

# Segment Information

## 1. Business segment information

(1) Nine months ended December 31, 2005

(Million yen; amounts less than one million yen are omitted.)

	Automobile	Materials handling equipment	Logistics	Textile machinery	Others	Total	Eliminations	Consolidated
<b>Net sales</b>								
(1) Outside customer sales	524,452	427,433	47,616	35,931	36,402	1,071,837	-	1,071,837
(2) Intersegment transactions	15,412	314	4,385	15	14,775	34,903	(34,903)	-
<b>Total</b>	<b>539,865</b>	<b>427,748</b>	<b>52,001</b>	<b>35,947</b>	<b>51,178</b>	<b>1,106,740</b>	<b>(34,903)</b>	<b>1,071,837</b>
<b>Operating expenses</b>	<b>525,294</b>	<b>399,094</b>	<b>51,213</b>	<b>36,019</b>	<b>48,246</b>	<b>1,059,868</b>	<b>(34,863)</b>	<b>1,025,005</b>
<b>Operating income</b>	<b>14,571</b>	<b>28,653</b>	<b>787</b>	<b>(72)</b>	<b>2,932</b>	<b>46,871</b>	<b>(39)</b>	<b>46,832</b>

Notes 1. Business segments are divided by the type and nature of the product.

2. Main products of each segment:

Automobile ..... Passenger vehicles, diesel and gasoline engines, car air-conditioning compressors

Materials handling equipment ... Counterbalanced forklifts, warehouse equipment, automated storage and retrieval system, truck mount aerial work platforms

Logistics ..... Transportation services, logistics planning, operation of distribution centers, collection and delivery of cash and management of sales proceeds

Textile machinery ..... Ring spinning frames, air jet looms, water jet looms

Others ..... Ball grid array-type plastic package substrates for IC chipsets

3. Changes in business segment

The logistics-related business, which was included in the Others Segment until the previous fiscal year, has been separated and declared independently as the Logistics Segment starting from this fiscal year (FY 2006). Sales and operating loss of the Logistics Segment for the nine months ended December 31, 2004 were 27,682 million yen and 273 million yen, respectively. For FY2005 annual, the segment recorded sales of 37,913 million yen and an operating loss of 650 million yen.

(2) Nine months ended December 31, 2004

(Million yen; amounts less than one million yen are omitted.)

	Automobile	Materials handling equipment	Textile machinery	Others	Total	Eliminations	Consolidated
<b>Net sales</b>							
(1) Outside customer sales	446,317	366,124	32,523	57,364	902,330	-	902,330
(2) Intersegment transactions	13,450	74	15	14,896	28,438	(28,438)	-
<b>Total</b>	<b>459,768</b>	<b>366,199</b>	<b>32,539</b>	<b>72,261</b>	<b>930,768</b>	<b>(28,438)</b>	<b>902,330</b>
<b>Operating expenses</b>	<b>441,209</b>	<b>346,538</b>	<b>33,008</b>	<b>67,869</b>	<b>888,626</b>	<b>(28,477)</b>	<b>860,148</b>
<b>Operating income</b>	<b>18,558</b>	<b>19,660</b>	<b>(469)</b>	<b>4,392</b>	<b>42,142</b>	<b>39</b>	<b>42,182</b>

(3) FY2005 (April 1, 2004 - March 31, 2005)

(Million yen; amounts less than one million yen are omitted.)

	Automobile	Materials handling equipment	Textile machinery	Others	Total	Eliminations	Consolidated
<b>Net sales</b>							
(1) Outside customer sales	616,200	503,989	43,902	77,446	1,241,538	-	1,241,538
(2) Intersegment transactions	18,222	148	24	21,579	39,975	(39,975)	-
<b>Total</b>	<b>634,422</b>	<b>504,138</b>	<b>43,927</b>	<b>99,025</b>	<b>1,281,514</b>	<b>(39,975)</b>	<b>1,241,538</b>
<b>Operating expenses</b>	<b>611,659</b>	<b>478,053</b>	<b>44,698</b>	<b>93,782</b>	<b>1,228,193</b>	<b>(39,775)</b>	<b>1,188,418</b>
<b>Operating income</b>	<b>22,763</b>	<b>26,084</b>	<b>(771)</b>	<b>5,243</b>	<b>53,320</b>	<b>(200)</b>	<b>53,120</b>

## 2. Geographical segment information

(1) Nine months ended December 31, 2005

(Million yen; amounts less than one million yen are omitted.)

	Japan	North America	Europe	Others	Total	Eliminations	Consolidated
<b>Net sales</b>							
(1) Outside customer sales	715,270	176,299	155,401	24,865	1,071,837	-	1,071,837
(2) Intersegment transactions	83,653	1,499	4,084	2,691	91,928	(91,928)	-
<b>Total</b>	<b>798,923</b>	<b>177,798</b>	<b>159,486</b>	<b>27,557</b>	<b>1,163,765</b>	<b>(91,928)</b>	<b>1,071,837</b>
<b>Operating expenses</b>	<b>760,830</b>	<b>172,741</b>	<b>155,695</b>	<b>26,593</b>	<b>1,115,861</b>	<b>(90,856)</b>	<b>1,025,005</b>
<b>Operating income</b>	<b>38,092</b>	<b>5,057</b>	<b>3,790</b>	<b>963</b>	<b>47,904</b>	<b>(1,072)</b>	<b>46,832</b>

(2) Nine months ended December 31, 2004

(Million yen; amounts less than one million yen are omitted.)

	Japan	North America	Europe	Others	Total	Eliminations	Consolidated
<b>Net sales</b>							
(1) Outside customer sales	588,427	157,733	136,677	19,492	902,330	-	902,330
(2) Intersegment transactions	74,991	724	5,430	2,075	83,221	(83,221)	-
<b>Total</b>	<b>663,418</b>	<b>158,457</b>	<b>142,108</b>	<b>21,567</b>	<b>985,552</b>	<b>(83,221)</b>	<b>902,330</b>
<b>Operating expenses</b>	<b>628,990</b>	<b>153,601</b>	<b>138,488</b>	<b>21,128</b>	<b>942,208</b>	<b>(82,060)</b>	<b>860,148</b>
<b>Operating income</b>	<b>34,428</b>	<b>4,856</b>	<b>3,620</b>	<b>438</b>	<b>43,343</b>	<b>(1,161)</b>	<b>42,182</b>

(3) FY2005 (April 1, 2004 - March 31, 2005)

(Million yen; amounts less than one million yen are omitted.)

	Japan	North America	Europe	Others	Total	Eliminations	Consolidated
<b>Net sales</b>							
(1) Outside customer sales	815,039	212,253	188,668	25,576	1,241,538	-	1,241,538
(2) Intersegment transactions	99,464	1,125	7,221	2,776	110,588	(110,588)	-
<b>Total</b>	<b>914,503</b>	<b>213,379</b>	<b>195,890</b>	<b>28,352</b>	<b>1,352,126</b>	<b>(110,588)</b>	<b>1,241,538</b>
<b>Operating expenses</b>	<b>870,928</b>	<b>207,068</b>	<b>191,202</b>	<b>27,712</b>	<b>1,296,911</b>	<b>(108,493)</b>	<b>1,188,418</b>
<b>Operating income</b>	<b>43,575</b>	<b>6,311</b>	<b>4,688</b>	<b>639</b>	<b>55,214</b>	<b>(2,094)</b>	<b>53,120</b>

### 3.Overseas sales

(1) Nine months ended December 31, 2005

(Million yen; amounts less than one million yen are omitted.)

	North America	Europe	Others	Total
Overseas sales	176,955	179,868	89,217	446,041
Consolidated sales				1,071,837
Ratio of overseas sales to consolidated sales	16.5%	16.8%	8.3%	41.6%

(2) Nine months ended December 31, 2004

(Million yen; amounts less than one million yen are omitted.)

	North America	Europe	Others	Total
Overseas sales	154,621	164,934	77,045	396,600
Consolidated sales				902,330
Ratio of overseas sales to consolidated sales	17.1%	18.3%	8.6%	44.0%

(3) FY2005 (April 1, 2004 - March 31, 2005)

(Million yen; amounts less than one million yen are omitted.)

	North America	Europe	Others	Total
Overseas sales	208,675	225,409	104,917	539,002
Consolidated sales				1,241,538
Ratio of overseas sales to consolidated sales	16.8%	18.2%	8.4%	43.4%