

## Supplementary Material for Financial Results for the 12 months ended March 31, 2007

### 1. Consolidated Financial Results

		FY06 ended March 31, 2006							FY07 ended March 31, 2007							FY08 Full year (Forecast)
		1Q	2Q	1st half	3Q	4Q	2nd half	Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year	
Net sales	Billion yen	340.2	358.8	699.0	372.8	434.1	806.9	1,505.9	471.6	441.4	913.0	479.0	486.3	965.3	1,878.3	1,950.0
Operating income	(Margin)	(4.9%)	(4.3%)	(4.6%)	(4.0%)	(4.0%)	(4.0%)	(4.3%)	(4.8%)	(3.9%)	(4.4%)	(5.4%)	(4.9%)	(5.2%)	(4.8%)	(4.9%)
	Billion yen	16.5	15.5	32.0	14.8	17.2	32.0	64.0	22.6	17.4	40.0	25.9	24.0	49.9	89.9	95.0
Ordinary income	(Margin)	(7.7%)	(4.2%)	(5.9%)	(6.3%)	(3.6%)	(4.8%)	(5.4%)	(7.9%)	(3.7%)	(5.9%)	(7.6%)	(3.8%)	(5.7%)	(5.8%)	(5.9%)
	Billion yen	26.3	15.2	41.5	23.6	15.5	39.1	80.6	37.1	16.3	53.4	36.3	18.7	55.0	108.4	115.0
Net income	(Margin)	(4.9%)	(2.4%)	(3.6%)	(4.1%)	(1.6%)	(2.7%)	(3.1%)	(4.7%)	(1.8%)	(3.3%)	(4.4%)	(1.6%)	(3.0%)	(3.2%)	(3.2%)
	Billion yen	16.5	8.5	25.0	15.2	6.8	22.0	47.0	22.2	8.0	30.2	21.3	7.9	29.2	59.4	63.0
Net Income per Share	Yen	52	26	78	48	20	68	146	70	26	96	68	25	93	189.0	201
Capital Expenditures	Billion yen	29.4	38.8	68.2	27.3	34.6	61.9	130.1	32.2	33.3	65.5	24.0	39.5	63.5	129.0	120.0
Depreciation	Billion yen	13.1	15.5	28.6	17.0	18.8	35.8	64.4	17.5	17.8	35.3	19.1	20.0	39.1	74.4	90.0

Note 1: The BT Industries Group, which constitutes our network of subsidiaries, changed its fiscal year-end from December to March. As a result, the first quarter figures of fiscal 2007 include the BT Industries Group's results from January 2006 to June 2006.

#### [Exchange rate]

Yen / US\$	108	111	109	117	117	117	113	115	116	115	118	120	119	117	115
Yen / EURO	136	136	136	139	141	140	138	144	148	146	152	156	154	150	150
Yen / SEK	15.1	14.7	14.9	14.5	14.7	14.6	14.8	15.3	16.1	15.5	16.6	17.0	16.8	16.0	16.0

Note 2: Following the change in the fiscal year-end of the BT Industries Group, Toyota Industries converted Swedish krona to yen using the average exchange rate between January and June 2006 for the fiscal 2007 1st quarter results, and between January and September 2006 for the fiscal 2007 1st half results

### 2. Cash Dividends

	FY03	FY04	FY05	FY06	FY07	FY08(Forecast)
Cash dividends per share (Yen)	22	24	32	38	50	56
Interim dividend	10	12	13	18	22	28
Payout ratio	34.0%	35.5%	39.1%	40.3%	38.9%	42.6%
Consolidated basis	31.3%	22.2%	23.7%	26.0%	26.3%	27.7%

#### [Number of shares]

(shares)

	FY03	FY04	FY05	FY06	FY07
Shares outstanding	292,777,198	317,665,682	318,236,815	319,320,446	312,075,475
Treasury stock	20,547,253	8,174,958	7,603,825	6,520,194	13,765,165
Total	313,324,451	325,840,640	325,840,640	325,840,640	325,840,640

### 3. Segment Information by Business

(Billion yen)

		FY06 ended March 31, 2006							FY07 ended March 31, 2007							FY08
		1Q	2Q	1st half	3Q	4Q	2nd half	Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year	Full year (Forecast)
Automobile	Vehicle	77.1	77.6	154.7	94.0	123.3	217.3	372.0	109.5	112.8	222.3	124.3	123.6	247.9	470.2	480.0
	Engine	30.5	34.9	65.4	32.6	34.3	66.9	132.3	36.8	43.3	80.1	42.8	44.5	87.3	167.4	173.0
	Car air-conditioning Compressor	52.2	52.8	105.0	52.6	58.3	110.9	215.9	52.6	60.5	113.1	56.9	65.4	122.3	235.4	245.0
	Foundry, electronics parts and others	7.1	5.5	12.6	7.3	6.4	13.7	26.3	7.3	8.0	15.3	8.1	8.3	16.4	31.7	37.0
	Net sales	167.0	170.7	337.7	186.7	222.3	409.0	746.7	206.4	224.6	431.0	232.0	241.8	473.8	904.8	935.0
	Operating income	7.3	4.1	11.4	3.1	5.5	8.6	20.0	7.5	6.2	13.7	8.9	10.9	19.8	33.5	-
Materials handling equipment	Net sales	135.3	146.2	281.5	145.9	167.8	313.7	595.2	221.5	166.7	388.2	192.5	186.5	379.0	767.2	770.0
	Operating income	8.0	10.3	18.3	10.3	10.1	20.4	38.7	13.5	9.2	22.7	14.6	9.9	24.5	47.2	-
Logistics	Net sales	14.7	15.9	30.6	17.0	17.5	34.5	65.1	18.0	21.8	39.8	24.0	25.6	49.6	89.4	115.0
	Operating income	0.1	0.4	0.5	0.2	0.8	1.0	1.5	0.2	0.3	0.5	0.6	0.6	1.2	1.7	-
Textile machinery	Net sales	11.5	12.5	24.0	11.9	13.8	25.7	49.7	13.2	14.2	27.4	15.1	15.9	31.0	58.4	60.0
	Operating income	0.1	0.0	0.1	0.1	0.0	0.1	0.0	0.0	0.5	0.5	0.4	0.1	0.5	1.0	-
Others	Net sales	11.5	13.4	24.9	11.5	12.5	24.0	48.9	12.4	13.9	26.3	15.5	16.5	32.0	58.3	70.0
	Operating income	0.8	1.3	2.1	0.8	0.8	1.6	3.7	1.1	1.1	2.2	1.5	2.6	4.1	6.3	-

Note 1: As the BT Industries Group changed its fiscal year-end, the first quarter figures of fiscal 2007 in the Materials Handling Equipment Segment include the BT Industries Group's results from January 2006 to June 2006.

Note 2: Net sales figures do not include intersegment transactions. However, operating income(loss) figures do include operating income(loss) arising from intersegment transactions.

### 4. Net Sales by Destination

(Billion yen)

		FY06 ended March 31, 2006							FY07 ended March 31, 2007							FY08	
		1Q	2Q	1st half	3Q	4Q	2nd half	Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year	Full year (Forecast)	
Japan		(57%)	(58%)	(57%)	(60%)	(60%)	(60%)	(59%)	(52%)	(60%)	(56%)	(60%)	(59%)	(60%)	(58%)	-	
		194.2	207.8	402.0	223.8	259.2	483.0	885.0	245.4	266.5	511.9	286.0	288.5	574.5	1086.4	-	
Overseas	North America	(17%)	(17%)	(17%)	(16%)	(16%)	(16%)	(17%)	(18%)	(16%)	(17%)	(14%)	(13%)	(14%)	(15%)	-	
			58.9	60.0	118.9	58.0	71.0	129.0	247.9	85.2	70.2	155.4	68.0	64.5	132.5	287.9	-
	Europe	(17%)	(17%)	(17%)	(16%)	(16%)	(16%)	(17%)	(23%)	(15%)	(19%)	(18%)	(18%)	(18%)	(19%)	-	
			59.0	60.2	119.2	60.6	69.4	130.0	249.2	106.2	68.3	174.5	84.8	88.3	173.1	347.6	-
Others	(9%)	(8%)	(9%)	(8%)	(8%)	(8%)	(7%)	(7%)	(8%)	(8%)	(8%)	(10%)	(8%)	(8%)	-		
		27.9	30.9	58.8	30.4	34.5	64.9	123.7	34.8	36.3	71.1	40.2	45.0	85.2	156.3	-	
Subtotal		(43%)	(42%)	(43%)	(40%)	(40%)	(40%)	(41%)	(48%)	(40%)	(44%)	(40%)	(41%)	(40%)	(42%)	-	
		146.0	151.0	297.0	149.0	174.9	323.9	620.9	226.2	174.9	401.1	193.0	197.8	390.8	791.9	-	
Total		(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	
		340.2	358.8	699.0	372.8	434.1	806.9	1,505.9	471.6	441.4	913.0	479.0	486.3	965.3	1,878.3	1,950.0	

## Vehicle Sales

(Thousand units)

		FY06 ended March 31, 2006							FY07 ended March 31, 2007							FY08
		1Q	2Q	1st half	3Q	4Q	2nd half	Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year	Full year (Forecast)
Vitz/Yaris	Japan	28	19	47	15	15	30	77	20	14	34	15	13	28	62	63
	Overseas	17	22	39	36	37	73	112	26	29	55	34	31	65	120	111
	Subtotal	45	41	86	51	52	103	189	46	43	89	49	44	93	182	174
RAV4 and Others	Japan	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Overseas	19	21	40	25	43	68	108	37	41	78	44	46	90	168	176
	Subtotal	19	21	40	25	43	68	108	37	41	78	44	46	90	168	176
Total		64	62	126	76	95	171	297	83	84	167	93	90	183	350	350

## Engine Sales

(Thousand units)

		FY06 ended March 31, 2006							FY07 ended March 31, 2007							FY08
		1Q	2Q	1st half	3Q	4Q	2nd half	Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year	Full year (Forecast)
Diesel Engine	KD-type (2.5/3.0 Liters)	2	16	18	18	17	35	53	28	26	54	32	43	75	129	170
	AD-type (2.2 Liters)	1	2	3	17	23	40	43	21	27	48	32	27	59	107	95
	L-type (3.0 Liters)	-	-	-	-	-	-	-	0	13	13	12	11	23	36	46
	C-type/CD-type (2.0 Liters)	32	20	52	3	4	7	59	6	6	12	3	1	4	16	5
	HZ-type (4.2 Liters) and others	14	13	27	15	14	29	56	15	16	31	15	15	30	61	55
Subtotal		49	51	100	53	58	111	211	70	88	158	94	97	191	349	371
Gasoline Engine	AZ-type (2.4 Liters)	10	14	24	13	17	30	54	17	17	34	17	16	33	67	61
	FZ-type (4.5 Liters)	10	12	22	13	15	28	50	11	12	23	11	9	20	43	24
	Y-type (2.0/2.2 Liters)	9	7	16	9	9	18	34	8	8	16	6	8	14	30	21
	Others	4	6	10	3	-	3	13	-	-	-	-	-	-	-	18
Subtotal		33	39	72	38	41	79	151	36	37	73	34	33	67	140	124
Total		82	90	172	91	99	190	362	106	125	231	128	130	258	489	495
CKD Parts		36	56	92	41	33	74	166	28	27	55	17	17	34	89	71

## Car Air-conditioning Compressor Sales

### (a) By Destination

(Thousand units)

		FY06 ended March 31, 2006							FY07 ended March 31, 2007							FY08
		1Q	2Q	1st half	3Q	4Q	2nd half	Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year	Full year (Forecast)
Japan		1,320	1,320	2,640	1,390	1,460	2,850	5,490	1,300	1,320	2,620	1,340	1,360	2,700	5,320	5,270
North America		1,980	1,850	3,830	1,840	1,970	3,810	7,640	2,100	1,760	3,860	1,830	2,040	3,870	7,730	8,210
Europe		1,350	1,350	2,700	1,350	1,570	2,920	5,620	1,500	1,530	3,030	1,640	1,940	3,580	6,610	7,090
Others		80	60	140	110	110	220	360	160	190	350	200	240	440	790	930
Total		4,730	4,580	9,310	4,690	5,110	9,800	19,110	5,060	4,800	9,860	5,010	5,580	10,590	20,450	21,500

### (b) By Type

(Thousand units)

		FY06 ended March 31, 2006							FY07 ended March 31, 2007							FY08
		1Q	2Q	1st half	3Q	4Q	2nd half	Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year	Full year (Forecast)
Fixed displacement type		3,170	2,990	6,160	2,880	2,870	5,750	11,910	2,830	2,520	5,350	2,450	2,600	5,050	10,400	9,470
Variable displacement type	External	1,440	1,440	2,880	1,630	2,000	3,630	6,510	2,010	2,090	4,100	2,390	2,770	5,160	9,260	10,850
	Internal signal-controlled	120	150	270	180	240	420	690	220	190	410	170	210	380	790	1,180
Subtotal		1,560	1,590	3,150	1,810	2,240	4,050	7,200	2,230	2,280	4,510	2,560	2,980	5,540	10,050	12,030
Total		4,730	4,580	9,310	4,690	5,110	9,800	19,110	5,060	4,800	9,860	5,010	5,580	10,590	20,450	21,500

## Materials Handling Equipment (Toyota Material Handling Group-TMHG)

(Thousand units)

	FY06 ended March 31, 2006							FY07 ended March 31, 2007							FY08
	1Q	2Q	1st half	3Q	4Q	2nd half	Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year	Full year (Forecast)
Japan	9	10	19	11	9	20	39	10	8	18	13	8	21	39	41
North America	17	16	33	14	16	30	63	25	15	40	17	15	32	72	65
Europe	14	15	29	12	16	28	57	27	12	39	17	19	36	75	66
Others	6	6	12	7	6	13	25	8	7	15	5	9	14	29	32
Total	46	47	93	44	47	91	184	70	42	112	52	51	103	215	204

Note 1: As a result of the establishment of TMHG, these figures include both Toyota- and BT-brand industrial vehicles.

Note 2: As the BT Industries Group changed its fiscal year-end, the first quarter figures of fiscal 2007 include the BT Industries Group's results from January 2006 to June 2006. The number of industrial vehicles affected by the effects of the change in the fiscal year-end was 22,000 units.

- Amounts for each quarter except 1Q and 2nd half are calculated using the following formula.  
(a) 2Q = 1st half - 1Q (b) 3Q = 1Q through 3Q - 1st half (c) 4Q = Full year - 1st half - 3Q (d) 2nd half = Full year - 1st half
- All projections are based on the information available to management at the time of producing this report and are not guarantees of future performance. Certain risks such as economic conditions and exchange rate fluctuations, or other uncertainties could cause the actual results of Toyota Industries to differ materially from any projections discussed in this report.