

Supplementary Material for Financial Results for the 12 months ended March 31, 2006

1. Financial Highlights

		FY05 ended March 31, 2005							FY06 ended March 31, 2006							FY07
		1Q	2Q	1st half	3Q	4Q	2nd half	Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year	Full year (Forecast)
Net sales	Billion yen	298.2	308.8	607.0	295.3	339.2	634.5	1,241.5	340.2	358.8	699.0	372.8	434.1	806.9	1,505.9	1,670.0
Operating income	(Margin)	(5.3%)	(4.6%)	(5.0%)	(4.1%)	(3.2%)	(3.6%)	(4.3%)	(4.9%)	(4.3%)	(4.6%)	(4.0%)	(4.0%)	(4.0%)	(4.3%)	(4.1%)
	Billion yen	15.8	14.2	30.0	12.1	11.0	23.1	53.1	16.5	15.5	32.0	14.8	17.2	32.0	64.0	68.0
Ordinary income	(Margin)	(8.1%)	(4.8%)	(6.4%)	(7.0%)	(3.3%)	(5.1%)	(5.7%)	(7.7%)	(4.2%)	(5.9%)	(6.3%)	(3.6%)	(4.8%)	(5.4%)	(5.1%)
	Billion yen	24.1	14.7	38.8	20.8	11.3	32.1	70.9	26.3	15.2	41.5	23.6	15.5	39.1	80.6	85.0
Net income	(Margin)	(5.2%)	(2.8%)	(3.9%)	(4.4%)	(1.9%)	(3.1%)	(3.5%)	(4.9%)	(2.4%)	(3.6%)	(4.1%)	(1.6%)	(2.7%)	(3.1%)	(2.9%)
	Billion yen	15.4	8.5	23.9	12.9	6.5	19.4	43.3	16.5	8.5	25.0	15.2	6.8	22.0	47.0	49.0
EPS	Yen	48	27	75	40	20	60	135	52	26	78	48	20	68	146	153
Capital Expenditures	Billion yen	18.1	19.3	37.4	26.0	47.9	73.9	111.3	29.4	38.8	68.2	27.3	34.6	61.9	130.1	120.0
Depreciation	Billion yen	11.3	12.4	23.7	13.7	13.8	27.5	51.2	13.1	15.5	28.6	17.0	18.8	35.8	64.4	74.0

Note: EPS for FY07 is calculated by using number of shares outstanding as of March 31, 2006.

[Average exchange rate]

Yen / US\$	110	110	110	106	105	105	108	108	111	109	117	117	117	113	115
Yen / EUR	132	134	133	137	137	137	135	136	136	136	139	141	140	138	140
Yen / SEK	14.6	14.5	14.5	14.7	15.2	15.0	14.7	15.1	14.7	14.9	14.5	14.7	14.6	14.8	14.5

2. Cash Dividends

	FY02	FY03	FY04	FY05	FY06	FY07
Cash dividends per share (Yen)	19.0	22.0	24.0	32.0	38.0	40.0
(Interim dividend)	(9.0)	(10.0)	(12.0)	(13.0)	(18.0)	(20.0)
Payout ratio	23.8%	34.0%	35.5%	39.1%	40.3%	38.7%
(Consolidated basis)	(21.8%)	(31.3%)	(22.2%)	(23.7%)	(26.0%)	(26.1%)

[Number of shares]

(Thousand shares)

	FY02	FY03	FY04	FY05	FY06	FY07
Shares outstanding	312,796	292,777	317,665	318,236	319,320	←
Treasury stock	503	20,547	8,174	7,603	6,520	←
Total	313,299	313,324	325,840	325,840	325,840	←

3. Segment Information by Business

(Billion yen)

		FY05 ended March 31, 2005							FY06 ended March 31, 2006							FY07
		1Q	2Q	1st half	3Q	4Q	2nd half	Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year	Full year (Forecast)
Automobile	Vehicle	69.5	69.8	139.3	58.6	80.9	139.5	278.8	77.1	77.6	154.7	94.0	123.3	217.3	372.0	400.0
	Engine	27.9	28.6	56.5	27.9	28.8	56.7	113.2	30.5	34.9	65.4	32.6	34.3	66.9	132.3	147.0
	Car air-conditioning Compressor	51.5	49.7	101.2	44.6	52.1	96.7	197.9	52.2	52.8	105.0	52.6	58.3	110.9	215.9	225.0
	Foundry, electronics parts and others	5.5	6.0	11.5	6.6	7.9	14.5	26.0	7.1	5.5	12.6	7.3	6.4	13.7	26.3	33.0
	Net sales	154.6	154.0	308.6	137.7	169.9	307.6	616.2	167.0	170.7	337.7	186.7	222.3	409.0	746.7	805.0
	Operating income	8.8	6.3	15.1	3.4	4.2	7.6	22.7	7.3	4.1	11.4	3.1	5.5	8.6	20.0	-
Materials handling equipment	Net sales	115.1	124.8	239.9	126.2	137.8	264.0	503.9	135.3	146.2	281.5	145.9	167.8	313.7	595.2	685.0
	Operating income	4.9	7.1	12.0	7.7	13.6	21.3	33.3	8.0	10.3	18.3	10.3	10.1	20.4	38.7	-
Logistics	Net sales	7.5	8.0	15.5	8.9	8.9	17.8	33.3	14.7	15.9	30.6	17.0	17.5	34.5	65.1	80.0
	Operating income	0.1	0.1	0.0	0.2	0.4	0.6	0.6	0.1	0.4	0.5	0.2	0.8	1.0	1.5	-
Textile machinery	Net sales	9.7	12.5	22.2	10.3	11.4	21.7	43.9	11.5	12.5	24.0	11.9	13.8	25.7	49.7	50.0
	Operating income	0.1	0.0	0.1	0.3	0.3	0.6	0.7	0.1	0.0	0.1	0.1	0.0	0.1	0.0	-
Others	Net sales	18.7	17.5	36.2	21.1	20.1	41.2	77.4	11.5	13.4	24.9	11.5	12.5	24.0	48.9	50.0
	Operating income	2.3	1.0	3.3	1.0	0.9	1.9	5.2	0.8	1.3	2.1	0.8	0.8	1.6	3.7	-

Note: The logistics-related business, which was included in the Others Segment until FY05 has been separated and declared independently as the Logistics Segment starting from FY06. For reference, net sales and operating income of businesses related to logistics for FY05 are shown in the table.

4. Net Sales by Destination

(Billion yen)

		FY05 ended March 31, 2005							FY06 ended March 31, 2006							FY07
		1Q	2Q	1st half	3Q	4Q	2nd half	Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year	Full year (Forecast)
Japan		(56%) 167.8	(56%) 174.0	(56%) 341.8	(56%) 163.9	(58%) 196.8	(57%) 360.7	(57%) 702.5	(57%) 194.2	(58%) 207.8	(57%) 402.0	(60%) 223.8	(60%) 259.2	(60%) 483.0	(59%) 885.0	-
Overseas	North America	(17%) 51.5	(17%) 52.5	(17%) 104.0	(17%) 50.6	(16%) 54.0	(17%) 104.6	(17%) 208.6	(17%) 58.9	(17%) 60.0	(17%) 118.9	(16%) 58.0	(16%) 71.0	(16%) 129.0	(17%) 247.9	-
	Europe	(19%) 55.1	(18%) 54.3	(18%) 109.4	(19%) 55.5	(18%) 60.5	(18%) 116.0	(18%) 225.4	(17%) 59.0	(17%) 60.2	(17%) 119.2	(16%) 60.6	(16%) 69.4	(16%) 130.0	(17%) 249.2	-
	Others	(8%) 23.7	(8%) 27.9	(9%) 51.6	(8%) 25.4	(8%) 27.9	(8%) 53.3	(8%) 104.9	(9%) 27.9	(8%) 30.9	(9%) 58.8	(8%) 30.4	(8%) 34.5	(8%) 64.9	(7%) 123.7	-
	Subtotal	(44%) 130.4	(44%) 134.8	(44%) 265.2	(44%) 131.4	(42%) 142.4	(43%) 273.8	(43%) 539.0	(43%) 146.0	(42%) 151.0	(43%) 297.0	(40%) 149.0	(40%) 174.9	(40%) 323.9	(41%) 620.9	-
Total		(100%) 298.2	(100%) 308.8	(100%) 607.0	(100%) 295.3	(100%) 339.2	(100%) 634.5	(100%) 1,241.5	(100%) 340.2	(100%) 358.8	(100%) 699.0	(100%) 372.8	(100%) 434.1	(100%) 806.9	(100%) 1,505.9	(100%) 1,670.0

Vehicle Sales

(Thousand units)

		FY05 ended March 31, 2005							FY06 ended March 31, 2006							FY07
		1Q	2Q	1st half	3Q	4Q	2nd half	Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year	Full year (Forecast)
Vitz/Yaris	Japan	17	15	32	10	30	40	72	28	19	47	15	15	30	77	75
	Overseas	18	18	36	17	15	32	68	17	22	39	36	37	73	112	96
	Subtotal	35	33	68	27	45	72	140	45	41	86	51	52	103	189	171
RAV4	Japan	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Overseas	17	15	32	16	21	37	69	19	21	40	25	43	68	108	139
	Subtotal	17	15	32	16	21	37	69	19	21	40	25	43	68	108	139
Collora	Japan	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Overseas	5	11	16	3	0	3	19	-	-	-	-	-	-	-	-
	Subtotal	5	11	16	3	0	3	19	-	-	-	-	-	-	-	-
Total		57	59	116	46	66	112	228	64	62	126	76	95	171	297	310

Engine Sales

(Thousand units)

		FY05 ended March 31, 2005							FY06 ended March 31, 2006							FY07
		1Q	2Q	1st half	3Q	4Q	2nd half	Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year	Full year (Forecast)
Diesel Engine	C-type/CD-type (2.0 Liters)	30	30	60	31	33	64	124	32	20	52	3	4	7	59	19
	AD-type (2.2 Liters)	-	-	-	-	-	-	-	1	2	3	17	23	40	43	87
	KD-type (2.5/3.0 Liters)	-	-	-	-	-	-	-	2	16	18	18	17	35	53	122
	HZ-type (4.2 Liters) and other	15	14	29	13	15	28	57	14	13	27	15	14	29	56	93
	Subtotal	45	44	89	44	48	92	181	49	51	100	53	58	111	211	321
Gasoline Engine	AZ-type (2.4 Liters)	14	10	24	12	13	25	49	10	14	24	13	17	30	54	67
	FZ-type (4.5 Liters)	8	9	17	9	9	18	35	10	12	22	13	15	28	50	49
	UZ-type (4.7 Liters)	6	6	12	5	4	9	21	4	6	10	3	-	3	13	-
	Y-type and others	8	9	17	9	7	16	33	9	8	17	8	9	17	34	36
	Subtotal	36	34	70	35	33	68	138	33	40	73	37	41	78	151	152
Total		81	78	159	79	81	160	319	82	90	172	91	99	190	362	473
CKD Parts		25	22	47	23	28	51	98	36	56	92	41	33	74	166	101

Car Air-conditioning Compressor Sales

(a) By Destination

(Thousand units)

		FY05 ended March 31, 2005							FY06 ended March 31, 2006							FY07
		1Q	2Q	1st half	3Q	4Q	2nd half	Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year	Full year (Forecast)
Japan		1,260	1,370	2,630	1,390	1,510	2,900	5,530	1,320	1,320	2,640	1,390	1,460	2,850	5,490	5,600
North America		1,970	1,720	3,690	1,680	1,780	3,460	7,150	1,980	1,850	3,830	1,840	1,970	3,810	7,640	7,722
Europe		1,340	1,310	2,650	1,180	1,320	2,500	5,150	1,350	1,350	2,700	1,350	1,570	2,920	5,620	6,129
Others		110	100	210	60	110	170	380	80	60	140	110	110	220	360	549
Total		4,680	4,500	9,180	4,310	4,720	9,030	18,210	4,730	4,580	9,310	4,690	5,110	9,800	19,110	20,000

(b) By Type

(Thousand units)

		FY05 ended March 31, 2005							FY06 ended March 31, 2006							FY07
		1Q	2Q	1st half	3Q	4Q	2nd half	Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year	Full year (Forecast)
Fixed displacement type		3,230	3,090	6,320	2,990	3,100	6,090	12,410	3,170	2,990	6,160	2,880	2,870	5,750	11,910	10,480
Variable displacement type	External signal-controlled	1,140	1,150	2,290	1,150	1,410	2,560	4,850	1,440	1,440	2,880	1,630	2,000	3,630	6,510	8,800
	Internal	310	260	570	170	210	380	950	120	150	270	180	240	420	690	720
Subtotal		1,450	1,410	2,860	1,320	1,620	2,940	5,800	1,560	1,590	3,150	1,810	2,240	4,050	7,200	9,520
Total		4,680	4,500	9,180	4,310	4,720	9,030	18,210	4,730	4,580	9,310	4,690	5,110	9,800	19,110	20,000

Materials Handling Equipment (TOYOTA Material Handling Group-TMHG)

	FY05 ended March 31, 2005							FY06 ended March 31, 2006							FY07
	1Q	2Q	1st half	3Q	4Q	2nd half	Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year	Full year (Forecast)
Japan	9	9	18	8	8	16	34	9	10	19	11	9	20	39	40
North America	13	15	28	14	16	30	58	17	16	33	14	16	30	63	72
Europe	13	12	25	12	14	26	51	14	15	29	12	16	28	57	75
Others	5	4	9	8	7	15	24	6	6	12	7	6	13	25	28
Total	40	40	80	42	45	87	167	46	47	93	44	47	91	184	215

- Calculation of amounts for each quarter except 1Q and 2nd half are based on the following way.
 (a) 2Q = 1st half - 1Q (b) 3Q = 1Q through 3Q - 1st half (c) 4Q = Full year - 1st half - 3Q (d) 2nd half = Full year - 1st half

- 【Cautionary Statement with Respect to Forward-Looking Statements】

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