

Supplementary Material for FY2026 Third Quarter Financial Results



February 3, 2026

TOYOTA INDUSTRIES CORPORATION

< Digest of Consolidated Financial Results IFRS >

1. Consolidated financial results

Points of financial results

■ 3Q performance: Profit decreased YoY due to engine certification related costs and U.S. tariffs impact.

■ Full-year forecast: Each business is progressing in line with the plan, leaving the previous net sales and operating profit forecast unchanged.

Unit : Billions of yen, [] : Profit ratio to Net sales

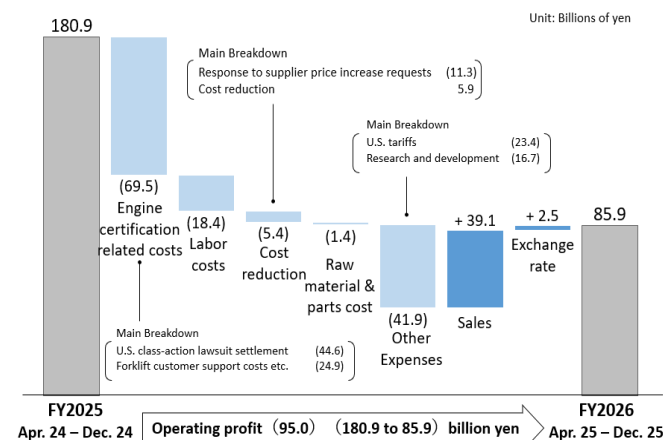
	FY2025 3rd Quarter (April, 2024 - December, 2024)	FY2026 3rd Quarter (April, 2025 - December, 2025)	Change		FY2026 Forecast (April, 2025 - March, 2026)		
			Amount	%	Current plan	Change from previous year %	Previous plan (October 31, 2025)
Net sales	3,022.7	3,166.8	144.1	4.8	4,000.0	(2.1)	4000.0
Operating profit	[6.0%] 180.9	[2.7%] 85.9	(95.0)	(52.5)	[2.5%] 100.0	(54.9)	100.0
Profit before income taxes	[10.3%] 312.6	[7.1%] 224.0	(88.6)	(28.3)	[5.8%] 230.0	(34.6)	230.0
Profit attributable to owners of the parent	[8.2%] 248.3	[5.9%] 186.9	(61.4)	(24.7)	[4.8%] 190.0	(27.6)	180.0
Earnings per share	¥808.11	¥622.29	(¥185.82)	-	¥632.34	-	¥599.05
Investments in tangible assets ^{*1}	138.4	142.0	3.6	2.6	220.0	10.1	220.0
Depreciation ^{*1}	84.2	89.3	5.1	6.0	120.0	5.2	120.0
Total assets	(As of March 31, 2025) 9,403.4	(As of December 31, 2025) 11,221.1	1,817.7	23	-	-	-
Total equity	5,015.2	6,172.1	1,156.9	23.1	-	-	-
Ratio of equity attributable to owners of the parent to total assets	52.2%	54.3%	-	-	-	-	-
Consolidated subsidiaries	281 companies	290 companies	9	-	-	-	-
Exchange rate US \$	¥153	¥149	(¥4)	-	¥145	-	¥145
Euro	¥165	¥172	¥7	-	¥175	-	¥165
					(January 2026 - March 2026)		(October 2025 - March 2026)

^{*1}1. Investments in tangible assets and depreciation apply to property, plant and equipment.

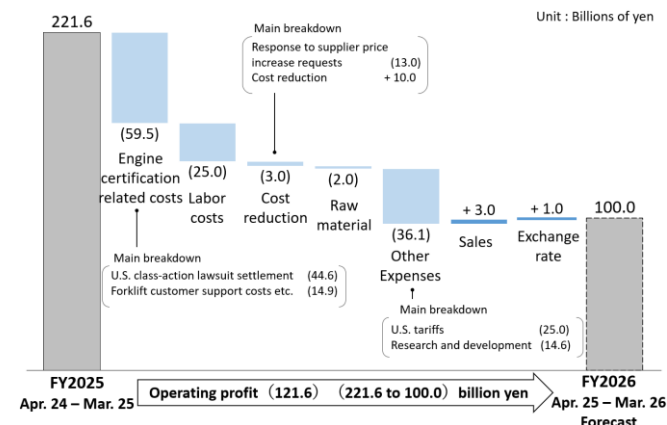
They do not include materials handling equipment leased under operating leases.

2. Changes in Operating profit

1) Comparison from FY2025 3rd Quarter to FY2026 3rd Quarter



2) Comparison from FY2025 to FY2026 forecast



3. Business Segment Information

Unit sales : Thousands of units, Net sales / Operating profit : Billions of yen, [] : Sales distribution ratio

			FY2025 3rd Quarter		FY2026 3rd Quarter		Change		FY2026 Forecast (April, 2025 - March, 2026)			
			(April, 2024 - December, 2024)		(April, 2025 - December, 2025)		Amount	%	Current plan	Change from previous year		Previous plan (October 31, 2025)
										Amount	%	
Automobile	Vehicle	Unit sales		254		213	(41)	(16.4)	284	(49)	(14.8)	288
		Net sales	[2.6%]	78.0	[2.5%]	78.9	0.9	1.2	[2.2%] 86.0	(16.5)	(16.1)	87.0
	Engine	Unit sales		760		750	(10)	(1.3)	1,029	3	0.3	1,051
		Net sales	[8.4%]	254.9	[8.3%]	263.8	8.9	3.5	[8.6%] 345.0	(1.1)	(0.3)	350.0
	Car air-conditioning compressor	Unit sales		23,232		22,386	(846)	(3.6)	30,000	(929)	(3.0)	30,000
		Net sales	[11.9%]	358.4	[10.9%]	346.2	(12.2)	(3.4)	[11.5%] 460.0	(20.9)	(4.4)	460.0
	Electronics parts and others	Net sales	[5.5%]	167.4	[5.7%]	178.4	11.0	6.6	[6.2%] 250.0	19.3	8.4	250.0
		Net sales	[28.4%]	858.9	[27.4%]	867.4	8.5	1.0	[28.5%] 1,141.0	(19.2)	(1.7)	1,147.0
	Automobile	Operating Profit		39.6		1.9	(37.7)	(95.0)	-	-	-	-
		Profit ratio		4.6%		0.2%	-	-	-	-	-	-
Materials handling equipment	Materials handling equipment	Unit sales		213		210	(3)	(1.6)	279	(9)	(3.3)	279
		Net sales	[68.2%]	2,061.2	[69.4%]	2,198.3	137.1	6.7	[68.2%] 2,726.0	(60.3)	(2.2)	2,720.0
	Materials handling equipment	Operating Profit		135.2		79.4	(55.8)	(41.2)	-	-	-	-
		Profit ratio		6.6%		3.6%	-	-	-	-	-	-
Textile machinery	Textile machinery	Net sales	[2.0%]	59.6	[1.8%]	56.1	(3.5)	(5.9)	[2.0%] 79.0	(0.9)	(1.2)	79.0
		Operating Profit		1.0		(0.7)	(1.7)	-	-	-	-	-
		Profit ratio		1.8%		(1.4%)	-	-	-	-	-	-
Others	Others	Net sales	[1.4%]	42.9	[1.4%]	44.9	2.0	4.7	[1.3%] 54.0	(4.4)	(7.6)	54.0
		Operating Profit		5.2		5.4	0.2	4.6	-	-	-	-
Total	Total	Net sales	[100%]	3,022.7	[100%]	3,166.8	144.1	4.8	[100%] 4,000.0	(84.9)	(2.1)	4,000.0
		Operating Profit		180.9		85.9	(95.0)	(52.5)	100.0	(121.6)	(54.9)	100.0
		Profit ratio		6.0%		2.7%	-	-	2.5%	-	-	2.5%

< Supplementary Material >

1. Consolidated Financial Results

Unit : Billions of yen, Itaic : Profit ratio to Net sales

	FY2024	FY2025 (April, 2024 - March, 2025)								FY2026 (April, 2025 - March, 2026)								Full year
	Full year	1Q	2Q	1 st half	3Q	4Q	1-3Q	2 nd half	Full year	1Q	2Q	1 st half	3Q	4Q	1-3Q	2 nd half	Forecast	
Net sales	3,833.2	1,025.7	989.7	2,015.4	1,007.3	1,062.2	3,022.7	2,069.5	4,084.9	990.5	1,068.1	2,058.6	1,108.2	-	3,166.8	-	4,000.0	
Operating profit	200.4	67.8	58.5	126.3	54.6	40.7	180.9	95.3	221.6	52.4	(14.9)	37.5	48.4	-	85.9	-	100.0	
	5.2%	6.6%	5.9%	6.3%	5.4%	3.8%	6.0%	4.6%	5.4%	5.3%	(1.4%)	1.8%	4.4%	-	2.7%	-	2.5%	
Profit before income taxes	309.1	139.8	53.0	192.8	119.8	38.8	312.6	158.6	351.4	121.0	(13.9)	107.1	116.9	-	224.0	-	230.0	
	8.1%	13.6%	5.4%	9.6%	11.9%	3.7%	10.3%	7.7%	8.6%	12.2%	(1.3%)	5.2%	10.5%	-	7.1%	-	5.8%	
Profit attributable to owners of the parent	228.7	111.2	36.2	147.4	100.9	14.0	248.3	114.9	262.3	102.4	(11.3)	91.1	95.8	-	186.9	-	190.0	
	6.0%	10.8%	3.7%	7.3%	10.0%	1.3%	8.2%	5.6%	6.4%	10.3%	(1.1%)	4.4%	8.6%	-	5.9%	-	4.8%	
Investments in tangible assets ^{*1}	170.5	36.8	55.2	92.0	46.4	61.4	138.4	107.8	199.8	44.0	47.9	91.9	50.1	-	142.0	-	220.0	
Depreciation ^{*1}	105.7	27.7	28.0	55.7	28.5	29.9	84.2	58.4	114.1	28.4	29.7	58.1	31.2	-	89.3	-	120.0	
Exchange rate																(Jan.2026 - Mar.2026)		
US \$	¥145	¥156	¥149	¥153	¥152	¥153	¥153	¥153	¥153	¥145	¥147	¥146	¥154	-	¥149	-	¥145	
Euro	¥157	¥168	¥164	¥166	¥163	¥161	¥165	¥162	¥164	¥164	¥172	¥168	¥179	-	¥172	-	¥175	

*1. Investments in tangible assets and depreciation apply to property, plant and equipment. They do not include materials handling equipment leased under operating leases.

2. Net sales breakdown by destination area

Unit : Billions of yen

		FY2024	FY2025 (April, 2024 - March, 2025)								FY2026 (April, 2025 - March, 2026)								Full year
			Full year	1Q	2Q	1 st half	3Q	4Q	1-3Q	2 nd half	Full year	1Q	2Q	1 st half	3Q	4Q	1-3Q	2 nd half	Forecast
Destination	Japan	918.8	238.4	246.3	484.7	248.3	275.1	733.0	523.4	1,008.1	243.9	258.3	502.2	251.1	-	753.3	-	-	
	North America	1,458.1	409.5	376.7	786.2	379.1	407.6	1,165.3	786.7	1,572.9	375.0	410.1	785.1	427.5	-	1,212.6	-	-	
	Europe	873.0	234.9	212.9	447.8	214.9	228.5	662.7	443.4	891.2	221.3	242.8	464.1	266.6	-	730.7	-	-	
	Asia	363.8	86.4	93.0	179.4	100.8	93.4	280.2	194.2	373.6	92.1	100.7	192.8	103.4	-	296.2	-	-	
	Others	219.3	56.3	60.9	117.2	64.1	57.8	181.3	121.9	239.1	57.9	56.3	114.2	59.6	-	173.8	-	-	
Total		3,833.2	1,025.7	989.7	2,015.4	1,007.3	1,062.2	3,022.7	2,069.5	4,084.9	990.5	1,068.1	2,058.6	1,108.2	-	3,166.8	-	4,000.0	

3. Business Segment Information

1) Automobile segment

Sales units : Thousands of units, Net sales and Operating profit : Billions of yen

				FY2024	FY2025 (April, 2024 - March, 2025)								FY2026 (April, 2025 - March, 2026)								Full year	
				Full year	1Q		2Q	1 st half	3Q	4Q	1-3Q	2 nd half	Full year	1Q		2Q	1 st half	3Q	4Q	1-3Q	2 nd half	Forecast
	Destination	Japan	Sales units	25	7	8	15	4	-	19	-	25	6	5	11	9	-	20	-	35		
		Overseas		312	77	73	150	85	-	235	-	308	74	79	153	40	-	193	-	249		
Vehicle (RAV4) subtotal			Sales units	337	84	81	165	89	-	254	-	333	80	84	164	49	-	213	-	284		
			Net sales	100.8	25.4	25.1	50.5	27.5	-	78.0	-	102.5	25.1	26.4	51.5	27.4	-	78.9	-	86.0		
	Type	Diesel	Sales units	388	95	106	201	96	-	297	-	403	105	106	211	96	-	307	-	418		
		Gasoline		599	155	155	310	153	-	463	-	623	152	162	314	129	-	443	-	611		
Engine subtotal			Sales units	987	250	261	511	249	-	760	-	1,026	257	268	525	225	-	750	-	1,029		
			Net sales	330.8	83.7	87.9	171.6	83.3	-	254.9	-	346.1	89.5	90.8	180.3	83.5	-	263.8	-	345.0		
	Destination	Japan	Sales units	5,713	1,583	1,466	3,049	1,595	-	4,644	-	6,091	1,460	1,509	2,969	1,578	-	4,547	-	6,100		
		North America		10,474	2,605	2,611	5,216	2,451	-	7,667	-	10,229	2,574	2,623	5,197	2,343	-	7,540	-	10,100		
		Europe		7,867	1,982	1,769	3,751	1,620	-	5,371	-	7,300	1,929	1,629	3,558	1,519	-	5,077	-	6,950		
		Others		7,795	1,728	1,872	3,600	1,950	-	5,550	-	7,309	1,660	1,761	3,421	1,801	-	5,222	-	6,850		
	Type	Engine Driven Type	Fixed displace-ment type	Sales units	5,739	1,361	1,501	2,862	1,411	-	4,273	-	5,679	1,369	1,453	2,822	1,505	-	4,327	-	5,800	
			Variable displace-ment type	Sales units	18,177	4,465	4,023	8,488	3,826	-	12,314	-	16,353	4,070	3,930	8,000	3,550	-	11,550	-	15,500	
		Electric Driven type		Sales units	7,933	2,072	2,194	4,266	2,379	-	6,645	-	8,897	2,184	2,139	4,323	2,186	-	6,509	-	8,700	
Car air-conditioning compressor			Sales units	31,849	7,898	7,718	15,616	7,616	-	23,232	-	30,929	7,623	7,522	15,145	7,241	-	22,386	-	30,000		
subtotal			Net sales	466.1	121.1	118.8	239.9	118.5	-	358.4	-	480.9	115.8	114.0	229.8	116.4	-	346.2	-	460.0		
Electronic parts and others			Net sales	198.5	53.5	54.4	107.9	59.5	-	167.4	-	230.5	56.5	58.1	114.6	63.8	-	178.4	-	250.0		
Automobile Total			Net sales	1,096.4	283.9	286.2	570.1	288.8	-	858.9	-	1,160.2	287.2	289.1	576.3	291.1	-	867.4	-	1,141.0		
			Operating profit	18.2	15.1	11.3	26.4	13.2	-	39.6	-	45.0	3.9	2.9	6.8	(4.9)	-	1.9	-	-		
			Profit ratio	1.7%	5.3%	3.9%	4.6%	4.6%	-	4.6%	-	3.9%	1.4%	1.0%	1.2%	(1.7%)	-	0.2%	-	-		

2) Materials handling equipment

(1) Financial results

Sales units : Thousands of units, Net sales and Operating profit : Billions of yen

				FY2024	FY2025 (April, 2024 - March, 2025)								FY2026 (April, 2025 - March, 2026)								Full year
				Full year	1Q	2Q	1 st half	3Q	4Q	1-3Q	2 nd half	Full year	1Q	2Q	1 st half	3Q	4Q	1-3Q	2 nd half	Forecast	
Destination	Japan	Sales units	36	9	10	19	10	12	29	22	41	11	10	21	11	-	32	-	43		
	North America		111	28	24	52	20	23	72	43	95	25	23	48	22	-	70	-	94		
	Europe		104	27	20	47	24	27	71	51	98	25	19	44	25	-	69	-	90		
	Others		57	14	12	26	15	13	41	28	54	13	13	26	13	-	39	-	52		
Forklifts - New trucks			Sales units	308	78	66	144	69	75	213	144	288	74	65	139	71	-	210	-	279	
			Net sales	970.7	270.2	248.2	518.4	229.6	253.1	748.0	482.7	1,001.1	252.1	256.5	508.6	280.5	-	789.1	-	-	
Forklifts - Value chain			Net sales	1,102.4	306.5	287.1	593.6	322.0	317.8	915.6	639.8	1,233.4	285.7	306.0	591.7	316.0	-	907.7	-	-	
Logistics solutions			Net sales	514.1	133.7	134.3	268.0	129.6	154.2	397.6	283.8	551.8	135.4	182.6	318.0	183.5	-	501.5	-	-	
Materials handling equipment			Net sales	2,587.2	710.4	669.4	1,379.8	681.4	725.1	2,061.2	1,406.5	2,786.3	673.2	745.1	1,418.3	780.0	-	2,198.3	-	2,726.0	
Total			Operating profit	165.6	50.7	45.2	95.9	39.3	31.5	135.2	70.8	166.7	47.8	(19.3)	28.5	50.9	-	79.4	-	-	
			Profit ratio	6.4%	7.1%	6.8%	7.0%	5.8%	4.3%	6.6%	5.0%	6.0%	7.1%	(2.6%)	2.0%	6.5%	-	3.6%	-	-	

(2) Order intake

Forklifts - New trucks (Thousands of unit)	270	67	59	126	84	59	210	143	269	69	59	128	85	-	213	-	-
Logistic solutions (Billions of yen)	538.8	137.2	105.1	242.3	151.1	273.3	393.4	424.4	666.7	175.3	205.5	380.8	187.3	-	568.1	-	-

(3) Sales Finance

			FY2024	FY2025				FY2026			
			4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Assets	North America	Balance at the end of each quarter (Billions of yen)	923.4	1,001.8	896.7	1,006.0	958.0	939.8	969.8	1,037.7	980.0
	Europe		389.6	425.1	408.3	433.7	441.3	471.9	488.0	530.0	500.0
	Others		59.3	63.4	59.6	65.3	61.4	63.8	68.5	74.7	70.0
Total Sales Finance Assets (Billions of yen)			1,372.3	1,490.3	1,364.6	1,505.0	1,460.7	1,475.5	1,526.3	1,642.4	1,550.0
Liabilities	Commercial Paper	Balance at the end of each quarter (Billions of yen)	133.3	239.6	212.6	214.4	169.3	179.1	198.2	217.3	220.0
	Corporate Bonds		302.2	348.7	331.7	381.4	370.9	355.3	357.9	356.7	330.0
	Bank Borrowings and Others		759.6	711.3	647.7	716.2	729.6	753.1	764.7	856.4	800.0
Total Sales Finance Borrowings (Billions of yen)			1,195.1	1,299.6	1,192.0	1,312.0	1,269.7	1,287.6	1,320.8	1,430.4	1,350.0

Year-end Forecast

Profitability	Earnings before taxes	(Billions of yen)	33.4			32.7			
	Return on Managed asset*	%	2.7%			2.3%			

* Earnings before taxes / Sales Finance Assets (Average)

3) Textile machinery and Others

Net sales and Operating profit : Billions of yen

		FY2024 Full year	FY2025 (April, 2024 - March, 2025)								FY2026 (April, 2025 - March, 2026)								Full year
			1Q	2Q	1 st half	3Q	4Q	1-3Q	2 nd half	Full year	1Q	2Q	1 st half	3Q	4Q	1-3Q	2 nd half	Forecast	
Textile machinery	Net sales	93.3	17.3	19.9	37.2	22.4	20.3	59.6	42.7	79.9	15.5	18.6	34.1	22.0	-	56.1	-	79.0	
	Operating profit	8.0	0.1	0.2	0.3	0.7	1.5	1.0	2.2	2.5	(1.2)	0.1	(1.1)	0.4	-	(0.7)	-	-	
	Profit ratio	8.6%	0.9%	1.0%	0.8%	3.5%	7.4%	1.8%	5.2%	3.1%	(8.1%)	0.5%	(3.3%)	1.8%	-	(1.4%)	-	-	
Others	Net sales	56.2	14.0	14.2	28.2	14.7	15.5	42.9	30.2	58.4	14.4	15.4	29.8	15.1	-	44.9	-	54.0	
	Operating profit	8.8	1.9	1.8	3.7	1.5	2.4	5.2	3.9	7.6	1.8	1.5	3.3	2.1	-	5.4	-	-	

4. Historical Financial Data

Japanese GAAP ← → IFRS

		FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025	FY2026 Forecast
Net sales	Billions of yen	1,615.2	2,007.8	2,166.6	2,243.2	1,675.1	2,003.9	2,214.9	2,171.3	2,118.3	2,705.1	3,379.8	3,833.2	4,084.9	4,000.0
Operating profit	Billions of yen	77.0	107.6	117.5	134.7	127.3	147.4	134.6	128.2	118.1	159.0	169.9	200.4	221.6	100.0
Profit ratio	%	4.8%	5.4%	5.4%	6.0%	7.6%	7.4%	6.1%	5.9%	5.6%	5.9%	5.0%	5.2%	5.4%	2.5%
Profit before income taxes ^{*1}	Billions of yen	86.8	138.1	170.8	185.3	181.9	209.8	202.2	196.2	184.0	246.1	262.9	309.1	351.4	230.0
Profit attributable to owners of the parent ^{*2}	Billions of yen	53.1	91.7	115.2	183.0	131.3	168.1	152.7	145.8	136.7	180.3	192.8	228.7	262.3	190.0
Earnings per share	Yen	¥170	¥292	¥367	¥582	¥420	¥541	¥491	¥469	¥440	¥580	¥621	¥737	¥857	¥632
Cash dividends per share	Yen	¥55	¥85	¥110	¥120	¥125	¥150	¥155	¥160	¥150	¥170	¥190	¥240	¥280	¥0
Consolidated payout ratio	%	32.3%	29.0%	30.0%	20.6%	29.7%	27.7%	31.5%	34.1%	34.1%	29.3%	30.6%	32.6%	32.7%	0.0%
Investments in tangible assets ^{*3}	Billions of yen	89.4	109.4	126.3	75.4	77.3	115.4	113.7	106.0	113.3	134.8	144.4	170.5	199.8	220.0
Depreciation ^{*3}	Billions of yen	57.9	64.1	70.7	77.3	73.2	77.7	85.6	90.4	91.0	94.1	99.9	105.7	114.1	120.0
Research and development expenses	Billions of yen	39.0	46.3	47.7	65.4	69.5	77.6	88.8	90.5	88.9	94.4	111.8	128.6	135.4	150.0
Exchange Rate														(Jan.2026 - Mar.2026)	
	US \$	¥83	¥100	¥110	¥120	¥108	¥111	¥111	¥109	¥106	¥112	¥135	¥145	¥153	¥145
	Euro	¥107	¥134	¥139	¥133	¥119	¥130	¥128	¥121	¥124	¥131	¥141	¥157	¥164	¥175

Years ended March 31

*1: The figures prior to fiscal 2017 are ordinary income under Japanese GAAP

*2: The figures prior to fiscal 2017 are net income under Japanese GAAP

*3: Investments in tangible assets and depreciation apply to property, plant and equipment. They do not include materials handling equipment leased under operating leases.

※ All projections are based on the information available to management at the time of producing this material and are not guarantees of future performance.

Uncertainties such as economic conditions and exchange rate fluctuations could cause the actual results of Toyota Industries to differ from any projections discussed in this material.