

# Segment Information

## 1. Business segment information

(1) FY2007 Third Quarter (April 1, 2006 - December 31, 2006)

(Million yen)

	Automobile	Materials handling equipment	Logistics	Textile machinery	Others	Total	Eliminations	Consolidated
<b>Net sales</b>								
(1) Outside customer sales	663,093	580,753	63,821	42,505	41,861	1,392,035	-	1,392,035
(2) Intersegment transactions	15,499	396	5,376	4	16,415	37,692	(37,692)	-
<b>Total</b>	<b>678,592</b>	<b>581,150</b>	<b>69,198</b>	<b>42,509</b>	<b>58,277</b>	<b>1,429,727</b>	<b>(37,692)</b>	<b>1,392,035</b>
<b>Operating expenses</b>	<b>655,941</b>	<b>543,760</b>	<b>68,092</b>	<b>41,539</b>	<b>54,491</b>	<b>1,363,825</b>	<b>(37,756)</b>	<b>1,326,069</b>
<b>Operating income</b>	<b>22,651</b>	<b>37,389</b>	<b>1,105</b>	<b>970</b>	<b>3,785</b>	<b>65,902</b>	<b>63</b>	<b>65,965</b>

Notes 1. Business segments are divided by the type and nature of the product.

2. Main products of each segment:

Automobile ..... Passenger vehicles, diesel and gasoline engines, car air-conditioning compressors, foundry, electronics parts

Materials handling equipment ... Counterbalanced lift trucks, warehouse equipment, automated storage and retrieval systems, aerial work platforms

Logistics ..... Transportation services, logistics planning, operation of distribution centers, collection and delivery of cash and management of sales proceeds

Textile machinery ..... Air jet looms, water jet looms, ring spinning frames

Others ..... Semiconductor package substrates

(2) FY2006 Third Quarter (April 1, 2005 - December 31, 2005)

(Million yen)

	Automobile	Materials handling equipment	Logistics	Textile machinery	Others	Total	Eliminations	Consolidated
<b>Net sales</b>								
(1) Outside customer sales	524,452	427,433	47,616	35,931	36,402	1,071,837	-	1,071,837
(2) Intersegment transactions	15,412	314	4,385	15	14,775	34,903	(34,903)	-
<b>Total</b>	<b>539,865</b>	<b>427,748</b>	<b>52,001</b>	<b>35,947</b>	<b>51,178</b>	<b>1,106,740</b>	<b>(34,903)</b>	<b>1,071,837</b>
<b>Operating expenses</b>	<b>525,294</b>	<b>399,094</b>	<b>51,213</b>	<b>36,019</b>	<b>48,246</b>	<b>1,059,868</b>	<b>(34,863)</b>	<b>1,025,005</b>
<b>Operating income</b>	<b>14,571</b>	<b>28,653</b>	<b>787</b>	<b>(72)</b>	<b>2,932</b>	<b>46,871</b>	<b>(39)</b>	<b>46,832</b>

(3) FY2006 (April 1, 2005 - March 31, 2006)

(Million yen)

	Automobile	Materials handling equipment	Logistics	Textile machinery	Others	Total	Eliminations	Consolidated
<b>Net sales</b>								
(1) Outside customer sales	746,795	595,236	65,145	49,789	48,988	1,505,955	-	1,505,955
(2) Intersegment transactions	20,768	482	6,355	22	20,851	48,480	(48,480)	-
<b>Total</b>	<b>767,564</b>	<b>595,718</b>	<b>71,500</b>	<b>49,811</b>	<b>69,839</b>	<b>1,554,436</b>	<b>(48,480)</b>	<b>1,505,955</b>
<b>Operating expenses</b>	<b>747,468</b>	<b>556,950</b>	<b>69,913</b>	<b>49,882</b>	<b>66,107</b>	<b>1,490,322</b>	<b>(48,407)</b>	<b>1,441,915</b>
<b>Operating income</b>	<b>20,095</b>	<b>38,768</b>	<b>1,587</b>	<b>(70)</b>	<b>3,732</b>	<b>64,113</b>	<b>(73)</b>	<b>64,040</b>

## 2. Geographical segment information

(1) FY2007 Third Quarter (April 1, 2006 - December 31, 2006)

(Million yen)

	Japan	North America	Europe	Others	Total	Eliminations	Consolidated
<b>Net sales</b>							
(1) Outside customer sales	902,521	222,775	233,403	33,335	1,392,035	-	1,392,035
(2) Intersegment transactions	87,954	1,531	4,976	3,849	98,312	(98,312)	-
<b>Total</b>	<b>990,476</b>	<b>224,307</b>	<b>238,380</b>	<b>37,184</b>	<b>1,490,347</b>	<b>(98,312)</b>	<b>1,392,035</b>
<b>Operating expenses</b>	<b>940,455</b>	<b>218,583</b>	<b>229,817</b>	<b>34,856</b>	<b>1,423,712</b>	<b>(97,643)</b>	<b>1,326,069</b>
<b>Operating income</b>	<b>50,020</b>	<b>5,723</b>	<b>8,562</b>	<b>2,327</b>	<b>66,635</b>	<b>(669)</b>	<b>65,965</b>

(2) FY2006 Third Quarter (April 1, 2005 - December 31, 2005)

(Million yen)

	Japan	North America	Europe	Others	Total	Eliminations	Consolidated
<b>Net sales</b>							
(1) Outside customer sales	715,270	176,299	155,401	24,865	1,071,837	-	1,071,837
(2) Intersegment transactions	83,653	1,499	4,084	2,691	91,928	(91,928)	-
<b>Total</b>	<b>798,923</b>	<b>177,798</b>	<b>159,486</b>	<b>27,557</b>	<b>1,163,765</b>	<b>(91,928)</b>	<b>1,071,837</b>
<b>Operating expenses</b>	<b>760,830</b>	<b>172,741</b>	<b>155,695</b>	<b>26,593</b>	<b>1,115,861</b>	<b>(90,856)</b>	<b>1,025,005</b>
<b>Operating income</b>	<b>38,092</b>	<b>5,057</b>	<b>3,790</b>	<b>963</b>	<b>47,904</b>	<b>(1,072)</b>	<b>46,832</b>

(3) FY2006 (April 1, 2005 - March 31, 2006)

(Million yen)

	Japan	North America	Europe	Others	Total	Eliminations	Consolidated
<b>Net sales</b>							
(1) Outside customer sales	1,009,368	246,129	216,230	34,227	1,505,955	-	1,505,955
(2) Intersegment transactions	112,543	2,056	5,689	3,998	124,288	(124,288)	-
<b>Total</b>	<b>1,121,912</b>	<b>248,186</b>	<b>221,919</b>	<b>38,226</b>	<b>1,630,243</b>	<b>(124,288)</b>	<b>1,505,955</b>
<b>Operating expenses</b>	<b>1,069,137</b>	<b>241,467</b>	<b>217,370</b>	<b>36,743</b>	<b>1,564,719</b>	<b>(122,804)</b>	<b>1,441,915</b>
<b>Operating income</b>	<b>52,775</b>	<b>6,718</b>	<b>4,548</b>	<b>1,482</b>	<b>65,524</b>	<b>(1,484)</b>	<b>64,040</b>

### 3.Overseas sales

(1)FY2007 Third Quarter (April 1, 2006 - December 31, 2006)

(Million yen)

	North America	Europe	Others	Total
Overseas sales	223,474	259,320	111,377	594,172
Consolidated sales				1,392,035
Ratio of overseas sales to consolidated sales	16.1%	18.6%	8.0%	42.7%

(2) FY2006 Third Quarter (April 1, 2005 - December 31, 2005)

(Million yen)

	North America	Europe	Others	Total
Overseas sales	176,955	179,868	89,217	446,041
Consolidated sales				1,071,837
Ratio of overseas sales to consolidated sales	16.5%	16.8%	8.3%	41.6%

(3) FY2006 (April 1, 2005 - March 31, 2006)

(Million yen)

	North America	Europe	Others	Total
Overseas sales	247,957	249,237	123,751	620,946
Consolidated sales				1,505,955
Ratio of overseas sales to consolidated sales	16.5%	16.5%	8.2%	41.2%