

Corporate Profile 2023
TOYOTA INDUSTRIES CORPORATION

Our Philosophy and Vision

Guided by a strong ambition to "contribute to society and the world through *monozukuri* (manufacturing)," Toyota Industries founder Sakichi Toyoda embraced the spirit of "being studious and creative" and made various inventions, including the non-stop shuttle-change Toyoda Automatic Loom, Type G. The spirit of Sakichi Toyoda was encapsulated in the Toyoda Precepts, formulated in 1935.

The Toyoda Precepts became the heart and soul of managers and employees alike,

serving as the corporate creed and management philosophy of all Toyoda companies. The principles behind the Toyoda Precepts live on today in our Basic Philosophy.

Toyoda Precepts

- Always be faithful to your duties, thereby contributing to the Company and to the overall good.
- Always be studious and creative, striving to stay ahead of the times.
- Always be practical and avoid frivolousness.
- Always strive to build a homelike atmosphere at work that is warm and friendly.
- Always have respect for spiritual matters, and remember to be grateful at all times.



Founder Sakichi Toyoda

Basic Philosophy

Respect for the Law

Toyota Industries is determined to comply with the letter and spirit of the law, in and outside of Japan, and to be fair and transparent in all its dealings.

Respect for Others

Toyota Industries is respectful of the people, culture, and traditions of each region and country in which it operates. It also works to promote economic growth and prosperity in those regions and countries.

Respect for the Natural Environment

Through its corporate activities, Toyota Industries works to contribute to regional living conditions and social prosperity and also strives to offer products and services that are clean, safe, and of high quality.

Respect for Customers

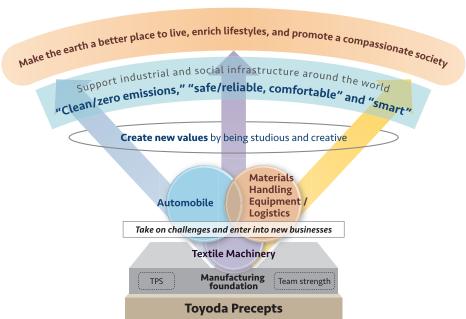
Toyota Industries conducts intensive product research and forward-looking development activities to create new value for its customers.

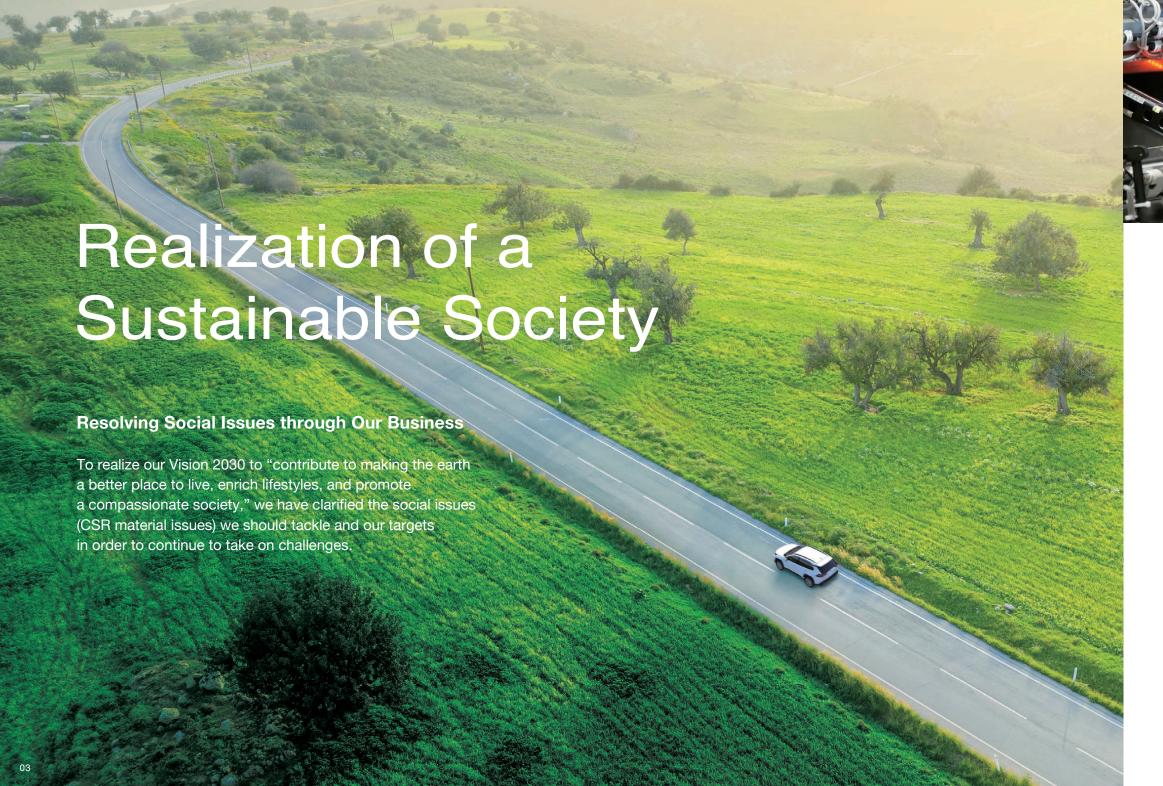
Respect for Employees

Toyota Industries nurtures the inventiveness and other abilities of its employees. It seeks to create a climate of cooperation, so that employees and the Company can realize their full potential.

Vision 2030

Contribute to making the earth a better place to live, enrich lifestyles, and promote a compassionate society by supporting industrial and social infrastructure around the world through the continuous supply of products/services that anticipate customers' needs.







Clean/Zero Emissions









Mitigating global warming and achieving a circular economy through such initiatives as reducing CO₂ emissions and waste in our business activities and expanding the lineup of environmentally friendly products in our efforts to contribute to maintaining and improving the global environment over the long run.

Targets (FY2031)

CO₂ emission

Creation of Innovative Value, Smart







Contributing to achieving a "smart" society and more enriched lifestyles by resolving social issues through technological advancement and innovation that create new value.

Targets (FY2031)

Safe/Reliable, Comfortable







Contributing to creating a compassionate society by offering products and services that anticipate the needs of customers and various stakeholders and that are safe, reliable and comfortable to use while fulfilling our responsibilities as a member of society to thrive together.

Targets (FY2031)

Ratio of electrification-related products to net sales

Materials Handling Equipment Automobile Textile Machinery

Business Overview

Three World-Leading Business Fields

Toyota Industries is expanding globally with the founding Textile Machinery Business as its base and the Automobile and Materials Handling Equipment/Logistics businesses as its two pillars. Using our resources and strengths as the foundation, we strive for growth in each of our businesses. At the same time, we aim to enhance our competitiveness by leveraging synergies among these businesses.

Materials Handling Equipment

As a market leader with an extensive knowledge of global logistics needs, Toyota Industries provides a range of materials handling equipment, mainly lift trucks, and logistics solutions to customers.

Textile Machinery

Since its founding, Toyota Industries' Textile Machinery Business has developed, manufactured, and marketed textile machinery, the majority of which has been supplied to customers outside Japan.



Automobile

In the fields ranging from vehicles to engines, car air-conditioning compressors, electronic devices and batteries, Toyota Industries continues to meet the expectations and trust of its customers.

Materials Handling Equipment

Product Lineup that is Active in Various Logistics
Scenes from Production Sites to Daily Life

Through a full range of products and abundant logistics know-how, we offer "optimal" solutions that meet the various on-site needs of customers and contribute to the greater efficiency of logistics.



Lift Trucks

Toyota Industries plans, develops, produces, sells and provides after-sales services for industrial vehicles centered around lift trucks, which capture the top global market share*. Together with sales financing and proposals for logistics efficiencies, we strive to meet a variety of customer needs.

*Survey by Toyota Industries Corporation



Logistics Solutions

Toyota Industries works closely with Bastian Solutions LLC, Vanderlande Industries Holding B.V. and viastore Intralogistics Holding GmbH by leveraging each company's strengths to helping to resolve logistics automation and other logistics issues through a combination of various logistics equipment and systems.

















Manufacturing Sites, Distribution Centers, etc.

We provide advanced logistics solutions that address issues surrounding logistics, such as carbon neutrality, and automation needs against a backdrop of labor shortage and increased distribution.





Electric Counterbalanced Lift Truck

Simple AGV

KEY CART



Fuel Cell Lift Truck

Loading and Unloading Robot

ULTRA Blue™



Internal Combustion Counterbalanced Lift Truck

VANDERLANDE

ADAPTO

Shuttle-Based Automated

Storage and Retrieval System



Raymond Order Picking Truck 5000 Series



VANDERLANDE Hanging Type High-Speed Sorting System Pocket Sorter



Automated Storage and Retrieval System for Pallet Rack Sorter P



Truck-Mounted Aerial Work Platform SKYMASTER

Seaport

Large-scale cargo handling equipment used at seaports, such as large lift trucks and AGV systems that handle overseas containers, support seaport logistics.



TOYOTA Container Transport AGV System



TOYOTA Internal Combustion Large Counterbalanced Lift Truck



Airport

Toyota Industries Group's technology contributes to the smooth operation of airports around the world in various aspects such as check-in, conveying, storing, and sorting, from the moment baggage or cargo is checked in, loaded onto aircraft, and received at their destination.



VANDERLANDE Temporary Baggage Storage BAGSTORE



Electric Tow Tractor



VANDERLANDE Baggage Reclaim Carousel



VANDERLANDE Advanced Baggage Handling Solution



Automobile

Aiming for Carbon Neutrality in Both Product

Development and Production Activities

In response to accelerating global electrification and rigorous environmental regulations, we are developing a wide range of businesses related to automobiles, from parts to complete vehicles.

Business Outline

2/4/4

Vehicles

We are in charge of production and development of the Toyota RAV4, which is highly popular in Japan and overseas. In development, we are taking part in design and engineering and are working to create attractive cars.



RAV4

Engines

We develop and manufacture clean diesel engines that strike a balance between power performance and environmental performance, and turbochargers that play a significant role in the enhancement of engine performance. Toyota vehicles sold all around the world are equipped with these engines.



Diesel Engine 1GD-FTV

Car Air-Conditioning Compressors

Toyota Industries' car air-conditioning compressors are highly acclaimed in terms of their reliability at high operating speeds and quiet operation in addition to such excellent environmental performance features as compactness, light weight and fuel efficiency. The Car Air-Conditioning Compressor Business captures the world-leading market share in unit

*Survey by Toyota Industries Corporation



Electric Compressor ESBG27

Electronic Equipment and Batteries

We play a role in the electrification of automobiles by developing and producing electronic components for hybrid electric vehicles (HEVs), battery electric vehicles (BEVs), and other electrified vehicles, as well as on-board batteries.



Integrated On-Board Charger and DC-DC Converter Unit

11

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Toyota Industries develops and manufactures automobiles and automobile-related products, such as vehicles, engines, car air-conditioning compressors,

car electronics components and devices, and stamping dies.

Vehicles



Batteries



Bipolar Nickel-Metal Hydride Battery for Hybrid Electric Vehicles

Electronic Equipment



Integrated On-Board Charger and DC-DC Converter Unit



DC-DC Converter



Hood Outer Trim Die for Automobiles

Stamping Dies



On-Board Charger



1500W DC-AC Inverter

Engines

Diesel Engines for Automobiles



1GD-FTV Displacement: 2.8 liters used in the Land Cruiser Prado and Hiace

F33A-FTV

Displacement: 3.3 liters used in the Land Cruiser 300

Gasoline Engines for Automobiles



M20A-FKS Displacement: 2.0 liters used in the RAV4 and HARRIER



A25A-FKS Displacement: 2.5 liters used in the RAV4

Gas / Gasoline Engines for Industrial Equipment

Displacement: 3.7 liters

used in lift trucks



Displacement: 2.2 liters used in lift trucks, and gas heat pumps





Variable Geometry Turbocharger for the GD Diesel Engine

Car Air-Conditioning Compressors

●For HEVs / BEVs



ESB20

Scroll Type

ESBG27



Scroll Type



ESH34/41 Scroll Type



10SRE13 Swash-Plate, Fixed-Displacement Type

Belt Drive





Swash-Plate, Externally Controlled, Variable Displacement, Clutchless Type

For Fuel Cell Electric Vehicles



Hydrogen Circulation Pump used in the Mirai



Air Compressor used in the Mirai





Pioneering the Textile Industry Through Technology and Imagination

We respond to customer demand in a wide range of areas from clothing and home textiles to medical and industrial materials. We contribute to the development of the textile industry through our technological expertise accumulated over the years and our global service network

Business Outline

Weaving Machinery

We provide high-speed/low-vibration technology, superior weaving capabilities, and environmental performance features, which have been received well by our customers. Toyota Factory Management System, which uses IoT technology, contributes to improving the productivity of weaving factories.



With world-class versatility and reliability, our products receive high praise around the world for their ability to meet the various needs of customers, including environmental friendliness.

Quality Monitoring Solutions



USTER quality is the global standard for textile quality, from raw cotton to yarn and



Air Jet Loom JAT910









USTER® JOSSI VISION SHIELD Raw Cotton Contaminant Detection The Yarn Inspection System and Elimination System





The Yarn Quality Assurance



USTER® EVS FABRIQ VISION USTER® EVS FABRIQ SHADE Fabric Inspection



compressors and hydrogen

circulating pumps for fuel

cell electric vehicles.

2005

·Company name changed

to Toyota Industries

Corporation.

•TD Automotive Compressor

produce car air-conditioning

established in China to

Kunshan Co., Ltd.

compressors.

History 2000 1994 2017 ·Company acquires BT Industries AB (now ·Toyota Industry (Kunshan) Co. Toyota Material Handling Europe AB) of ·Company acquires Bastian Solutions 2004 ·Production starts on car air-conditioning Ltd. established in China to Sweden, a world-leading manufacturer of LLC of the U.S.A. and Vanderlande compressors. •TD Automotive Compressor produce foundry parts. warehouse trucks. Industries Holding B.V. of the Georgia, LLC established in the Netherlands in order to strengthen U.S.A. to produce car materials handling solutions business. 1937 2013 air-conditioning compressors. ·Automobile Department 1986 1953 ·Company acquires Cascade separates and becomes 2022 ·Company awarded the Deming 1998 Corporation of the U.S.A., which ·Production starts on Toyota Motor Co., Ltd. (now Application Prize for quality ·Higashiura Plant starts produces and sells attachments ·Ishihama Plant starts automobile engines Toyota Motor Corporation). ·TD Deutsche control implementation. ·Higashichita Plant starts operations, operations, producing for industrial equipment. operations, producing (S-type gasoline engine). Klimakompressor GmbH producing foundry parts. compressor parts. on-board batteries. ·Kyowa Plant starts operations, established in Germany to 1992 produce car air-conditioning producing engines and ·Takahama Plant starts assembling automobiles. compressors. operations, producing ·Production starts 2015 Toyoda Automatic Loom ·Obu Plant starts industrial vehicles. on automated Works, Ltd. (now Toyota ·Sakichi Toyoda invents Toyoda 2007 operations, producing ·Tovota Industries Engine India Industries Corporation) ·Automobile storage and Power Loom. casting components. Pvt. Ltd. established in India ·Anjo Plant starts operations, established. Department set up retrieval systems. to produce diesel engines. producing electronic equipment. 1890 1900 1920 1930 1960 1970 1980 1990 2000 2010 2020 1940 1950 1890 1935 1967 1949 2012 1995 2001 1982 ·Sakichi Toyoda ·Nagakusa Plant starts ·Prototype of Model ·Company listed on Tokyo, ·Hekinan Plant starts ·Toyota Industrial ·Company takes over the ·Company acquires Uster invents Toyoda Osaka, and Nagoya Stock operations, producing small A1 passenger car operations, producing Equipment, S.A. (now Industrial Equipment 2003 Technologies AG, which Wooden Hand Loom. completed. Exchanges. commercial vehicles. produces and sells yarn automobile diesel engines. Toyota Material Handling Sales Division of Toyota ·Company acquires Aichi quality measurement and Manufacturing France Motor Corporation. Toyota Industrial Equipment Corporation. cotton classing instruments. SAS) established in France ·Sales begin for fuel-cell ·Production starts on 2021 Mfg., Inc. (now Toyota to produce lift trucks. lift trucks. the Toyota RAV4. ·Production starts on ES18 Material Handling, Inc.) ·Kirloskar Toyota Textile electric compressors. ·Production starts on ·Steel Production Department established in the U.S.A. to 2014 Machinery Pvt. Ltd. ·Sakichi Toyoda invents automotive batteries. separates and becomes Toyota produce lift trucks. established in India to Toyoda Automatic Steel Works, Ltd. (now Aichi ·Production starts on lift ·Production starts on air produce textile machinery Loom, Type G. ·Production starts on electric

Steel Corporation).

1906

·Sakichi Toyoda

invents Circular

1929

·Production starts on

spinning frames.

1978

·Production starts on

the Toyota Starlet.

1989

·Michigan Automotive

established in the U.S.A. to

produce car air-conditioning

Compressor, Inc.

Plants and Office in Japan



Kyowa Plant

Address: Obu-shi, Aichi Products: Automotive press dies, production facilities,



on-board batteries

Higashiura Plant

Address: Higashiura-cho, Chita-gun, Aichi



Nagakusa Plant

Address: Obu-shi, Aichi Products: Automobiles



Anjo Plant

Products: Parts for car air-conditioning compressors



Head Office / Kariya Plant

Address: Kariya-shi, Aichi Products: Textile machinery, car air-conditioning compressors



Products: Engines for automobiles and

turbochargers

industrial equipment,

Takahama Plant

Address: Takahama-shi, Aichi Products: Industrial equipment, materials handling systems



Address: Anjo-shi, Aichi Products: Electronic equipment, fuel cell vehicle components





Morioka Works

Address: Higashiura-cho,

Products: Automotive parts

Chita-gun, Aichi

Hekinan Plant

Address: Hekinan-shi, Aichi

Ishihama Plant

Address: Higashiura-cho, Chita-gun, Aichi Products: On-board batteries



Obu Plant

Address: Obu-shi, Aichi Products: Parts for car air-conditioning compressors



Higashichita Plant

Address: Handa-shi, Aichi Products: Foundry parts, engines for automobiles,



Tokyo Office

Address: Marunouchi, Chiyoda-ku, Tokyo

Global Network

North America and Latin America

Materials

Handling Equipment

Canada G.N. Johnston Equipment Co., Ltd. Toyota Industries Commercial Finance Canada, Inc. U.S.A. Toyota Material Handling North America, Inc. Industrial Components and Attachments, Inc. Toyota Material Handling, Inc. The Raymond Corporation Raymond-Muscatine Inc. North Vernon Industry Corp. Indiana Hydraulic Equipment, Corp. Cascade Corporation Bastian Solutions, LLC Toyota Industries Commercial Finance, Inc. Toyota Material Handling Mercosur Indústria e Comércio de Equipamentos Ltda Mexico Toyota Industries Commercial Lease S.A.P.I. de C.V.

Automobile U.S.A. Michigan Automotive Compressor, Inc. TD Automotive Compressor Georgia, LLC Toyota Industries Compressor Parts America, Co. Toyota Industries Electric Systems North America, Inc.

U.S.A. Toyota Textile Machinery, Inc. Machinery Brazil Toyota Máquinas Têxteis Brasil Ltda

U.S.A. Toyota Industries North America, Inc. Toyota Industries Personnel Service of America, Inc.

Europe

Materials Handling Equipment	Austria	Toyota Material Handling Austria GmbH
	Belgium	Toyota Material Handling Europe Brussels NV/SA Toyota Material Handling Belgium NV/SA
	Czech Republic	Toyota Material Handling CZ s.r.o.
	Denmark	Toyota Material Handling Danmark A/S
	Finland	Toyota Material Handling Finland Oy
	France	Toyota Material Handling Manufacturing France SAS Toyota Material Handling France SAS
	Germany	Toyota Material Handling Deutschland GmbH viastore Intralogistics Holding GmbH
	Greece	Toyota Material Handling Greece SA
	Hungary	Toyota Material Handling Hungary Ltd.
	Italy	Toyota Material Handling Manufacturing Italy S.p.A Toyota Material Handling Italia S.r.I.
	Latvia	Toyota Material Handling Baltic SIA.
Automobile	Germany	TD Deutsche Klimakompressor GmbH

Toyota Industries Electric Systems Europe GmbH

Toyota Textile Machinery Europe, AG

Toyota Industries Finance International AB

Switzerland Uster Technologies AG

Netherlands	Toyota Material Handling Nederland B.V. Vanderlande Industries Holding B.V.
Norway	Toyota Material Handling Norway AS
Poland	Toyota Material Handling Polska Sp. z o.o.
Romania	Toyota Material Handling Romania s.r.l
Slovakia	Toyota Material Handling Slovensko s.r.o.
Spain	Toyota Material Handling España, S.A.
Sweden	Toyota Industries Europe AB Toyota Material Handling Europe AB Toyota Material Handling Manufacturing Sweden A Toyota Material Handling International AB Toyota Material Handling Sweden AB
Switzerland	Toyota Material Handling Schweiz AG
U.K.	Toyota Material Handling UK Limited

Asia and Oceania

Materials Handling Equipment	China	Tailift Machinery & Equipment (Qingdao) Co., Ltd. Toyota Material Handling (Shanghai) Co., Ltd.
	Taiwan	Tailift Material Handling Taiwan Co., Ltd.
	India	Toyota Material Handling India Pvt. Ltd.
	Thailand	Toyota Material Handling (Thailand) Co., Ltd.
	Vietnam	Toyota Industrial Equipment Vietnam Co., Ltd.
	Australia	Toyota Material Handling Australia Pty Limited
Materials Handling Equipment and Automobile	China	Toyota Industry (Kunshan) Co., Ltd.
Automobile	China	TD Automotive Compressor Kunshan Co., Ltd. Yantai Shougang TD Automotive Compressor Co., Ltd.
	India	Toyota Industries Engine India Pvt. Ltd.
	Indonesia	P.T. TD Automotive Compressor Indonesia

Textile Machinery	China India	Toyota Textile Machinery (Shanghai) Co., Ltd. Kirloskar Toyota Textile Machinery Pvt. Ltd.
Others	China	Toyota Industries Management (China) Co., Ltd.

Japan

Aichi Corporation Advanced Logistics Solutions Co., Ltd. Altex Co., Ltd. IZUMI MACHINE MFG. Co., Ltd. Iwama Loom Works, Ltd. SKM Corporation Sun Staff, Inc. Sun Valley Inc. Sun River Co., Ltd. Shine's Co., Ltd. Taikoh Transportation Co., Ltd. Takeuchi Industrial Equipment Manufacturing Co., Ltd. TI Mechatechno Corporation Tokaiseiki Co., Ltd. Tokyu Co., Ltd. TOYOTA L&F Akita Co., Ltd. TOYOTA L&F Kinki Co., Ltd. TOYOTA L&F Shizuoka Co., Ltd. TOYOTA L&F Tokyo Co., Ltd. TOYOTA L&F Hyogo Co., Ltd. TOYOTA L&F Fukui Co., Ltd. TOYOTA L&F Fleet Lease Co., Ltd. Toyota Industries IT Solutions Inc. Toyota Industries Well Support Corporation Nagao Kogyo Co., Ltd. Nishina Industrial Co., Ltd. Hakuai Nursing Villa Co., Ltd.

Haratechs Corporation HANDA Casting Company Miduho Industry Co., Ltd.

UMC Electronics Co., Ltd.

Unica Co., Ltd.

Textile Machinery



Company Overview

Company Name: Toyota Industries Corporation

Established: November 18, 1926

Head Office: 2-1, Toyoda-cho, Kariya-shi, Aichi 448-8671, Japan

Telephone: +81-566-22-2511

President : Koichi Ito

Major Business Fields: Manufacture and sales of textile machinery, materials

handling equipment, automobiles, and automobile parts

Capital: ¥80.4 billion (as of March 31, 2023)

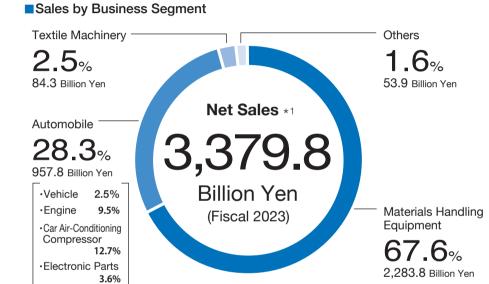
Employees: 74,887 (as of March 31, 2023)

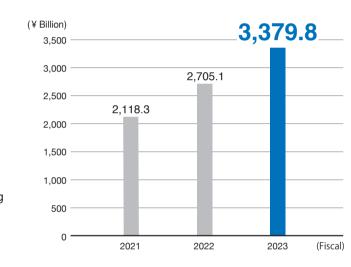
Consolidated Subsidiaries: 271 (Japan: 35 Overseas: 236) (as of March 31, 2023)

Affiliates Accounted

for by the Equity Method: 18 (Japan: 10 Overseas: 8) (as of March 31, 2023)









Profit before Income Taxes *1

262.9

Billion

Research and Development Expenses

Research and Development Expenses

4 11118

Billion

Profit *1 *2

192.8 Billion

■Sales

Cash Dividends Per Share

Investments in Tangible Assets

4 4 4 Billion

Total Assets 7,821.1 Billio

Note: Business results are rounded down to the nearest 100 million. *1: Figures are based on IFRS (International Financial Reporting Standards). *2: Attributable to owners of the parent