%	23.3%	31.7%

[Number of shares]

	FY04	FY05	FY06	FY07	FY08
Shares outstanding	317,665,682	318,236,815	319,320,446	312,075,475	311,589,570
Treasury stock	8,174,958	7,603,825	6,520,194	13,765,165	14,251,070
Total share issued	325,840,640	325,840,640	325,840,640	325,840,640	325,840,640

3. Business Segment Information

(Billion yen)

		FY07 ended March 31, 2007							FY08 ended March 31, 2008							FY09
		1Q	2Q	1st half	2nd half		Full year	1Q	2Q	1st half	2nd half		Full year	Full year forecast		
					3Q	4Q					3Q	4Q				
Automobile	Vehicle	109.5	112.8	222.3	124.3	123.6	247.9	470.2	117.4	110.8	228.2	137.4	134.5	271.9	500.1	490.0
	Engine	36.8	43.3	80.1	42.8	44.5	87.3	167.4	44.0	41.0	85.0	46.3	47.4	93.7	178.7	200.0
	Car air-conditioning Compressor	52.6	60.5	113.1	56.9	65.4	122.3	235.4	67.1	61.6	128.7	62.6	62.2	124.8	253.5	240.0
	Foundry, electronics parts and others	7.3	8.0	15.3	8.1	8.3	16.4	31.7	8.1	8.8	16.9	9.6	10.3	19.9	36.8	40.0
	Net sales	206.4	224.6	431.0	232.0	241.8	473.8	904.8	236.8	222.1	458.9	256.1	254.2	510.3	969.2	970.0
	Operating income	7.5	6.2	13.7	8.9	10.9	19.8	33.5	11.6	7.2	18.8	11.5	11.2	22.7	41.5	-
Materials handling equipment	Net sales	221.5	166.7	388.2	192.5	186.5	379.0	767.2	190.4	186.9	377.3	200.0	205.8	405.8	783.1	840.0
	Operating income	13.5	9.2	22.7	14.6	9.9	24.5	47.2	12.4	9.5	21.9	9.6	8.3	17.9	39.8	-
Logistics	Net sales	18.0	21.8	39.8	24.0	25.6	49.6	89.4	29.3	28.6	57.9	29.9	29.7	59.6	117.5	130.0
	Operating income	0.2	0.3	0.5	0.6	0.6	1.2	1.7	0.5	1.4	1.9	0.8	1.5	2.3	4.2	-
Textile machinery	Net sales	13.2	14.2	27.4	15.1	15.9	31.0	58.4	14.2	16.5	30.7	18.0	17.5	35.5	66.2	50.0
	Operating income	0.0	0.5	0.5	0.4	0.1	0.5	1.0	0.4	0.9	1.3	1.8	1.1	2.9	4.2	-
Others	Net sales	12.4	13.9	26.3	15.5	16.5	32.0	58.3	15.6	15.1	30.7	17.6	15.9	33.5	64.2	60.0
	Operating income	1.1	1.1	2.2	1.5	2.6	4.1	6.3	1.4	1.2	2.6	2.6	1.5	4.1	6.7	-
Eliminations	Net sales	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Operating income	0.0	0.0	0.0	-0.0	-0.0	-0.0	-0.0	0.1	0.0	0.1	0.1	0.0	0.1	0.2	-
Total	Net sales	471.6	441.4	913.0	479.0	486.3	965.3	1,878.3	486.4	469.3	955.7	521.6	523.2	1,044.8	2,000.5	2,050.0
	Operating income	22.6	17.4	40.0	25.9	24.0	49.9	89.9	26.7	20.2	46.9	26.4	23.5	49.9	96.8	77.0

Note 1: As the Toyota Industries Sweden (formerly BT Industries) Group changed its fiscal year-end, the first quarter figures of fiscal 2007 in the Materials Handling Equipment Segment include the Toyota Industries Sweden Group's results from January 2006 to June 2006.

Note 2: Net sales figures indicate outside customer sales and do not include intersegment transactions.

4. Net Sales by Destination

(Billion yen)

		FY07 ended March 31, 2007							FY08 ended March 31, 2008							FY09
		1Q	2Q	1st half	2nd half		Full year	1Q	2Q	1st half	2nd half		Full year	Full year forecast		
					3Q	4Q					3Q	4Q				
Japan		(52%) 245.4	(60%) 266.5	(56%) 511.9	(60%) 286.0	(59%) 288.5	(60%) 574.5	(58%) 1,086.4	(57%) 277.8	(59%) 274.9	(58%) 552.7	(59%) 307.3	(59%) 310.7	(59%) 618.0	(58%) 1,170.7	-
Overseas	North America	(18%) 85.2	(16%) 70.2	(17%) 155.4	(14%) 68.0	(13%) 64.5	(14%) 132.5	(15%) 287.9	(15%) 75.0	(14%) 64.9	(15%) 139.9	(12%) 64.4	(12%) 61.6	(12%) 126.0	(13%) 265.9	-
	Europe	(23%) 106.2	(15%) 68.3	(19%) 174.5	(18%) 84.8	(18%) 88.3	(18%) 173.1	(19%) 347.6	(19%) 92.4	(17%) 81.7	(18%) 174.1	(19%) 99.4	(19%) 99.8	(19%) 199.2	(19%) 373.3	-
	Others	(7%) 34.8	(8%) 36.3	(8%) 71.1	(8%) 40.2	(10%) 45.0	(8%) 85.2	(8%) 156.3	(9%) 41.1	(10%) 47.8	(9%) 88.9	(10%) 50.5	(10%) 51.1	(10%) 101.6	(10%) 190.5	-
	Subtotal	(48%) 226.2	(40%) 174.9	(44%) 401.1	(40%) 193.0	(41%) 197.8	(40%) 390.8	(42%) 791.9	(43%) 208.6	(41%) 194.4	(42%) 403.0	(41%) 214.3	(41%) 212.5	(41%) 426.8	(42%) 829.8	-
Total		(100%) 471.6	(100%) 441.4	(100%) 913.0	(100%) 479.0	(100%) 486.3	(100%) 965.3	(100%) 1,878.3	(100%) 486.4	(100%) 469.3	(100%) 955.7	(100%) 521.6	(100%) 523.2	(100%) 1,044.8	(100%) 2,000.5	(100%) 2,050.0

Vehicle Sales

(Thousand units)

		FY07 ended March 31, 2007							FY08 ended March 31, 2008							FY09
		1st half		2nd half		Full year	1st half		2nd half		Full year	Full year forecast				
		1Q	2Q	3Q	4Q		1Q	2Q	3Q	4Q						
Vitz/Yaris	Destination															
	Japan	20	14	34	15	13	28	62	11	16	27	18	24	42	69	57
	Overseas	26	29	55	34	31	65	120	29	27	56	33	28	61	117	124
Subtotal		46	43	89	49	44	93	182	40	43	83	51	52	103	186	181
RAV4	(Overseas)	37	41	78	44	46	90	168	46	38	84	31	43	74	158	152
MarkX ZiO	(Japan)	-	-	-	-	-	-	-	-	2	2	17	5	22	24	27
Total		83	84	167	93	90	183	350	86	83	169	99	100	199	368	360

Engine Sales

(Thousand units)

		FY07 ended March 31, 2007							FY08 ended March 31, 2008							FY09
		1st half		2nd half		Full year	1st half		2nd half		Full year	Full year forecast				
		1Q	2Q	3Q	4Q		1Q	2Q	3Q	4Q						
Diesel Engine	KD-type (2.5/3.0 Liters)	28	26	54	32	43	75	129	38	42	80	51	50	101	181	222
	AD-type (2.2 Liters)	21	27	48	32	27	59	107	28	21	49	17	19	36	85	71
	VD-type (4.5 Liters)	-	-	-	0	3	3	3	2	3	5	8	10	18	23	39
	L-type (3.0 Liters)	0	13	13	12	11	23	36	12	12	24	13	12	25	49	46
	HZ-type (4.2 Liters) and others	21	22	43	18	13	31	74	14	9	23	10	8	18	41	52
	Subtotal	70	88	158	94	97	191	349	94	87	181	99	99	198	379	430
Gasoline Engine	AZ-type (2.4 Liters)	17	17	34	17	16	33	67	16	15	31	16	19	35	66	64
	FZ-type (4.5 Liters)	11	12	23	11	9	20	43	11	8	19	5	5	10	29	28
	Y-type (2.0/2.2 Liters)	8	8	16	6	8	14	30	8	7	15	7	7	14	29	18
	Others	-	-	-	-	-	-	-	1	1	2	4	2	6	8	40
Subtotal		36	37	73	34	33	67	140	36	31	67	32	33	65	132	150
Total		106	125	231	128	130	258	489	130	118	248	131	132	263	511	580
CKD Parts		28	27	55	17	17	34	89	19	18	37	16	17	33	70	61

Car Air-conditioning Compressor Sales

(Thousand units)

(a) By Destination

		FY07 ended March 31, 2007							FY08 ended March 31, 2008							FY09
		1st half		2nd half		Full year	1st half		2nd half		Full year	Full year forecast				
		1Q	2Q	3Q	4Q		1Q	2Q	3Q	4Q						
Japan		1,300	1,320	2,620	1,340	1,360	2,700	5,320	1,320	1,270	2,590	1,330	1,360	2,690	5,280	5,300
North America		2,100	1,760	3,860	1,830	2,040	3,870	7,730	2,170	1,880	4,050	2,000	1,900	3,900	7,950	7,620
Europe		1,500	1,530	3,030	1,640	1,940	3,580	6,610	1,920	1,940	3,860	1,890	1,900	3,790	7,650	8,050
Others		160	190	350	200	250	450	800	230	230	460	270	250	520	980	1,030
Total		5,060	4,800	9,860	5,010	5,590	10,600	20,460	5,640	5,320	10,960	5,490	5,410	10,900	21,860	22,000

(b) By Type

(Thousand units)

		FY07 ended March 31, 2007							FY08 ended March 31, 2008							FY09
		1st half		2nd half		Full year	1st half		2nd half		Full year	Full year forecast				
		1Q	2Q	3Q	4Q		1Q	2Q	3Q	4Q						
Fixed displacement type		2,830	2,520	5,350	2,450	2,610	5,060	10,410	2,620	2,300	4,920	2,460	2,230	4,690	9,610	9,220
Variable displacement type		2,230	2,280	4,510	2,560	2,980	5,540	10,050	3,020	3,020	6,040	3,030	3,180	6,210	12,250	12,780
Total		5,060	4,800	9,860	5,010	5,590	10,600	20,460	5,640	5,320	10,960	5,490	5,410	10,900	21,860	22,000

Materials Handling Equipment (Toyota Material Handling Group-TMHG)

(Thousand units)

	FY07 ended March 31, 2007							FY08 ended March 31, 2008							FY09		
	1Q		2Q	1st half		2nd half		Full year	1Q		2Q	1st half		2nd half		Full year	Full year forecast
Japan	10	8	18	13	8	21	39	10	9	19	11	9	20	39	41		
North America	25	15	40	17	15	32	72	16	13	29	15	13	28	57	56		
Europe	27	12	39	17	19	36	75	18	13	31	20	21	41	72	80		
Others	8	7	15	5	9	14	29	7	9	16	9	10	19	35	36		
Total	70	42	112	52	51	103	215	51	44	95	55	53	108	203	213		

Note 1: As a result of the establishment of TMHG, these figures include both Toyota- and BT-brand industrial vehicles.

Note 2: As the Toyota Industries Sweden (formerly BT Industries) Group changed its fiscal year-end, the first quarter figures of fiscal 2007 include the Toyota Industries Sweden Group's results from January 2006 to June 2006.

The number of industrial vehicles affected by the effects of the change in the fiscal year-end was 22,000 units. (North America: 9,000 units, Europe: 12,000 units, Others: 1,000 units)

- Amounts for each quarter except 1Q and 2nd half are calculated using the following formula.
(a) 2Q = 1st half - 1Q (b) 3Q = 1Q through 3Q - 1st half (c) 4Q = Full year - 1st half - 3Q (d) 2nd half = Full year - 1st half
- All projections are based on the information available to management at the time of producing this report and are not guarantees of future performance. Certain risks such as economic conditions and exchange rate fluctuations, or other uncertainties could cause the actual results of Toyota Industries to differ materially from any projections discussed in this report.