

Segment Information

1. Business segment information

(1) FY2006 (April 1, 2005 - March 31, 2006)

(Million yen; amounts less than one million yen are omitted.)

| | Automobile | Materials handling equipment | Logistics | Textile machinery | Others | Total | Eliminations | Consolidated |
|-------------------------------|----------------|------------------------------|----------------|-------------------|----------------|------------------|------------------|------------------|
| Net sales | | | | | | | | |
| (1) Outside customer sales | 746,795 | 595,236 | 65,145 | 49,789 | 48,988 | 1,505,955 | - | 1,505,955 |
| (2) Intersegment transactions | 20,768 | 482 | 6,355 | 22 | 20,851 | 48,480 | (48,480) | - |
| Total | 767,564 | 595,718 | 71,500 | 49,811 | 69,839 | 1,554,436 | (48,480) | 1,505,955 |
| Operating expenses | 747,468 | 556,950 | 69,913 | 49,882 | 66,107 | 1,490,322 | (48,407) | 1,441,915 |
| Operating income | 20,095 | 38,768 | 1,587 | (70) | 3,732 | 64,113 | (73) | 64,040 |
| Assets | 420,204 | 509,366 | 106,356 | 16,516 | 103,083 | 1,155,527 | 2,089,813 | 3,245,341 |
| Depreciation and amortization | 48,370 | 30,044 | 3,309 | 1,010 | 4,544 | 87,278 | 9 | 87,287 |
| Capital expenditures | 101,897 | 43,520 | 4,046 | 730 | 8,620 | 158,815 | 20 | 158,835 |

Notes 1. Business segments are divided by the type and nature of the product.

2. Main products of each segment:

Automobile Passenger vehicles, diesel and gasoline engines, car air-conditioning compressors

Materials handling equipment ... Counterbalanced forklifts, warehouse equipment, automated storage and retrieval system, truck mount aerial work platforms

Logistics Transportation services, logistics planning, operation of distribution centers, collection and delivery of cash and management of sales proceeds

Textile machinery Ring spinning frames, air jet looms, water jet looms

Others Ball grid array-type plastic package substrates for IC chipsets

3. Assets included in the "Eliminations" are mainly cash and deposits, marketable securities and investments in securities of Toyota Industries Corporation.

4. Changes in business segment

The logistics-related business, which was included in the Others Segment until the previous fiscal year, has been separated and declared independently as the Logistics Segment starting from this fiscal year (fiscal 2006). In FY2006, the Logistics Segment posted net sales of 37,913 million yen, an operating loss of 650 million yen, assets of 78,951 million yen, depreciation and amortization of 1,323 million yen and capital expenditures of 2,930 million yen.

(2) FY2005 (April 1, 2004 - March 31, 2005)

(Million yen; amounts less than one million yen are omitted.)

| | Automobile | Materials handling equipment | Textile machinery | Others | Total | Eliminations | Consolidated |
|-------------------------------|----------------|------------------------------|-------------------|----------------|------------------|------------------|------------------|
| Net sales | | | | | | | |
| (1) Outside customer sales | 616,200 | 503,989 | 43,902 | 77,446 | 1,241,538 | - | 1,241,538 |
| (2) Intersegment transactions | 18,222 | 148 | 24 | 21,579 | 39,975 | (39,975) | - |
| Total | 634,422 | 504,138 | 43,927 | 99,025 | 1,281,514 | (39,975) | 1,241,538 |
| Operating expenses | 611,659 | 478,053 | 44,698 | 93,782 | 1,228,193 | (39,775) | 1,188,418 |
| Operating income | 22,763 | 26,084 | (771) | 5,243 | 53,320 | (200) | 53,120 |
| Assets | 407,435 | 465,831 | 25,621 | 148,712 | 1,047,601 | 1,279,222 | 2,326,824 |
| Depreciation and amortization | 37,075 | 27,015 | 897 | 5,215 | 70,204 | 8 | 70,213 |
| Capital expenditures | 92,692 | 33,972 | 1,612 | 8,222 | 136,500 | 5 | 136,506 |

2. Geographical segment information

(1) FY2006 (April 1, 2005 - March 31, 2006)

(Million yen; amounts less than one million yen are omitted.)

| | Japan | North America | Europe | Others | Total | Eliminations | Consolidated |
|-------------------------------|------------------|----------------|----------------|---------------|------------------|------------------|------------------|
| Net sales | | | | | | | |
| (1) Outside customer sales | 1,009,368 | 246,129 | 216,230 | 34,227 | 1,505,955 | - | 1,505,955 |
| (2) Intersegment transactions | 112,543 | 2,056 | 5,689 | 3,998 | 124,288 | (124,288) | - |
| Total | 1,121,912 | 248,186 | 221,919 | 38,226 | 1,630,243 | (124,288) | 1,505,955 |
| Operating expenses | 1,069,137 | 241,467 | 217,370 | 36,743 | 1,564,719 | (122,804) | 1,441,915 |
| Operating income | 52,775 | 6,718 | 4,548 | 1,482 | 65,524 | (1,484) | 64,040 |
| Assets | 834,716 | 179,116 | 278,825 | 48,207 | 1,340,865 | 1,904,475 | 3,245,341 |

(2) FY2005 (April 1, 2004 - March 31, 2005)

(Million yen; amounts less than one million yen are omitted.)

| | Japan | North America | Europe | Others | Total | Eliminations | Consolidated |
|-------------------------------|----------------|----------------|----------------|---------------|------------------|------------------|------------------|
| Net sales | | | | | | | |
| (1) Outside customer sales | 815,039 | 212,253 | 188,668 | 25,576 | 1,241,538 | - | 1,241,538 |
| (2) Intersegment transactions | 99,464 | 1,125 | 7,221 | 2,776 | 110,588 | (110,588) | - |
| Total | 914,503 | 213,379 | 195,890 | 28,352 | 1,352,126 | (110,588) | 1,241,538 |
| Operating expenses | 870,928 | 207,068 | 191,202 | 27,712 | 1,296,911 | (108,493) | 1,188,418 |
| Operating income | 43,575 | 6,311 | 4,688 | 639 | 55,214 | (2,094) | 53,120 |
| Assets | 788,827 | 151,047 | 264,274 | 33,639 | 1,237,789 | 1,089,034 | 2,326,824 |

Notes: Assets included in the "Eliminations" are mainly cash and deposits, marketable securities and investments in securities of Toyota Industries Corporation.

3. Overseas sales

(1) FY2006 (April 1, 2005 - March 31, 2006)

(Million yen; amounts less than one million yen are omitted.)

| | North America | Europe | Others | Total |
|---|---------------|---------|---------|-----------|
| Overseas sales | 247,957 | 249,237 | 123,751 | 620,946 |
| Consolidated sales | | | | 1,505,955 |
| Ratio of overseas sales to consolidated sales | 16.5% | 16.5% | 8.2% | 41.2% |

(2) FY2005 (April 1, 2004 - March 31, 2005)

(Million yen; amounts less than one million yen are omitted.)

| | North America | Europe | Others | Total |
|---|---------------|---------|---------|-----------|
| Overseas sales | 208,675 | 225,409 | 104,917 | 539,002 |
| Consolidated sales | | | | 1,241,538 |
| Ratio of overseas sales to consolidated sales | 16.8% | 18.2% | 8.4% | 43.4% |